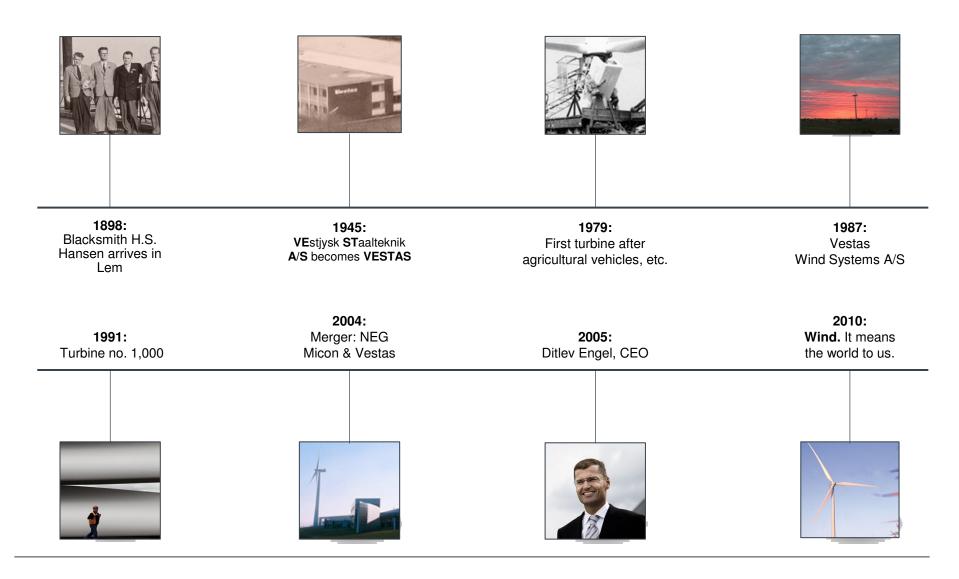


# Vestas and the Carbon Market

Olcayto Yiğit, Turkey Sales Director 02 March 2012

# About Vestas



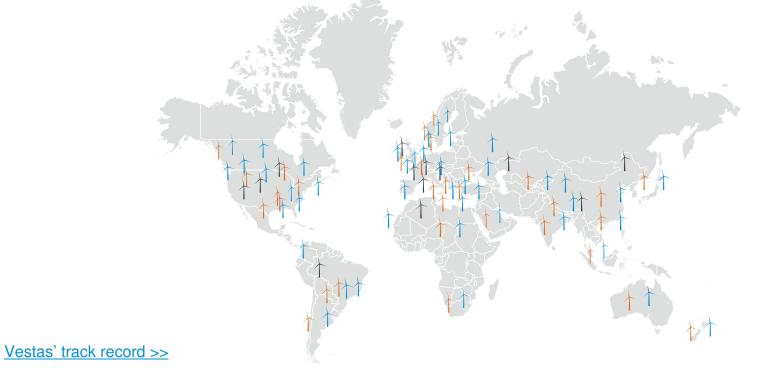
2 Vestas Corporate presentation

#### About Vestas

Vestas at a glance

Today, we have installed over **44,500** turbines in **67** countries across **five continents**.

That means installing a turbine every 3 hours saving the world from over **40 million tons** of CO2 every year.



## Life Cycle Assesment of a Wind Turbine

 surveys and evaluates the environmental impact of the wind power plant throughout its life cycle.

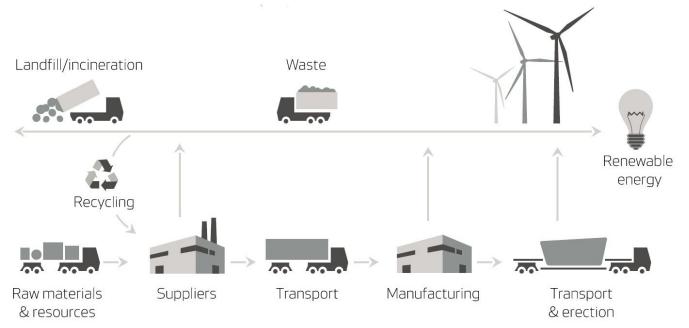
#### assesses the entire lifecycle of a wind turbine:

Extraction & Manufacturing of raw materials

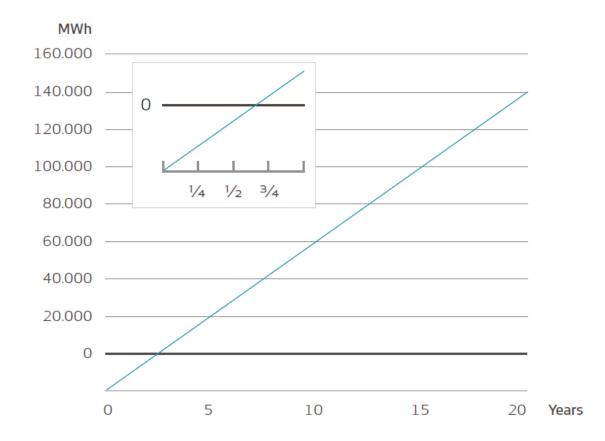
Production of wind turbines

Transportation, Erection, Operation, Maintenance, Dismantling and Disposal of the wind turbines, their foundation and the transmission grid.

♦ proves that wind power offers a strong environmental performance over the lifecycle of a wind turbine.



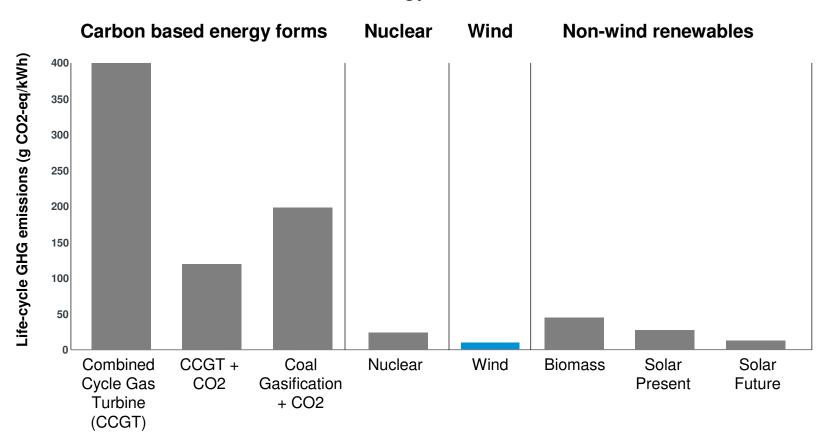
#### The energy balance of a V90-3.0 MW is only 6.8 months



It will generate approximately 280,000 mWh during a 20 year period.

✤The average energy balance of a V90-3.0 MW is just 6.8 months.

Wind continues to be the lowest life cycle greenhouse gas (GHG) emissions energy source.



Source: Singapore IEW Conference Key Takeaways, November 2009

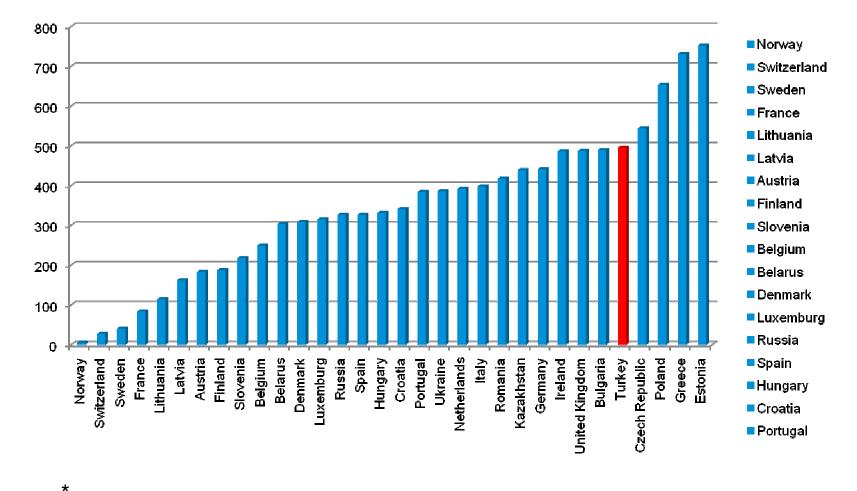
# Vestas wind turbines reduce CO2 emissions by more than 40 million tons per year

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✤280,000 mWh production during a 20 year period

◆230,000 tons of CO<sub>2</sub> saved compared to energy production at a coal-fired power plant

#### Emission Factors by Countries(gCO2/kWh)



Source : International Energy Agency, 2010.

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### Vestas' Contribution to Emission Reductions

✤503,25 MW installed power by the end of 2011

\*1.250.000 MWh in 2011

over 600.0000 tons CO<sub>2</sub> emission reductions



End of 2011 Vestas Installed Capacity

### Turkey Carbon Markets & Wind

- ✤ 56 listed wind projects in Gold Standard Registry
- ✤ 37/56 projects are validated/registered
- ✤ 56 listed projects listed in Gold Standard Registry \_\_\_\_\_ over 5.000.000 tons CO<sub>2</sub>
- Additional income from carbon credits are essential for feasibility of renewable energy projects
- Turkey would benefit from CDM markets, post Kyoto the contribution margin of carbon credits would be higher.

	Without	@ 5 Eur/ton	@ 6 Eur/ton	@ 7 Eur/ton
	VER	VER	VER	VER
Equity IRR (%)	9,73%	10,19%	10,28%	10,38%

Summary of Project investment analysis without and with VER financing

\*Example of carbon credits contribution to Project IRR.

# Social Initiatives of Vestas

#### ✤ WindMade

- the first global consumer label identifying organisations and products that use wind power in their operations or production
- increase globally the use of wind power -
- contribute to the prevention of climate change -
- promote resource efficiency and energy security -









