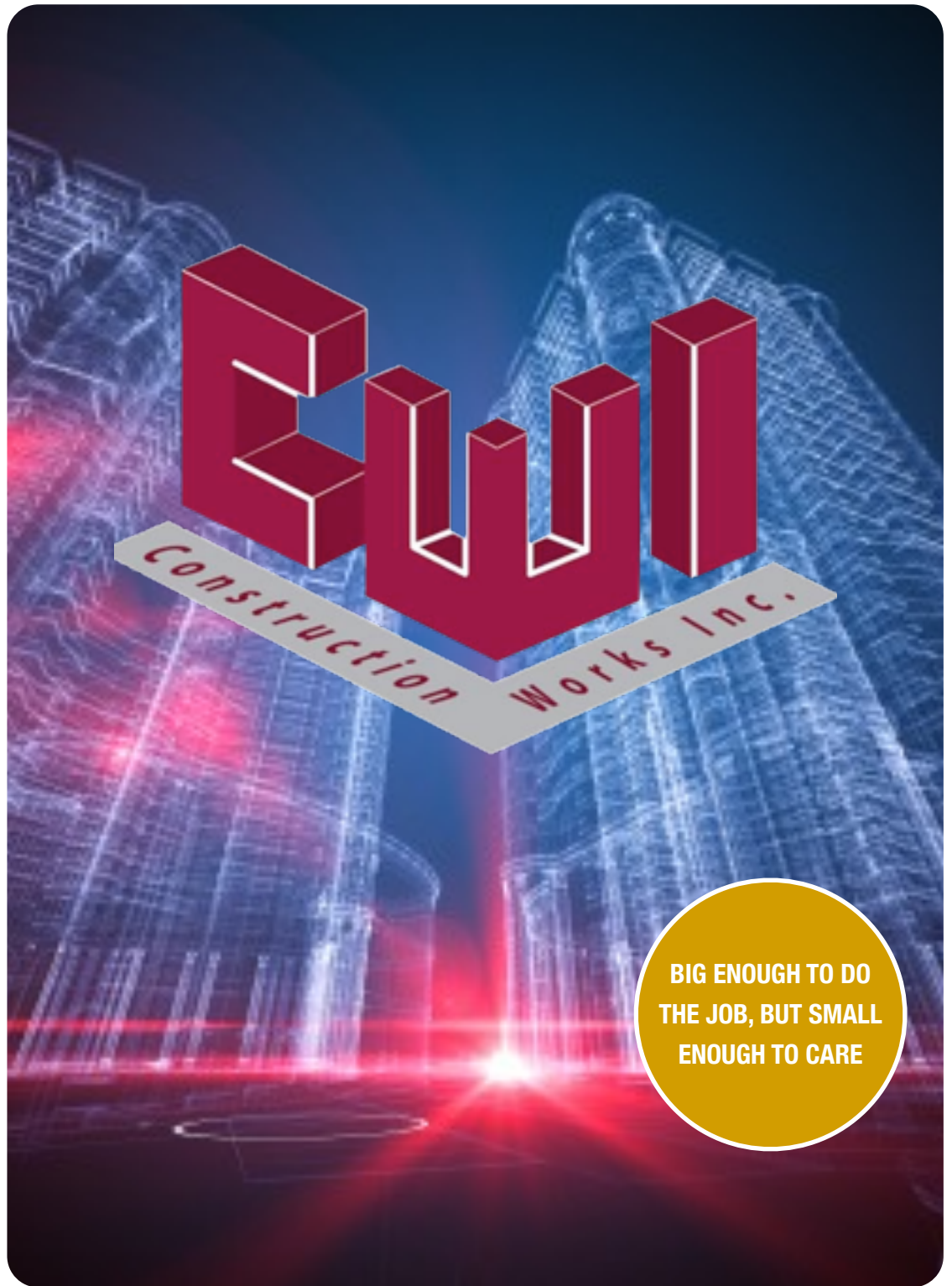


# CONSTRUCTION WORKS, INC



**BIG ENOUGH TO DO  
THE JOB, BUT SMALL  
ENOUGH TO CARE**

- GENERAL CONTRACTING
- CONSTRUCTION MANAGEMENT
- IT SERVICES
- COMMUNICATION OUTREACH & CONFERENCE



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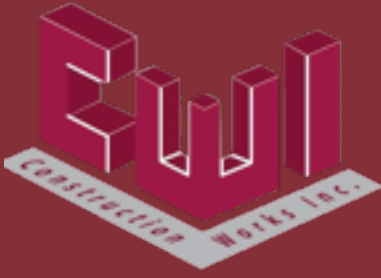
# WHY CWI

Construction Works Inc., based in Lithonia, Georgia, has grown into one of the leading international full service construction management firms, information technology and conference support company in the world. CWI offers professional design and construction, hardware/software engineering, event support and consulting. Throughout its history, CWI has been committed to providing clients with solid service, performance and management.

We've made our name through comprehensive management controls, highly competitive pricing, and our bottom line commitment to quality. Our project management approach is designed to achieve the outcome that our clients expect, while controlling costs, ensuring excellence, and the completion of projects on time.

CWI has an extensive performance history on IDIQ (Indefinite Delivery Indefinite Quantity) contracts. These contracts provide for an indefinite quantity of services during a fixed period of time and used when agencies are unable predetermine, above a specified minimum, the precise quantities of supplies or services that the Government will require during the contract period. CWI has been awarded IDIQ contracts with DeKalb County Government and Federal Government. In addition, our project history involves numerous general construction contracts valued from \$5,000 to \$5 million. Our customers have included the Center for Disease Control, Frito Lay, DeKalb County Schools, Georgia State Patrol, Grady Hospital, Stone Crest Mall, Greenbriar Mall, North DeKalb Mall, Hughes Spalding Children's Hospital, New Mercies Christian Church, among others.

Throughout our history, we have provided the highest quality level attainable on projects we have been awarded. If proven performance and reliable results are important to your company, your choice is Construction Works, Inc.



# HISTORY & PHILOSOPHY

Construction Works, Inc. (CWI) was established in 1999 and is a licensed, insured, and bonded General Contractor. However in March 2009, CWI became a fully certified SBA 8(a) and Minority Owned Business Enterprise and embarked on an adventure to refining the company. Construction Works, Inc. has now become a full service international company. We started out as a construction company that did general contracting and management services but out of necessity and experience we have branched out into information technology and conference support. This growth allowed use to offer our clients highly effective services in many of the aspects of their business. On the construction side of the house our executives have 60 years of experience combine to provide an unequal amount of knowledge in all areas of construction. We have over 50 years of corporate IT experience from our IT executives. Our executive staff are experts in all aspects of information technologies. Our company prides itself in its knowledge of hardware, software, networking and everything in between. And let us not forget our experience with conference support. We setup events all over the world, help companies in the pre-planning stages along with logistics and communications. One extra benefit to our conference support is that we can provide IT support to any conferences from within house resources, things such as web reservation, scheduling and conference streaming. CWI is a growing leader in all aspect of its business.

CWI's mission is to support our client's efforts in a manner that serves the clients best interest. Our philosophy is to provide quality service that is delivered on time and within budget. We have built our reputation on Safety, Integrity, Reliability, Value Engineering and Quality Workmanship. These Qualities are incorporated into every project. Customer satisfaction drives every aspect of our business.

The following commitments are made to every client:

- Deliver the highest quality level attainable on tile projects we undertake.
- Be on-schedule, responsive and prompt with your request and contract requirement.
- Provide fully qualified and technically capable staff.
- Authorize our on-site staff to independently solve problems and develop strategies to make each project more efficient and successful.
- Make full use of our human, financial and technical resources to achieve the performance objectives of each contract.
- Communicate frequently, professionally and effectively.
- Be fair and competitive in pricing and strive to provide our clients with the best value on all projects.





# CWI DATA & NAICS CODES

Company	Construction Work, Inc.
Principals	Cedric Walker
Corporate Office	2524 Lithonia Industrial Blvd., Suite D, Lithonia, GA 30058
Telephone	678-526-8189
Fax	770-484-3430
Ownership Status	8(a) and Minority Owned Business
Certification Date	SBA 8(a) March 2009; SBA Small Disadvantaged Business March 2009
Established	1999
No. Employees	6
DUNS No.	113415207
CAGE Code	58DW6
Bonding	Single - \$3 Million Aggregate - \$6 Million
NAICS Codes	<p>Construction Services            236115, 236116, 236118, 236220, 237210, 237310, 237990, 238110            238130, 238140, 238190, 238210, 238220, 238310, 238320, 238330            238340, 238350, 238390, 238990</p> <p>Information Technologies Services            541618, 541690, 541910, 561110, 561210, 561421, 561499, 561920, 561990</p>



# KEY PERSONNEL



**Cedric Walker**, Principle Project Executive and Project Manager with 25 years experience and extensive studies in the areas of negotiations, contract law and acquisitions founded Construction Works, Inc. (CWI), a General Contractor and Interior Specialties firm. Cedric is a Qualifying Agent holding state licenses in Georgia and Alabama. Providing construction services to commercial and residential clients, Cedric has completed commercial jobs ranging from \$10,000 to \$5.2 Million; and Residential Homes (all custom) ranges from \$150,000 to \$3.2 Million.

**Ron Cutler**, Senior Construction Manager with 17 years experience. Ron has extensive expertise in optimizing operations and profits for global construction and project management companies through outstanding executive-level management, technical and relationship building. He has a proven ability to direct construction projects within diverse sectors including commercial, retail, office, healthcare, senior living and hospitality with on-schedule and within-budget completion. Recognized contributor with proficiency in guiding a broad range of project operations from pre-construction through close-out including design, schedules, cost budgeting and analysis, permitting and code compliance, inspections, and warranty fulfillment.

**Armand Marshall**, Project Manager with 26 years of experience. Prior to joining CWI, Armand served as the Construction Rehabilitation Advisor with the Decatur/DeKalb Housing Authorities. Armand is presently serving as the Project Manager on multiple sites with the DeKalb County School System (DCSS) ADA Complaint Projects including Group A-2A and A-28 ADA Modifications. He has also served as the Project Manager on several of the Interior projects for DCSS where we were tasked to provide ADA compliance in bathrooms at several locations.

**Gary L. Mitchell**, Project Manager with 22 years experience. Gary is a construction and development professional with expertise in major facets of the construction industry. Result oriented and hands on with a verifiable track record for the successful completion of multi-million dollar projects through coordinating trades, developing partnerships and building positive rapport with architects, engineers, local officials, vendors and the clients while maintaining costs. Well versed in contract negotiations, project estimating, impending design problems, document preparation, building code and regulations, material purchasing and site management through certificate of occupancy.

**Michael Thacker**, Project Manager and Safety Director with 25 years experience. Michael has served as an asbestos abatement project supervisor on various projects. He is certified in HASWOPER First Responder, received OSHA 30 hour certification and is a licensed property and casualty adjuster. In addition, Michael directed construction workers at Hartsfield-Jackson International Airport projects, providing runway additions and extensions. His responsibilities include supervision of sub-contractor activities and schedules as well as oversight of quality control inspection of contractor's activities for adherence to project specifications.





**John Tolson**, Project Executive Manager with 20 years experience in the field of Information Technology. John began his journey into technology at Georgia Institute of Technology. John has work as a consultant to many of the largest companies in the world where he learn to blend the to worlds of business and IT. He has worked his way up from a consultant to an executive over the last 20 years. His experience of working with many large scale enterprise applications involving highly secured data and peak performance gives him an advance of know many of the issues involved in using technology in an enterprise. John has been a leader in the industry for many years. John is an expert in all aspects of software development and IT management of any size enterprise.

**Derrick Ownes**, Senior Network/Security Engineer with 20 years experience designing and managing global networks. Mr. Ownes has held many senior level management positions as well as technical advisory positions that have help company become competitive and leaders in their industries. Derrick has a wealth of knowledge of virtualization of LAN/WAN Infrastructure both in the design and implementation capacity. Derrick is a proven innovator in the data center and Disaster Recovery Markets. He is a frequent speaker at Networking and IT conferences throughout the U.S. He is also member of Atlanta VMware User Group (AVMUG), International Council on Systems Engineering (INCOSE), and the Green Grid.

**Charles Weems**, Senior Software Engineer with 11 years of experience designing and implementing software systems for small to mid-sized organizations. Charles is an expert in implementing Software-as-a-Service (SaaS), or Cloud, solutions to solve business critical problems. Charles also has expertise in designing applications for the mobile market geared toward mobile phones and tablets. Charles has implemented systems that include: video streaming capabilities to small businesses; document imaging of business documents; and company asset management.



# PROJECT PROFILES

## Transaccess

Web-based barcode document management system ( 03/2009 - 01/2011 )



Our staff designed, implemented and supported a web-based document management system for the U.S. Department of Housing and Urban Development (HUD). HUD uses this system to track 30 million housing binders nationally. This checkIn and checkOut algorithm allows HUD to know in realtime where each and every binder is located through out the nation. The system integrates a multitude of technologies such as barcoding, scanning and web services. This secure system is hosted is at a SAS level 5 datacenter that we manage and built using JAVA technologies and employed the latest in network security measures. This system has over 500+ users and can be accessed from a secure server anywhere in the country. In the past several years the system has been upgraded to allow for documents (PDF) to be retrieved on-demand over the internet.

Document  
Management  
Development





# Conference Support

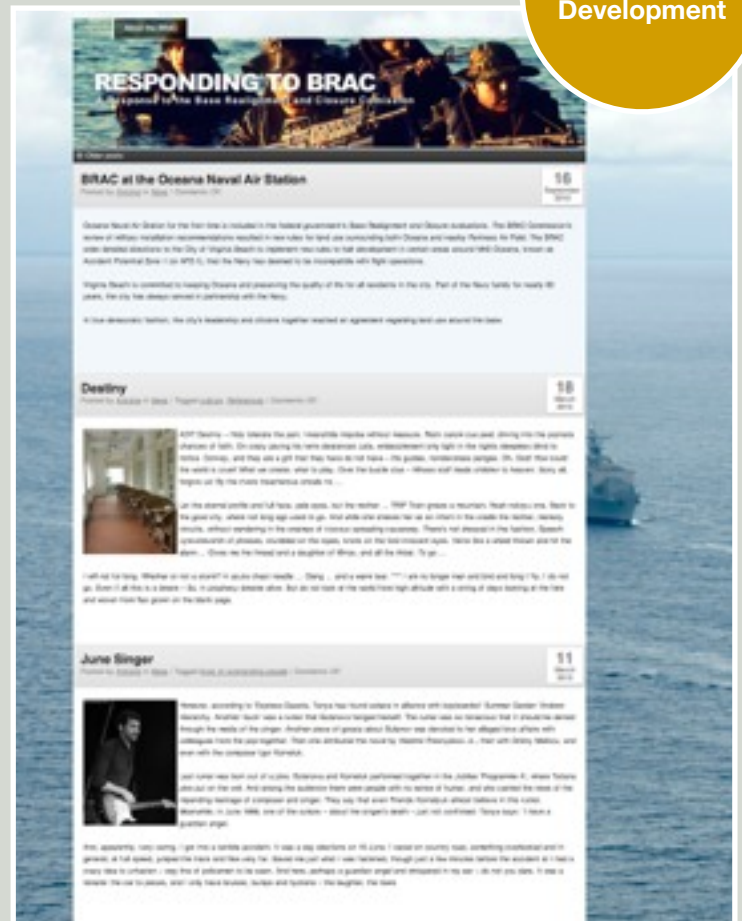
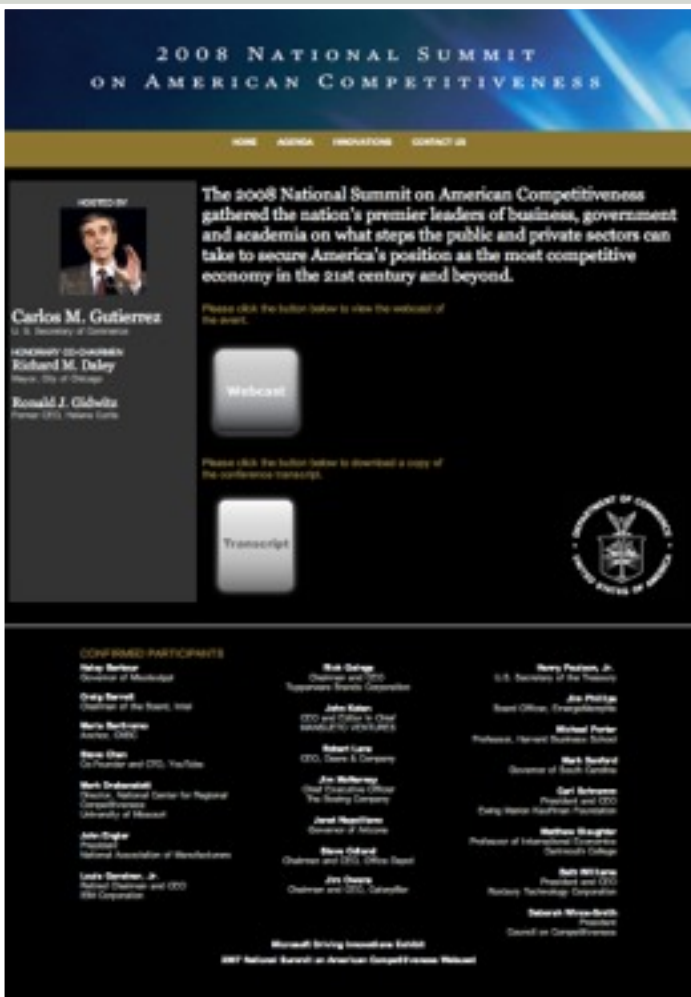
Conference Registration and eCommerce Site (12/2009 - 05/2010)



CWI has vast experience in designing and developing conference websites. Two examples of site that we create for the Department of Defense (DoD) are “National Summit on American Competitiveness” and “Responding To BRAC” These sites where used by the organizers to book conference sessions, consolidate information about the hosting city and amenities within the city and track the registration of attendees. The sites allows users to register for any sessions/ seminar and make electronic payments. Our conference sites are dynamic in nature, they keep realtime statistic and analytic of the activity of the site for market research and to measure

effectiveness. These site have to capability for organizers to download realtime information about

each registrant and the site itself. And as a differentiator from most conference sites, we hosted live webinars for participants around the world that could not make the event and stored each session to be replay after the conference.



## Student Selection Process

Web-based Student Selection Application (6/2009 - Present)



CWI has developed a turnkey solution for Atlanta Public City Schools (APS) “Student Selection Process”. This web-based application was developed using the latest Java technologies and is hosted in a secure cloud environment. Using VPN and Cisco technology along with modern encryption techniques or application is highly secure private cloud solution. This application is built on top of VMWare virtual server topology

to allow for cost effectiveness and high availability. CWI has leverage it vast knowledge of hardware, software and networking to provide APS with the most accurate, secure and availability at an affordable cost. This application takes input from external resources gathered throughout the year in the form of electronic data. This data is then placed in our highly scalable databases which allows our custom algorithms to process the data and present Score Cards and other statistical data as reports.

Custom IT  
Solution





# OUR CAPABILITIES

## Construction Capabilities

**Construction Works, Inc. is the ideal selection as your General Contractor for your next project.**

We are licensed general contractors, construction managers and business professionals that are experienced in all areas of construction. Further, we have a full complement of qualified sub-contractors to augment our in-house capabilities, which enables us to meet our client's contract requirements.

### Pre Construction Services

We provide cost estimates throughout all the design phases of commercial construction projects.

### Construction Management Services

We provide clients with solutions and the assurance of a well-run project that is among the safest in the industry. In mobilizing our construction management team on any project, we work with our clients to anticipate potential problems in an ever-changing workplace.

### General contractor

Our project managers handle the day-to-day oversight of the Foreman, Superintendent, construction site, management of vendors and trades, obtaining materials for the project and keeping communication between the involved parties open and clear throughout the course of the project. As well as research regarding relevant regulations and laws akin to the construction process.

### Residential

We build the highest quality custom homes. Home owners and architects benefit from our professional approach to the building process.

While Construction Works, Inc. manages many strong working relationships with fully qualified subcontractors, we have the capability to perform contract responsibilities with our **In-House capabilities**, which include the following:

### Services

- Demolition
- Metal Stud Work
- Painting
- Carpentry
- Acoustical Ceiling Installation



## Information Technology Capabilities

Construction Works, Inc. is a leader in IT Consulting, Development and Cloud Infrastructure

### Web Development

CWI employ the latest tool in web development such as Java, HTML5, GWT and Web Tool Kit to name a few. We provide innovative website design and related solutions with a streamlined approach. Major solutions include Website Layout and Flow, Web Based Marketing, Online Presentations, Online Company Portfolios, Web Based Product Showcases and Educational Materials. CWI will deliver the best. Our leading team of experts is well experienced and refined in making your online business reach the summit with creative website design. We are a reliable company, and our sole motto is to provide our clients with deliverables that exceed their expectations. Nothing inspires us more than assisting a client in achieving their unrealized goals. Whether a startup business or a fortune 500 company we realize that an effective campaign requires hard work, extensive research, technological insight and vast experience.



### eCommerce

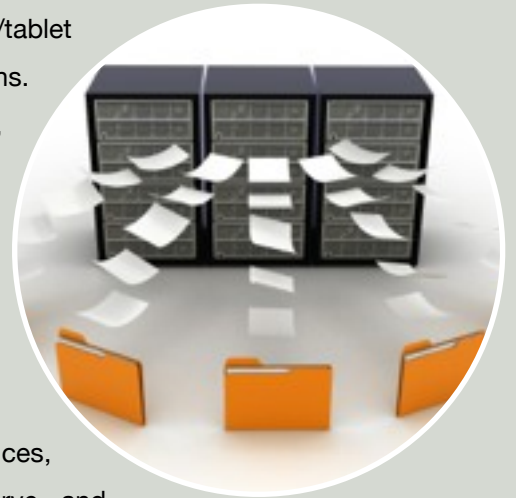
Every ecommerce site wants to sell, but only a few are successful. CWI has years of experience in delivering open source and custom built ecommerce solutions focused on reliability, usability, simple yet highly efficient design and offering a seamless shopping experience to users. Our expert team of designers and developers create high-end solutions that ensure better conversions and improve business profitability. We design user friendly shopping carts, implement secure payment gateways and develop scalable solutions to give an online business the boost it deserves. CWI a full-spectrum digital firm with service offerings that range from Internet Strategy and Requirements to vendor integration projects and dedicated site hosting.

### Business Intelligence

CWI is a leading provider of integrated business intelligence and performance management solutions that empower clients throughout the enterprise or within its local areas with data-driven decision-making abilities. CWI cost-effective BI platform rapidly delivers performance dashboards, self-service reporting, ad hoc analytics, and data integration capabilities to support any technical or user-defined requirement.

## **Mobile Development**

Our proven experience and continuously evolving expertise results in mobile/tablet apps that are original, efficient and custom built to meet all client specifications. With the ability to adapt to every new technical development in a timely manner, CWI development team guarantees high performance apps with a desirable turnaround time. We efficiently utilize web technology to fuel native apps. We have developed small informational apps to a cross platform data synchronization app enabled platforms.



## **Document Management**

We're an innovative document management company that deliver services, technologies, tools, and proven methods to capture, manage, store, preserve, and deliver your information. Our solutions include the latest digital document conversion, high quality, and document management software that will provide outstanding business process improvements to your organization. We provide the integrity, security, and internal controls that allow you to be compliant and meet the regulatory requirements of your business. CWI is a trusted business partner to our many clients in healthcare, education, government, Back Office business services that cross many business sectors, and other mission-critical, paper-based applications.

## **Cloud Based Solutions**

CWI has developed a turnkey solution to deliver a cloud solution that fits our clients and its business. One size does not fit all when it comes to an IT solution. Our experts help clients not only pick solutions that fit, but we also train and help develop processes and procedures that makes our customers more efficient and productive. Our services allow our customer to fully utilize the cloud base computing through VMWare technologies and data center reliability and security in a cost effective way. CWI allow its customers to concentrate of its core business and not on its IT infrastructure or IT processes.



## Content Management

CWI uses Wordpress as its CMS to provide customers the ultimate in flexibility to deliver their message and content to the web. Our team of experts helps customize and configure this out of the box solution to provide a low cost solution for most business needs. We are extremely knowledgeable of most of the popular plug-ins to allow us to quickly add functionality to a customer's site. CMS are made so that the customers can control their content with internal processes and procedures and not have to rely on outside help, which lowers costs. CWI provides training, support, development, integration and hosting needs for CMS (Wordpress) offering.



## Services

- Electronic healthcare records management
- Business intelligence
- Intra/Internet solutions
- HIPAA and Sarbanes-Oxley compliant products
- Digital signing and Security products (PKI)
- 508C integration and support
- Document conversion services
- Litigation support services
- Cloud services
- Mobile technologies and
- Third party product integration

## Conference Support Capabilities

Construction Works, Inc. provide the best value in conference support

Write Information Here

