

# QUEVEDO-BABAHOYO-JUAN CORRIDOR



## PROJECT INFORMATION



### OBJECTIVE

Improve the service and connectivity levels of the Guayas and Los Rios provinces with the rest of the country; since it goes through high agricultural exports production sectors.



### MANAGEMENT MODEL

#### Public Private Partnership:

- By delegation throughout public tender

#### Payment mode:

- The investment is recovered by the delegated manager through the direct toll collection

Automotive Type	Toll
Cars, pick-ups or off-road vehicles	(1 USD)
Buses and trucks with 2 axles	(2 USD)
Buses and trucks with 3 axles	(3 USD)
Trucks with 4 axles	(4 USD)
Trucks with 5 axles	(5 USD)
Trucks with 6 axles or more	(6 USD)



### INVESTOR BENEFITS

- Exemption on Income Tax for 10 years
- Exemption on the foreign exchange outflows tax for goods imports, services acquisition, financing, dividends or profits, and payments for shares, rights, or participations acquisition.
- **Foreign Trade taxes:**  
Exemption on customs duties and VAT for imported goods and services
- **Legal Stability:**  
On the concession contracts regulations



### INVESTMENT

CAPEX: \$ 304.81 M USD  
OPEX: \$ 280.97 M USD  
TOTAL: \$ 585.78 M USD



### FINANCIAL INDICATORS

- IRR: 16,29 %
- Investment recovery time: 11 years



### MARKET

Average Traffic Flow:  
Daily traffic flow:  
Quevedo - Ventanas: 11895 units  
San Juan - Babahoyo: 18379 units



## PROJECT DETAILS

Design, rehabilitation, enlargement of the existing road.  
Construction (3 years) maintenance and operation during the entire 30-year delegation period.

Length: 103.17 km



## TECHNICAL DESCRIPTION OF THE PROJECT

### Preliminary Studies:

- Preliminary studies were conducted by the Public Company Spanish INECO
- Traffic studies were carried out by the INECO Consultant Firm

### Rehabilitation and Operation Stage:

- Integrally rehabilitate the existing road, improve the current pavement structure, horizontal and vertical road signs, minor and major drain cleaning of the track and the construction of toll stations that provide complementary services and safety (ambulances, cranes, mechanic assistance, communication, etc.)
- Expand the road section from 2 to 4 lanes
- Carry out timely maintenance to avoid the premature damage of the road infrastructure



## REGULATORY FRAMEWORK

- Organic Code on Production, Trade and Investment (COPCI)
- Regulation for the Application of the Exceptional Regime for the Delegation of Public Transport Services (Executive Decree No. 810)
- Regulations on the Public-Private Collaboration Regime (Executive Decree No.582)
- Organic Law on Incentives for Public-Private Partnerships and Foreign Investment
- Ministerial Agreement 061 of the Ministry of Environment, reform to the 6th book of the TULAS ( Unified Text of Secondary Environmental Legislation)



## LOCATION

- Guayas and Los Ríos Provinces
- Provinces: Los Ríos and Guayas.  
It starts at the South of the Quevedo Road Ring until the city of Babahoyo, and it ties with the lateral passage of Jujan (length: 10 km); which is planned to be a part of the project.

*Ecuador*  
Destination of INVESTMENTS