**CROATIAN COMPANIES**

**Croatian Business Delegation to Turkey**

**(as of May 19, 2014)**

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| Company | CROATIAN CHAMBER OF ECONOMY |
| **Address** | Rooseveltov trg 2, 10000 Zagreb |
| **Representative/s** | Mr. Luka Burilović, President  Mr. Ivan Barbarić, Chief of Staff  Mr. Zlatan Fröhlich, Co-Chairman, Croatian-Turkish Business Council  Ms. Silva Stipić Kobali, Director, Investment Promotion Centre  Mr. Miroslav Karamarković,  Mr. Ante Perica, Senior Associate, International Relations Department |

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| Company | ADI-PROMET d.o.o. |
| **Address** | Nazorova cesta 147, Korija |
| **Representative/s** | Ms. Ana Mujanić |
| **Field of activity** | We´re exporting meet of cows to the Bosnia and working with leader company in Croatia PIK Vrbovec to sale them cows, bulls... |
| **Interest in doing business in Turkey** | Export: meet of cows or bulls  To meet with: companies which works with same business like me |

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| Company | CITY OF ZAGREB |
| **Address** | Trg Stjepana Radića 1 |
| **Representative/s** | Ms. Sandra Švaljek, Deputy Mayor  web: [www.zagreb.hr](http://www.zagreb.hr) |
| **Interest in doing business in Turkey** | To meet with: Potential investors for projects City of Zagreb is presenting. |
| **Contact person** | Ms. Matea Vuletic  web: [www.zagreb.hr](http://www.zagreb.hr) |

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| Company | CLINRES FARMACIJA d.o.o. |
| **Address** | Srebrnjak 61, 10000 Zagreb, Croatia |
| **Representative/s** | Ms. Romana Kajfež, PhD  web: [www.clinres-farmacija.hr](http://www.clinres-farmacija.hr) |
| **Field of activity** | Regional Contract Research Organisation (CRO).Provides the biotech,  pharmaceutical and medical device industries with a wide range of services  related to clinical development of new drugs and medical devices and all  aspects of the registration process concerning medical products in  Slovenia, Croatia, Serbia, Macedonia, Bosnia and Herzegovina,  Montenegro, Albania, Romania, Bulgaria, Singapore and Hong Kong |
| **Interest in doing business in Turkey** | Clinical and epidemiological research management to national and  international pharmaceutical companies, CRO and other health-related  organizations |

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| Company | GRAND CRO – VRSNA HRVATSKA VINA GOSPODARSTVA |
| **Address** | Zapadna 63, Plastovo Croatia |
| **Representative/s** | Mr. Miroslav Plišo |
| **Field of activity** | Wine producing/selling, olive oil producing/selling, hotel business |
| **Interest in doing business in Turkey** | Export: wine products, olive oil products  Other: hotel business, cooperation, presentations |

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| Company | GRBIĆ d.o.o. |
| **Address** | Mlinska 90, 34000 Požega, Croatia |
| **Representative/s** | Ms. Nives Lovrić  web: [www.grbic.hr](http://www.grbic.hr) |
| **Field of activity** | Agricultural production – pumpkin seeds oil and pumpkin seeds |
| **Interest in doing business in Turkey** | Export: pumpkin seeds oil and pumpkin seeds  To meet with: distributors in the food trade |

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| Company | KAZ d.o.o. |
| **Address** | Bebrinečki put 4, HR-10090 Zagreb |
| **Representative/s** | Mr. Emir Kulenović  Mr. Armin Kulenović  KAZ sales representative for Bosnia and Herzegovina  web: [www.damp-protection.com](http://www.damp-protection.com) |
| **Field of activity** | **Damp protection and sanation** has been this companies main ocupation for 15 years. Behind the name KAZ d.o.o. stands a young, ambitious and flexible team, whose first and foremost task is a building dried of rising damp and a satisfied client.  Our dedicated work has resulted with great experience that we share with our clients, and many references which are our greatest assets.  **Capillary rising damp is characteristic of old buildings**, built at a time when builders were unaware of waterproof materials such as bitumen and the like, which are now used for waterproofing. Moreover, old buildings are often built without foundations, directly on the ground. |
| **Interest in doing business in Turkey** | Export: PROsystem - capillary rising damp sanation system  To meet with:  Owners of **construction companies and civil engineering professionals**, specialized in dehydration of old buildings, or the **institutions dealing with the protection of cultural and historical heritage.** |
| **Contact person** | Mr. Zoran Miličević, sales manager  web: [www.damp-protection.com](http://www.damp-protection.com) |

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| Company | KONČAR – Electronics and Informatics Inc |
| **Address** | Fallerovo setaliste 22, 10000 Zagreb |
| **Representative** | Mr. Pero Popovic  web: [www.koncar-inem.hr](http://www.koncar-inem.hr) |
| **Field of activity** | Design and development, manufacturing and engineering, testing and commissioning,servicing of electronic devices and systems for electric power and industrial plants and facilities, rolling stock and rail infrastructure, information and communication technologies (ICT)  ***Energetics:***   * Excitation systems with digital voltage regulators * Integrated systems for AC/DC supply * Microprocessor protection relays   ***Transportation***   * Propulsion converters for EMU-s and DMU-s, trams and locomotives * Auxiliary power supply converters and battery chargers for EMU-s and DMU-s, trams, locomotives and passenger coaches * Control systems   ***Renewable energy sources (RES)***   * Electromechanical equipment on „turn key” bassis for small HPS (Generator + Turbine, Control, measuring, protection and remote control, LV & MV equipment, hidromehanical equipment – water intake)   ***Smart metering systems:***   * Remote meter and consumption reading of all energy generating products |
| **Interest in doing business in Turkey** | Export: The products and systems mentioned in the field of activity  To meet with: representatives of the companies from the energetic field (EUAS, Limak energy etc. / other companies from the field of electrical energy production), representatives of the companies from railway transportation, oil and gas field and utilities |

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| Company | LUKA VUKOVAR d.o.o. |
| **Address** | Dunavski prilaz 8, 32000 Vukovar, Croatia |
| **Representative/s** | Mr. Danijel Bilušković  web: [www.luka-vukovar.hr](http://www.luka-vukovar.hr)  Mr. Tomislav Mihaljević  web: [www.luka-vukovar.hr](http://www.luka-vukovar.hr) |
| **Field of activity** | Handling and storage of cargo in multimodal transport |
| **Interest in doing business in Turkey** | To meet with: Logistics companies |

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| Company | MLINAR d.d. |
| **Address** | Radnička cesta 228c, Zagreb, Croatia |
| **Representative/s** | Mr. Dominik Nikolić, Vice President  Mr. Damir Kožul, Export Director |
| **Field of activity** | Bakery industry (Bakery products, Frozen food) |
| **Interest in doing business in Turkey** | Export: of frozen pastry products, find distributors of frozen products, retail companies  To meet with:   * Importer of frozen pastry products (Burek, Pizza, Puff pastry…) * Retail business * Frozen food distributors |

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| Company | Mrežne Tehnologije Verso d.o.o.  Altima d.o.o. |
| **Address** | Horvatova 80A, Hr-10000 Zagreb |
| **Representative/s** | Mr. Mario Gerenčir, Sales Director  Mr. Zafer Polat, Country Manager  Mr. Danko Roter, Contact Person  web: [www.verso.hr](http://www.verso.hr) ; [www.altima.hr](http://www.altima.hr) |
| **Field of activity** | IT Services  System Integration  Networking Technologies  Consultancy and Services  System Testing  Banking |
| **Interest in doing business in Turkey** | Export: IT Expert knowledge, System Integration, International Projects Expertise  Other: Cooperation on IT projects  To meet with:   * Government organizations (i.e. ÖSYM, YÖK, MİLLİ EĞİTİM BAKANLIĞI, EMNİYET GENEL MÜDÜRLÜĞÜ, BÜYÜKŞEHİR BELEDİYESİ Municipalities, SAĞLIK BAKANLIĞI, SGK, etc.) * Banking Industry, Turkey System Integrators, Utilities Companies.   Part of Products:  SAP Product Range for Invoicing and Billing:  SAP Convergent Charging and Billing Products for Utilities, Telecom, and Other Sectors  SAP CRM  In House OSS/BSS Applications  Networking/IT Products:  CISCO Solutions for Wi-Fi Networking  CISCO Solutions for Broadband Network  Telephony (VoIP Solutions),  Call Centres,  VMware / Storage  EMC Network Management Systems  Specific IT Solutions for Government Representatives:  Lawful Intercept  Data Centres  Disaster Recovery  IT Security Solutions:  Firewall,  Intrusion Prevention System (IPS),  Intrusion Detection System (IDS),  Spam Filtering,  Security & Vulnerability Assessment,  Identity Management,  Log Management,  Secure Access Solutions (VPN).  Infrastructure Testing Systems |
| **Contact person** | Mr. Danko Roter |

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| Company | PODRAVKA d.d. |
| **Address** | Ante Starčevića 32 , Koprivnica |
| **Representative/s** | Ms. Mirela Lukač, Manager for New markets  web: [www.podravka.hr](http://www.podravka.hr) |
| **Field of activity** | Podravka is enlisted among the leading companies of southeast, middle and east Europe. There are two business segments of the company: food, and pharmaceuticals.  Numerous consumers in more than 40 countries throughout the world have recognized the value of Podravka and its products and they have put their trust to them.  Products are characterized by quick and simple preparation which contributes to the easier need for food. In that way, the consumers have more time for themselves and their families.  The most famous Podravka Brands are: Vegeta (seasonig) Podravka soups, Lino ( baby food) Fant, Eva ( fish), Dolcela ( sweet products) Fini-Mini ( instant soup) Kviki ( snack), meet products and many others. |
| **Interest in doing business in Turkey** | Export: Podravka pruducts - especially food product in Turkey market  To meet with: Distributors of food products |

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| Company | SPAČVA d.d. |
| **Address** | Duga ulica 181, 32100 Vinkovci, Croatia |
| **Representative/s** | Mr. Ante Radoš, Member of Board  web: [www.spacva.hr](http://www.spacva.hr)  Mr. Tomislav Škegro  web: [www.spacva.hr](http://www.spacva.hr) |
| **Field of activity** | Spacva consists of five factories: a saw mill, parquet production, veneer factory, final products factory and bio-fuels factory.  The company annually processes about 75.000 m3 of oak and ash logs, from which about 50. 000 m3 are processed in the saw mill and 15.000 m3 in the veneer factory.  Spacva employs 600 workers making us one of the biggest wood industry in Croatia.  More than 70% of the total production is exported - the majority of it to targeted Western European markets. The largest share of production is exported to Italy, France, Germany, Austria, Netherlands, Russia, Turkey, Poland, Romania and the countries of the former Yugoslavia |
| **Interest in doing business in Turkey** | Export:  - solid oak door production (interior and exterior)  - solid oak parquet and country floor production  - oak veneer 0,6 mm  - solid finger-joint board  To meet with: actual buyers and potential business clients who are interested in Spačva’s products. |
| **Contact person** | Mr. Tomislav Škegro  web: [www.spacva.hr](http://www.spacva.hr) |

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| Company | Zagrebački Velesajam  (ZAGREB FAIR) |
| **Address** | Av. Dubrovnik 15, Zagreb |
| **Representative/s** | Ms. Marina Pavković, Director  web: [www.zv.hr](http://www.zv.hr)  Ms. Gordana Majdak- Marczius, Coordinator for Promotion |
| **Field of activity** | Fairs and conference activities |
| **Interest in doing business in Turkey** | To meet with: business partners |
| **Contact person** | Ms. Gordana Majdak-Marczius |