**CROATIAN COMPANIES**

**Croatian Business Delegation to Turkey**

**(as of May 19, 2014)**

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| Company | CROATIAN CHAMBER OF ECONOMY |
| **Address** | Rooseveltov trg 2, 10000 Zagreb |
| **Representative/s** | Mr. Luka Burilović, PresidentMr. Ivan Barbarić, Chief of StaffMr. Zlatan Fröhlich, Co-Chairman, Croatian-Turkish Business CouncilMs. Silva Stipić Kobali, Director, Investment Promotion CentreMr. Miroslav Karamarković, Mr. Ante Perica, Senior Associate, International Relations Department |

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| Company | ADI-PROMET d.o.o. |
| **Address** | Nazorova cesta 147, Korija |
| **Representative/s** | Ms. Ana Mujanić |
| **Field of activity** | We´re exporting meet of cows to the Bosnia and working with leader company in Croatia PIK Vrbovec to sale them cows, bulls... |
| **Interest in doing business in Turkey** | Export: meet of cows or bullsTo meet with: companies which works with same business like me |

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| Company | CITY OF ZAGREB |
| **Address** | Trg Stjepana Radića 1 |
| **Representative/s** | Ms. Sandra Švaljek, Deputy Mayorweb: [www.zagreb.hr](http://www.zagreb.hr)  |
| **Interest in doing business in Turkey** | To meet with: Potential investors for projects City of Zagreb is presenting.  |
| **Contact person** | Ms. Matea Vuleticweb: [www.zagreb.hr](http://www.zagreb.hr)  |

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| Company | CLINRES FARMACIJA d.o.o. |
| **Address** | Srebrnjak 61, 10000 Zagreb, Croatia |
| **Representative/s** | Ms. Romana Kajfež, PhD web: [www.clinres-farmacija.hr](http://www.clinres-farmacija.hr)  |
| **Field of activity** | Regional Contract Research Organisation (CRO).Provides the biotech, pharmaceutical and medical device industries with a wide range of services related to clinical development of new drugs and medical devices and all aspects of the registration process concerning medical products in Slovenia, Croatia, Serbia, Macedonia, Bosnia and Herzegovina, Montenegro, Albania, Romania, Bulgaria, Singapore and Hong Kong |
| **Interest in doing business in Turkey** | Clinical and epidemiological research management to national and international pharmaceutical companies, CRO and other health-related organizations  |

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| Company | GRAND CRO – VRSNA HRVATSKA VINA GOSPODARSTVA |
| **Address** | Zapadna 63, Plastovo Croatia |
| **Representative/s** | Mr. Miroslav Plišo |
| **Field of activity** | Wine producing/selling, olive oil producing/selling, hotel business |
| **Interest in doing business in Turkey** | Export: wine products, olive oil productsOther: hotel business, cooperation, presentations |

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| Company | GRBIĆ d.o.o. |
| **Address** | Mlinska 90, 34000 Požega, Croatia |
| **Representative/s** | Ms. Nives Lovrić web: [www.grbic.hr](http://www.grbic.hr)  |
| **Field of activity** | Agricultural production – pumpkin seeds oil and pumpkin seeds |
| **Interest in doing business in Turkey** | Export: pumpkin seeds oil and pumpkin seedsTo meet with: distributors in the food trade |

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| Company | KAZ d.o.o. |
| **Address** | Bebrinečki put 4, HR-10090 Zagreb |
| **Representative/s** | Mr. Emir KulenovićMr. Armin KulenovićKAZ sales representative for Bosnia and Herzegovinaweb: [www.damp-protection.com](http://www.damp-protection.com)  |
| **Field of activity** | **Damp protection and sanation** has been this companies main ocupation for 15 years. Behind the name KAZ d.o.o. stands a young, ambitious and flexible team, whose first and foremost task is a building dried of rising damp and a satisfied client. Our dedicated work has resulted with great experience that we share with our clients, and many references which are our greatest assets. **Capillary rising damp is characteristic of old buildings**, built at a time when builders were unaware of waterproof materials such as bitumen and the like, which are now used for waterproofing. Moreover, old buildings are often built without foundations, directly on the ground.  |
| **Interest in doing business in Turkey** | Export: PROsystem - capillary rising damp sanation systemTo meet with: Owners of **construction companies and civil engineering professionals**, specialized in dehydration of old buildings, or the **institutions dealing with the protection of cultural and historical heritage.** |
| **Contact person** | Mr. Zoran Miličević, sales managerweb: [www.damp-protection.com](http://www.damp-protection.com)  |

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| Company | KONČAR – Electronics and Informatics Inc |
| **Address** | Fallerovo setaliste 22, 10000 Zagreb |
| **Representative** | Mr. Pero Popovic web: [www.koncar-inem.hr](http://www.koncar-inem.hr)  |
| **Field of activity** | Design and development, manufacturing and engineering, testing and commissioning,servicing of electronic devices and systems for electric power and industrial plants and facilities, rolling stock and rail infrastructure, information and communication technologies (ICT) ***Energetics:**** Excitation systems with digital voltage regulators
* Integrated systems for AC/DC supply
* Microprocessor protection relays

***Transportation**** Propulsion converters for EMU-s and DMU-s, trams and locomotives
* Auxiliary power supply converters and battery chargers for EMU-s and DMU-s, trams, locomotives and passenger coaches
* Control systems

 ***Renewable energy sources (RES)*** * Electromechanical equipment on „turn key” bassis for small HPS (Generator + Turbine, Control, measuring, protection and remote control, LV & MV equipment, hidromehanical equipment – water intake)

 ***Smart metering systems:*** * Remote meter and consumption reading of all energy generating products
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| **Interest in doing business in Turkey** | Export: The products and systems mentioned in the field of activity To meet with: representatives of the companies from the energetic field (EUAS, Limak energy etc. / other companies from the field of electrical energy production), representatives of the companies from railway transportation, oil and gas field and utilities  |

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| Company | LUKA VUKOVAR d.o.o. |
| **Address** | Dunavski prilaz 8, 32000 Vukovar, Croatia |
| **Representative/s** | Mr. Danijel Biluškovićweb: [www.luka-vukovar.hr](http://www.luka-vukovar.hr) Mr. Tomislav Mihaljevićweb: [www.luka-vukovar.hr](http://www.luka-vukovar.hr)  |
| **Field of activity** | Handling and storage of cargo in multimodal transport |
| **Interest in doing business in Turkey** | To meet with: Logistics companies |

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| Company | MLINAR d.d. |
| **Address** | Radnička cesta 228c, Zagreb, Croatia |
| **Representative/s** | Mr. Dominik Nikolić, Vice PresidentMr. Damir Kožul, Export Director  |
| **Field of activity** | Bakery industry (Bakery products, Frozen food) |
| **Interest in doing business in Turkey** | Export: of frozen pastry products, find distributors of frozen products, retail companiesTo meet with: * Importer of frozen pastry products (Burek, Pizza, Puff pastry…)
* Retail business
* Frozen food distributors
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| Company | Mrežne Tehnologije Verso d.o.o.Altima d.o.o. |
| **Address** | Horvatova 80A, Hr-10000 Zagreb |
| **Representative/s** | Mr. Mario Gerenčir, Sales DirectorMr. Zafer Polat, Country ManagerMr. Danko Roter, Contact Personweb: [www.verso.hr](http://www.verso.hr) ; [www.altima.hr](http://www.altima.hr)  |
| **Field of activity** | IT ServicesSystem IntegrationNetworking TechnologiesConsultancy and ServicesSystem TestingBanking |
| **Interest in doing business in Turkey** | Export: IT Expert knowledge, System Integration, International Projects ExpertiseOther: Cooperation on IT projects To meet with: * Government organizations (i.e. ÖSYM, YÖK, MİLLİ EĞİTİM BAKANLIĞI, EMNİYET GENEL MÜDÜRLÜĞÜ, BÜYÜKŞEHİR BELEDİYESİ Municipalities, SAĞLIK BAKANLIĞI, SGK, etc.)
* Banking Industry, Turkey System Integrators, Utilities Companies.

Part of Products: SAP Product Range for Invoicing and Billing:SAP Convergent Charging and Billing Products for Utilities, Telecom, and Other SectorsSAP CRMIn House OSS/BSS ApplicationsNetworking/IT Products:CISCO Solutions for Wi-Fi NetworkingCISCO Solutions for Broadband NetworkTelephony (VoIP Solutions),Call Centres, VMware / StorageEMC Network Management SystemsSpecific IT Solutions for Government Representatives:Lawful Intercept Data CentresDisaster RecoveryIT Security Solutions: Firewall,Intrusion Prevention System (IPS),Intrusion Detection System (IDS),Spam Filtering,Security & Vulnerability Assessment,Identity Management,Log Management, Secure Access Solutions (VPN).Infrastructure Testing Systems |
| **Contact person** | Mr. Danko Roter |

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| Company | PODRAVKA d.d. |
| **Address** | Ante Starčevića 32 , Koprivnica |
| **Representative/s** | Ms. Mirela Lukač, Manager for New marketsweb: [www.podravka.hr](http://www.podravka.hr)  |
| **Field of activity** | Podravka is enlisted among the leading companies of southeast, middle and east Europe. There are two business segments of the company: food, and pharmaceuticals.Numerous consumers in more than 40 countries throughout the world have recognized the value of Podravka and its products and they have put their trust to them. Products are characterized by quick and simple preparation which contributes to the easier need for food. In that way, the consumers have more time for themselves and their families.The most famous Podravka Brands are: Vegeta (seasonig) Podravka soups, Lino ( baby food) Fant, Eva ( fish), Dolcela ( sweet products) Fini-Mini ( instant soup) Kviki ( snack), meet products and many others.  |
| **Interest in doing business in Turkey** | Export: Podravka pruducts - especially food product in Turkey market To meet with: Distributors of food products |

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| Company | SPAČVA d.d. |
| **Address** | Duga ulica 181, 32100 Vinkovci, Croatia |
| **Representative/s** | Mr. Ante Radoš, Member of Boardweb: [www.spacva.hr](http://www.spacva.hr)Mr. Tomislav Škegroweb: [www.spacva.hr](http://www.spacva.hr) |
| **Field of activity** | Spacva consists of five factories: a saw mill, parquet production, veneer factory, final products factory and bio-fuels factory.The company annually processes about 75.000 m3 of oak and ash logs, from which about 50. 000 m3 are processed in the saw mill and 15.000 m3 in the veneer factory.Spacva employs 600 workers making us one of the biggest wood industry in Croatia.More than 70% of the total production is exported - the majority of it to targeted Western European markets. The largest share of production is exported to Italy, France, Germany, Austria, Netherlands, Russia, Turkey, Poland, Romania and the countries of the former Yugoslavia |
| **Interest in doing business in Turkey** | Export:- solid oak door production (interior and exterior)- solid oak parquet and country floor production- oak veneer 0,6 mm- solid finger-joint boardTo meet with: actual buyers and potential business clients who are interested in Spačva’s products. |
| **Contact person** | Mr. Tomislav Škegroweb: [www.spacva.hr](http://www.spacva.hr) |

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| Company | Zagrebački Velesajam (ZAGREB FAIR) |
| **Address** | Av. Dubrovnik 15, Zagreb |
| **Representative/s** | Ms. Marina Pavković, Directorweb: [www.zv.hr](http://www.zv.hr) Ms. Gordana Majdak- Marczius, Coordinator for Promotion |
| **Field of activity** | Fairs and conference activities |
| **Interest in doing business in Turkey** | To meet with: business partners |
| **Contact person** | Ms. Gordana Majdak-Marczius |