























WWW.GREAT.GOV.UK IT'S TIME TO INVESTINCOLOMBIA.COM.CO





The Colombia Investment Roadshow is a business platform created in the UK in 2018, which aims at promoting and attracting Foreign Direct Investment into Colombia, as well as creating business opportunities for UK and other global companies in Colombia.

The 3rd version of the Colombia Investment Roadshow in 2020, brings together a portfolio of opportunities for British and European investors as well as UK product and services providers in the infrastructure, energy and technology sectors, among others, and provides the possibility to join a series of e-conferences about trending topics such as:

- Colombia's prospects for economic recovery and opportunities for Foreign Direct Investment.
- Infrastructure and energy as key economic sectors for economic recovery.
- Colombia as a major player in the shifts of Global Supply Chains.
- Updates on the key Colombia UK trade and investment facilitation tools.





















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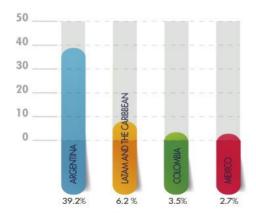


HERE ARE SOME REASONS WHY:

- Decause it is now consolidated as a world-class economy with strong institutions and outstanding human capital.
- Due to its political and economic stability it stands out within other economies in LATAM demonstrating important opportunities for investors.
- The whole world is looking at Colombia as a platform for businesses, services and operations in LATAM.
- Oclombia is strategically located to centralize business opportunities for America, Europe and Asia.

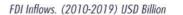


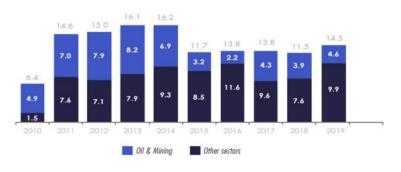
INFLATION RATES FOR 2020



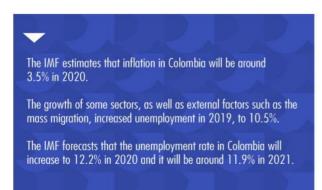
Fuente: FMI 2020

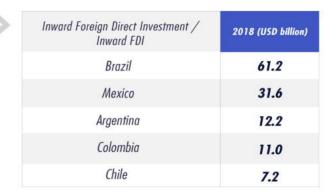
In 2019, 68% of Colombia's FDI was mainly focused on the non-mining sectors.





Source: Balance of Payments - Banco de la Republica.





Source: UNCTAD

CREDIT RATINGS • • • •



The three most important risk assessment agencies (S&P, FitchRatings and Moody's) have rated Colombia with an investment grade.



Colombia is competitively located, with easy access to global markets.

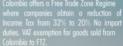
Colombia, an investment grade country

		&POOR'S	FitchRatings	Moody's
	TERM	Long Term- Foreign currency	Long Term- Foreign currency	Long Term- Foreign currency
	RATING	BBB-	BBB-	Baa2



OECD COLOMBIA BECAME A MEMBER OF THE OECD







Colombia is the 28th most populated country in the world and the 3rd in Latin America (50.4 million inhabitants) and the second among

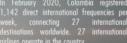


Colombia has more than 4,300 maritime export routes and has access to 650 ports around the world.













Company Name: National Info		Project Name: Cartagena d Airport citadel	de indias
-CONTACT PERSON : Diana Cardona			
Project information			
Seeks to design, build, manage and oper	ate a new airport infrastructure in t	he capital of the Bolívar departr	ment.
Name person responsible for investmen p	itch Projec	t Location: Cartagena	
Sector Energy Infrastructure X Tech	nology Agribusiness	Oil & gas	specify)
S Investment			
Required Investment (USD): 987,6 million	Project Stage: Feasibility study	Use Of Funds: Ca	APEX → USD 987,6 MN OPEX → USD 1.349,5 MN
Additional information			
1.Is The Company Project Interested In Receivir	ng Information About Uk Products Or Se	rvices For This Project	YES NO
2. Is The Company Interested In Receiving Infor	mation About Uk Credit Lines (Ukef)		YES NO
3. Does The Project Contemplates Environmen	tal Impact Analysis		YES NO X
Other comments about the	project		

PPP – Private initiative , Consultations on operational feasibility and convenience to Aerocivil, Start of Approval: Dec – 20 Third parties expressions of interest: Aug-Sep 2020, Selection Process: Oct-Mar 2021, Award: May 2021





nnany Name: Consorcio Iceacsa

Mil	Bonus	iceacsa -	Project Name: BUGA – BU	JENAVENTURA Highway	/
CONTACT P	ERSON: Diana Cardona				
	Project information				
	ure Projectlocated in Buga- Lobo uction Term: 1 year. Construction		entura, Colombia.		
Nama par	son responsible for investment		Project Location: Ru	ıga, Colombia – Buenave	entura Colombia
	RDONA (ANI)		riojeci Localion. Bu	да, соютый – военаче	illora, Colombia
Sector					
Energy	☐ Infrastructure ☐ ☐ Techn	ology 🗌 Agril	ousiness 🗌 Oil & gas [other: (please specif	у)
S	investment				
Required 825,2 milli	Investment (USD): on	Project Stage: of structuring	In process	Use of funds: CAPEX: 825,2 MN OPEX: 534,4 MN	
	Additional Information				
1.Is The Co	mpany Project Interested In Rec	eiving Information	About Uk Products Or Servic	es For This Project	YES NO X
2. Is The Co	ompany Interested In Receiving I	nformation About	Uk Credit Lines (Ukef)		YES NO X
3. Does The	e Project Contemplates Environr	mental Impact And	alysis		YES NO
	Other comments about the p	roject			

Type of project: PPT without public resources. Current situation: It is pending to make 6 previous consultations. Lack of geotechnical studies in the village of Loboguerrero. Preliminary consultations and geotechnical studies will begin once the Covid-19 emergency has passed. Relevant dates: Previos consultations – Sep 20, Complete technical structure – Sep 20, Complete legal and financial structuring - Oct 20, Start of approvals - Oct 20.



Company Name: Cormagdo	ilena P	roject Name: Recover th	e Navigability	of the Magdalena River	
CONTACT PERSON : Diana Cardona					
Project information					
Execution of construction works, ca well as maintenance, equipment a				Magdalena River, as	
Name person responsible for investmen	nitch	Drain at languian.			
name personnesponsible for investmen	PIICII	Project location:			
Diana Cardona		Magdalena, Color	mbia		
Sector Energy Infrastructure X Te	echnology \(\Baribu	usiness 🗌 Oil & gas 🗌	other: (pleas	e specify)	
S Investment					
Required Investment (USD): 700 million	Project Stage :technico environmental specific finalize the structuring p	ations review, in order to	Use Of Funds:	CAPEX USD 198,6 OPEX USD 268,1	
Additional information					
1. Is The Company Project Interested In Receiving Information About Uk Products Or Services For This Project YES NO X					
2. Is The Company Interested In Receiving Information About Uk Credit Lines (Ukef) YES NO X					
z. is the Company interested in Receiv	ing iniorrialion About ul	Credit Littes (UKEI)			
2 Door The Project Contemplator Envi	ironmontal Impact Analy	voic		YES NO V	

The prequalification process was opened on October 31, 2019.

Other comments about the project





Company Name: Consorcio Estructurar

Project Name: Ruta del Sol 2 Highway (Pto. Salgar- Barrancabermeja)

	9	2017		rojeci italiic. Kola aci so	12 mgmway (1 10. saigai	bananeabenneja,
(CONTACT P	ERSON: DIANA CARDONA (ANI)				
		Project information				
	Infrastructu	re Project located in Santander, Col	ombia. Pre-constructio	n term: 1 year, construction te	rm: 4 years, concession term	n: 25 years.
	Name per	rson responsible for investmen pit	ch	Project Location: Sa	ntander Colombia	
	DIANA CA		O.1	710,001,2000,100	manasi, edisinda	
	Sector					
	Energy	☐ Infrastructure X Techn	ology Agribu	usiness Oil & gas	other: (please specif	у)
	(\$)	Investment				
		nvestment (USD):	Project Stage: Tea	chnical, financial and	Use Of Funds:	
	662,9 milli	ion	legal structuring	miledi, ili diledi dila	CAPEX: 662,9 MN OPEX: 544,5 MN	
		Additional Information:				
	1 Is The Co	ompany Project Interested In Rec	eiving Information A	hout IIk Products Or Servic	es For This Project	YES NO X
						YES NO X
		ompany Interested In Receiving I				
	3. Does The	e Project Contemplates Environr	mental Impact Analy	/sis		YES X NO
		Other comments about the p	roject			

Type of project: PPT with public resources. **Current situation:** Finishing structuring to start the procedures with other entities. **Relevant dates:** Start of approvals: - May 20,, end of approvals – Oct 20.



Company Name: ANI – FA -	Cormagdalena	Project Name: PPP Dique	Canal		
Contact Person : Diana Cardona					
Project information					
Origin and destination lenght: 117 k	rm. Navigable Cana	l Width: 52-60 m. Construc	ction term: 51 m	nonths.	
Name a series series a sible for investment	n it a b	5 1 11 11			
Name person responsible for investmen	piich	Project Location:	*11		
Diana Cardona		Calamar - Barrano	quilla		
Sector					
Energy Infrastructure X Te	chnology 🗌 Agrib	ousiness 🗌 Oil & gas	other: (please	e specify)	
(S) Investment					
Required Investment (USD):	Project stage	.DEV	Use Of Funds:	CAPEX USD 659,5	
659,5 Million	of financing mechanis	PEX investment values. Search ms for the project.		OPEX USD 229,7	
Additional information					
8					
1.Is The Company Project Interested In	Receiving Information	About Uk Products Or Service	es For This Project	YES NO X	
			,		ı
2. Is The Company Interested In Receiving	ng Information About 1	Uk Credit Lines (Ukef)		YES NO X	
3. Does The Project Contemplates Envi	ronmental Impact Anc	ılysis		YES NO X	
Other comments about the	ne project				
	-				
The prequalification process was o	pened on May, 20	020.			



	Company Name: Consorcio Estructurar 2017	Project Name: Ruta del So	2 Highway (Barranca – S	an roque)
CONTACT F	erson: diana cardona (ani)			
	Project information			
Infrastructu term: 25 ye	re Project located in Antioquia, Colombia - Santande ars.	r, Colombia. Pre-construction ter	m: 1 year, construction tern	n: 4 years, concession
5		5 1 11 11 11		
Name Pe	son Responsible For Investmen Pitch	Project Location: An	tioquia, Colombia - Santo	ander, Colombia
DIANA CA	rdona (ani)			
	, ,			
Sector Energy	☐ Infrastructure 🗶 Technology ☐ Agi	ribusiness 🗌 Oil & gas 🛭	other: (please specify	/)
S	Investment			
Required	nvestment (USD):		Use Of Funds:	
	Project Stage:	Technical, financial and	CAPEX: 51,3 MN	
551,3 milli	on legal shoctonin	9	OPEX: 615,6 MN	
	Additional information:			
1.Is The Co	mpany Project Interested In Receiving Information	n About Uk Products Or Servic	es For This Project	YES NO X
2. Is The C	ompany Interested In Receiving Information Abou	t Uk Credit Lines (Ukef)		YES NO X
3. Does Th	e Project Contemplates Environmental Impact Ar	nalysis		YES X NO
	Other comments about the project			



Type of project: PPT with public resources. **Current situation:** Finishing structuring to start the procedures with other entities. **Relevant dates:** Start of approvals: - May 20,, end of approvals – Oct 20.

Company Name: National In	frastructure Agency (ANI) Project Name	: North Access II			
CONTACT PERSON : Diana Cardona						
Project information						
Design, studies, operation, environmenta 245" one of the main corridor to Access I		gement plus rehabilitati	on in "Autopista Norte (St	reet 182 – Street		
Name person responsible for investmen p	pitch	Project Location: B	ogota			
Sector Energy ☐ Infrastructure X Tech						
S Investment						
Required Investment (USD): 448,5 million	Project Stage: Techr	nical structuration	Use Of Funds: CAPEX OPEX	→ USD 448,5 MN → USD 173,2 MN		
Additional information						
1.ls The Company Project Interested In Receivi	ng Information About Uk P	roducts Or Services For This	Project	YES NO X		
2. Is The Company Interested In Receiving Info	rmation About Uk Credit Li	nes (Ukef)		YES NO X		
3. Does The Project Contemplates Environmen	ntal Impact Analysis			YES NO X		
Other comments about the	project					

PPP without public resources , Finishing structuring, to start the procedures with other entities. MHCP1 Approval* may-20, End of Approvals3 oct-20



Company Name: FDN – AN	l I	Project Name: Railway – La	a Dorada - Chiriguanc	1
CONTACT PERSON : Diana Cardona				
Project information				
Rail Profi 90 Lb/Yd 100% long welded bars, Concrete slee	per, Replacement of sle	epers, Alignment and levelin	g, Bridge reinforcement,	. Signaling and cont
Name person responsible for investmer	n pitch	Project Location:		
Diana Cardona		La Dorada - Chirig	guana	
Sector Energy	echnology 🗌 Agrib	usiness 🗌 Oil & gas 🗌	other: (please specify	')
S Investment				
Required Investment (USD): 365,6 million	Project stage End of structuring proc Awarding Process: Fe		Use of funds: CAPEX L OPEX USD 776,9	ISD USD 365,6
Additional information				
1.ls The Company Project Interested In	Receiving Information A	About Uk Products Or Service	s For This Project	YES NO X
2. Is The Company Interested In Receiv	ving Information About L	Jk Credit Lines (Ukef)		YES NO X
3. Does The Project Contemplates Env	vironmental Impact Anal	lysis		YES NO X

(III)

OTHER COMMENTS ABOUT THE PROJECT

End of structuring process: July 2020





COMPANY NAME: IDU (Urban development Institute in Bogota)

PROJECT NAME: ALO SUR

CONTACT PERSON : Diana Cardona	CONTACT PERSON : Diana Cardona					
PROJECT INFORMATION						
Construction of urban speedway of 19 city of Bogota. Additionally, compleme						
Name person responsible for investmer Diana Cardona	ı pitch	Project Location: Bogota, Colombia	ı			
Sector Energy Infrastructure X Te						
(S) Investment						
REQUIRED INVESTMENT (USD): 335 million	PROJECT STAGE Reviewing final feasibility doc	cuments for the tender .	USE OF FUNDS:	CAPEX USD 224,7 OPEX USD 137,5		
Additional information						
1.ls The Company Project Interested In	Receiving Information About	ut Uk Products Or Servic	es For This Projec	t YES NO X		
2. Is The Company Interested In Receiv	ring Information About Uk C	redit Lines (Ukef)		YES NO X		
3. Does The Project Contemplates Env	rironmental Impact Analysis			YES NO X		
Other comments about t	he project					

Approved. Beginning of the approval process at the MHCP. 7 April.





Company Name: National Infrastructure Agency (ANI)

Project Name: Southwest Airports

٥	Sponsors: AENA/ Corticolom	biana			
	PERSON : Diana Cardona				
CONTACTI	LKSON . Didila Caldolla				
	Project information				
Renovat	on, expansion, operation, mainte	enance and reversal	of 5 airports in southwesteri	n Colombia (Cali, Neiva d	and Buenaventura)
Nama Da	roon Bosnonsible For Investment (Ditah	Project Leastion: De	lmira Naiva and Puanava	antura
Name re	rson Responsible For Investment F	TICH	Project Location, Pal	lmira, Neiva and Buenave	eniura
Diana Co	rdona				
Secto Energy	_	nology 🗌 Agribu	siness 🗌 Oil & gas 🗌	other: (please specify	()
S 1	nvestment				
Required In	nvestment (USD):	Project Stage: Fe	acibility analysis	Use Of Funds: CAPEX ->	112D 304 4 MM
304.4 Millio		Project stage, i e	usibility arratysis		→ USD 676,4 MN
4 P					
	Additional information				
1.Is The Co	mpany Project Interested In Receiving	g Information About Uk	Products Or Services For This P	roject	YES NO X
2. Is The Co	mpany Interested In Receiving Inforr	nation About Uk Credit	lines (Ukef)		YES NO X
3. Does The	Project Contemplates Environment	ai impact Analysis			YES NO X
	Other comments about the p	oroject			

PPP Private initiative with public resources Pending protocolization 2 previous consultations Buenaventura Airport Start of Approval: Jul - 20



Company Name: Sociedad Aeroportuaria de la Costa S.A. -Project Name: Cartagena Airport "Rafael Nuñez" SACSA S.A. – AENA - Corficolombiana

37	C3A 3.A. – ALNA - CONCOIO	mblana			
CONTACT PE	RSON : Diana Cardona				
	Project information				
	, design, construction and supp ce of all the airport infrastructur		international airport in Co	artagena, intervention, o	peration and
Name pers Diana Car	on responsible for investmen pit dona	rch	Project Location: Ca	ırtagena	
Sector Energy	☐ Infrastructure 🗶 Techr	nology 🗌 Agribusin	ness 🗌 Oil & gas 🔲	other: (please specify	·)
S Inv	vestment				
Required Inv 159.7 million	restment (USD):	Project Stage: Feas	ibility study	Use Of Funds: CAPEX -> OPEX -	→ USD 159.7 MN → USD 215.8 MN
	Additional information				
	oany Project Interested In Receiving			roject	YES NO X
	pany Interested In Receiving Inforn Project Contemplates Environment		les (ukei)		YES NO X
	Other comments about the p	project			

PPP - Private initiative without public resources, Project settled at MHCP: 16 April , Start of Approval: apr - 20 Project award: Oct 20

	Company name: Coolture Investm	nents Pro	oject name:	ADN San Felipe)	
Contact pe	r son: Juan Diego Ortiz					
	Project information					
	national interest project for the he orange economy policy.	urban regeneratior	n of a neigh	nbourghood ti	rough creative class and	d industries fostering
Name per	son responsible for investment pitc	ch:	Project	t location:		
lucio Dio o	a Orbiz and Canaila 7a a		Događá	á, Colombia		
Judii Dieg	o Ortiz and Camilo Zea		водотс	a, Colorribia		
Sector Energy	☐ Infrastructure	ology 🗌 Agribus	iness 🔲	Oil & gas [X Other: (please specify special district	y): urban renewal
S	Investment					
Required in 1.25 billion	vestment (USD):	Project stage A) Land bank B) Development			Use of funds Land bank: USD 250K Development: USD 1 b	illion
	Additional information					
1. Is the co	mpany project interested in receiv	ving information abo	out UK produ	octs or services	for this project?	Yes X No
2. Is the co	mpany interested in receiving info	ormation about UK c	redit lines (U	KEŁ);		Yes No x
3. Does the	e project contemplates environme	ental impact analys	isŝ			Yes X No

Other comments about the project

The project is the first to achieve the status of "strategic national interest project" of its kind in history. It has to be developed under the president's prioritization of the "orange economy" or creative and cultural industries. It's aim is to revitalize an area of the city into a special live, work and play district for the new creative, technological and smart economy.

ď		<u> </u>
	9	

Company name : ALCALDÍA DE MEDELLÍN	Project name : RED NEUTR	A- Aburrá Valley Broadbar	nd
Contact person: Pablo Andres Rojas Cubides			
Project Information			
Broadband Network for closing gaps in Internet access. Deploying high-speed internet and decrease social inequity, allow the deve technologies, promote data-based decision-making and open tro	lopment of innovative projec	cts based on fourth industric	
Name of the person responsible for investmen pitch Pablo Andres Rojas Cubides	Project Location: Med	dellin , Colombia	
Sector Energy	usiness OIL & GAS [OTHER: (Please speci	fy)
S Investment			
Required Investment (USD): 1.1 bn Project stage: Pr Anallysis	re – feasibility	Use of funds IT infrastructure	
Additional information			
1.Is the company project interested in receiving information ab	oout UK products or services	s for this project	YES X NO
2. Is the company interested in receiving information about UK	credit lines (LIKEE)		YES X NO
2. 13 The company interested interesting information about un	CICUII III 103 (UNLI)		
3 Does the project contemplates environmental impact analysis	vsis		YES X NO

Other comments about the project

Due to burdensome price structures and supply-side constraints, few businesses, institutions and residents can't currently access fixed internet services in Medellín. Residents and businesses with fixed internet are largely served by copper cables that can only support download speeds under 200 MBps. A high-speed broadband network is needed to unlock access to critical technologies, essential to business growth, skilled workforce and to position Valley of Aburra as a regional center for the Fourth Industrial Revolution. This is even more relevant now for economic reactivation after Covid-19. There is an opportunity to connect over 1.3 million residential and business users, from which 1 million has no fixed internet today.

Company Name: PPP Agency	(Mayor's Office of 1	Medellin)	Project Nam	e: Atanasio Girardot S	ports Complex
Contact person :Juan Manuel Mejía Salazar					
Comaci person soan manoci mejia salazar					
Project information					
Design-Build-Finance-Operate-Maintain (DBF to the Atanasio Girardot sports complex, in a					
Name person responsible for investmen pit	ch	Proie	ct Location:		
		Atan	asio Girardot S	ports Complex is located	d in Medellín,
Juan Manuel Mejia		Colo	mbia		
Sector Energy Infrastructure X Techn	ology 🗌 Agribu:	siness 🗌	Oil & gas [other: (please speci	fy)
S INVESTMENT					
Required Investment (USD): CAPEX \$117,813,937	Project stage: Pre completed	e-feasibility	studies	Use of funds: Design- Finance-Operate-Mo Infraestructure	
Additional information					
1.Is the company project interested in recei	ving information abo	ut UK produ	ucts or services	for this project	YES X NO
2. Is the company interested in receiving info	ormation about UK c	redit lines (l	JKEF)		YES X NO
Does the project contemplates environm					YES X NO
Other comments about the n	roject				

Benefits of the project: • More than 8000 people benefited, • Greater cultural, recreational or entertainment vocation. • Greater

economic development in the area. • Better areas of recreation and healthy fun. • A nice place to share with the family.

• Greater income for the Municipality.

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Company name: ALCALDÍA DE MEDELLÍN

PROJECT NAME: CEDEZOS Software Valley Centers

Contact person: Pablo Andres Rojas Cubides



Project Information

These city spaces are designed for promoting the creation of technology-based ventures and companies, as well as accelerating BPO business models in the territories. It will strengthen public and private Spin-offs, creating "Red Futuro" a network to connect human skills with companies and institutions.

Name of the person responsible for investmen pitch Pablo Andres Rojas Cubides

Project Location: Medellin, Colombia

Sector

Energy | Infrastructure

Technology X

Aaribusiness

OII & GAS \square

OTHER: (Please specify)



Investment

Required Investment (USD): 105.000.000

Project stage: Planning

Use of funds: It Infrastructure, innovation, formation, networking.



Additional information

1. Is the company project interested in receiving information about UK products or services for this project

2. Is the company interested in receiving information about UK credit lines (UKEF)

YES X

3. Does the project contemplates environmental impact analysis

YES X NO



Other comments about the project

This project will contribute to the consolidation of Science, Technology and Innovation Systems in the municipality and will allow companies in the city to specialize and contribute to a sucessful economic recovery after COVID-19. This is an opportunity to accelerate changes and unleash transformations to reactivate, modernize and transform the economy of Medellín. Our main goals are: New Job Vacancies focused in STI: 27.000; STI entrepreneurships: 3150; Companies that improved their productivity through adoption of digital technologies: 888; People trained in Job Skill for industries 4.0; People trained in English: 100.000



		Company name: Di Desarrrolla	Inmobiliario	Project name: Element		
	Contact n	erson: Mateo Berrio				
- (confact pe	erson: Maleo Bellio				
		Project information				
		and of 6 hectares which has b units. Located in the "developm				ential to build 3.600
>	Name po	erson responsible for investment errio	pitch:	Project location: Cartagena, Bolívar.		
	Secto Energy	_	hnology 🗌 Agribu	usiness 🗌 Oil & gas 📗	Other: (please specif	у)
>	(\$)	Investment:				
	Required i 75.000.000	nvestment (USD):	Project stage: Structuring		Use of funds: Construction and urba	nism
		Additional information				
	1. Is the c	ompany project interested in re	ceiving information al	oout UK products or services	s for this project?	Yes X No
						Yes X No \square
	Z. 15 ITTE C	ompany interested in receiving	IIIOITIAIIOTI ADOUT UK	Crean ines (uner)?		
	3. Does th	e project contemplates enviro	nmental impact analy	/sis?		Yes x No

Other comments about the project

Project with a social interest, housing in Colombia are supported by subsidies form the national government, local authorities and family wealth fare fund allowing people with lower incomes to affordable housing. In addition, throw these kind of projects, the government is looking to boost the construction industry because it has suffered a significant downturn over the last few years.



Company name: Di desarrrollo Inmobiliario	Project name: San Miguel
Contact person: Mateo Berrio	
Project information	
Project/ company description: This is a social interest housing project of 2200 housing unit coproject.	ompletely structured project. We need financial backing to start the
Name person responsible for investment pitch:	Project location:
Mateo Berrio	Caldas, Antioquia.
Sector Energy	ibusiness
(S) Investment	
Required investment (USD): Project stage: Presales	Use of funds: Construction
Additional information	
1.ls the company project interested in receiving information of	about UK products or services for this project? Yes X No



Other comments about the project

3. Does the project contemplates environmental impact analysis?

2. Is the company interested in receiving information about UK credit lines (UKEF)?

Projects social interest housing in Colombia are supported by subsidies form the national government, local authorities and family wealth fare fu24nd, allowing people with lower incomes to affordable housing. In addition, the government is looking to boost the construction industry with has suffered a significant downturn over the last few years.

Yes x No

Yes x No

	Company name: Gobernación	de Risaralda	Proje	ct name: Plataform	na Ic	ogística del Eje Cafetero		
Contact pe	rson: Javier Monsalve Castro							
	Project information							
	company description: construction or, facilitate trade, promote humo e sectors.							dally
	rson responsible for investment: s Government					cated at the east of the inia, Risaralda's departm		
Secto Energy	☐ Infrastructure ☐ X Techn	ology 🗌 Agribu	usiness	Oil & gas		Other: (please specif	у)	
(\$)	Investment							
Required ir 60.547.000	vestment (USD):	Project stage: 1 "construction"				Use of funds: Construct logística del Eje Cafete		aforma
	Additional information							
1.Is the co	mpany project interested in rece	ving information ab	out UI	<pre> <pre>products or servic</pre></pre>	ces f	for this project?	Yes X No	o 🔲
2. Is the co	ompany interested in receiving inf	formation about UK	credit	lines (UKEF)?			Yes No	0 X
3. Does th	e project contemplates environn	nental impact analy	/sis?				Yes x N	0 🗌
	Other comments about the proje	ect						

P G G G G G G G G G G G G G G G G G G G	Company name: Inversores Bermo	nt Proj e	ect name: Clinica Cente	enario
Contact pe	r son: Mateo Berrio			
	Project information			
authority		eral international he	alth operators. The land	h-level clinic. It has the backing of local I it's owned by the company who have also
			Dunia at la satiana	
ame perso	n responsible for investment pitch:		Project location:	
Nateo Berrio			Armenia, Quindío.	
Sector Energy	☐ Infrastructure x Technolo	pgy 🗌 Agribusin	ess 🗌 Oil & gas [Other: (please specify)
S	Investment			
Required in		Project stage: Structuring		Use of funds: Construction
	Additional information			
<u> </u>	Additional information			

1.Is the company project interested in receiving information about UK products or services for this project?

2. Is the company interested in receiving information about UK credit lines (UKEF)?

3. Does the project contemplates environmental impact analysis?

Other comments about the project

Yes X No T

Yes x No



	Company Name: ALCALDIA DE	E MEDELLÍN	Project Name: Medellin P	rison	
Contact Pe	rson : Juan Manuel Mejía Salazar				
	Project information				
	uild-Finance-Operate-Maintair gral re-socialization of inmates (
	rson responsible for investment nuel Mejia		Project Location: San Cristóbal – Me	edellín	
Sector Energy	☐ Infrastructure 【X】 Techno	ology 🗌 Agrib	ousiness 🗌 Oil & gas 📗	other: (please specify	()
(S)	Investment				
	ovestment (USD): D 39 MILLION	Project Stage: Fe completed	easibility studies	Use of funds: Design-Bui Finance-Operate-Maintai Infraestructure	
	Additional information				
1.Is the cor	mpany project interested in receiv	ina information ab	pout UK products or services	for this project	YES X NO
		_			YES NO
z. is the co	mpany interested in receiving info	irriation about UK	credit lines (UKEF)		
3. Does the	project contemplates environme	ental impact anal	ysis		YES NO

Some Benefits of the project:

Other comments about the project

The project will help reduce overcrowding in prisons, achieve effective re-socialization, generate job opportunities, and adequate spaces for for 2200 prisoner. The contract is expected to be awarded in 2021 and construction to begin in 2022



Company name: Gobernación de Norte de Santander

Project name: Inbarí, Innovation and Productivity (R&D) Center

Contact person: Julián Camilo Rodríguez Artunduaga



hink-tank labs, co s, own consulting iety and state. Thi
gritech, shared
quipment and m.
Yes x No
Yes No
Yes No

If will work on topics that contribute to accomplishing the sustainable development goals, taking into account the strengths of bioeconomics, circular economy and environmental sustainability. With all this, it will bring short, medium and long-term results to the regional, national and border innovation, as well as competitiveness system with 5 laboratories (microbiology-biology, bioprospecting and biomass growth, human molecular biology, molecular agricultural and environmental biology, physicochemical of agro-industry products and bioactive compounds). Finally, it would be generating around 2500 direct and indirect jobs in the execution phase of the project.



Company Name: Alcaldía de Medellín

Project Name: North to south bike path

Contact person: Santiago Franco Cardona



PROJECT INFORMATION

A 14 kilometers bike lane that will connect the north to the south of Medellín and its metropolitan area. This bicycle path will be innovative, tech oriented and highly sustainable. The project aims to integrate the existing walking/cycling infrastructure and

	decrease social by generating access to active transportation.
	Name person responsible for investmen pitch Lina Marcela López Montoya Project Location: Medellín, Colombia
	Sector Energy Infrastructure X Technology Agribusiness Oil & gas other: (please specify)
>	S Investment



Required Investment (USD): 17.000.000

Project stage Prefeasibility

Use of funds Construction



Additional information

1. Is the company project interested in receiving information about UK products or services for this project

YES X NO

2. Is the company interested in receiving information about UK credit lines (UKEF)

YES X NO

3. Does the project contemplates environmental impact analysis

YES X NO



Other comments about the project

This bike path will allow at least 79.000 potential travels, generate 42.000 squared meters of public space and benefit at least 750.000 people. We are aiming to fully build and implement the project by 2022 at the latest. The bike path will have a significant impact on the city's economic recovery after the COVID-19 crisis due to its potential of capturing travels formerly done by other more traditional means of transport.

	Company name: Sociedad de	Mejoras Pro	pject name: Airport city – F	Pereira		
Contact pe	rson: Juan Pablo Sarmiento					
	Project information					
Ospinas & CIA and the Sociedad de Mejoras have structured a mixed use project, next to the Matecaña International Airport, on a location of more than 100,000S QM and with a potential of more than 90,000 SQM of GLA. It would provide complementary services to the airport such as logistics, hospitality, offices, commerce and events, creating the largest business cluster in the coffee axis.						
Name pe	son responsible for investment pi	tch:	Project location:			
Lucas Bo	ero		Pereira – Risaralda			
Sector Energy Infrastructure Technology Agribusiness Oil & gas Other: (please specify) S Investment						
Required investment (USD): \$8.000.000 Project stage: Master plan		Use of funds: Coinvestment				
	Additional information					
1.Is the company project interested in receiving information about UK products or services for this project?				s for this project?	Yes X	П
2. Is the company interested in receiving information about UK credit lines (UKEF)?				Yes X		
3. Does the project contemplates environmental impact analysis?				Yes X		
	- 1, - 2, - 2 - 2 - 2 - 2 - 2 - 2 - 2 - 2 -	2			_	_
	Other comments about the proj	ect				

Company name: Metropolitan Area of Valle de Abu	Project name: Municipal Administrative Center			
Contact person: Pablo Marcelo Maturana Guzmán				
Project information				
	public space that integrates the public with the private. Existing trees of the reating green areas within the building. The building has bioclimatic studies			
Name person responsible for investment pitch:	Project location:			
Aura Camila Giraldo	Copacabana Municipality, Antioquia			
Sector Energy	agriculture Oil & gas Other: (please specify)			
S Investment				
Required investment (USD): 4.800.000 Project stag Pending Bid				
Additional information				
1. Is the company project interested in receiving information about UK products or services for this project? Yes X				
2. Is the company interested in receiving information about UK credit lines (UKEF)?				

Other comments about the project

3. Does the project contemplates environmental impact analysis?

The need is received by the municipality of Copacabana to build a new equipment with administrative character. It is required to group the fundamental services that must function in the mayor's office, with an optimal distribution in the design of their spaces, with an infrastructure according to the occupying population, with adequate accessibility to the building that allows attention to users, concepts that are they are currently quite limited at the current headquarters.

Yes X No



Company Name: Mayor Office Medellín	Project Name: Subway					
CONTACT PERSON : Sergio Andrés López Muñoz						
_						
Project information						
At its current stage, we are looking for support to undertake the prefeasibility and feasibility studies of the subway line. The project aims to built a new subway line from north to south of the metropolitan area of the city of Medellín. The underground mass transport system will run over approximately 20,3 km and will have 20 stations.						
Name person responsible for investmen pitch Tomás Elejalde Escobar	Project Location: City of Medellín, Colombia					
Sector Energy						
S Investment						
Required Investment (USD): Project stage Idea	Use of funds Studies and designs					
4						
Additional information						
1.Is The Company Project Interested In Receiving Information About Uk Prod	ducts Or Services For This Project YES X NO					
2. Is The Company Interested In Receiving Information About Uk Credit Line	s (Ukef)					
3. Does The Project Contemplates Environmental Impact Analysis	YES X NO					
Other comments about the project						



Company Name: Envigado

Project Name: "Construction of the second Stage of the Technological School of Arts, Debora Arango, in Envigado"

Contact Person: Gabriel Londoño



Project information

Ensure the construction of new educational infrastructure increasing the number of classrooms available. Also keep the existing educational infrastructure in good condition. Is a school that went from offering 6 to 24 programs. It will cease to be a Technological Institution to become a University.

Name person responsible for investmen pitch
Gabriel Londoño

Sector
Energy | Infrastructure | X | Technology | Agribusiness | Oil & gas | other: (please specify)



Investment

Required Investment (USD): 4.391.373

Project Stage: stage 3

Use Of Funds: Construction of new infrastructure worth 9,154 m2



Additional information

1. Is the company project interested in receiving information about UK products or services for this project

YES X NO

2. Is the company interested in receiving information about UK credit lines (UKEF)

YES X NO

3. Does the project contemplates environmental impact analysis

YES NO X



Other comments about the project

The Municipality needs to build a headquarters that meets the necessary conditions to offer students of the Aburrá Valley adequate and safe spaces. The work has 83.35% progress, and the implementation of this phase is necessary to complete it by 100%.



Company name: San Pablo Clinic

Project name: New Rehabilitation Clinic

Contact p	person: Lucia Duarte	
	Project information	

Project/ company description: private psychiatric clinic which offers mental well-being treatments based on scientific methods, also emergency services; inpatient and outpatient care. In addition, it has two authorship specialized programs: trad: "addiction treatment and rehabilitation" y tral: "treatment of eating disorders". The project involves building a new location.

Name person responsible for investment pitch:			Project location:	
	Lucia Duarte, Manager		Bucaramanga, Santander, Colombia	
	Sector Energy	usines	s Oil & gas Other:	



Investment

Required investment (USD): 2.500.000

Project stage: financial information, sales, prefeasibility studies ready.

Use of funds: construction, installation and start-up of the operation, reacting to the demand of patients of trad and tral.



Additional information

1. Is the company project interested in receiving information about UK products or services for this project?

Yes x No

2. Is the company interested in receiving information about UK credit lines (UKEF)?

Yes x No

3. Does the project contemplates environmental impact analysis?

Yes x No



Other comments about the project

New headquarter for the relocation of all services provided in the actual medical center. The land is already owned, and the construction plans, the permits and licenses are ready and approved. The financial information has also been submitted and evaluated from local banks to approve the credit lines. The clinic is open to other investment options including equity, credit and merger. The project includes emergency, inpatient and outpatient services, located in the city outskirts, which allows a retiring and reserved treatment.



Company Name: Alcaldía de Medellín

Project Name: University citadel Nuevo Occidente

Contact Person: Valeria Peláez Cardona



Project information

The University citadel Nuevo Occidente aims to be at the heart of the economic transformation of Medellín towards a digital economy. Such infrastructure will serve as an innovation Hub for the city's universities, companies and any other stakeholder that would like to join in fostering career development, technology and science.

Name person responsible for investmen pitch Juan Carlos Upequi Vanegas

Project Location: Medellín, Colombia

Sector

Energy Infrastructure

Technology

X Agribusiness

Oil & gas

other: education & technology



Investment

Required Investment (USD): 2.400.000

Project stage Planning & execution

Use of funds: Innovation, teaching and technology development



Additional information

1. Is the company project interested in receiving information about UK products or services for this project

YES X NO

2. Is the company interested in receiving information about UK credit lines (UKEF)

YES X NO

3. Does the project contemplates environmental impact analysis

YES X NO



Other comments about the project

The project is expected to be fully implemented and running by 2022. We are welcoming stakeholders from the private sector in this endeavour. We want to have at least 8.000 students in the facility at the peak of its capacity. The project will foster the city's economic transformation to benefit from the innovation and drive of the fourth industrial revolution, something that will have a positive impact on the current COVID-19 economic and social crisis.



Company Name: LA ESTRELLA CITY HALL

PROJECT NAME: Construction Of A Child Development Center In The Centro Poblado Mayor De Pueblo Vieio

CONTACT PERSON: VIVIANA CASTAÑO



Project information

Pueblo Viejo child development center will be built in the Municipality of La Estrella - Antioquia, on a terrain of approx 4300 m2. It could impact around 300 children between 0 and 5 years old, from a high social, familiar and psychological vulnerability

Name person responsible for investmen pitch
MARIA CAMILA HERRERA

Project Location: La Estrella Municipality

Sector

Energy Infrastructure X Technology Agribusiness Oil & gas other: (please specify)



INVESTMENT

Required Investment (USD): 1.600.000

Project Stage: Investment Use of funds: construction of the child development center



Additional information

1. Is the company project interested in receiving information about UK products or services for this project

YES X NO

2. Is the company interested in receiving information about UK credit lines (UKEF)

YES X NO

3. Does the project contemplates environmental impact analysis

YES X NO



Other comments about the project

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	Hillid	
ı		

Company Name: Envigado

Project Name: "Construction OF EL DORADO URBAN PARK IN THE MUNICIPALITY OF Envigado"

Contact Person: Gabriel Londoño



Project information

There is a high quantitative and qualitative deficit of effective public space in Envigado. Green areas, parks, places for enjoyment
do not have proper equipping and furnishing. The purpose is the construction of a network of public spaces in El Dorado Urban
Park

Name person responsible for investmen pitch
Gabriel Londoño

Sector
Energy | Infrastructure | X | Technology | Agribusiness | Oil & gas | other: (please specify)



Investment

Required Investment (USD): 1.564.269

Project Stage: stage 3

Use Of Funds: construction of the Park with an area of 10,531 m²



Additional information

1.Is the company project interested in receiving information about UK products or services for this project

YES X NO

2. Is the company interested in receiving information about UK credit lines (UKEF)

YES X NO

3. Does the project contemplates environmental impact analysis

YES X NO



Other comments about the project

The municipality of Envigado has an accelerated population growth and low quality existing public spaces. Therefore, the project is proposed for the construction of the El Dorado Urban Park as an urban, sustainable space. It promotes landscape, cultural and recreational attributes of the municipality, increasing by 1.15m2/hab the effective public space.



Company Name: E	nvigado Municipality	Project Name: Eco-Zones						
0								
Contact Person : Juan Jose Oroza	o Valencia							
Project information								
CO2 emissions . They do so by imp	olementing participatory inte	the proposal "EcoZones, territories for life", to reduce t rventions (civil society, organized groups, public sector, t, biodiversity, agriculture, forestry, renewable energy	or, private sector,					
Name person responsible for inv Gloria Ines Uribe	estmen pitch	Project location: Envigado						
Sector Energy X Infrastructure	☐ Technology ☐ Agrib	ousiness	/)					
S INVESTMENT								
Required Investment (USD): 250.563	Project Stage III	USE OF FUNDS: support staff, logistic support, system design and implementation of energy savings plan park: alternative energy pilot, solar-powered Lumi autonomous solar plant system	, Dorado ecologica					
Additional informati	on							
1.Is the company project interest	ed in receiving information ab	pout UK products or services for this project	YES X NO					
2. Is the company interested in re	2. Is the company interested in receiving information about UK credit lines (UKEF)							
3. Does the project contemplates	environmental impact analy	ysis	YES X NO					

It seeks to prioritize the component of alternative energies and energy efficiency in public equipment, within the framework of ecozones

Other comments about the project



	Company name: Di Desarrrollo Inmobiliario	Pı	roject name: Acquamarina	a		
Contact pe	erson: Mateo Berrio					
	Project information					
	levelpment of hotels and luxury ho nd 250 apartament close to Cartag		arú, located to the south c	of Cartagena. The hotel sh	ould have 150	
Name pe	erson responsible for investment pit	ch:	Project location: Barú, Bolivar.			
Sector Energy Infrastructure X Technology Agribusiness Oil & gas Other: (please specify)						
S	Investment					
Required in 70.000.000	nvestment (USD):	Project stage: Structuring		Use of funds Construction and urba	nism	
	Additional information					
	ompany project interested in rece	-		es for this project?	Yes X No T	
	ompany interested in receiving info ne project contemplates environm				Yes X No	



Company name: Serena del Mar

Project name: Hestia

Contact person: Nicolás Gómez



Project information				
Multipurpose real estate development of 1. an opportunity to invest in the land banking the country's most recognized developer reaching ~27% market share in the resident	g business with the options. Over 15 residential p	on of participating in the orojects completed or	e vertical development under construction ar	of specific projects with ad over 2,000 units solo
Name person responsible for investmen p	oitch:	Project location:		
Nicolás Gómez		Cartagena		
Sector				
	nnology 🗌 Agribusi	ness 🗌 Oil & gas [x Other: Real estate	; / land banking
§ Investment				
Required investment (USD): 60mm - 100mm	Project stage: Phase I complet developed). Phase II		Use of funds: Phase ii infrastructure as capital structure	re investments, as well optimization
Additional information				
1.ls the company project interested in rec	eiving information abou	ut UK products or service	es for this project?	Yes X No
2. Is the company interested in receiving i	nformation about UK cr	redit lines (UKEF)?		Yes X No 🗌
3. Does the project contemplates enviror	nmental impact analysi			Yes 🗓 No 🗌
Other comments about the pro	oject			

First phase of development, includes a I) 158-bed state of the art hospital in partnership with Fundación Santa Fe de Bogotá, a leading healthcare services provider, II) a satellite facility for Universidad de los Andes, the most prestigious and recognized university in Colombia and III) the agreement for the development of a 400-key hotel resort, with Decameron, a successful hotel operator in Latin America. Currently entering phase II of construction which will feature the development of 43 residential projects, 10 commercia411 projects, 8 corporate projects, 4 hotels, the construction of all the water ways and an 18-hole golf course.

Company name: Morales Vicaria Arquitectura		Project name: Punta Cai	man	
Contact person: Carlos Humberto Restrepo				
Project information				
Project/ company description: an ecoturis: and adventures to experience around the and perspective of nature and let you dec	environment and cu	ulture, near the internation		
Name person responsible for investment pit	tch:	Project location:		
Andres Ardila		Betulia, Santander.	Colombia. Topocoro dar	m.
,				
Sector Energy Infrastructure X Techn	ology 🗌 Agribu	siness	OTHER: (please spec	sify)
S Investment				
De guire d'investment (USD):	Desir et eteres		Use of funds:	
Required investment (USD):	Project stage:		Pre-operational phas	e and develonmen
40.8 million USD	Structuring phase		of the project, include	
Additional information				
	ivin a information ale		o for this proio at 2	×
1.Is the company project interested in recei	iving information abo	out un products or service	s for itils project?	Yes No X
2. Is the company interested in receiving inf	formation about UK (credit lines (UKEF)?		Yes No 🗓
3. Does the project contemplates environn	nental impact analy:	sis?		Yes No X
Other comments about the proje	act			

Four types of products which you decide how to live it, including: country houses, apartments, suites, and hotel. Great alliances for renewable energies, avia hotels from aviatur, different activities that you can find in the same place for the whole family to enjoy the water for nautical activities, the nature for bird watching or trekking, the atvs- utvs adventure, to get in contact with the peacefull environment, spa, cultural activities and more. Commercial zone with national brands that offer typical products of the region, just a few steps ahead.

	Company name: Quindio Ventures, LLC	Project name: Vista Verde SA	S - Filandia	
Contact p	person: Julian Mejia			
	Project information			
sustaina	company description: we have a mission to creability is the core of our values, culture and visions and never forgetting to give back to the local con	n. To put the environment firs		
Name p	erson responsible for investment pitch:	Project location:		
Julian <i>N</i>	ejia	Filandia, Quindio. Co	lombia	
Sect Energy		ribusiness 🗌 Oil & gas 🛛	Other: hospitality / recestate	1
Required 2.500.000	investment (USD): Project stage: Land has been Design face.	n secured / purchased.	Use of funds: Finish design phase, coroperations	nstruction and
	Additional information			
1.Is the	company project interested in receiving information	about UK products or services	for this project?	Yes X No
2. Is the	company interested in receiving information about	UK credit lines (UKEF)?		Yes X No
3. Does	the project contemplates environmental impact a	nalysis?		Yes X No
	Other comments about the project			





Company Name: PROMOTORA MIEL II S.A. E.S.P Project Name: PROYECTO HIDROELÉCTRICO MI	EL II
Contact Person : ORLANDO MICOLTA GONZALEZ	
Project information	
Promotora Miel II SAS ESP aims to develop and execute the Miel II hydroelectric project with a capacity of 120 water from La Miel for the generation and commercialization of electrical energy.	MW that captures
Name person responsible for investmen pitch Orlando Micolta Gonzalez Project Location: Caldas, Colombia	
Sector Energy X Infrastructure Technology Agribusiness Oil & gas other	
S) Investment	
Required Investment (USD):240.000.000 Project stage Ready to build and start operations Use of funds: Construction, maintenance of the hidroelectric	
Additional information	
1. Is the company project interested in receiving information about UK products or services for this project	YES X NO
2. Is the company interested in receiving information about UK credit lines (UKEF)	YES X NO
3. Does the project contemplates environmental impact analysis	YES X NO
Other comments about the project	

On March 1,2019, the Miel power generation plant was assigned 203,885 KWH/day as a firm energy (obligación de energía en firme)

from December 1,2022 to November 30, 2023.





Company name: Technoelite Green Energy S.A.S.

3. Does the project contemplates environmental impact analysis?

Other comments about the project

Project name: Atlántico Solar La Baranoa and Atlántico Solar II Polonuevo

Contact person: Andrés Picalúa / Giancarlo Caputo



Project information

TGE has developed two photovoltaic ene (9,9 MW).	ergy generation projec	cts referred to as Atlántico	Solar I (19,3) MW and A	tlántico Solar II
Name person responsible for investment pito	ch:	Project location:		
Giancarlo Caputo		Muncipalities of Bara Atlantico, Republic of	noa and Polonuevo in Colombia.	the Department of
Sector Energy X Infrastructure Tech	nology 🗌 Agribusi	iness 🗌 Oil & gas 🛭	Other: (please speci	fy)
S Investment				
Required investment (USD):	Project stage:		Use of funds:	
24.000.000	Ready to build		EPC, operation and maintenance.	
Additional information				
1. Is the company project interested in rec	eiving information abo	out UK products or service	s for this project?	Yes X No 🗆
2. Is the company interested in receiving in	nformation about UK cr	redit lines (UKEF)?		Yes X No 🗌
3. Does the project contemplates environ	mental impact analysi	SS		Yes X No



Project Name: Biogas production and organic fertilizer as sustaniable treatment of organic solid waste in Cali, Colombia

Contact Person: Javier Cangas



Project information

Name person responsible for investmen pitch

The project contributes to mitigate GHG emissions coming from a non-sustainable waste management incl. an alterntive energy source and organic fertilizers production. GICON is an independent engineering and consulting company, founded in 1994 in Dresden, Germany. GICON is active in Colombia since 2014 developing sustainable concepts for organic waste treatment.

J	avier Cangas			•	C	ali, Colombia
	Sector	□ Tochnology	A curile union o			
	Energy X Infrastructure	rechnology	☐ Agribusine	ss 🔲 Oil & gas		other: waste management and organic ertilizers

Project Location:



Investment

Required Investment (USD): 5 Million (biogas) + 1 Million (fertilizer facility)

Project Stage: economic and technical feasibility

Use Of Funds: Engineering, Procurement, construction, commissioning



Additional information

1.Is the company project interested in receiving information about UK products or services for this project	
---	--

2. Is the company interested in receiving information about UK credit lines (UKEF)

3. Does the project contemplates environmental impact analysis



Other comments about the project

Nowadays almost 93 % of the household waste in Colombia is being transported to the landfill without any treatment. Cali household waste is composed 50% organic waste, causing landfill soil and water contamination, besides high GHG emissions. This project offers an alternative for a sustainable waste management generating biogas from renewable source and organic fertilizers for closing the waste loop. We are working since 2018 together with the city hall of Cali and local waste management companies as well as with possible partners such as construction companies, lawyers etc. Such a project for sustainable waste management is included in the developing plan of Cali for the period of governance 2020-2023, but we are looking for financial support.

YES X NO





Company name: Guayacanal Foundation

Project name: Power generation through nopal biomass

Contact person: Catalina Camargo.



Project information

The purpose of the project is to replicate as a pilot, the bio-digester (production of biogas thought nopal plant fermentation), to take advantage of Colombian varieties of nopal, which are efficient in the production of energy (biogas). It would be sold to local poultry companies that adjoin the land owned by the Guayacanal foundation, where the plant would be built and operated.

Name person responsible for investment pitch: Catalina Camarao Ponce De León, Executive Director of Meepza Foundation

Project location: Los Santos, Santander, Colombia.

Sector

Energy X Infrastructure

Technology

Aaribusiness

Oil & gas

Other: (please specify)



Investment

Required investment (USD): 1.500.000

Project stage:

Nopal plants ready, assure energy demand from locals.

Use of funds:

Infrastructure, biodigester, equipment and an electric generator.



Additional information

1.1s the company project interested in receiving information about UK products or services for this project?

Yes X No \square

2. Is the company interested in receiving information about UK credit lines (UKEF)?

Yes x No

3. Does the project contemplates environmental impact analysis?

Yes x No \square



Other comments about the project

The performance of nopal biogas is comparable to regular gasoline but costs up to 33% less than traditional gasoline. In addition, it is environmentally friendly, and it does not pollute like fossil fuels. From the nopal biogas industry even waste is used, the liquid that remains after production is used as a natural organic fertilizer. Actors such as EPM, Bucaramanga Chamber of Commerce and CDMB have been supporting the R&D and joint initiatives such as the Mesa de Bosques. They all are in the search for solutions that contribute to the reduction of emissions and poverty, friendly solutions to the environment, technical support model for the cultivation and harvest of nopal and based on good agricultural practices and sustainable production.



Meridian energy: Asociación Empresa Servicios Públicos Alternativos Sin Animo Lucro Project name: Granja Solar Cimarrones 34

Contact	person:	Esteban	Moncayo	Guerrero



Project information

	Solar instalation with capacity from 1 to 10 mw need investor for one MW of production. We had ito use in solar panels.		
	Name person responsible for investment pitch:	Project location:	
	Esteban Mocayo Guerrero	Municipio Chachag	úi, Nariño, Colombia
	Sector Energy X Infrastructure Technolog	gy Agribusiness Oil & gas [Other: (please specify)
>	(S) Investment		
		roject stage: eginning	Use of funds: Working capital
	Additional information		

Other comments about the project

3. Does the project contemplates environmental impact analysis?

Our settled company has the experience to develop a solar area for solar panels in 750,000 sm meters in the equatorian area,. We have working experience of 30 years, we require working capital.

1. Is the company project interested in receiving information about UK products or services for this project?

2. Is the company interested in receiving information about UK credit lines (UKEF)?

Yes X No T

Yes X No







Rapicredit

Project Name: Consumer lending platform

CONTACT PERSON: Lina Usuga



Project information

Rapicredit is a leading Colombian Fintech providing consumer loans to the underbanked population. Our in house developed decision model ensures loan quality with average default rates below market. The Company has been able to double its growth every year. With a team of over 80 people the company is looking to launch new products and scale its business in the region

Name Person Responsible For Investmen pitch
Lina Usuga

Project location:
Headquarters in Bogota, Colombia.

sector
energy infrastructure infrastructure agribusiness oil & gas of Other: (Please Specify)



Investment

Required investment (usd): Equity: 5mm, Debt: 10mm

Project stage Growth stage Use of funds

Equity: Balance sheet management Debt: Working capital for loans



Additional information

1.Is The Company Project Interested In Receiving Information About Uk Products Or Services For This Project

YES X NO

2. Is The Company Interested In Receiving Information About Uk Credit Lines (Ukef)

YES NO

3. Does The Project Contemplates Environmental Impact Analysis

YES X NO

TEO IXI NO L



Other comments about the project

The company offers short term loans, with an average of USD75, to individuals who do not have access to financing from the banking industry. Our platform allows automatic disbursements in less than 3 hours, with a fully digital experience. Since 2014 we have disbursed over USD 34 mm loans. In 2019 we generated USD5,8 mm revenues, 30% EBITDA margin. In Q1 2020, vs Q1 2019 our revenues increased 1.8x and our EBITDA 2.6x. With an estimated target market size of 8mln adults we are looking to deploy further products to promote the financial inclusion of the Colombia population. Our new product, Rapiplazo will provide longer term financing and the opportunity to our clients to pay back their loans in instalments.



Company Name: Ualet SA	Project Name: Ualet						
CONTACT PERSON : Leopoldo Forero							
Project information							
	hnology and financial services company e in a simple and delightful way, 100% digit						
Name person responsible for investmer Leopoldo Forero	n pitch Project Location: Bo	ogota - Colombia					
Sector Energy Infrastructure Technol							
S Investment							
Required Investment (USD): 5.000.000	Project Stage: Scaling	Use Of Funds: Client acquisition and regional expansion					
Additional information							
	receiving information about uk products or ag information about uk credit lines (ukef ronmental impact analysis	services for this project YES X NO YES X NO YES X NO YES X NO					

ualet is the result of a powerful ecosystem including a broker license, seamless technology and regulatory know-how and the top regional asset managers (credicorp capital, btg pactual, old mutual, larrainvial and alianza –australis-, fiduoccidente) to give access to a diversified portfolio of funds regardless of income level and savings capacity





Company name: Smart Crop Consulting Group

Project name: Implementation of precision agriculture in regions affected by the armed conflict

Contact person: Jesús David Quintero Caleño



Project information

The project is based on the implementation of Amelia (artificial intelligence) to optimize all agricultural processes, through field sensors (IOT), soil analysis and satellite images, in a single software. Making planting cheaper and more organic (reducing agrochemicals), with traceability and guaranteed effectiveness in rural areas that need it.

Name person responsible for investment pitch:

Camilo Andrés Padilla Arevalo

Project location:
Norte de Santander Department (Cúcuta, Tibú, Zulia) and Antioquia Department (Urabá).

Sector

Energy | Infrastructure | Technology | AGRIBUSINESS | Oil & gas | OTHER: (please specify)



Investment

Required investment (USD): 4.807.000

Project stage: Monitoring and control Use of funds: Buy agro-climatic equipment and sensors, increase our web servers and hire collaborating staff.



Additional information

1. Is the company project interested in receiving information about UK products or services for this project?

Yes x No

2. Is the company interested in receiving information about UK credit lines (UKEF)?

Yes x No

3. Does the project contemplates environmental impact analysis?

Yes x No



Other comments about the project

Amelia calculates the best route (steps to follow) for the farmer to reduce production costs by up to 25%, while increasing the profitability of his crop. Similarly, the use of chemical fertilizers and pesticides decreases, thanks to the fact that Amelia predicts the appearance of pests and diseases. The first stage will be to install the project in 11366.848 acres of the Catatumbo region in oil palm, cocoa, rice and rubber crops. The second stage will be to install the project in 6177.635 acres in Antioquia (Urabá) in plantain, banana, cocoa and forestry crops. To improve agricultural production in these regions that need this technology so much.

	Company name: Koibanx		Project r	name: Koibanx		
Contact per	son: Leo Elduayen					
Comaci per	con. Leo Liabayen					
	Project information					
middleware	ding the next generation of fina , that enables financial institution quid, leveraged by blockchain	ns process transact				
	Name person responsible for investment pitch: Leo Elduayen Project location: Argentina - Uruguay - Colombia. Opening Mexico 2020					
Sector Energy	☐ Infrastructure ☐ Techi	nology 🛛 Agrib	usiness	Oil & gas [OTHER: (please spec	cify)
· (\$)	Investment					
Required in 3.000.000	vestment (USD):	Project stage: Pre A / series A			Use of funds: 15% open, 35% product d development & acquisition, & acquisition50% business de	50% business development
	Additional information					
1.Is the cor	npany project interested in rece	eiving information a	bout UK	products or service	es for this project?	Yes X No
2. Is the co	mpany interested in receiving ir	nformation about Uk	Credit li	ines (UKEF)?		Yes X No
3. Does the	project contemplates environr	mental impact anal	ysis?			Yes No 🗓

We connect with financial institutions (layer3 - layer2 & banks + governments) and we tokenize their assets under management (fiat currency and invoices). These digital blockchain assets can now be transacted within seconds and up to 10 times lower commissions than traditional railways (credibanco or redeban for instance). Financial institutions still use their wallets (or other front tools) but process with our platform. This allows financial institutions to reach sub-attended segments. We are currently working with +15 financial institutions and +100k active users in the region.





company name: Dexon Software

project name: Dexon BPM - Global expansion

CONTACT PERSON : Luis B. Chicaiza



Project information

Dexon Software manufactures software tools for process digitization, which allow any non-technical user to model, simulate and automate the processes of their company, because our software automatically does, in minutes, what other tools need enaineers and experts working for months. Dexon BPM is Zero-code business process automation to fuel digital transformation.

Name person responsible for investmen pitch Luis B. Chicaiza

Project Location: Bogotá

Sector

Energy Infrastructure

Technology

Aaribusiness

Oil & gas

other: (please specify)



Investment

REQUIRED INVESTMENT (USD):\$3.000.000

PROJECT STAGE: Seed

USE OF FUNDS: 18 months runway to reach 100,000 paid users, from current 2000



Additional information

1. Is the company project interested in receiving information about uk products or services for this project

YES X NO

2. Is the company interested in receiving information about uk credit lines (ukef)

YES X NO

3. Does the project contemplates environmental impact analysis

YES NO X



OTHER COMMENTS ABOUT THE PROJECT

Dexon BPM allow our clients to focus in their business purpose and mission letting all bored and repetitive task to be automated by our software. Using Dexon BPM every job is meaningful, relevant and funDexon is already a GEP company, moving its HQ to the UK.



Company name: Finaktiva

Project name: Online small businesses lending platform

Contact person: Jorge Vollrath



Project information

Finaktiva is the fintech ally for companies with more future than history. We offer secured online financing and technical assistance tools for Colombian small businesses. Our self-developed platform (pladik) enables 100% online loan requests www.finaktiva.com, flexible and agile approvals through a specialized credit score, in a risk-controlled environment. Finaktiva was founded in 2017 and its certified as a B corporation (https://bcorporation.Net/).

Name person responsible for investment pitch:

Jorge Vollrath

Sector

Energy | Infrastructure | Technology | Agribusiness | Oil & gas | Other: (please specify)



Investment

Required investment (USD): Equity: 2 mm, debt: 5 mm

Project stage:

Growth stage (operating 100% remotely)

Use of funds:

Equity: portfolio management and technology Debt: portfolio growth



Additional information

1.1s the company project interested in receiving information about UK products or services for this project?

Yes x No

2. Is the company interested in receiving information about UK credit lines (UKEF)?

Yes x No

3. Does the project contemplates environmental impact analysis?

Yes x No



Other comments about the project

It offers secured loans from \$10,000 USD to \$150,000 USD (its equivalent in Colombian pesos) and terms from 6 to 48 months to small companies, with at least one year of formal operation and positive economic, social or environmental impact in their communities. Our platform allow us to approve and disburse the loans in less than 5 days. In three years, we have disbursed USD 14 mm (90% with a federal government guarantee) with a non-performing loans rate (+30 days) 2,8% in January 2020, and in 2019 we won the best new business model award in Colombia (Premio Ingenio 2019) from the National Software Association (Fedesoft).



Additional information 1. Is the company project interested in receiving information about UK products or services for this project YES X NO YE								
Project information Packen is a digital platform marketplace which connects supply and demand for the ground logistics industry. We are a UX-first organization driven by data analytics and smart technology solutions obsessed with customer service. We bring all of these together to innovate and create clear value for all ecosystem users. Name Person Responsible For Investmen Pitch STEVEN BRANDWAYN Project location: Colombia, global expansion by stages Sector Energy Infrastructure Technology Agribusiness Oil & gas Other: (please specify): logistics S Investment		Company Name: PACKEN	Pr	oject Name: PACKEN				
Packen is a digital platform marketplace which connects supply and demand for the ground logistics industry. We are a UX-first organization driven by data analytics and smart technology solutions obsessed with customer service. We bring all of these together to innovate and create clear value for all ecosystem users. Name Person Responsible For Investmen Pitch STEVEN BRANDWAYN Project location: Colombia, global expansion by stages Sector Energy Infrastructure Technology Agribusiness Oil & gas X other: (please specify): logistics Investment Required Investment (Usd): \$2,000,000 Project stage: PRE-SERIES A Use of funds: team/top level talent Brand penetration/marketing Expansion & operational growth Additional information 1. Is the company project interested in receiving information about UK products or services for this project YES No YES NO YES NO YES NO	Contact Pe	rson : STEVEN BRANDWAYN						
Packen is a digital platform marketplace which connects supply and demand for the ground logistics industry. We are a UX-first organization driven by data analytics and smart technology solutions obsessed with customer service. We bring all of these together to innovate and create clear value for all ecosystem users. Name Person Responsible For Investmen Pitch STEVEN BRANDWAYN Project location: Colombia, global expansion by stages Sector Energy Infrastructure Technology Agribusiness Oil & gas X other: (please specify): logistics Investment Required Investment (Usd): \$2,000,000 Project stage: PRE-SERIES A Use of funds: team/top level talent Brand penetration/marketing Expansion & operational growth Additional information 1. Is the company project interested in receiving information about UK products or services for this project YES No YES NO YES NO YES NO								
organization driven by data analytics and smart technology solutions obsessed with customer service. We bring all of these together to innovate and create clear value for all ecosystem users. Name Person Responsible For Investmen Pitch STEVEN BRANDWAYN Sector Energy Infrastructure Technology Agribusiness Oil & gas Other: (please specify): logistics Solvestment Use of funds: team/top level talent Brand penetration/marketing Expansion & operational growth Additional information Additional information YES No 2. Is the company interested in receiving information about UK credit lines (UKEF)		Project information						
organization driven by data analytics and smart technology solutions obsessed with customer service. We bring all of these together to innovate and create clear value for all ecosystem users. Name Person Responsible For Investmen Pitch STEVEN BRANDWAYN Sector Energy Infrastructure Technology Agribusiness Oil & gas Adribusiness Oil & gas Adribusiness Oil & gas Additional information Sector Energy Infrastructure Technology Agribusiness Oil & gas Additional information Oil & gas Additional information Oil & gas Oil &								
Sector Energy Infrastructure Technology Agribusiness Oil & gas Other: (please specify): logistics S Investment Use of funds: team/top level talent	organiza	organization driven by data analytics and smart technology solutions obsessed with customer service. We bring all of these together						
Sector Energy Infrastructure Technology Agribusiness Oil & gas Other: (please specify): logistics S Investment Use of funds: team/top level talent								
Energy Infrastructure Technology Agribusiness Oil & gas X other: (please specify): logistics Investment Use of funds: team/top level talent				Project location: Col	ombia, global expansion	by stages		
Energy Infrastructure Technology Agribusiness Oil & gas X other: (please specify): logistics Investment Use of funds: team/top level talent								
Investment Required Investment (Usd): \$2,000,000 Project stage: PRE-SERIES A Use of funds: team/top level talent Brand penetration/marketing Expansion & operational growth 1. Is the company project interested in receiving information about UK products or services for this project YES X NO 2. Is the company interested in receiving information about UK credit lines (UKEF)	Sector							
Required Investment (Usd): \$2,000,000 Project stage: PRE-SERIES A Use of funds: team/top level talent Brand penetration/marketing Expansion & operational growth 1. Is the company project interested in receiving information about UK products or services for this project YES X NO YE	Energy	☐ Infrastructure ☐ Technology	X Agribu	siness 🗌 Oil & gas	X other: (please specify)): logistics		
Required Investment (Usd): \$2,000,000 Project stage: PRE-SERIES A Use of funds: team/top level talent Brand penetration/marketing Expansion & operational growth 1. Is the company project interested in receiving information about UK products or services for this project YES X NO YE								
Brand penetration/marketing Expansion & operational growth 1. Is the company project interested in receiving information about UK products or services for this project YES X NO YES X	S	Investment						
1. Is the company project interested in receiving information about UK products or services for this project 2. Is the company interested in receiving information about UK credit lines (UKEF)	Required In \$2,000,000	vestment (Usd):	ct stage: PRE	S-SERIES A	Brand penetration/mar	keting		
2. Is the company interested in receiving information about UK credit lines (UKEF) YES X NO		Additional information						
2.15 the company interested in receiving intermation about at cream lines (atter)	1.Is the co	mpany project interested in receiving info	ormation abo	out UK products or services	for this project	YES X NO		
2 December 2 and a supplied a supplied and a supplied and a supplied and a supplied as	2. Is the co	ompany interested in receiving informatio	on about UK d	credit lines (UKEF)		YES X NO		
3. Does the project contemplates environmental impact analysis	3. Does the	e project contemplates environmental in	mpact analy:	sis		YES X NO		

Never before has there been a better time to be in our fields of technology and logistics. In this Covid-19 crisis our lives go on with some level of normality thanks to modern day technology and efficient logistics. At Packen we have grown into our next stage going from a shipment marketplace to a full-stack delivery platform which continuos our UX-first customer service obsession delivering high value to all users through smart tech (AI, algorithms, data analitics and predictive programing, among others) becoming the largest network of deliveries and delivery vehicles which will change the way we have seen ground logistics and deliveries so far.

4		
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	Company Name: PARKUR G	ROUP SAS Pro	oject Name: TWO TO TA	ANGO (In short: TTT)	
Contact Pe	erson : ANDRÉS RICO-GRISALES				
	Project Information				
Clabal Dua	in and Nahwaylsing To al (Adversage		no lo aveiro e for businoso)	Days of an association to avai	a ar ara al
advanced anywhere	iness Networking Tool (Advanced analytics, we created an easy-to anytime.: 3rd version launch: Jur for ways to connect with potention	o-use business tool tha a. 2020 / High product	t gives professional the cl demand during/post cov	hance to do effective bus	siness networking
	erson responsible for investmen pi RICO-GRISALES	ich	Project Location: COLOMBIAN HQ with	th users in 26 countries	
Secto Energy	_	nology 💢 Agribus	iness 🗌 Oil & gas [other: (please specify	y)
	Investment				
Required I 2.000.000 .	nvestment (USD): Round A	Project stage: grov	vth	Use of funds: working of sales/mktg and produc	
	Additional information				
1 Is the co	ompany project interested in rece	riving information abo	ut IIK products or service	s for this project	YES X NO
				3 101 11113 (210)(300)	
2. Is the c	ompany interested in receiving ir	formation about UK c	redit lines (UKEF)		YES X NO
3. Does th	ne project contemplates environ	mental impact analysi	is		YES X NO
	Other comments about the	project			



From April to June 2020, thousands of users have demanded TTT's business networking services. Thus, we are launching our new versión on the 1st week of Jul 2020 to cover freemium and premium accounts in order to connect thousands of users eager to meet potential clients and partners (across many sectors and geographies) ... Users mindset from all over is changing (for good), and this is the perfect timing for a digital networking tool to sprint for its global scalability.

	Company name: Croper S.A.S	Pr	oject name: Croper.com				
Contact pe	rson: Ricardo Jaramillo G.						
	Project information						
	Marketplace that allows farmers to control their main processes: sell their products with farm and table technology, buy supplies directly from providers and control the production process.						
Name of	the person responsible for investment pitch:	٦.	Project location:				
Name of		1.	Troject localion.				
Ricardo J	aramillo G.		Latin America				
Energy	Infrastructure Technology Investment	Agribus	siness 🗴 Oil & gas 🗌	Other: (please specif	у)		
Required ir 1.500.000	rivestment (USD): Project: Scaling			Use of funds: Technology and expa America	nsion in Latin		
	Additional information						
1.Is the cor	mpany project interested in receiving inform	mation about	UK products or services f	or this project?	Yes X No		
2. Is the co	mpany interested in receiving information c	about UK cre	dit lines (UKEF)?		Yes No X		
	e project contemplates environmental impo				Yes No X		
0, 0003 1110		Jaci allalysist					
	Other comments about the project						

Croper is the main agri-marketplace in Colombia with a community of 350.000 farmers, 50.000 visits monthly, 830 providers selling their supplies, 834 assosiations and cooperatives aggregating more than 8.000 farmers, allowing Croper to control their processes.

	Company name: Abaco Latam	Project name: Ábaco				
Contact pe	rson: Victoria Blanco Alegria					
	Project information					
for unban	inclusion tool in Latin America. The company has aked and self-employed people (gig-economy wo they will receive a debt to continue testing and be	rkers). The model has been to	ested with their balance s			
Name per	rson responsible for investment pitch:	Project location:				
Victoria Bl	anco Alegria	Colombia				
Sector Energy		business 🗌 Oil & gas [Other: (please specif	у)		
S	Investment					
	1 (100)					
Required in 1.000.000	vestment (USD): Project stage: Early - stage		Use of funds:			
1.000.000	Larry - stage		Tech development & n	noder resting		
	Additional information					
1.Is the co	1. Is the company project interested in receiving information about UK products or services for this project? Yes X No					
2. Is the co	2. Is the company interested in receiving information about UK credit lines (UKEF)?					
3. Does the	e project contemplates environmental impact and	alysis?		Yes No x		
	Other comments about the project					



Company name: Alameda	P	Project name: Building the l	argest furniture marketpla	ce in Latam					
Contact person: Juan Felipe Uribe	ontact person: Juan Felipe Uribe								
Project information									
Project/ company description: Alameda is the first regional omni-channel marketplace focused on furniture and home decor, operating in Mexico and Colombia. We have one of the largest catalogues in Latam with 35,000+ products and have delivered more than 30,000 orders. Our goal is to become the leading, go-to marketplace for furniture in Latam.									
Name person responsible for investment p	itch:	Project location:							
Juan Carlos Velásquez		Mexico (City of Mexico) and Colombia (Bogotá)							
Sector Energy Infrastructure Techr	nology 🛛 Agribu	usiness 🗌 Oil & gas [Other: (please specify	/)					
(S) Investment									
Required investment (USD): 1,000,000	Project stage: Series B		Use of funds: 29% team are 22% tech (infrastructure, s 31% marketing, 9% workin	systems, automation)					
Additional information									
1.ls the company project interested in rece	eiving information ab	oout IIK products or service	s for this project?	Vos V No D					
The company project inforcation in tech		Jour or products of sorvice	o for this project?	Yes x No					
2. Is the company interested in receiving in	nformation about UK	credit lines (UKEF)?		Yes x No					
3. Does the project contemplates environ	mental impact analy	ysis?		Yes No x					

Alameda's (www.alameda.co and www.alameda.mx) purpose is to help our clients transform their places, into their homes. We achieve this by partnering with over 400 vendors in Mexico and Colombia to publish their products via an omni-channel marketplace model (e-commerce and retail) to serve our customers. For 2021, Alameda's goals are to cement our position as the go-to, specialist marketplace for furniture in the countries we operate, and to become EBITDA positive. To achieve this, we plan to invest heavily on growth, technology and our team.

	Company name: VU security	P	roject name: VU security					
Contact per	ontact person: Gaston Gene							
	Project information							
the combi	Cybersecurity company focused on fraud prevention and identity protection. It provides robust citizen identity verification through the combination of traditional cybersecurity controls with geolocation, machine learning, ID recognition and user behavior analysis. The company provides modular solutions for fraud prevention that include voice recognition, facial recognition and multiple options of authentication.							
Name per	son responsible for investment pit	ch:	Project location:					
Gaston Ge	Gaston Gene Colombia							
Sector Energy	☐ Infrastructure ☐ Techno	blogy X Agribus	siness 🔲 Oil & gas	Other: (please specif	fy)			
(\$)	Investment							
Required in 1-2 million	vestment (USD):	Project stage: Series B		Use of funds: LATAM & UK expansion sales	n – developers &			
	Additional information							
1 Is the co	1. Is the company project interested in receiving information about UK products or services for this project? Yes X No D							
1.131110 00			ood or products of service	OS TOL ILIIS PLOJECTY	Yes x No			
2. Is the co	mpany interested in receiving info	ormation about UK	credit lines (UKEF)?		Yes x No			
3. Does the	e project contemplates environm	nental impact analy	ysis?		Yes x No			

	Company name: Look App		Project name: Ojo a la tie	enda (Watch the store)		
Contact pe	rson: Mauricio Cajiao					
	Project information					
exchange	ls of retails and mom-and-pop stor e they make a profit out of it. Lool gy and crowd sourcing.					
Name per	son responsible for investment pitc	:h:	Project location:			
Mauricio (Cajiao		Colombia and Mexi	ico		
Sector Energy	☐ Infrastructure ☐ Techno	logy X Agribu	siness 🗌 Oil & gas [Other: (please specif	у)	
S	Investment					
Required in 750.000	vestment (USD):	Project stage: Implementation		Use of funds: creation more than 40.000 retained and pops in Colombia	ails and also mom	
	Additional information					
1.Is the co	1. Is the company project interested in receiving information about UK products or services for this project? Yes X No					
2. Is the co	2. Is the company interested in receiving information about UK credit lines (UKEF)?					
3. Does the	e project contemplates environm	ental impact analy	sis?		Yes No X	
	Other comments about the project	ct				



Company name: Farmina Data

Projectname: Listo – agro-marketplace

Contact person: Dr Jacqui Poon



Project Information

Our company has developed an integrated digital platform (Listo), where farmers trade easily with local buyers, accessible to sellers with either lbasic phones via SMS / voice menus or smartphones. The platform enables users to make data-driven decisions for agro-commercialisation based on real-time, location-specific information.

Name of the person responsible for Investment pitch

Jacqui Poon

Project Location: Colombia

Sector

Energy Infrastructure Technology X Agribusiness X OIL & GAS OTHER: (Please specify)



Investment

Required Investment (USD): 500.000

Project Stage: Post-pilot, Ready to commercialise

Use Of Funds: Commercial launch and scale-up to expand user base



Additional information

1. Is the company project interested in receiving information about UK products or services for this project

YES X NO

2. Is the company interested in receiving information about UK credit lines (UKEF)

ES NO X

3. Does the project contemplates environmental impact analysis

YES NO



Other comments about the project

Our pilot trials have been funded by the UK-Colombia Prosperity Fund, an innovation grant for the research and development of agritechnologies applied in development areas. Unlike other agro-digital solutions, we prioritise user-centricity throughout the design and implementation of our platform, ensuring that it is fit for use in rural areas of Colombia for faster uptake. We have gained public-private partnerships with key organisations, with whom we have alignment in their strategy of using our digital platform in the commercialisation of agricultural products.

	Company name: Gulungo		Project name: Gulungo In	vestment			
Contact pe	rson: Juan Reyes						
	Project information						
	Fintech lender to small and medium size companies without credit history. The company lends money to other companies that are rejected by the traditional players						
Name of t	he person responsible for investme	ent pitch:	Project location:				
Juan Reye		5111 pilotti.	Medellin, Colombia.				
Energy	Sector Energy Infrastructure Technology X Agribusiness Oil & gas Other: (please specify)						
(S)	Investment						
Required in 350,000	vestment (USD):	Project stage: Scaling the MVP (n product)	nínimum viable	Use of funds: Operational expenses	and growth		
	Additional information						
1.Is the company project interested in receiving information about UK products or services for this project? Yes X No							
2. Is the co	2. Is the company interested in receiving information about UK credit lines (UKEF)?						
	e project contemplates environm				Yes x No		
	Other comments about the proje	ct					

80% of the small companies in Colombia cannot access the formal credit market. Our mision is to build a credit risk model that does not depend on credit history, but takes into consideration other variables.

65



Company name: Parq Colombia SAS	Project name: Parq				
Contact person: Richard Marchlewski					
Project information					
Project/ company description: PARQ is a technology comprehental and social distancing benefits. We have compared to the promote its use for operators and drivers a	empleted MVP and are loo				
Name person responsible for investment pitch:	Project location:				
Richard Marchlewski	Bogotá				
Sector Energy Infrastructure Technology X Agribusiness Oil & gas Other: (please specify) Investment Infrastructure Technology X Agribusiness Oil & gas Other: (please specify)					
Required investment (USD): 250,000 Project stage: Product launch	Use of funds: Further development and Promotion for covid use cases				
Additional information					
1. Is the company project interested in receiving information about UK products or services for this project? Yes X No					
2. Is the company interested in receiving information about UK credit lines (UKEF)?			Yes X No		
3. Does the project contemplates environmental impact anal	ysis?		Yes X No		
Other comments about the project					





Company name: Scellec Teca Esp Investments SL. Project name: Colombian Teak Investment Project						
Contact person : Michael Hayden						
Project Information						
Specialist Teak forestry investment vehicle for institutional, family office, and impact investors. Acquiring quality freehold grassland, a Using three local forestry companies vetted with proven on the ground Teak experience, supervised by an experienced management forestry technical specialist team. A 15 year term evergreen sustainable investment (10%IRR).						
Name of the person responsible for investmen pitch: Michael Hayden Project Location: Carribean Region						
Sector Energy Infrastructure Technology Agribusiness X OIL & GAS OTHER: (Please specify)						
S Investment						
Use of funds: Acquiring quality freehold and establishing, managing and main certified 'Best in Class' commercial Technology.	ntaining FSC					
Additional information						
1. Is the company project interested in receiving information about UK products or services for this project	ES X NO D					
2. Is the company interested in receiving information about UK credit lines (UKEF)						
3. Does the project contemplates environmental impact analysis						

This is a sustainably managed, climate positive investment project. In addition to being an offset to the degradation and deforestation of the natural tropical hardwood forests, it generates a high IRR. Teak plantations constantly compound in value from natural tree growth in times of recession, volatily and low interest rates. It is a real asset backed investment which provides limited downside with clear upside. The location provides an attractive window of opportunity to acquire land at this time. Community development and working with the communities is important and the local Colombian forestry companies chosen have proven experience.



Company name: Porcicola Ceiba

Project name: Porcicola La Ceiba

Contact person: Natalia Sotomayor



Project information

Establish a pig production company that reaches local, national and international consumers with pork and processed products. The production will comply with high production volumes, with sustainable environmental management, development of the area of influence and employment generator. This requires a high production genetics with proliferative maternal lines and fattening pigs with high weight gains and good conversations. It will have a concentrate production plant with which the most optimal diets for pigs would be achieved. Production will be done on a farm for 8,000 full-cycle sows with modern facilities that can be housed in pigs in conditions of well-being, efficient in resource consumption and that swine is used as a fertilizer and energy generator through biogas.

	most optimal diets for pigs would be achieved. Production will be done on a far well-being, efficient in resource consumption and that swine is used as a fertilizer					sed in pigs in conditions o	f
	Name person responsible for investment pitch:		Project location:				
	Luis Alberto Gonzalez		Córdoba, Colombi	ia			
	Sector Energy Infrastructure Technology Agribu	usiness	x Oil & gas		OTHER: (please spec	ify)	
>	(S) Investment						
	Required investment (USD): 42.000.000 Project stage: Definition				Use of funds: Construction and ope	eration	
	Additional information						
	I. Is the company project interested in receiving information ab	oout U	K products or servic	es	for this project?	Yes X No	
>	2. Is the company interested in receiving information about UK of	credit	lines (UKEF)?			Yes No x	
	3. Does the project contemplates environmental impact analyses	?sis?				Yes x No	
	Other comments about the project						

Other comments about the project

The quantity of sows to lodge is an agreement with the capacity of sacrifice of the plant of benefit. The location of the farm will be in the department of Córdoba, this location is strategic due to its proximity to the ports of Tolú and Cartagena, reducing the costs of transportation of raw materials and delivery of the meats produced, improving competitiveness. The project has the construction of a feed plant for animals and a plant that benefits pigs and their processing.

Company name: Colombianbreed-Californian knowledge applied in Colombia S.A.S.	Project name: Breedco				
Contact person: Sebastián Gámez	Email: sebastian.gamez@colombianbreed.com				
someti person, sepasitan carnez	Enidii. sebasilari.gamez@coloriblaribreea.com				
Project information					
	harmaceutical products and active pharmaceutical ingredients he licenses required for cultivation, extraction, national distribution onal airport of Cali, Colombia.				
Name person responsible for investment pitch:	Project location:				
name person responsible for investment prich.	riojechiocanon.				
Sebastián Gámez	Cali-Valle del Cauca				
Sector Energy Infrastructure Technology Agribusiness X Oil & gas Other: (please specify)					
(S) Investment					
Required investment (USD): \$16.000,000 Project stage: Startup	Use of funds: Execution				
Additional information					
1.1s the company project interested in receiving information ab	pout UK products or services for this project? Yes X No				
2. Is the company interested in receiving information about UK	credit lines (UKEF)?				
3. Does the project contemplates environmental impact analy	ysis? Yes X No 🗌				
Other comments about the project					



Company name: Starline Food Canada-Anix Produce

Project name: Berries production plant in Santander

Contact person: Luis Hernández

Email: luishertra@hotmail.com



Project information

	Project information				
	creation of a production plant for berries in Colombia, strategand the handling of other agricultural products. Close access transport. Ability to service, provides immediately deliver of process Colombia because of several benefits for the company and quantum creations.	s to North American, Europe oducts within a 24hr period.	ean and Asian markets b Interested in creating its	by land, air and sea production plant in	
	Name person responsible for investment pitch:	Project location:			
Luis Hernández		Santander, Colombia			
	Sector Energy Infrastructure Technology Agribu	usiness 🗌 Oil & gas 🔲	Other: (please specif	y): berries plant	
	S Investment:				
	Required investment (USD): Project stage: Planning and stru	Planning and structuring.		Use of funds: Machinery, infrastructure, working capital, other expenses.	
	Additional information				
	1.Is the company project interested in receiving information ab	oout UK products or services	for this project?	Yes X No	
	2. Is the company interested in receiving information about UK	credit lines (UKEF)?		Yes X No N	
	3. Does the project contemplates environmental impact analy	. ,		Yes X No	
	Other comments about the project				

This operation contains several guarantees such as land, company know how, trade guaranteed and experience.



Company name: Confidential

Project name: Project Pop

Contact person: Gustavo Soto Frankv



Project information

It is an opportunity to become a shareholder in a Colombian company engaged in the production and distribution of healthy food and beverages. It has more than 22 years of history and commercial presence in Colombia and 8 other Latin American countries. Historical sales and EBITDA margin showed an average value of USD 7mm and 16%, respectively.

Name person responsible for investment pitch:

Iván Hoyos or Gabriel Restrepo

Project location: operation consists of a production facility located in Barranauilla free trade zone and 4 regional distribution centers in Bogotá, Medellín, Barranquilla and Cali.

Sector

Energy

Infrastructure

☐ Technology

Aaribusiness

Oil & gas X Other: Consumer goods



Investment

Required investment (USD): 6 - 7 millions

Project stage:

Business model developed

Use of funds:

Working capital, marketing and operational efficiencies.



Additional information

1.1s the company project interested in receiving information about UK products or services for this project?

Yes X No N

2. Is the company interested in receiving information about UK credit lines (UKEF)?

Yes X No

3. Does the project contemplates environmental impact analysis?

Yes X No



Other comments about the project

In 2020, the company is experiencing a time of growing demand. Between January and April, there was a 28% increase in orders compared to 2019. For the months of March and April, this effect is even more relevant, experiencing an order growth of 75%. However, lin 2020 only 42% of orders have been met due to lack of working capital. The invested capital will allow to strengthen the company's working capital to attend lost orders and increase sales mainly in traditional channel and exports channel. The objective is to reach USD 15 million sales in 5 years.



Company name: Ecocacao - C	:&C	Project name: Cacao cro	ps under wood		
Contact person: Omar Chadid					
Project information					
Project/ company description: Cacaos dindustry made a partnership in order to a special cocoa "fine aroma" and native international markets.	develop a project. It	seeks for the sowing and	sustainable production of	of 1,400 hectares of	
Name person responsible for investment pi	itch:	Project location:			
Omar Chadid		Carmon do Chuquri	Santander, Colombia		
Ornar Criadia		Carmen de Chucun,	Sanianaer, Colombia		
Sector Energy Infrastructure Technology Agribusiness X Oil & gas Other: (please specify)					
(S) Investment					
Required investment (USD): 5.000.000	Project stage: Stage I- 400 hecta	ires	Use of funds: sowing, technical exp farmers, farmers bonus,		
Additional information					
1.Is the company project interested in rece	eiving information abo	out UK products or services	for this project?	Yes x No	
2. Is the company interested in receiving information about UK credit lines (UKEF)?				Yes x No	
3. Does the project contemplates environmental impact analysis?					

Other comments about the project

The stakeholders of the project combine technical, social, administrative, financial and commercial expertise to develop a special cocoa and tropical fine wood business, with responsibility, sustainability and profitability. Cocoa is produced in small units and with a low level of productivity and sustainability due to the lack of financing strategies and access to the latest technologies. Revenue per hectare for investors: TIR 16,19%, amortizations from year 7, revenue per hectare \$ 356m COP, return/investment: 15 years.



Company name: Farmfolio

Project name: Burroteka SAS

Contact person: Oscar Baracaldo



Project information					
Project/ company description: in order to increase efficiencies at Burroteka SAS' sawmill facility, Farmfolio is seeking additional capital to expand its inventory of raw material. By acquiring additional teak round logs, Burroteka SAS' facility will be able to operate at a higher velocity and increase its monthly outputs. This will allow the business to spread its fixed costs over higher volumes of production, increasing margins and allowing Burroteka SAS to focus on long-term deals with its international customers.					
Name person responsible for investment p	itch:	Project location:			
Oscar Baracaldo		Km 11 via Monteria -	- Planeta Rica, Monteria,	Colombia	
Sector Energy Infrastructure Techr	nology	ess 🗴 Oil & gas 🛭	Other: (please specif	у)	
S Investment					
Required investment (USD): 5,000,000	Project stage: Cashflowing		Use of funds: Receivables, export , tra financing, extraction &		
Additional information					
1.Is the company project interested in rece	eiving information about	UK products or services	for this project?	Yes X No	
2. Is the company interested in receiving information about UK credit lines (UKEF)?					
3. Does the project contemplates environmental impact analysis? Yes X No					
Other comments about the proj	ect				

Burroteka SAS is an established business that has transformed the teak supply chain in the Córdoba region of Colombia. Its model of in-country, value-added processing is helping the world discover the exquisite quality of Colombian teak. With a secondary infusion of capital, Burroseka SAS will be able to increase efficiencies, eliminate bottlenecks, and streamline its operations.



Company name: Farmfolio

Project name: Valle Verde SAS

Contact person: Oscar Baracaldo



Project information

Valle Verde SAS is a top of the line packing facility near to opening doors in Aparatado, which is located in Colombia's largest port and road development. With a total 1M ton projected mecanical output capacity of the Valle Verde operation will be unique in it's kind with an agronomical prom encomsing over 900 ha of tahiti lime farms to boot. The company has a comprehencive program guiding producers towards excelency by unboarding practices such as those of Global gap. Valle Verde seeks to ensure better efficiencies by aquiring farms and expanding to avocado.

Name person responsible for investment pitch:

Oscar Baracaldo

Sector

Energy | Infrastructure | Technology | Agribusiness | X Oil & gas | OTHER: (please specify)



Investment

Required investment (USD): 3,000,000

Project stage: Development Use of funds: receivables, export , trade & fruit purchase financing. Farm acquisitions and avocado packing house development capital.



Additional information

- 1. Is the company project interested in receiving information about UK products or services for this project?
- Yes X No 🗌

2. Is the company interested in receiving information about UK credit lines (UKEF)?

Yes x No

3. Does the project contemplates environmental impact analysis?

Yes x No



Other comments about the project

Market analysis indicates that the profitability of lime in many cases can exceed that of orange. Tahiti lime, especially, has become a true trend with the substantial headroom for upside profit given strong appetite for this cross border fruit from key consumer markets like: the US, Germany, Netherlands, France and recently China. It is in fact the most commonly grown variety of lime in the world. It is the intention that the tahiti lime being packaged will be marketed under farmfolio's La Dona brand (www.ladonafruit.com) and backed by the quality, consistency & traceability that the brand stands for.



Company name: Real del Sur SAS

Project name: avocado hass, lemon taiti and uchuva in Pasto



Project information

This project could help around 600 families, 300 hectares planted. It has the following components: 1. Productive: to give specialized technical assistance to crops 2. Associative: the project provides training in crop management, handling and care of fruit trees, accounting basic, teamwork, and certification in BPA and GLOBAL GAP. 3. Processing plant: to provide a value added to the product, such as choosing, classification, wash and packet fruits 4. Marketing: use the fair price model. The project has partners such as real del sur SAS, CAMPEXO SAS and SAN LUIS COMPANY SAS, the project proponents, have been working with farmers' associations in the department, establishing commercial alliances in Colombia and European marketing.					
Name person responsible for investment p	oitch:	Project location:			
President Company Real of South SAS			Colombia		
riesideni Company kedi di 3001113A3		Department of Nariño,	Colombia		
Sector					
Energy Infrastructure Tech	nology 🗌 Agribusi	iness X Oil & gas [OTHER: (please speci	fy)	
S Investment					
Required investment (USD): 2,5 million	Project stage: Investment		Use of funds: Investment in the 4 c proyect.	omponents of the	
Additional information					
1.Is the company project interested in rec	eiving information abo	ut UK products or services	for this project?	Yes X No	
2. Is the company interested in receiving information about UK credit lines (UKEF)?					
3. Does the project contemplates environmental impact analysis?					
Other comments about the project					

Do the activities of your company make a quantifiable impact? Yes. The social impact of working directly with associations of 600 producer families belonging to communities, farmers and indigenous people of this department, which allows them to improve their standard of living. Participation of the company to be assigned. The investment partner's participation would be 30%. A second level company is created, made up of farmer organizations, marketing companies and investors.



Company name: Ecobravo Coffee Asoc.

Project name: Coffee "El Recuerdo"

Contact person: Robinson Nino



Project information

Ecobravo Association was established in 2018 on the Zomac area, made up of 34 families. Produced pergamino coffee and sold to coffee cooperatives, roasters, and coffee exporters. It has developed a coffee export type, through the use of BPA, BPM and good practices. The project aims to place the coffee on international markets, merging more associations and gaining community well-being and environmental impact.

Name person responsible for investment pitch:

Robinson Nino, Legal Representative

Matanza, Santander, Colombia

Sector

Energy | Infrastructure | Technology | Agribusiness | X Oil & gas | Other:



Investment

Required investment (USD): 2.000.000

Project stage: sales, business and financial plan. The association's state of maturity is high maturity level.

Use of funds: investment in machinery, labs and reach 3 associations (≈100 families) to transfer the good practices, BPA and BPM.



Additional information

1.1s the company project interested in receiving information about UK products or services for this project?

Yes x No

2. Is the company interested in receiving information about UK credit lines (UKEF)?

Yes x No

3. Does the project contemplates environmental impact analysis?

Yes x No



Other comments about the project

By implementing BPA, BPM and other practices, there is an increase of profitability per coffee load by 50% on average. Coffee is marketed as a load (equivalent to 125 kg load) as pergamino coffee, which is a type of grain sold by coffee growers. Which is the coffee seed protected by a yellow peel or cuticle (pergamino). This is an export coffee type, rated 85-89 per cup.

Current production (pilot crop) 8 monthly loads (125 kg / load) = 1,000 kg monthly. Expected growth 56.25%

Projection: 12.5 monthly loads (125kg / load) = 1,562.5 kg monthly

	Company name: Pitash SAS	Projec	ct name: Maranta		
Contact pe	rson: Natalia Sotomayor				
[m=h					
	Project information				
18.000 lite	company description: Pitash S.A.S. is the first mars. With our brand Marantá® we are looking to equality products.				
Name pe	rson responsible for investment pitch:		Project location:		
Daniel Tal	poada		Montería, Colombi	a	
Sector Energy		Agribusine	ss 🗓 Oil & gas	OTHER: (please spec	ifv)
		9			,,
	to a to a t				
	Investment				
	vestment (USD): Project stag	e:		Use of funds: A) warehouse: 168, equpiment17,000usd C) plant's	
1.200.000	Operating			renovable energy project 65,000 equipment 210,000USD F) CAPEX: 2	
	Additional information				
1. Is the co	ompany project interested in receiving informat	ion about	UK products or service	es for this project?	Yes X No N
2. Is the company interested in receiving information about UK credit lines (UKEF)? Yes No X					
3. Does the project contemplates environmental impact analysis? Yes No X					
		,			
	Other comments about the project				





Company name: Almacenes la 14 S.A.

Project name: Project Alma

Contact person: Nicolás Gómez



Project information

La 14 is the leading retail player in Colombia's southwestern region, with strong brand recognition, and a successful track record of over 55 years in the retail market. The company is currently exploring strategic alternatives, including the total or majority sale of the company's retail business, Inverlink has been retained as the company's exclusive financial advisor.

Name person responsible for investment pitch:		Project location: Southwestern region of Colombia (including Cali, Popayán,
Nicolás Gómez		Pereira, Armenia, Manizales, Buenaventura, among others)
Sector Energy	ousiness	s Oil & gas Other: retail X
(\$) Investment		



Required investment (USD): Not disclosed. 2020 company sales: \$290mm

Project stage: Roadshow to prospective investors Use of funds:

Cash out and capital contribution for finance arowth and working capital.



Additional information

1.1s the company project interested in receiving information about UK products or services for this project?

Yes X No \square

2. Is the company interested in receiving information about UK credit lines (UKEF)?

Yes No X

3. Does the project contemplates environmental impact analysis?

Yes No x



Other comments about the project

The company is a leading retailer in Colombia, considered a love-mark in Valle del Cauca and Pacific Region with ~28% market share. With presence in 7 departments throughout the country, La 14 has 27 multi-format stores with ~211k m2 of retailing areas. La 14 is currently implementing several key initiatives such as store resizing, new distribution center and portfolio optimization, amonast others. That will boost 2020's results in terms of sales and profitability growth. As part of its strategic plan, the company is now looking to enter a long-term partnership to incorporate know-how, best practices and additional resources for growth.



Company name: Familia Agrosol S	AS P	roject name: Sell of the con	npany Familia Agrosol SA	S
Contract norman: Maria Vimana Sahustar				
Contact person: Maria Ximena Schuster				
Project information				
Familia Agrosol SAS produces and sells function hand in hand with personalized nutrition, hea and food sovereignty purposes.				
Name person responsible for investment pitch:		Project location:		
Maria Ximena Schuster		Calarca, Quindio, C	olombia	
Sector Energy Infrastructure Technology	ogy 🛛 Agribus	siness 🗓 Oil & gas 📗	Other: health/care	
S Investment				
kequired investment (USD):		e company is currently ng, developing, selling, rowing.	Use of funds: Compo	any for sale
Additional information				
1.Is the company project interested in receiving	ng information ab	out UK products or services	for this project?	Yes No X
2. Is the company interested in receiving inform	mation about UK	credit lines (UKEF)?		Yes No x
3. Does the project contemplates environmental impact analysis? Yes X No				Yes X No



Other comments about the project

3. Does the project contemplates environmental impact analysis?

Project/ company's motivation of sale: the founders are in advanced age and their retirement is imminent. We can generate a social and environmental knock-on impact by improving the world food system and nutrition; and the knowledge of interculturality, local support, and food sovereignty are the tools of peoples to live in synergy with the planet.







Company name: Envigado

Project name: Innovation of the hydraulic underground containment systems in the Municipality of Envigado

Contact person: Gabriel Londoño

	Project information				
Currently in Envigado there is a problem with the inadequate disposal of solid waste since these are taken out by the community in inappropriate places and at times that do not correspond to the collection. The purpose is to implement hydraulic waste containing systems to improve the disposal of waste in non-relevant places and times					
Name per	rson responsible for investment pit	ch:	Project location: Envigado		
Sector Energy	☐ Infrastructure ☐ X Techno	ology Agribusiness	Oil & gas	OTHER: (please specif	fy)
S	Investment				
Required in 590.000	vestment (USD):	Project stage: Stage 3		Use of funds: Implementation of hyd Underground containir	
	Additional information				
1. Is the co	ompany project interested in rece	iving information about l	JK products or services	s for this project?	Yes X No 🗌
2. Is the co	ompany interested in receiving inf	ormation about UK credi	t lines (UKEF)?		Yes x No
3. Does the project contemplates environmental impact analysis?					
	Other comments about the proje	ct			

Improve waste disposal in public spaces and unsuitable schedules. Contribute to the beautification of Envigado. Decreased medical consultations due to respiratory problems arising from environmental pollution due to inadequate management of solid waste.



Company name: LUP Colombia S.A.S BIC

Project name: Transforming glass waste into low-carbon products

Contact person: Benedicte Faure & Caitlin Oliver

Project information					
Project/ company description: the comsocial opportunities, and environment manufacturing plants that process glass v	tal benefits in Color	mbia and Latin America	. They will develop a	recycling-based	
Name person responsible for investment p	pitch:	Project location: Caribbean Coast of	· Colombia		
Sector Energy Infrastructure X Technology Agribusiness Oil & gas X Other: (please specify): Recycling & manufacturing					
S Investment					
Required investment (USD): \$300,000	Project stage: Execution		Use of funds: market-red expansion and co development for pilot re	omplete project	
Additional information					
1. Is the company project interested in receiving information about UK products or services for this project? Yes X No					
2. Is the company interested in receiving i	information about UK	credit lines (UKEF)?		Yes X No	

3. Does the project contemplates environmental impact analysis? Yes $\overline{\mathbb{X}}$ No $\overline{\mathbb{D}}$



Other comments about the project

We have an exclusive distribution agreement with Krysteline Technologies (UK) for the machinery that will be utilized in the recycling plants. We are working with a Canadian research institute to test and transition the glass powder application (recently approved as an ASTM international construction standard) for cement and concrete markets in Colombia & Latam. See our attached one-pager for more information or our website- www.lupcolombia.com



