

COMPANY PRESENTATION



WHO ARE WE?

- HME International is a 100% Hungarian company
- Line of business: Health Care
 - Medical Package Solutions
 - Turn Key Solutions

ABOUT HME International

The ultimate goal of our company is to respond to our customers' needs through solutions that conform to the latest technologies and methods in oncology, based on the collaboration with Varian Medical System to produce linear accelerators with Hungarian origin.

HME International provides modern technologies to enable the professional development of health care professionals, and to keep them up-to-date with the latest health care methods. We also offer holistic solutions for our clients to modernize their medical facilities and to achieve economic efficiency in the operation of their institution.

The main motivation behind our activities is people's health which basically defines our company's mission and the purpose of each project in the field of health care. Our mission is to improve patients' quality of life by providing widely available and applicable, highly secured and functional medical products.

OUR SERVICE

Consulting and Engineering

Project Development
Master Planning
Medical Equipment Planning
Financial Engineering

Medical Package Solution

Sourcing of Medical
Equipment
Procurement and Installation
Training
Testing and Comissioning
Warranty and Maintenance

Turn Key Solutions

Project management
Construction and Medical
equipment
Training
Testing and Handing Over
Warranty and Maintenance

ONGOING IN VIETNAM

Vietnam - Hungary intergovernmental agreement (2016), the essence of which is that the Hungarian state Tied Aid Provides a loan to the Vietnamese state for investment 60 M USD

HME is providing medical technology
Can Tho 500 bed Oncology Hospital
 Implementation of a specialized radiotherapy technology



PROJECT IN SCOPE - GHANA

As part of Ghana's effort to improve cancer care, the National Cancer Control Program was launched for 2012–2017, and the implementation is still ongoing.

The Ghanaian Government started negotiations with Varian Medical Systems (leading international technology provider) to equip **Teaching Hospitals** with most recent radiotherapy technology in **5 different cities nation-wide** and extend treatment capacity of existing **2 radiotherapy centers** in Accra and Kumasi. The aim is to increase the geographic density of radiotherapy, expanding accessibility of radiotherapy services for patients across the country complying with WHO recommendation for treatment technologies

PROJECT IN SCOPE - GHANA

Project profile: **Phase 1**

- Lot 1 - *Ho Teaching Hospital*
- Lot 2 – *Tamale Teaching Hospital*
- Lot 3 – *Cape Coast Teaching Hospital*

Phase 2

- Lot 1 – *Sunyani Teaching Hpt*
- Lot 2 – *Koforidue Teaching Hpt*

Phase 3

- Lot 1 – *Kumasi Hospital 2nd RT unit*
- Lot 2 – *Accra Hospital 2nd RT unit*

Total (3 phases): 101'460'824 USD



PROJECT IN SCOPE – GHANA

In progress

Indicative Financial Offer
prepared by Hungarian and
Turkish Exims

10.01.2020.

Mandate letter from
Ministry of Finance

19.11.2020.

17.01.2020.

MoU Signed with the Ministry
of Health

03.2021.

Assignment of
Commercial
Agreement

PROJECT IN SCOPE - HOLY FAMILY HOSPITAL OF BETHLEHEM

Our Catholic teaching Hospital is an ecumenical workplace where Christians and Muslims work together saving the lives of and caring for the Mothers and Babies of the greater Bethlehem region. The hospital is an employer of choice, a good corporate citizen and a good neighbour.

- 172, direct or indirect, employees
- The hospital has a resident doctor program training as many as 13 residents in obstetrics/gynecology and paediatrics and a nurses and midwives training program.
- Teaching is ongoing at the hospital among the staff and patients where half of each clinical visit is focused on teaching.

REFERENCE HOSPITALS FOR THE CENTER AND SOUTH PROVINCES OF LAOS TEACHING HOSPITAL FOR THE CAPITAL CITY OF VIENTIANE - 2021



The **Ministry of Health of the Lao People's Democratic Republic** has expressed the need for three main Hospital infrastructures for the country and is searching for technical and financial partners to build and equip the following hospitals:

One general Hospital including a radiotherapy department of 2 linear accelerators, with 100 beds for the center provinces of Laos (exact location still to define). Budget around 35 million €

One general Hospital including a radiotherapy department of 2 linear accelerators, with 100 beds for the southern provinces (exact location still to define). Budget around 35 million €

Teaching Hospital (University facilities) at the capital city of **Vientiane** (100 beds), with the same general wards and a radiotherapy department of 2 linear accelerators. Budget around 35 million €

REFERENCE HOSPITALS FOR THE CENTER AND
SOUTH PROVINCES OF LAOS
TEACHING HOSPITAL FOR THE CAPITAL CITY OF
VIENTIANE



POSSIBLE FUNDING

Tied Aid- soft loan of the **government of Hungary,**

THANK YOU FOR
LISTENING!



HME International Ltd.
Fő utca 14-18, 1011 Budapest,
Hungary
balint.tombor@hme.hu