

INVESTMENT OPPORTUNITIES AND IMPROVEMENT OF THE INVESTMENT CLIMATE



WHY KAZAKHSTAN?



**Strategic
location**



**Favourable business
environment**



**Investor's rights
protection**



**Investment
incentives**

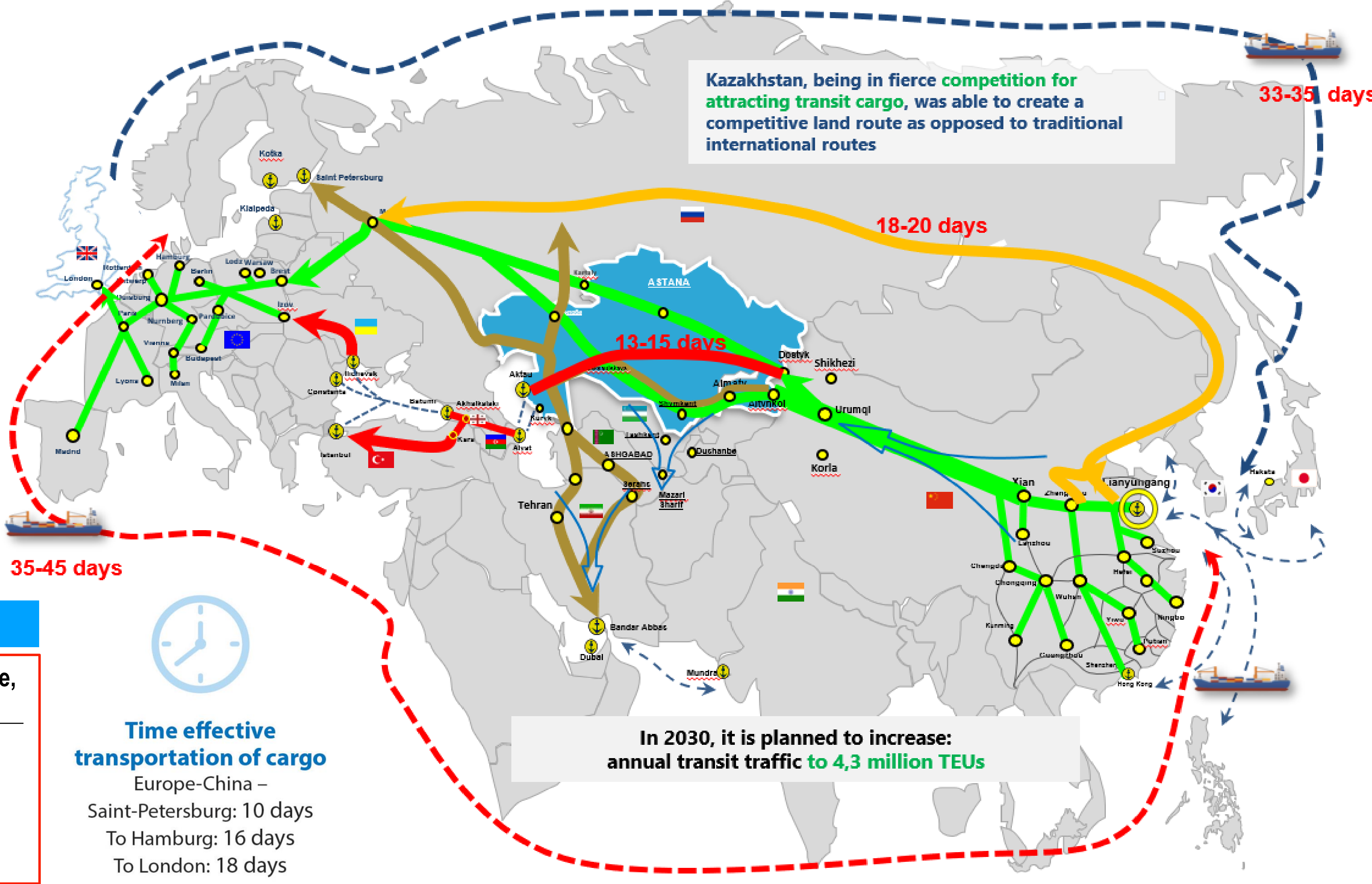
STRATEGIC LOCATION



Since independence, over \$30 billion have been invested in Kazakhstan's infrastructure

ROLE OF KAZAKHSTAN IN THE NEW LAND-SEA CORRIDOR

Routes	Distance, thnds km	Travel time, days
Through Kazakhstan	9-10	13-15
Trans Siberian route	11-12	18-20
The Northern Sea Route	14 -15	33-35
South Sea Route	23 000	45-60



INVESTOR'S RIGHTS PROTECTION

- **Foreign Investors' Council** chaired by the President of the Republic of Kazakhstan
- **Coordination Council** chaired by the Prime Minister
- **Council on Improving Investment Climate** under the Government
- **The Court of the Astana International Financial Centre** and **International Arbitration Center** – the Common Law court system
- The specialized judicial board of **the Supreme Court** and **the Court of Nur-Sultan city** for investment dispute resolution
- **Investment Ombudsman** – the Prime Minister of the Republic of Kazakhstan



INVESTMENT INCENTIVES

13 Special Economic Zones Investment Contract



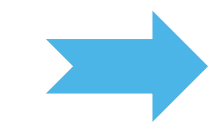
Corporate income tax



Land tax,
VAT



Property tax



Customs
duties



Land plot



Ready infrastructure on “plug-and-
play” basis



Simplified procedure for foreign
labour employment

0%

27 Industrial Zones



INVESTMENT AGREEMENT

In January 2021, the Government amended the Entrepreneurial Code and introduced a new state support tool - **Investment Agreement** for investments exceeding **\$50 million**



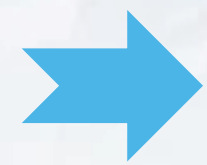
Corporate income tax (*up to 10 years*)



Land tax (*up to 10 years*)



Property tax (*up to 8 years*)



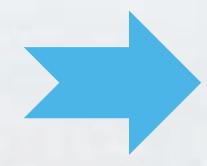
Customs duties, VAT for import (*up to 5 years*)



State in-kind grant (up to 30% of the project cost)



Cashback by 20% of capital costs by offsetting against tax liabilities after the end of the grace tax period (for investments above \$100 million)



Exemption from customs duties and VAT when importing goods as part of finished products up to 15 years / until the end of the Agreement

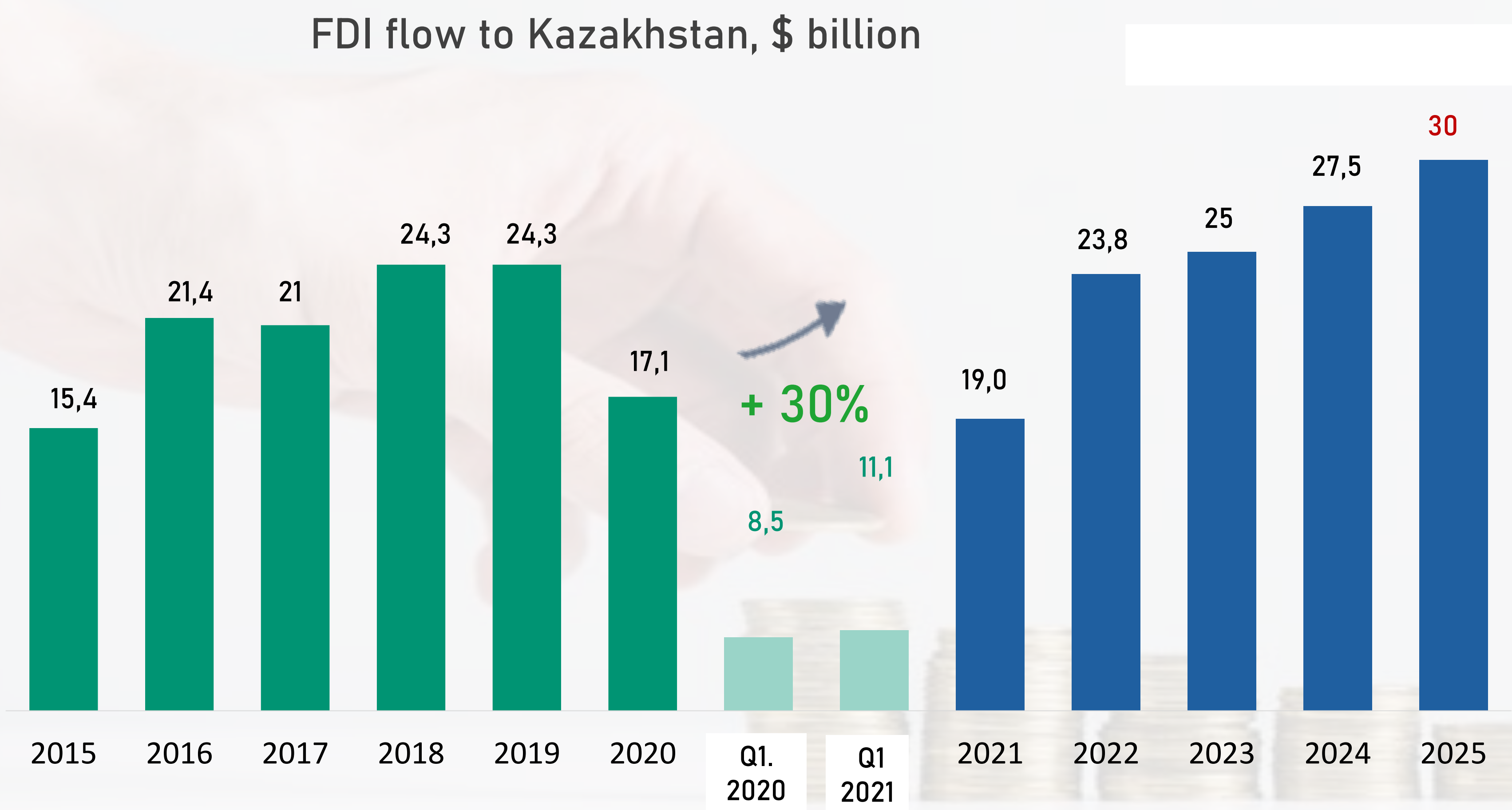


Stability of legislation (up to 25 years)

0%

FOREIGN DIRECT INVESTMENTS IN KAZAKHSTAN

FDI flow to Kazakhstan, \$ billion



Top 10 Investor Countries:

-  Netherlands
-  USA
-  Switzerland
-  China
-  France
-  Russia
-  Belgium
-  UK
-  Turkey
-  Japan

Goal indicators

TOTAL: \$370 BILLION

SUPPORT BY KAZAKH INVEST



KAZAKH INVEST

NATIONAL COMPANY



“One-stop shop”
for investors in
Kazakhstan



**Navigation and
Facilitation**
through investment
opportunities



Trusted experts
with local
knowledge and
industry expertise



**Network of
representatives**
abroad and in all
regions of Kazakhstan

INVESTMENT PROPOSALS

180 projects in the priority sectors



Agribusiness



**Mining and
metallurgy**



**Chemistry and
petrochemistry**



**Transportation,
logistics and
infrastructure**



Tourism



Others



Creation of a special economic zone "TURAN"



"One of the main tasks for our countries is to increase trade turnover. I would like to outline the broad investment and trade and economic opportunities of Turkestan, historically located at the crossroads of the silk-way. Taking into account the vast resource base, human and tourist potential, create a "Special economic zone" in the Turkestan region, uniting the Turkic countries"

From the speech of the President of the Republic of Kazakhstan K. Tokayev during informal summit of the Cooperation Council of Turkic-speaking States on March 31, 2021.

It is proposed to name it "Turan", in honor of the great Turan steppe - the homeland and the original territory of residence of all the Turkic peoples of modern Eurasia.

ABOUT IN TURKISTAN REGION

FORMED IN

2018



AREA:
119 000 KM²



CONSTRUCTION:
131,7 billion USD



EXPORT:
1 442 million USD



POPULATIONS:
2 MILLION



TOURISM:
1,5 million visitors



IMPORTS
1 540 million USD

CLIMATE AND TOURISM



SUNNY DAYS:
281



AVERAGE TEMPERATURE:
+4C JANUARY, +35C JULY



BY THE NUMBER OF VISITORS
TO RECREATION AREAS



5 MILLION EXPECTED
VISITOR ARRIVALS IN 2022



WIND SPEED:
FROM 5 TO 10 M/S



LAKES AND RIVERS:
122



6 UNESCO
WORLD HERITAGE SITES



ANNUAL PRECIPITATION:
400 MM



TOTAL RESERVED MINERAL
DEPOSITS **50 LOCATIONS**



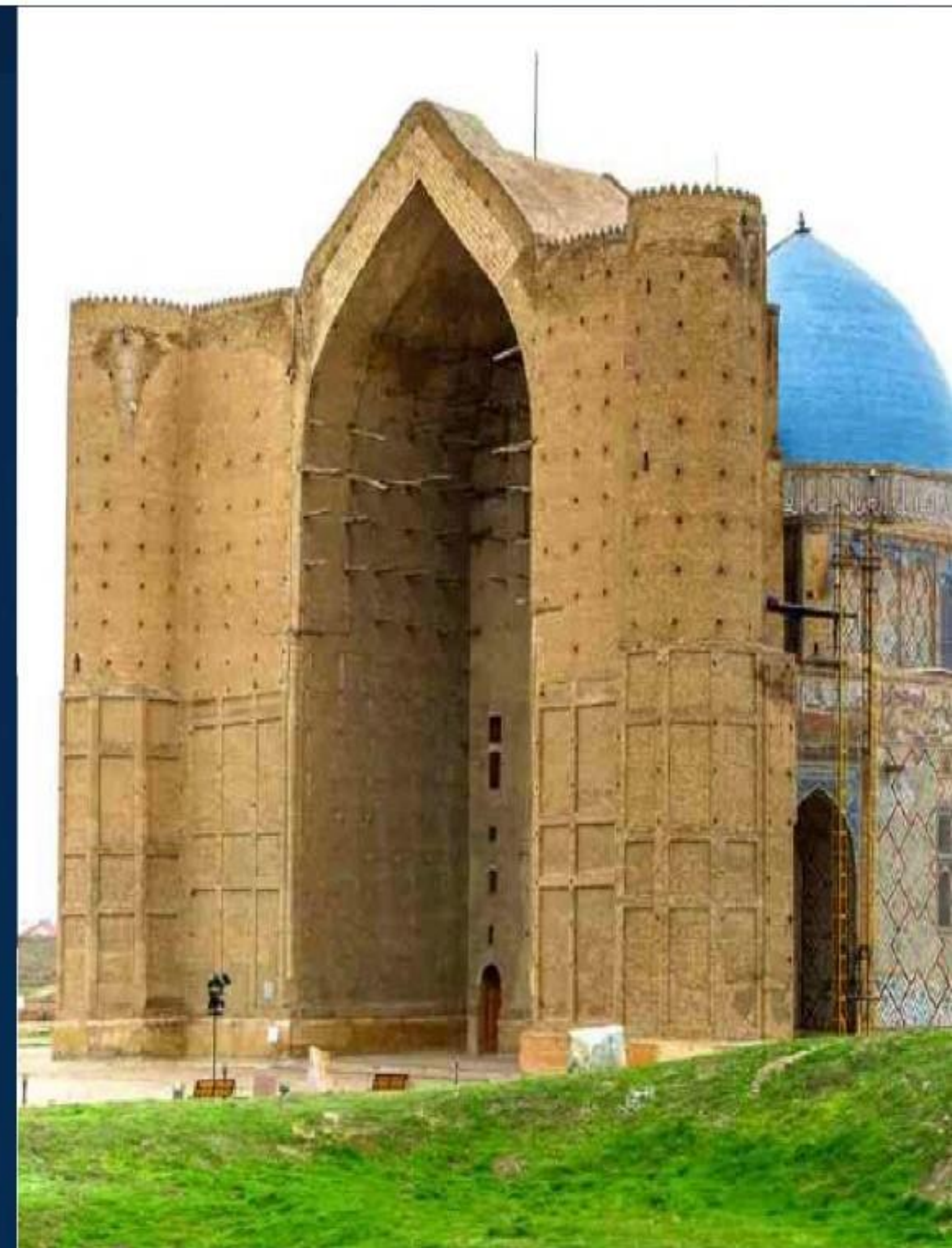
PILGRIMAGE TOURISM

- THE MAUSOLEUM OF KHOJA AHMED YASAWI
- THE MAUSOLEUM OF ARYSTAN-BAB
- MAUSOLEUM OF BAIDIBEK ATA AND DOMALAK ANA
- ANCIENT SETTLEMENTS OF OTRAR AND SAURAN



MEDICAL AND HEALTH TOURISM

- IN THE SANATORIUM SARYAGASH
- ALTYN SANATORIUM
- SANATORIUM MANKENT
- HEALTH RESORTS OF ALMATAU



ABOUT TURKESTAN

EXPORT AND LOGISTICS POTENTIAL

FREE TRADE OF GOODS,
WORKS, SERVICES AND LABOR FORCE
FOR THE **EAEU** MEMBER COUNTRIES



KAZAKHSTAN



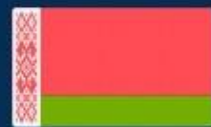
RUSSIA



ARMENIA



KYRGYZSTAN



BELARUS



TRADE
184.1 MILLION PEOPLE



TOTAL ANNUAL FOREIGN TRADE VOLUME
\$ 700 BILLIONS



GDP
\$ 1 900 BILLIONS



VOLUME OF MUTUAL TRADES
\$ 5 BILLIONS

WESTERN EUROPE - WESTERN CHINA



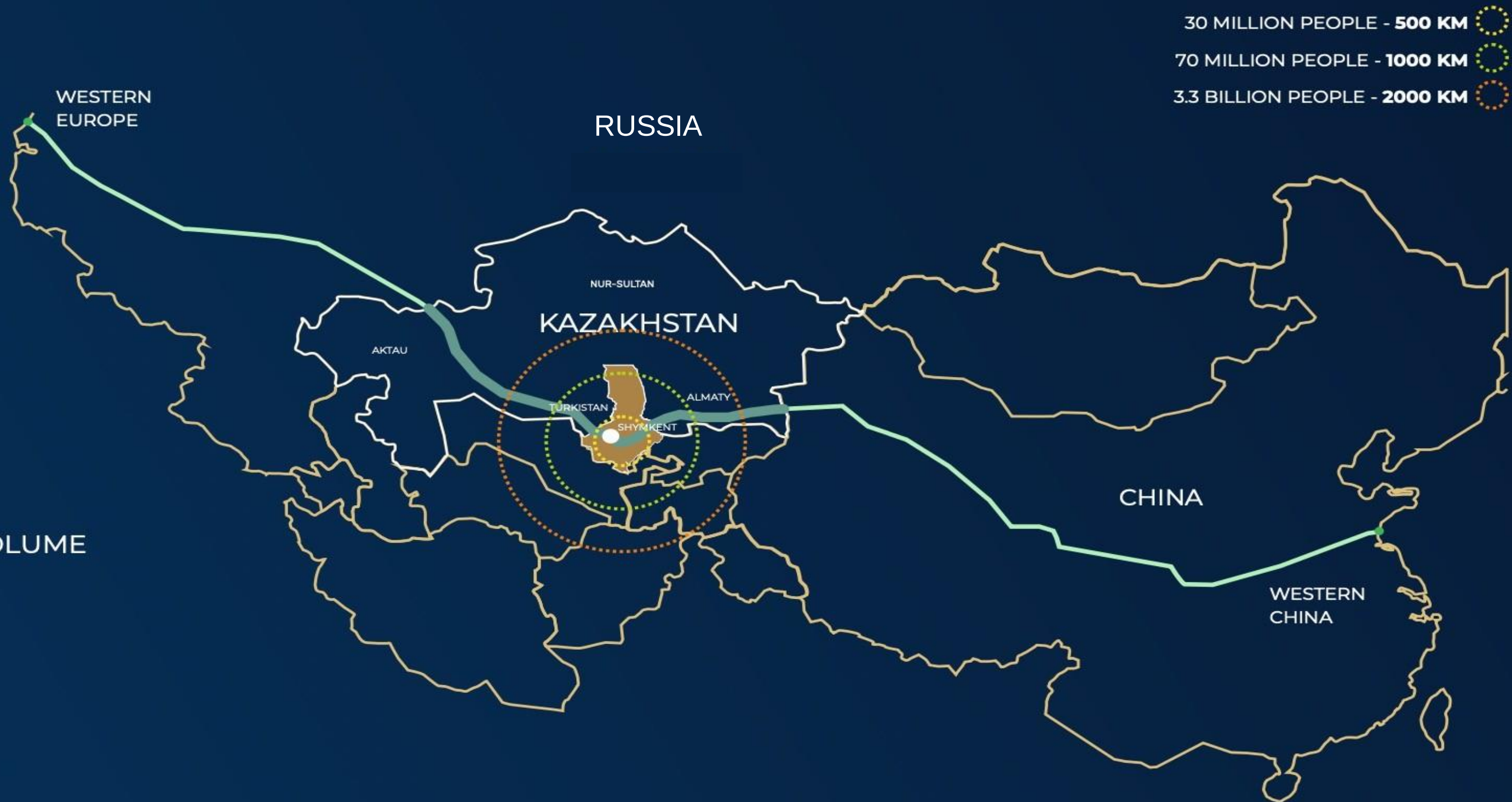
TOTAL LENGTH - **8,445 KM**
(**2,787 KM** ACROSS THE TERRITORY OF KAZAKHSTAN)



TRAVEL TIME IS **10 DAYS**
(CHINA –EUROPE)



KAZAKHSTAN, INCLUDING THE TURKISTAN REGION,
ACTS AS A LINK BETWEEN EAST AND WEST



30 MILLION PEOPLE - **500 KM**
70 MILLION PEOPLE - **1000 KM**
3.3 BILLION PEOPLE - **2000 KM**

RAILWAY CORRIDOR



TOTAL LENGTH OF RAILWAY
IN TURKISTAN REGION - **553 KM**



TOTAL LENGTH OF RAILWAY
IN KAZAKHSTAN - **15 000 KM**



5 INTERNATIONAL CORRIDORS:
• NORTH TRANS-ASIA
• SOUTH TRANS-ASIA
• CENTRAL ASIA
• NORTH-SOUTH
• TRACECA

AIR CORRIDOR



AIRPORT OF TURKISTAN
- **450** PASSANGERS/HOUR



AIRPORT WILL BE INCLUDED TO "OPEN SKY"
MODE FOR FOREIGN AIRLINES

Benefits of the SEZ "TURAN"

Corporate income tax

Land tax

Property tax

Value added tax on Imported Products

Import customs duties

0% +



- Application of the jurisdiction of the Astana International Financial Center (British Law)



- Visa and migration support for foreign labor through a management company



- The possibility of applying international building codes, international regional standards and standards of foreign countries



- Ready-Built production facilities (Ready-Built Factory).



- External basic infrastructure

THE MODEL OF FUNCTIONING OF THE SEZ "TURAN"

PROPOSED MANAGEMENT MODEL

Representatives of the participating countries



Board of Trustees



Strategic development of
SEZ



Management
Company



- Acquisition of
• a land plot

- Issuance of permits

- Examination of construction
projects

In the long-term future, it is planned to create a joint investment
fund of the Turkic Council.

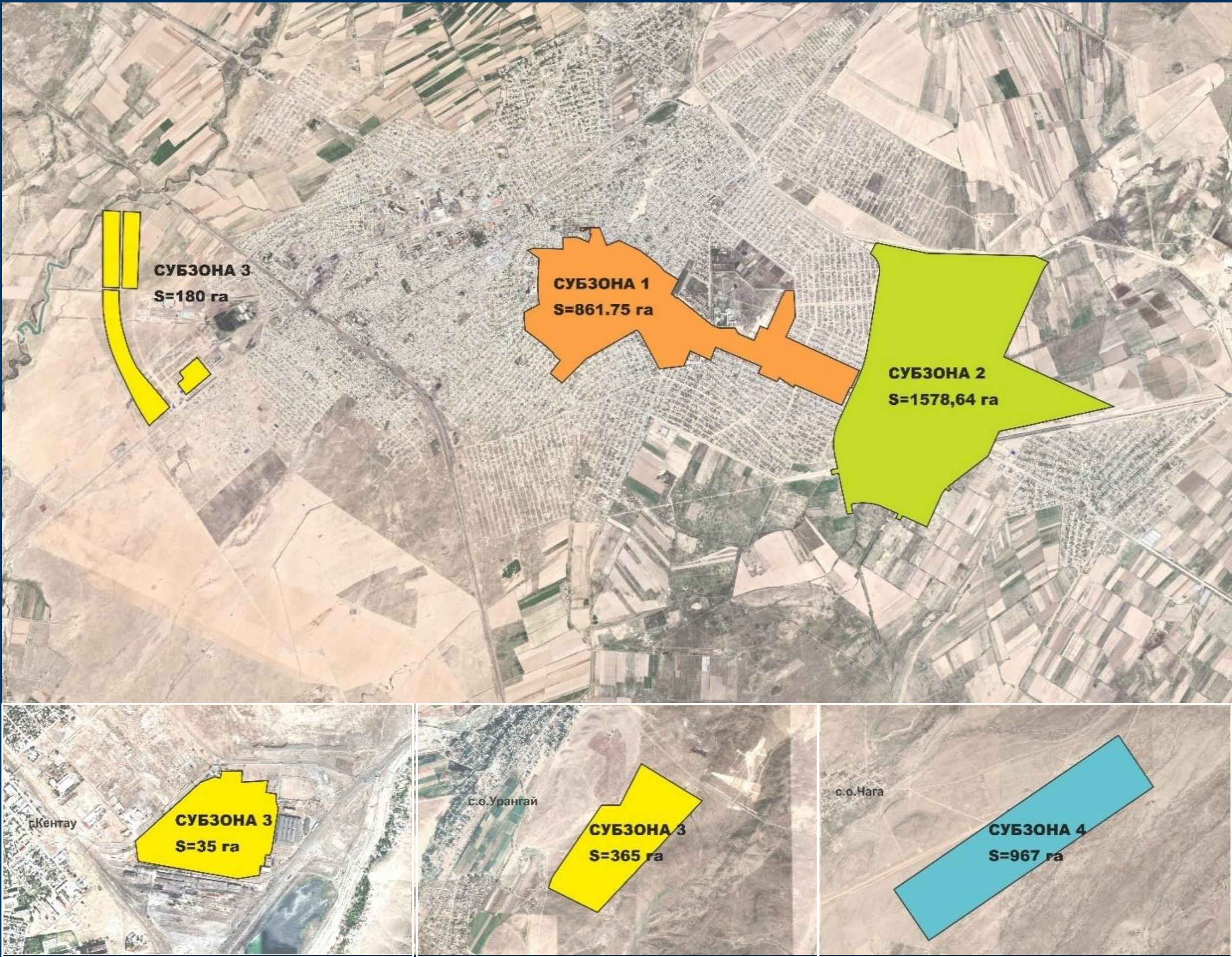
Financing of infrastructure by the Kazakh side.

Financing of the project (by creating a Fund for each of the countries or at the expense of the
integration investment fund of the Cooperation Council of Turkic-speaking States)

Financing of the operating activities of the Management Company
at the expense of the Republic of Kazakhstan.

THE MAIN PRIORITY AREAS OF THE SEZ "TURAN"

TOTAL AREA – 3987 hectares



1 Historical center 861,75 hec

- Tourism
- Creative industry
- Hotel and restaurant business (HoReCa)
- Film industry

2 Administrative and business center 1578,64 hec

- Civil engineering
- Science and education
 - IT sphere
- Business and financial infrastructure

3 Industrial zones 580 hec

- The entire manufacturing industry

4 Airport 967 hec

- Trading
- Logistics services, including cargo transportation
- Hotel and restaurant business (HoReCa)

**THANK YOU FOR
ATTENTION!**

