





Business Finland in Brief

- Business Finland is the Finnish innovation funding, trade, investment and travel promotion organization.
- We are fully owned by the Finnish government and headquartered in Helsinki
- Business Finland employs more than 600 professionals and has offices in 40 countries.
- Annually Business Finland serves more than 3.000 customer organizations.



Our services

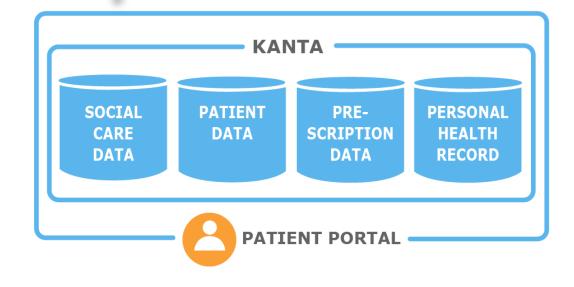
- Data collection & analysis
- Opportunity analysis
- Guidance on entry alternatives
- Networking
- Location management
- Setting up a business

All our services are free of charge.

100% electronic medical records digitally accessible

- Patient, social care and prescription data gathered in a national databank.
- Healthcare professionals can access the needed data nationwide, store patient records and make prescriptions.
- Citizens can browse own medical records and prescriptions and order repeat prescriptions in the online service.

KANTA is an entity of digital services, which brings benefits for citizens, pharmacies and the social welfare and healthcare sector

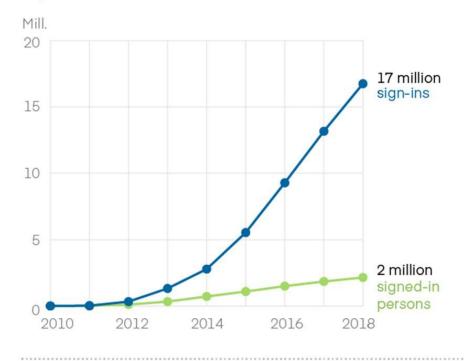




Kanta services in 2018



Sign-ins and number of persons signed into My Kanta 2010–2018





Total number of persons having used My Kanta 2010–2018

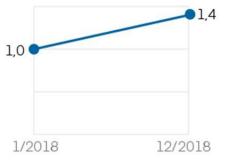
2.8 million



Number of requests for prescription renewals made via My Kanta 2018

2.2 million

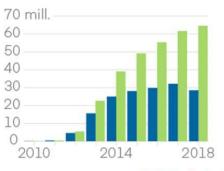
Documents in the Patient Data Repository 2018, billion documents*



*Records on service transactions and treatments

Prescriptions and dispensations 2010–2018



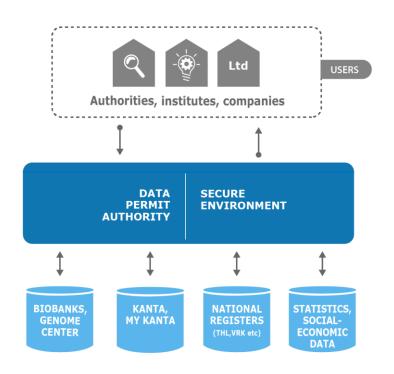


National one stop-shop for health and social data

- Findata grants permits for the secondary use of health and social data in cases where the data of several data owners are linked.
- In future Findata will also grant data permits to
 - data saved in the Kanta services, and
 - private social and health service providers' register data.

SINGLE POINT OF CONTACT

data permit authority and service operator will be established





FINDATA



Person or organization in need of information

Previously:

Several applications and permits

Data owners



From 2020: One-stop shop

Application for permission to use data including data utilisation plan



Findata



Data remains at Data Permit Authority

- Grants data permits, collects, links and processes the data
- Secure IT-environment
- Data used via secured remote access
- Help Desk

FINDATA

The Data

National Institute for Health and Welfare (THL)

- Cancer register
- Infectious disease register
- Hospital discharge register
- National vaccination register
- Medical birth register
- Register of induced abortions
- Register of congenital malformations
- etc.

Finnish Centre for Pensions (ETK)

- Benefits and incomes
- Diagnoses

Population Register Centre (VRK)

Finnish Institute of

Occupational Health

Occupational illness

or exposure

- Population data
- Families
- Residence
- Nationality

Social Insurance Institution (Kela)

Prescriptions

FINDATA

Statistics Finland

Cause of death

National Supervisory Authority for Welfare and Health Valvira

Finnish
Medicines
Agency
Fimea

Regional State Admin. Agencies (AVI)

Social and health care operating units

 Hospital district data pools Data saved in Kanta services

OuluHealth Labs

 Testbeds in a university hospital, healthcare centers and homes, simulation labs,
 5G network

http://ouluhealth.fi/labs/

HealthHUB Tampere

 R&D, simulation, testing and training platform for cocreation purposes, university hospital's RDI center

Health Campus Turku

 University hospital, pediatric testbed, PET center

https://www.healthcampusturku.fi/



Kuopio Living Lab

 Living labs in a university hospital and healthcare centers and homes, e.g. senior care and home care

https://www.businesskuopio.fi/en/why-kuopio/kuopiohealth/

HUS Testbed

 University Hospital, e.g. operating room and New Children's Hospital

http://www.hustestbed.fi/en/home

Why Bayer chose Finland for their R&D and Manufacturing site?

"We were impressed by the <u>high level</u> of talent we found in Finland. There was a lot of talent for Bayer to choose from."

"Finns say they are open to foreign investment and they really mean it, and things can happen really quickly in Finland."

"Doors to the decision-makers opened equally wide for Bayer as for local companies"



Oliver Rittgen, ex-Bayer Nordic CEO

R&D FUNDING LEVELS

MIDCAP LARGE COMPANIES **SMEs** COMPANIES Turnover max. 300 M€ Grant max 40% **COMPANY RESEARCH** Grant max Grant max **PROJECT GRANT** Large companies must buy services from SME's and / or research organizations or 50% 40% Create new knowledge implement the project as a joint project with and competence them. The share of the bought services has to be 40 % of the project's overall costs. **DEVELOPMENT AND** Loan 50% PILOTING LOAN Loan Loan Large companies must buy services from Develop or renew products, 50% / 70% 50% / 70% SME's and / or research organizations or services and business model. implement the project as a joint project with Demonstrate the functionality them. The share of the bought services has of your solution to be 15 % of the project's overall costs.

