



Skopski saem

Skopje Fair

INVITATION TO PURCHASE STAKE IN THE **SKOPSKI SAEM D.O.O.** MACEDONIA

Era d.o.o., headquartered in Velenje, Prešernova 10, Slovenia and its subsidiary Pilon d.o.o., Zagreb, Croatia are extending international invitation to potential buyers to submit their expressions of interest to purchase 100 percent stake in the Skopski saem d.o.o., Skopje, Macedonia, (Skopski Saem).

Skopski Saem, nestled on over **160,000 m²** of its own property, is the leading organiser of fairs and exhibitions in Macedonia, handling over **250 international events a year** that attract over **600,000 visitors**. Skopski Saem is successfully expanding its operation in the region, is operating **with a profit and is a member of the international UFI and CEFA associations**.

Skopski Saem is located on the most **prestigious location** in the immediate vicinity of the heart of Skopje, near Main Railway Station and next to the main motorway connecting centre of the City with its International Airport.

Skopski Saem complex includes:

- The business facility with modern offices, event space capacities, five exhibition pavilions with an acoustic concert and event hall and a warehousing and logistics centre (**over 30,000 m² of GBA of existing facilities that have been constructed on 60,000 m² of property**).
- The remaining over **100,000 m² already fully serviced property**, in the concept design phase, with projected construction of the regionally largest business, trade and lifestyle oriented shopping centre with around 50,000 m² of GLA; phase two of the development also foresees the construction of a business facility, hotel, DIY and retail park. Tenancy agreements with key tenants have already been drawn up. The location of Skopski Saem has a potential to attract over 4 million prospective consumers with Skopje representing approximately one quarter of this number.

Your **expressions of interest** in the purchase of the **100 percent stake** in the Skopski saem d.o.o., Skopje, Macedonia company should be submitted to the following address:

**ERA d.o.o., Prešernova ulica 10, 3320 Velenje, Slovenia or by
e-mail to vita.omladic@era.si**

Should you have any additional questions, call us at +386 3 620 3 110.

