

Бр: 14- 509/3 СКМ-ЗП-РУ-10/03

26.02.2015

Скопје

**REGISTRATION FORM**

**МАКЕДОНСКО-ТУРСКA КОНВЕНЦИЈА**

**за заеднички настап на северно – африканскиот пазар,**

**23 март 2015**

**СТОПАНСКА КОМОРА НА МАКЕДОНИЈА**

**MACEDONIA – TURKEY – AFRICA**

**23.03.2015.**

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| **COMPANY INFORMATION** | |
| **Company Name:** | **LEOV COMPANY** |
| **Address:** | **Vasa Kosulceva bb, 1400 Veles** |
| **Website:** | [**www.leov.com.mk**](http://www.leov.com.mk) |
| **Year of Establishment** | **1984** |
| **COMPANY REPRESENTATIVE INFORMATION** |  |
| **Name of the participant:** | **Nikola Arsovski; Žarov Načo** |
| **Position in the company:** | **Commercial manager; Production manager** |

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| **ACTIVITY OF THE COMPANY** | |
| **Brief information about the company** | **LEOV COMPANY is a privately owned company from Veles, Macedonia, founded in 1984 with production of electrical appliances as its basic activity. Started as a family business, but today Leov Company has developed into one of the leading companies on the market.**  **LEOV COMPANY organizes their production on 2 locations, in Veles and Prilep.**  **The wide range of Leov Company products to consist of various household as:**  **- Electric water heaters (boilers) in several models, with the possibility of vertical or horizontal mounting**  **- Solar water heaters (solar water boilers) that can be mounted and perform their function for external and internal use.**  **- Solar collectors for water heating, flat and vacuum collectors.**  **- Gas appliances**  **- Hot water boilers**  **- Stoves and wood fireplaces**  **- Stoves and fireplaces pellet**  **- quartz heaters**  **- Components for all products.**  **- Services**  **a) galvanization**  **b) heat treatment of metals**  **LEOV COMPANY is an export oriented company that over the years, successfully developed sales of its products to markets in Austria, Italy, Greece, Poland, Sweden, Spain, Portugal, Albania, Turkey, Malta, Romania, Hungary, Serbia, Croatia, Slovenia , Bosnia and Herzegovina, Montenegro, Kosovo, Georgia, Saudi Arabia. Today the company is one of the largest manufacturers of electric water heaters (boilers) in the Balkans. All appliances made by Leov Company are in accordance with the requirements of the Quality standard ISO 9001: 2008, quality standards in accordance with the CE Norms, and also the electrical water heaters are in accordance with the CB norms. The solar collectors are in accordance with the Solar Keymark Standard.** |
| **FIELD OF ACTIVITY:** | **Production of electrical water heaters, solar boilers, solar panels, and other small home appliances.** |
| **Number of workers:** | **210** |
| **Products/Servicess :** | **Electrical water heaters from 5-150 l., solar boilers from 100 up to 500 l., solar collectors Flat from 1,5; 2 and 2,5 m2, vacuum tube solar collectors U-type, other small home apliances** |
| **Expected cooperation from the Turkish partners at African market (please describe)** | **We need potential partner for sales of our product on the markets of Algeria, Marocco, Tunisia, Egipt** |
| **Total turnover in 2014(USD)** | **10.723.000 USD** |
| **Total export figure for 2014(USD)** | **7.848.000 USD** |
| **Exporting countries** | **Austria, Italy, Greece, Poland, Sweden, Spain, Portugal, Albania, Malta, Romania, Hungary, Serbia, Croatia, Slovenia , Bosnia and Herzegovina, Montenegro, Kosovo, Georgia, etc** |
| **Trademarks and certificates company have:** | **Trade mark LEOV, AQUASTAR;**  **Certificates: CE; CB scheme; Solar Keymark;**  **ISO 9001:2008** |

Ве молиме за Вашиот интерес за учество на бизнис форумот, да го најавите **најдоцна до 6.3.2015 година (петок)*.***