

# COLOMBIA INVESTMENT SUMMIT 2020







ProColombia invites you to participate in the 6th version of the COLOMBIA INVESTMENT SUMMIT, the most important Foreign Direct Investment event in Colombia, on October 7th,8th and 9th, through a virtual platform.

This event will showcase all measures taken for Colombia's prosper economic reactivation and the role of Foreign Direct Investment, as well as the positive prospects and accomplished actions in terms of business and competitiveness. The Summit will feature the President of Colombia H.E Ivan Duque Marquez and Cabinet Ministers.

In addition, the Summit will provide the opportunity to book one-on-one meetings with local companies, project managers and governmental entities, which will provide further insight into the country's investment climate.

**EVENT ALLIES** 











# Scotiabank: A leading bank in the Americas

Scotiabank has over 95,000 employees and is a global Top 25 bank by market capitalization. In Latin America and the Caribbean, Scotiabank has 52,000 employees and in Colombia there are 7,000 employees (including Scotia Wealth Management).

Global Banking and Markets (GBM) provides corporate clients with lending and transaction services, investment banking advice and access to capital markets. GBM is a full-service wholesale bank in the Americas, serving clients across Canada, the United States, Latin America, Europe, and Asia Pacific.

Our strategy is focused on strengthening our franchise by expanding our full-service corporate offering, and our regional and institutional capabilities, to better serve our clients and deliver profitable growth.

For more information about Scotiabank's Latin America platform

For a full profile of Scotiabank





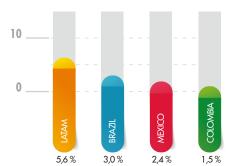


#### HERE ARE SOME REASONS WHY:

- Because it is now consolidated as a world-class economy with strong institutions and outstanding human capital.
- Due to its political and economic stability it stands out within other economies in LATAM demonstrating important opportunities for investors.
- The whole world is looking at Colombia as a platform for businesses, services and operations in LATAM.
- Oclombia is strategically located to centralize business opportunities for America, Europe and Asia.



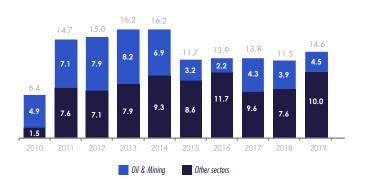
#### **INFLATION RATES FOR 2020**



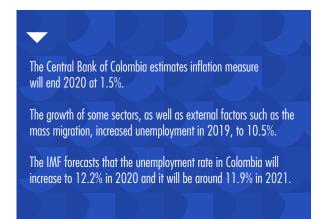
Source: FMI 2020/Central Bank of Colombia.

In 2019, 68.8% of Colombia's FDI was mainly focused on the non-mining sectors.

FDI Inflows. (2010-2019) USD Billion



Source: Balance of Payments - Banco de la Republica.





| Inward Foreign Direct Investment /<br>Inward FDI | 2019<br>(USD billion) |
|--|-----------------------|
| Brazil   | 72.0                  |
| Mexico   | 32.9                  |
| Colombia   | 14.5                  |
| Chile  | 11.4                  |
| Argentina  | 6.2                   |

Source: UNCTAD

# **CREDIT RATINGS** • • • •



The three most important risk assessment agencies (S&P, FitchRatings and Moody's) have rated Colombia with an investment grade.



Colombia is competitively located, with easy access to global markets.

Colombia, an investment grade country

|        | STANDARD<br>&POOR'S         | Fitch Ratings               | Moody's                     |
|--------|-----------------------------|-----------------------------|-----------------------------|
| TERM   | Long Term- Foreign currency | Long Term- Foreign currency | Long Term- Foreign currency |
| RATING | BBB-                        | BBB-                        | Baa2                        |



# COLOMBIA BECAME A MEMBER OF THE OECD



The country's middle class increased and accounted for around 30.8% of the Colombian population in 2018 narrowing inequality gaps in the country. It is expected that Colombia's middle class will represent 46% in 2025 (24.7 million inhabitants).



Colombia offers a Free Trade Zone Regime where companies obtain a reduction of Income Tax from 32% to 20% No import duties. VAT exemption for goods sold from Colombia to FTZ.



Colombia has multiple development centers: 14 cities with a population of over 500,000 inhabitants and 27 cities with more than 250,000 inhabitants, which has helped to redistribute the country's growth and economic development in intermediate cities. It is expected that by 2023, 15 cities will have over 500 thousand inhabitants each.







Colombia is the 28th most populated country in the world and the 3rd in Latin America (50.4 million inhabitants) and the second among Spanish-speaking countries.



Colombia has more than 3,540 maritime export routes and has access to 493 ports around the world.



Colombia has 17 trade agreements in force, enabling preferential access to more than 60 countries and reaching nearly 1.5 billion consumers across markets, including the United States, the European Union, Brazil, Mexico, Chile, Peru, Costa Rica and South Korea.



In December 2019, Colombia registered 1,165 direct international frequencies per week, connecting 50 international destinations worldwide. 25 international airlines operate in the country.





# INDEX

| AGROINDUSTRY                             | 2   |
|--|-----|
| INFORMATION AND COMMUNICATION TECHNOLOGY | 30  |
| ENERGY                                   | 87  |
| TOURISM INFRASTRUCTURE                   | 109 |
| INFRASTRUCTURE AND LOGISTICS             | 124 |
| MANUFACTURING                            | 150 |
| CHEMICALS AND LIFE SCIENCES              | 167 |
| REAL ESTATE                              | 185 |
| APPAREL AND TEXTILES                     | 220 |
|  |     |









### Company Name:

663 AGRORED SAS

#### Project Name:

Not available

CONTACT PERSON: Sr. Luis Alberto VILLEGAS



#### Project information

FCP AVOCO2 is an ambitious project to create a 6,250-acres sustainable Hass avocado forest that includes: 1) Conversion of 2,500 hectares of extensive hillside cattle ranching to an avocado agroforestry system; 2) Connection of 2,500 hectares of degraded forests, pastures and basins in a biodiversity corridor for the protection and conservation of soil, water, flora and fauna, and CO2 capture; and 3) Establishment of nurseries and bio factories in 1,250 acres for the circular economy model

#### Name person responsible for investment pitch:

Sr. Luis Alberto VILLEGAS

#### Project Location:

Cali - Valle del Cauca

SECTOR: **AGROINDUSTRY** 



#### Investment (USD Million)

Required Investment (USD Million):

48.1

Project Stage: Not Available Use of funds: To be confirmed

#### Interested in:

# Sales (USD Million):

#### **EBITDA (USD Million):**

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed 2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

Capital injection







### Company Name:

33 AMARELLA CAFE SAS

# Project Name:

Not available

CONTACT PERSON:

Sr. Juan Carlos CIFUENTES



#### Project information

In AMARELLA CAFÉ we offer coffee products developed to meet our customers' needs in local and international markets. We are transforming international trade through a digital platform supported by technical and operational facilities and processes.

#### Name person responsible for investment pitch:

Sr. Juan Carlos CIFUENTES

Project Location:

Bogotá - Cundinamarca

**SECTOR**: AGROINDUSTRY



# Investment (USD Million)

#### Required Investment (USD Million):

0.200

Project Stage: Not Available Use of funds:

To be confirmed

#### Interested in:

Capital injection

# Sales (USD Million):

#### **EBITDA (USD Million):**

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2018: \$ To be Corfirmed

2019: \$ To be Corfirmed







# Company Name:

182 BIOREFINERÍA

# **Project Name:**

Not available

**CONTACT PERSON:** 

Sr. Felipe SERRANO



#### **Project information**

We are a sacha inchi mill that promotes sacha inchi derivatives consumption in Colombi and the world.

Name person responsible for investment pitch:

Sr. Felipe SERRANO

Project Location:

Bogotá - Cundinamarca

**SECTOR**: AGROINDUSTRY



### Investment (USD Million)

Required Investment (USD Million):

1,35

Project Stage: Not Available Use of funds:

To be confirmed

M

Interested in:

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

Capital injection







### Company Name:

56 CAFE AMARIN COLOMBIAN SAS

### **Project Name:**

Cafe Amarin Global Export

**CONTACT PERSON:** 

Sr. Juan David LOPEZ CORREAL



#### Project information

Export raw and roasted coffee proyect intended to South America ,North America Countries and Europe, with an ROI 57.5% per year , Ebitda 20% and opportunity rate of 20%.

# Name person responsible for investment pitch:

Sr. Juan David LOPEZ CORREAL

#### Project Location:

Bogotá - Cundinamarca

**SECTOR**: AGROINDUSTRY



Investment (USD Million)

#### Required Investment (USD Million):

228.391

Project Stage:

Use of funds:

Not Available To be confirmed

#### Interested in:

Strategic alliance

# Sales (USD Million):

#### **EBITDA (USD Million):**

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2018: \$ To be Corfirmed

2019: \$ To be Corfirmed







### Company Name:

90 CERVEZA MARANTA

#### Project Name:

Cerveza Maranta

CONTACT PERSON:

Sr. Daniel TABOADA



#### Project information

Strategic alliance with a foreign inevsionist to inject resources into the company, destined as follows: A) Warehouse: USD 168,000 B) Quality Control Equipment USD 17,000 C) Production Equipment: USD 420,000 D) Renewable Energy 65,000 E) Distribution Equipment / sales 210,000USD F) CAPEX: 250,000USD. The strategic ally had a 20% stake in the company.

# Name person responsible for investment pitch:

Sr. Daniel TABOADA

#### Project Location:

Montería - Córdoba

**SECTOR**: AGROINDUSTRY



#### Investment (USD Million)

#### Required Investment (USD Million):

1,13

Project Stage: Not Available Use of funds:

To be confirmed

#### Interested in:

# Sales (USD Million):

#### **EBITDA (USD Million):**

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed
2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

Strategic alliance







### Company Name:

297 CI TROPIC KIT EU

# **Project Name:**

JUICES 100% NATURAL AND FROZEN PRODUCTS WITHOUT PRESERVATIVES

CONTACT PERSON:

Sra. Lizeth CORREA



#### **Project information**

IMPLEMENTATION AND PURCHASE OF MACHINERY FOR THE PREPARATION OF 100% NATURAL NON-REFRIGERATED JUICES AND FROZEN HPP PRODUCTS

Name person responsible for investment pitch:

Sra. Lizeth CORREA

Project Location:

Cali - Valle del Cauca

SECTOR: **AGROINDUSTRY** 



Investment (USD Million)

Required Investment (USD Million):

1500000

Project Stage:

Use of funds: Not Available To be confirmed

Interested in:

M&A (Fusión/Adquisición)

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed







### Company Name:

235 COLFIBAN S.A.S

Project Name:

**COLFIBAN** 

CONTACT PERSON:

Sr. Stephane BRIAND



#### Project information

The COLFIBAN company needs \$ 683,000 USD to finance the installation of the first plant in Colombia. This value is broken down between factory building (\$ 155,000 USD), the machinery installed (\$ 486,000 USD) and the tied expenses (\$ 42,000). Even if the Business Plan contemplates the financing of the following plants by debt (annual rate of 14%), the economic model of the activity will allow self-financing with free cash flows.

Name person responsible for investment pitch:

Sr. Stephane BRIAND

Project Location:

Medellín - Antioquia

SECTOR: **AGROINDUSTRY** 



Investment (USD Million)

Required Investment (USD Million):

0.7

Project Stage: Not Available Use of funds:

To be confirmed

Interested in:

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed 2017: \$ To be Corfirmed

Equity







### Company Name:

169 GUTIERREZ GROUP

# **Project Name:**

Colombian Timber

**CONTACT PERSON:** 

Sr. Felipe GUTIERREZ



# **Project information**

Establishment and maintenance of the forestry plantation.

Name person responsible for investment pitch:

Sr. Felipe GUTIERREZ

Project Location:

Medellín - Antioquia

**SECTOR**: AGROINDUSTRY



Investment (USD Million)

Required Investment (USD Million):

2

Project Stage: Not Available Use of funds:

To be confirmed

Interested in:

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

Equity







### Company Name:

393 INVEST IN SANTANDER

### **Project Name:**

Ecobravo (Specialty Coffe)

CONTACT PERSON: Sra. Astrid GRANADOS



#### Project information

Invest in Santander is a non-profit institution that acts as an interface between investors and the Santander department to promote investment, it is attached to the Bucaramanga Chamber of Commerce. We provide facilitation services in the different stages of your project, and serve potential investors with information and value-added advice in different economic sectors.

#### Name person responsible for investment pitch:

Sra. Astrid GRANADOS

#### Project Location:

Bucaramanga - Santander

**SECTOR**: AGROINDUSTRY



Investment (USD Million)

#### Required Investment (USD Million):

250.000

Project Stage: Not Available Use of funds:

To be confirmed

#### Interested in:

Strategic alliance

# Sales (USD Million):

#### **EBITDA (USD Million):**

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2018: \$ To be Corfirmed

2019: \$ To be Corfirmed







### Company Name:

223 KPI COLOMBIA S.A.S.

# **Project Name:**

CACAO SOSTENIBLE

**CONTACT PERSON:** 

Sra. Diana Patricia TORRES CARRANZA



#### **Project information**

Implementation of stage I of SCF Allocations for stage I - 400 hectares Payroll - farmers Farmers' bonus Indirect expenses

Name person responsible for investment pitch:

Sra. Diana Patricia TORRES CARRANZA

Project Location:

Bogotá - Cundinamarca

**SECTOR**: AGROINDUSTRY



### Investment (USD Million)

Required Investment (USD Million): 5000000

Project Stage: Not Available Use of funds:

To be confirmed

Inte

Debt

Interested in:

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed







### Company Name:

223 KPI COLOMBIA S.A.S.

#### Project Name:

**BLUEBERRIES - STARLINE COLOMBIA** 

**CONTACT PERSON:** 

Sra. Diana Patricia TORRES CARRANZA



#### Project information

Colombia has several competitive advantages against other Latino American countries for blueberries production. Starline Foods Inc. decided to begin in Colombia its new production plant to distribute its blueberries offer to Canada and North America. For I stage of the project is necessary an investment for Land, planting, facilities and equipment.

#### Name person responsible for investment pitch:

Sra. Diana Patricia TORRES CARRANZA

#### Project Location:

Bogotá - Cundinamarca

**SECTOR**: AGROINDUSTRY



#### Investment (USD Million)

Required Investment (USD Million):

Project Stage: Not Available Use of funds:
To be confirmed

4000000

Interested in:

# Sales (USD Million):

#### **EBITDA (USD Million):**

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

Equity

. 90.. 7







### Company Name:

223 KPI COLOMBIA S.A.S.

# Project Name:

PARQUE TECNOLÓGICO & AMBIENTAL BIOPALMAS DEL CATATUMBO- ELECOFASA

CONTACT PERSON:

Sra. Diana Patricia TORRES CARRANZA



#### Project information

For the first stage of Biopalmas de Catatumbo, the company offers a guarantee a contract duly signed with Palnorte (one of the main plant of production for palm in Colombia). The investment is required for: Reactors, solar panels, civil labor, engineering, payroll and warehouse.

#### Name person responsible for investment pitch:

Sra. Diana Patricia TORRES CARRANZA

#### Project Location:

Bogotá - Cundinamarca

**SECTOR**: AGROINDUSTRY



#### Investment (USD Million)

#### Required Investment (USD Million):

4523250

Project Stage:

Not Available

Use of funds:

To be confirmed

#### Interested in:

# Sales (USD Million):

# **EBITDA (USD Million):**

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

Debt







### Company Name:

711 MARCA DESPENSA FRUIT- EMPRESA ALIMENTOS MIRAN VICTORIA

### **Project Name:**

Not available

CONTACT PERSON: Sr. Alex RIASCOS



#### Project information

This project could help about 600 families from indigenous and peasant communities of Nariño, 300 hectares planted. It has the following components: 1 Production, 2. Associative, 3. Transformation, 4. Marketing. The project has partners such as Alimentos Victoria, CAMPEXO SAS. To develop the DESPENSA FRUIT Brand. The proponents of the project have been working in the field of Nariño for several years, associated with producers and we have national and international allies.

Name person responsible for investment pitch:

Sr. Alex RIASCOS

Project Location:

Pasto - Nariño

**SECTOR**: AGROINDUSTRY



Investment (USD Million)

Required Investment (USD Million):

2

Project Stage:

Not Available

Use of funds:

To be confirmed

Interested in:

Capital injection

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed







### Company Name:

528 MONTANA FRUITS

#### Project Name:

Not available

CONTACT PERSON:

Sra. Natalia MORANTH



#### Project information

We are a Colombian company dedicated to export avocado hass, passion fruit and lime, carefully selected always offering the best quality standards. We are looking for investors to increase the crops and the supplier chain

Name person responsible for investment pitch:

Sra. Natalia MORANTH

Project Location:

Medellín - Antioquia

**SECTOR**: AGROINDUSTRY



Investment (USD Million)

Required Investment (USD Million):

13.2

Project Stage: Not Available Use of funds:

To be confirmed

Interested in:

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ 1,36

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed
2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

Strategic alliance





### Company Name:

197 SOCIEDAD OPERADORA DE PROYECTOS -- PLANTACIÓN "50X"

**Project Name:** 

Plantacion

CONTACT PERSON:

Sr. Philip LETTS



# **Project information**

Capex (81%), Opex (9%), Financial expenses (4%), Cash (6%)

Name person responsible for investment pitch:

Sr. Philip LETTS

Project Location:

Paipa - Boyacá

**SECTOR**: AGROINDUSTRY

(\$)

Investment (USD Million)

Required Investment (USD Million):

6

Project Stage:

Not Available

Use of funds:

To be confirmed

Equity

Interested in:

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed 2017: \$ To be Corfirmed

2017 ¢ Talaa Caufiu







### Company Name:

724 TNN CAPITAL LTD

Project Name:

**FOREST FIRST** 

CONTACT PERSON:

Sr. Gregorio POSADA



#### Project information

1. Construction of river terminal, finger jointing plant, wood treatment plant, roads and other infrastructure. 2. Expansion of planting to 150,000 hectares by 2028. 3. First large-scale harvest<sup>2</sup> in Q4 2021 4. Supply international and domestic markets.

Name person responsible for investment pitch:

Sr. Gregorio POSADA

Project Location:

Bogotá - Cundinamarca

SECTOR: **AGROINDUSTRY** 



Investment (USD Million)

Required Investment (USD Million):

15

Project Stage: Not Available Use of funds: To be confirmed

Interested in:

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed 2017: \$ To be Corfirmed

Equity







#### **Company Name:**

724 TNN CAPITAL LTD

# Project Name:

CACAO HACIENDA MORUMBI

CONTACT PERSON: Sr. Gregorio POSADA



#### Project information

The debt requirement for the years 2020-2021 is caused by the need to acquire equipment and machinery, as well as to build the mill (benficiadero), fermentation and drying facilities for the next cocoa harvests. Additionally, an investment in specialized consulting is required to define the organoleptic profile of Hacienda Morumbí Cacao, and thus standardize the benefit systems to guarantee the organoleptic profile throughout the year. In this way, the most specialized markets are accessed, since each farm that achieves this is characterized as a designation of origin. On the other hand, during the years 2021, 2022 and 2023, consultancy payments are scheduled to access the UTZ Quality certification, specific for cocoa and coffee crops.

# Name person responsible for investment pitch:

Sr. Gregorio POSADA

Project Location:

Bogotá - Cundinamarca

SECTOR: **AGROINDUSTRY** 



#### Investment (USD Million)

Required Investment (USD Million):

Project Stage: Not Available Use of funds: To be confirmed

0.3

Debt

Interested in:

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed







### Company Name:

583 VALFINANZAS

#### Project Name:

Proyecto Pop

CONTACT PERSON: Sr. Gustavo SOTO



#### **Project information**

Opportunity to become a shareholder and/or invest in fixed income in a Colombian company, with high growth potential, engaged in the production, distribution and marketing of healthy food and beverages. Transaction Option No. 1: Sale of an equity participation in the Company to a strategic investor. Partial Cash-In to enhance the current operation. Option No. 2: Debt between USD 2-3 mm to normalize and finance working capital that allows to return to a path of sales growth..

Name person responsible for investment pitch:

Sr. Gustavo SOTO

Project Location:

Bogotá - Cundinamarca

**SECTOR**: AGROINDUSTRY



Investment (USD Million)

Required Investment (USD Million):

3

Project Stage: Not Available Use of funds:
To be confirmed

Interested in:

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2017: \$ To be Corfirmed

2018: \$ To be Corfirmed

M&A (Fusión/Adquisición)







### Company Name:

583 VALFINANZAS

### **Project Name:**

Compañía de auditoría, consultoría y outsourcing en el sector salud

CONTACT PERSON:

Sr. Gustavo SOTO



#### Project information

Opportunity to acquire a Colombian company, with high growth potential, which provides comprehensive audit and administrative outsourcing services in the healthcare industry and other social sectors, both state owned and private entities. Between 2014 and 2019, individually or through consortium and/or temporary unions, the Company has been awarded more than 50 different contracts for a total value of more than USD 30 million.

Name person responsible for investment pitch:

Sr. Gustavo SOTO

Project Location:

Bogotá - Cundinamarca

**SECTOR**: AGROINDUSTRY



Investment (USD Million)

Required Investment (USD Million):

3.5

Project Stage: Not Available Use of funds:

To be confirmed

Interested in:

M&A (Fusión/Adquisición)

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed







### Company Name:

583 VALFINANZAS

### **Project Name:**

Compañía de servicios de salud especializados en ortopedia y traumatología deportiva

CONTACT PERSON:

Sr. Gustavo SOTO



#### Project information

Opportunity to become a shareholder of a colombian company, dedicated to specialized health services in sports orthopedics and traumatology, rehabilitation and physical conditioning. 100% of the equity sale will be cash-in for developing a project to have 3 ambulatory surgery rooms in the company facilities.

# Name person responsible for investment pitch:

Sr. Gustavo SOTO

#### Project Location:

Bogotá - Cundinamarca

**SECTOR**: AGROINDUSTRY



#### Investment (USD Million)

#### Required Investment (USD Million):

2

# Project Stage:

Not Available

#### Use of funds:

To be confirmed



#### Interested in:

M&A (Fusión/Adquisición)

# Sales (USD Million):

#### **EBITDA (USD Million):**

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed







### Company Name:

583 VALFINANZAS

### **Project Name:**

Proyecto compañía colombiana líder de revestimientos cerámicos

CONTACT PERSON:

Sr. Gustavo SOTO



#### Project information

Opportunity to invest in fixed income in a leading Colombian company of ceramic tiles, stoneware floors and synthetic grass. The Company is also a producer and seller of other products such as: paints, maintenance products, solutions for kitchens and bathrooms, among others. Specifically, they are looking between USD 8 mm to 11 mm for the execution of a project that allows the company to optimize its production, re-profile its product portfolio, increase its expected cash flow significantly and generate a significant return to the investor.

# Name person responsible for investment pitch:

Sr. Gustavo SOTO

#### Project Location:

Bogotá - Cundinamarca

**SECTOR**: AGROINDUSTRY



#### Investment (USD Million)

#### Required Investment (USD Million):

10

Project Stage: Not Available Use of funds:

To be confirmed

Debt

#### Interested in:

# Sales (USD Million):

#### **EBITDA (USD Million):**

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed







### Company Name:

706 VISUM BANCA DE INVERSIÓN S.A.S.

# **Project Name:**

GRUPO AGUACATERO

CONTACT PERSON:

Sr. Juan Andres GUTIERREZ BACCI



#### **Project information**

Terrain purchase, planting and crop establishment.

Name person responsible for investment pitch:

Sr. Juan Andres GUTIERREZ BACCI

Project Location:

Medellín - Antioquia

SECTOR: **AGROINDUSTRY** 



Investment (USD Million)

Required Investment (USD Million):

Project Stage: Not Available Use of funds: To be confirmed

Interested in:

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

Equity







### Company Name:

551 WAY TO TRADE SAS

### **Project Name:**

PROYECTO AURUM

CONTACT PERSON:

Sr. Fernando NUNEZ



#### Project information

Research, patent, personnel expenses, industrial scale process, construction project, pilot plant, industrial plant and machinery. All investment except the industrial plant and machinery are likely to be subsidized by the CDTI who already know and support the project.

# Name person responsible for investment pitch:

Sr. Fernando NUNEZ

#### Project Location:

Bogotá - Cundinamarca

SECTOR: **AGROINDUSTRY** 



#### Investment (USD Million)

Required Investment (USD Million):

Project Stage:

Use of funds:

To be confirmed Not Available



Interested in:

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

Equity









### Company Name:

885 ALCALDÍA DE MEDELLIN - RED NEUTRA

### Project Name:

Not available

CONTACT PERSON: Sr. Pablo ROJAS



#### Project information

Broadband network to close the internet access gap. Deploying in Medellin the infrastructure required to guarantee connectivity and high speed internet over all the city to decrease social inequity, allow development of innovative projects based on fourth industrial revolution technologies and promote data-based decision making and open, transparent and participatory government

#### Name person responsible for investment pitch:

Sr. Pablo ROJAS

#### Project Location:

Medellín - Antioquia

SECTOR: INFORMATION AND COMMUNICATION TECHNOLOGY



#### Investment (USD Million)

#### Required Investment (USD Million):

7.50

Project Stage: Not Available

#### Use of funds:

Developers: 0% - Hire: 0% Markets: 0% - Others: 100%

# 

Interested in:

Strategic alliance

# Sales (USD Million):

# EBITDA (USD Million):

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed





# Company Name:

652 ANNA GROUP

**Project Name:** 

Not available

CONTACT PERSON:

Sr. Oscar GARNICA



#### **Project information**

Platform for cleaning and organization for all kinds of spaces.

Name person responsible for investment pitch:

Sr. Oscar GARNICA

Project Location:

Bogotá - Cundinamarca

**SECTOR:** INFORMATION AND COMMUNICATION TECHNOLOGY



Investment (USD Million)

Required Investment (USD Million):

0.5

Project Stage: Not Available Use of funds:

Developers: 25% - Hire: 30% Markets: 30% - Others: 15%

Interested in:

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ 300000

2018: \$ 107500

2017: \$ 11000

2019: \$ 30000

2018: \$ 7500

2017: \$ 500

Capital injection

.







### Company Name:

513 APUESTAMIL SAS

# **Project Name:**

Not available

CONTACT PERSON: Sr. Victor ESPINOSA



#### **Project information**

Multi-purpose vending machine technology, for instant delivery of payments, products and services through IoT principles, able to serve unbanked population in remote areas

# Name person responsible for investment pitch:

Sr. Victor ESPINOSA

# Project Location:

Bogotá - Cundinamarca

**SECTOR:** INFORMATION AND COMMUNICATION TECHNOLOGY



### Investment (USD Million)

# Required Investment (USD Million):

1000000

Project Stage: Not Available

#### Use of funds:

Developers: 15% - Hire: 15% Markets: 69% - Others: 1%

# 

Interested in:

Capital injection

# Sales (USD Million):

EBITDA (USD Million):

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed







### Company Name:

991 ASKINGROOM

# **Project Name:**

Not available

CONTACT PERSON:

Sr. Alejandra CONTRERAS RODRIGUEZ



#### Project information

AskingRoom is the leading company in virtual training for college students and technological support to educational institutions in Latin America.

#### Name person responsible for investment pitch:

Sr. Alejandra CONTRERAS RODRIGUEZ

#### Project Location:

Bucaramanga - Santander

SECTOR: INFORMATION AND COMMUNICATION TECHNOLOGY



# Investment (USD Million)

#### Required Investment (USD Million):

30.000

Project Stage: Not Available Use of funds:

Developers: 10% - Hire: 40% Markets: 20% - Others: 30%

# 

#### Interested in:

# Sales (USD Million):

#### **EBITDA (USD Million):**

2019: \$ 11963,86

2018: \$ 10891.2

2017: \$ 1854,6

2018: \$ 465.6

2019: \$ 1427,7

2017: \$ 72,56

Capital injection





Company Name:

195 AVANZO

**Project Name:** 

Not available

CONTACT PERSON:

Sr. Gastón VEGA VALLEJO



**Project information** 

Colombian leading FinTech offering salary advance discounted via payroll

Name person responsible for investment pitch:

Sr. Gastón VEGA VALLEJO

Project Location:

Bogotá - Cundinamarca

SECTOR: INFORMATION AND COMMUNICATION TECHNOLOGY

Investment (USD Million)

Required Investment (USD Million):

Project Stage: Not Available Use of funds:

Developers: 25% - Hire: 25% Markets: 25% - Others: 25%

Interested in:

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed 2018: \$ To be Corfirmed

2017: \$ To be Corfirmed







# Company Name:

178 B2CHAT

# Project Name:

Not available

CONTACT PERSON:

Sr. Pamela RICHTER



### Project information

Web platform under the SAAS model, which helps companies to handle Instant Messaging (WhatsApp, Facebook, Telegram, Chat) from one place. Multi-channel, Multi-agent and extensive in analytics.

### Name person responsible for investment pitch:

Sr. Pamela RICHTER

### Project Location:

Medellín - Antioquia

SECTOR: INFORMATION AND COMMUNICATION TECHNOLOGY



# Investment (USD Million)

### Required Investment (USD Million):

350,000

Project Stage: Not Available Use of funds:

Developers: 40% - Hire: 30% Markets: 30% - Others: 0%

# 

### Interested in:

# Sales (USD Million):

### **EBITDA (USD Million):**

2019: \$ 350000

2018: \$ 126000

2017: \$ To be Corfirmed

2018: \$ 1,20

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed







# Company Name:

582 BETR MEDIA SAS

# **Project Name:**

Not available

**CONTACT PERSON:** 

Sr. Joaquín ROCHA



### **Project information**

Youtube channels optimization and audiences growth

Name person responsible for investment pitch:

Sr. Joaquín ROCHA

Project Location:

Bucaramanga - Santander

SECTOR: INFORMATION AND COMMUNICATION TECHNOLOGY



Investment (USD Million)

Required Investment (USD Million):

1

Project Stage: Not Available Use of funds:

Developers: 5% - Hire: 45% Markets: 45% - Others: 5%

Interested in:

Capital injection

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ 245000

2018: \$ 93000

2017: \$ To be Corfirmed

2019: \$ 17700

2018: \$ 7480







# Company Name:

467 BOCHICA NETWORKS

# Project Name:

**BOCHICA NETWORKS** 

CONTACT PERSON: Sr. Sergio ESPINOSA



### Project information

We will use the investment for the following activities: Operative costs: - Tech team - Business development team - Tech maintenance - Licensing - Training and people development Administrative Cost - Management - Accounting - Rent and services Software Development: - Prototypes for market prospects - MVPs of own products and improvements of such Marketing and PR - Events and Promotion - Social Media Advs

# Name person responsible for investment pitch:

Sr. Sergio ESPINOSA

### Project Location:

Bogotá - Cundinamarca

SECTOR: INFORMATION AND COMMUNICATION TECHNOLOGY



### Investment (USD Million)

### Required Investment (USD Million):

0.5

Project Stage:

Not Available

Use of funds:

To be confirmed

### Interested in:

# Sales (USD Million):

# **EBITDA (USD Million):**

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2018: \$ To be Corfirmed

2019: \$ To be Corfirmed

2017: \$ To be Corfirmed

Equity







# Company Name:

694 BRANDDU SAS

Project Name:

Branddu

CONTACT PERSON:

Sra. Mariana VELÁSQUEZ



### Project information

We want to invest primarly on growth, New costumers adquisition through our digital marketing strategies. In the other hand, we want to grow our tech team in order to keep developing tech solutions and innovation, as for example Blockchain and artificial intelligence. Also, we need to sustain our operations and hire more employes in order to implement our expansion, as for example sales people (KAMs) for the offline channel, our Digital Marketing Director, Head of Data Science, CFO, and exploring and expanding to other countries.

#### Name person responsible for investment pitch:

Sra. Mariana VELÁSQUEZ

Project Location:

Bogotá - Cundinamarca

**SECTOR:** INFORMATION AND COMMUNICATION TECHNOLOGY



### Investment (USD Million)

Required Investment (USD Million):

0.250

Equity

Project Stage: Not Available Use of funds:

To be confirmed

Interested in:

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed







# Company Name:

302 BUXTAR CORP SAS

### Project Name:

Not available

CONTACT PERSON: Sr. David MENESES



### **Project information**

Buxtar is an IT and digital marketing company that generates digital experiences and profitable connections with customers, by using the internet as a way to communicate and do business. Buxtar also develops IT web and mobile solutions with artificial intelligence, chatbots, processes automation, IoT, Machine Learning and Big Data. We are currently leading an IT solution called Coffee Agenda which allows coffee growers to improve their crops' productivity and produce high quality coffee.

# Name person responsible for investment pitch:

Sr. David MENESES

### Project Location:

Popayán - Cauca

**SECTOR:** INFORMATION AND COMMUNICATION TECHNOLOGY



### Investment (USD Million)

### Required Investment (USD Million):

0.2

# Project Stage:

Not Available

#### Use of funds:

Developers: 20% - Hire: 20% Markets: 50% - Others: 10%

# 

### Interested in:

Capital injection

# Sales (USD Million):

### **EBITDA (USD Million):**

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2018: \$ To be Corfirmed

2019: \$ To be Corfirmed







# Company Name:

729 CAB WOMEN

# **Project Name:**

Not available

CONTACT PERSON:

Sr. Juan Gabriel FRANCO TORO



### **Project information**

IT IS AN EXCLUSIVE MOBILITY SERVICE FOR WOMEN, IT IS NOT BY DEMAND, IT IS BY SCHEDULING, IT IS A PREMUIM SERVICE, WITH THREE CHOSEN AND SELECTED DRIVERS AND CARS.

### Name person responsible for investment pitch:

Sr. Juan Gabriel FRANCO TORO

### Project Location:

Bogotá - Cundinamarca

SECTOR: INFORMATION AND COMMUNICATION TECHNOLOGY



# Investment (USD Million)

# Required Investment (USD Million):

100000

# Project Stage:

Not Available

#### Use of funds:

Developers: 30% - Hire: 30% Markets: 10% - Others: 30%

# $\widetilde{\mathbb{M}}$

### Interested in:

Capital injection

# Sales (USD Million):

### **EBITDA (USD Million):**

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2019: \$ To be Corfirmed 2018: \$ To be Corfirmed

2017: \$ To be Corfirmed







# Company Name:

638 CELUCAMBIO

### Project Name:

Not available

CONTACT PERSON: Sr A

Sr. Augusto RENGIFO



### **Project information**

Celucambio is a B2C marketplace for second hand smartphones in Colombia. We purchase used devices from reliable sources (telcos, imports, etc...), refurbish them and sell them back to the consumer as good as new, with warranty and at attractive prices through our online platform.

### Name person responsible for investment pitch:

Sr. Augusto RENGIFO

### Project Location:

Bogotá - Cundinamarca

**SECTOR:** INFORMATION AND COMMUNICATION TECHNOLOGY



### Investment (USD Million)

### Required Investment (USD Million):

5

# Project Stage:

Not Available

#### Use of funds:

Developers: 20% - Hire: 20% Markets: 40% - Others: 20%

# 

Interested in:

Capital injection

# Sales (USD Million):

### **EBITDA (USD Million):**

2019: \$ 1,3

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2018: \$ To be Corfirmed

2019: \$ To be Corfirmed







# Company Name:

783 CINNCO

### Project Name:

Not available

CONTACT PERSON: Sr. Carlos SERNA



### Project information

We create technology solutions that simplify the way people and organizations face their daily challenges. Armonni is a digital platform that combines work management with the generation of well-being for people to achieve higher levels of productivity and positively impact the results of organizations. We impact on the quality of work life of people contributing with motivation, achievement orientation, recognition and stress reduction.

# Name person responsible for investment pitch:

Sr. Carlos SERNA

#### Project Location:

Manizales - Caldas

**SECTOR:** INFORMATION AND COMMUNICATION TECHNOLOGY



### Investment (USD Million)

### Required Investment (USD Million):

0.2

# Project Stage:

Not Available

#### Use of funds:

Developers: 20% - Hire: 30% Markets: 50% - Others: 0%

# 

Interested in:

Capital injection

# Sales (USD Million):

EBITDA (USD Million):

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2018: \$ To be Corfirmed

2019: \$ To be Corfirmed







# Company Name:

550 CLOUDLABS

### Project Name:

Not available

CONTACT PERSON: Sra. Eliana ORTIZ



### **Project information**

Cloudlabs is an application with physical laboratory simulators for subjects such as Natural Sciences, Chemistry, Physics, Mathematics and Engineering that integrates the use of information technologies with competence-based learning within the framework of the STEM concept

### Name person responsible for investment pitch:

Sra. Eliana ORTIZ

### Project Location:

Pereira - Risaralda

**SECTOR:** INFORMATION AND COMMUNICATION TECHNOLOGY



### Investment (USD Million)

# Required Investment (USD Million):

5000000

Project Stage: Not Available

### Use of funds:

Developers: 20% - Hire: 30% Markets: 30% - Others: 20%

|             | Þ |
|-------------|---|
| NA          |   |
| II ii II ii |   |
| 0000        |   |

Interested in:

Capital injection

Sales (USD Million):

### **EBITDA (USD Million):**

2019: \$ 2,0

2018: \$ 1.4

2017: \$ 1,2

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed







# Company Name:

438 COSMICGO SAS

### Project Name:

Not available

CONTACT PERSON:

Sr. Nicolas MARTINEZ



### Project information

We are an urban mobility company that focuses on providing lightweight, accessible and affordable solutions for the transport of passengers in the main communities, municipalities and cities around the world. Our technology allows us to track, manage and give intelligence to this transport network that makes it easier for operators to have an efficient and profitable business.

# Name person responsible for investment pitch:

Sr. Nicolas MARTINEZ

### Project Location:

Bogotá - Cundinamarca

**SECTOR:** INFORMATION AND COMMUNICATION TECHNOLOGY



### Investment (USD Million)

### Required Investment (USD Million):

Project Stage: Not Available Use of funds:

Developers: 30% - Hire: 20% Markets: 30% - Others: 20%

# iiii I

### Interested in:

Capital injection

# Sales (USD Million):

### **EBITDA (USD Million):**

2019: \$ 400000

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2018: \$ To be Corfirmed

2019: \$ To be Corfirmed







# Company Name:

199 DATACRM SOLUCIONES SAS

### Project Name:

Not available

CONTACT PERSON:

Sr. José Fernando PIRAQUIVE SELIGMAN



### Project information

CRM web app standard mobile app can be used from the initial moment, without an implementation process. CRM improves the user experience, focused on the commercial team, to become a useful tool, easy to use and adjustable to the processes. The company provides reliable, adaptable, and easy-to-use commercial management solutions that increase the effectiveness of the commercial process and challenge it to INCREASE SALES, with the best value for the investment made.

### Name person responsible for investment pitch:

Sr. José Fernando PIRAQUIVE SELIGMAN

### Project Location:

Bogotá - Cundinamarca

SECTOR: INFORMATION AND COMMUNICATION TECHNOLOGY



### Investment (USD Million)

### Required Investment (USD Million):

0.5

Project Stage: Not Available Use of funds:

Developers: 40% - Hire: 20% Markets: 40% - Others: 0%

Interested in:

Capital injection

Sales (USD Million):

# **EBITDA (USD Million):**

2019: \$ 486877

2018: \$ 305699

2017: \$ 218257

2019: \$ 55884

2018: \$ 31389

2017: \$ 19838







# **Company Name:**

446 DATATRAFFIC

# **Project Name:**

Not available

CONTACT PERSON:

Sr. Daniel Felipe CUERVO ALBORNOZ



### Project information

We are a company that has developed productivity tools for field forces (delivery vehicle, technical services) that reduce cost in 35% and increase user satisfaction in 20%.

# Name person responsible for investment pitch:

Sr. Daniel Felipe CUERVO ALBORNOZ

### Project Location:

Bogotá - Cundinamarca

SECTOR: INFORMATION AND COMMUNICATION TECHNOLOGY



# Investment (USD Million)

### Required Investment (USD Million):

.

Project Stage: Not Available

### Use of funds:

Developers: 27% - Hire: 5% Markets: 60% - Others: 8%

# I I

Interested in:

Capital injection

# Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ 1,24

2018: \$ 1,504

2017: \$ 1,380

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed







# Company Name:

656 DEXON SOFTWARE

### Project Name:

Not available

CONTACT PERSON: Sr. Luis CHICAIZA



### Project information

We are a startup with 18 years of experience. Dexon Software has been a software manufacturer for the digitization of business processes for years, with large clients in Colombia, Mexico and Chile, in government, financial sector, health, defense, etc. Now, with that experience and technology, Dexon BPM is a B2B SaaS platform, so companies of any size can automate their processes without the need for development or technical expertise.

# Name person responsible for investment pitch:

Sr. Luis CHICAIZA

### Project Location:

Bogotá - Cundinamarca

SECTOR: INFORMATION AND COMMUNICATION TECHNOLOGY



### Investment (USD Million)

### Required Investment (USD Million):

# Project Stage:

Not Available

#### Use of funds:

Developers: 0% - Hire: 40% Markets: 50% - Others: 10%

# 

### Interested in:

# Sales (USD Million):

### **EBITDA (USD Million):**

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed 2018: \$ To be Corfirmed

2017: \$ To be Corfirmed







# Company Name:

516 DIRECT.COM SAS - XENNIAL DIGITAL

# Project Name:

Xennial Digital

CONTACT PERSON: Sr. Douglas FAJARDO



### Project information

The funds will be used to: - Contract 2 FAA-instructors to migrate the content - Develop multi-aircraft training programs i. Dedicated team = 10 FT resources (US Near Shore) ii. PM (1), Creative (2), Modelers (3), Programmers (3), Quality Assurance/QA (1) - Hire two full-time sales people - 20% of budget to implement sales and marketing strategy (direct sales, channel program and event/association participation where decision makers look for innovative solutions) - Transition to a SaaS company

# Name person responsible for investment pitch:

Sr. Douglas FAJARDO

### Project Location:

Bogotá - Cundinamarca

**SECTOR:** INFORMATION AND COMMUNICATION TECHNOLOGY



### Investment (USD Million)

Required Investment (USD Million): 2500000

Project Stage: Not Available Use of funds:

To be confirmed

Equity

Interested in:

# Sales (USD Million):

### **EBITDA (USD Million):**

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2018: \$ To be Corfirmed

2019: \$ To be Corfirmed







# Company Name:

347 DOCDOC S.A.S.

# Project Name:

Not available

CONTACT PERSON:

Sr. Gabriel CASTILLO



### Project information

B2C platform that connects physicians with patients by offering guidance services for basic and specific consultations via video video. In addition, it allows schedule home visits for physical exams.

### Name person responsible for investment pitch:

Sr. Gabriel CASTILLO

### Project Location:

Bogotá - Cundinamarca

**SECTOR:** INFORMATION AND COMMUNICATION TECHNOLOGY



# Investment (USD Million)

### Required Investment (USD Million):

0.225

Project Stage: Not Available Use of funds:

Developers: 33% - Hire: 33% Markets: 0% - Others: 34%

# 

### Interested in:

Capital injection

# Sales (USD Million):

### **EBITDA (USD Million):**

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed
2018: \$ To be Corfirmed







### **Company Name:**

339 ECOEFFY SAS

# **Project Name:**

DOXA, Asistente Virtual para productividad y calidad de vida.

**CONTACT PERSON:** 

Sr. Juan LIZARAZO



### Project information

Introducing Doxa, the assistant that improves employee productivity. Supporting the achievement of objectives, providing information on performance, measuring objectives online, proposing work plans and managing relationships with partners, customers and suppliers. Among the services offered by this organization are agendas, sending alerts and recommendations to do your job better. Doxa is designed to work with employees throughout the organization, from those responsible for operational, tactical and strategic processes. As well as, officials from commercial, production and administrative areas. Doxa is a SAAS platform, which is installed at the corporate level and its implementation can be done gradually by areas and levels. Within the services offered, this support in achieving professional goals and improving productivity indicators.

### Name person responsible for investment pitch:

Sr. Juan LIZARAZO

### Project Location:

Bogotá - Cundinamarca

SECTOR: INFORMATION AND COMMUNICATION TECHNOLOGY



### Investment (USD Million)

Required Investment (USD Million):

0.7

Project Stage: Not Available Use of funds:

To be confirmed

Interested in:

Equity

# Sales (USD Million):

EBITDA (USD Million):

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2018: \$ To be Corfirmed

2019: \$ To be Corfirmed







# Company Name:

382 FUNDACIÓN CREDIGO

### Project Name:

Not available

CONTACT PERSON: Sr. Erly GOMEZ OTERO



### Project information

Fundación CrediGo is an entity dedicated to financing microcredits to small producers and merchants in the Department. del Cauca (Colombia) we are seeking to improve access to these opportunities through digital tools, we currently have an interactive website (Fintech development www.credigo.co) which we want to promote and improve to facilitate access to financing and offer services virtual financial education and other benefits to customers.

# Name person responsible for investment pitch:

Sr. Erly GOMEZ OTERO

### Project Location:

Popayán - Cauca

**SECTOR:** INFORMATION AND COMMUNICATION TECHNOLOGY



### Investment (USD Million)

### Required Investment (USD Million):

200.000

Project Stage:

Not Available

#### Use of funds:

Developers: 10% - Hire: 5% Markets: 5% - Others: 80%

# 

Interested in:

# Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ 30893,681

2018: \$ 26867,635

2017: \$ 12254,247

2019: \$ 18012

2018: \$ 12998

2017: \$ 2147







### **Company Name:**

688 GATEWAY TI MONTERIA SAS

# Project Name:

Gateway ti Monteria sas

CONTACT PERSON: Sr. Elkin QUIÑONEZ AGAMEZ



### Project information

In our department, region and country, we have registered among our clients and acquaintances, a characteristic problem among many Universities, the lack of a regionalized, complete and custom-designed information system for the Universities of our region, Colombia and Latin America. From this latent and achievable need, the SUSAN project was born, which needs investment and strategic allies to access the local market of which we already have interested parties, but we also need this ally to help us expand the project nationally and Latin America. . Through a product development strategy and joint business strategies which benefit the 2 companies. Susan is a latent need in the Colombian market, more than 270 universities in Colombia is our only national global market, of which if we jointly do a non-aggressive strategy and reach 10% we would be talking about a gross market of \$ 27,000 million. Dollars. But the Susan project can also be expanded to other clients and market sectors. To develop the SUSAN project, open markets, generate jobs, improve the quality of life in our region, internationalize and more, for that we seek long-term partners an alliance that adds to our company.

Name person responsible for investment pitch:

Sr. Elkin QUIÑONEZ AGAMEZ

Montería - Córdoba

Project Location:

SECTOR:

INFORMATION AND COMMUNICATION TECHNOLOGY



### Investment (USD Million)

Required Investment (USD Million):

2

Project Stage:

Not Available

Use of funds:

To be confirmed

Interested in:

Sales (USD Million):

EBITDA (USD Million):

2019: \$

To be Corfirmed

2018: \$

To be Corfirmed

2017: \$

2019: \$

To be Corfirmed

2018: \$

To be Corfirmed

2017: \$

To be Corfirmed

Strategic alliance

To be Corfirmed







# Company Name:

386 GRUPO BIEN PENSADO S.A.S.

### Project Name:

Not available

CONTACT PERSON: Sr. ÓSCAR ZORRILLA TARAZONA



### Project information

SMART DATA, Our product will allow you to preserve the intellectual property of your information and have the traceability of it, strengthen your corporate image, retain customers, unify communication channels with them, generate chain sales, and take a step towards virtualization web and mobile, creating unlimited users and receiving updates without additional costs.

### Name person responsible for investment pitch:

Sr. Óscar ZORRILLA TARAZONA

### Project Location:

Bucaramanga - Santander

**SECTOR:** INFORMATION AND COMMUNICATION TECHNOLOGY



### Investment (USD Million)

### Required Investment (USD Million):

0.25

# Project Stage:

Not Available

#### Use of funds:

Developers: 20% - Hire: 50% Markets: 30% - Others: 0%

# 

### Interested in:

# Sales (USD Million):

# EBITDA (USD Million):

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed
2018: \$ To be Corfirmed

2017: \$ To be Corfirmed





Company Name:

593 GRUPO R5

**Project Name:** 

Not available

**CONTACT PERSON:** 

Sr. Fernando SUCRE



**Project information** 

Online insurance and asset-backed loans in Colombia and Mexico

Name person responsible for investment pitch:

Sr. Fernando SUCRE

Project Location:

Bogotá - Cundinamarca

**SECTOR:** INFORMATION AND COMMUNICATION TECHNOLOGY



Investment (USD Million)

Required Investment (USD Million):

5

Project Stage: Not Available Use of funds:

To be confirmed

Interested in:

Capital injection

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed







# Company Name:

765 HANDELBAY

# Project Name:

Not available

CONTACT PERSON: 5

Sr. Juan Manuel LOPEZ



### Project information

Web platform that connects verified buyers and suppliers to optimize the processes associated with business purchases. Buyers publish their needs and receive online quotes from trusted suppliers - they save time and money. Suppliers reach more potential customers through their profile, ratings, and reputation on the platform. It is the new way of doing business business. We launched january 2019 and now we have more than 2000 registered companies. GMV USD 1 million.

### Name person responsible for investment pitch:

Sr. Juan Manuel LOPEZ

#### Project Location:

Manizales - Caldas

**SECTOR:** INFORMATION AND COMMUNICATION TECHNOLOGY



### Investment (USD Million)

### Required Investment (USD Million):

0.2

# Project Stage:

Not Available

#### Use of funds:

Developers: 40% - Hire: 30% Markets: 30% - Others: 0%

# 

### Interested in:

# Sales (USD Million):

### EBITDA (USD Million):

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed
2018: \$ To be Corfirmed

2017: \$ To be Corfirmed





Company Name:

**404 HEARTBIT** 

**Project Name:** 

Not available

CONTACT PERSON:

Sra. Ilana MILKES ESPINOSA



### Project information

HEARTBIT helps people prepare for the jobs the market needs. Our skills-matching as a service technology, creates personalized learning routes while students learn by doing, accessing job opportunities and expert mentorship.

Name person responsible for investment pitch:

Sra. Ilana MILKES ESPINOSA

Project Location:

Bogotá - Cundinamarca

**SECTOR:** INFORMATION AND COMMUNICATION TECHNOLOGY



Investment (USD Million)

Required Investment (USD Million):

250000

Project Stage:

Not Available

Use of funds:

Developers: 30% - Hire: 55% Markets: 15% - Others: 0%

Interested in:

Capital injection

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ 215000

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ 90000

2018: \$ To be Corfirmed







# Company Name:

501 IMIX

# Project Name:

Not available

CONTACT PERSON: Sra. Sandra RUBIO



### Project information

The Imix Digital Correspondant omnichannel platform connects financial institutions with local stores, enabling the creation of phygital financial services networks for financial inclusion. Imix integrates digital processes such as incorporation, services and education for channel management.

### Name person responsible for investment pitch:

Sra. Sandra RUBIO

### Project Location:

Bogotá - Cundinamarca

**SECTOR:** INFORMATION AND COMMUNICATION TECHNOLOGY



# Investment (USD Million)

### Required Investment (USD Million):

0.3

Project Stage:

Not Available

Use of funds:

To be confirmed



### Interested in:

Capital injection

# Sales (USD Million):

### **EBITDA (USD Million):**

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2018: \$ To be Corfirmed

2019: \$ To be Corfirmed







# Company Name:

184 KAWANIMALS S.A.S

### Project Name:

Not available

CONTACT PERSON: Sra. Juliana DUQUE



### Project information

Soft skills aren't really a priority at schools. Kindness is one of the most important skills parents want their kids to learn and constantly look for ways to teach them. Many studies have proven there's tons of benefits that come from teaching kindness from a young age. Kawanimals is a brand with adorable characters. With them, we have designed fun educational content to teach kids kindness and empathy. Our stories, games, and activities are available for free on our website. Kawanimals gives

### Name person responsible for investment pitch:

Sra. Juliana DUQUE

### Project Location:

Bogotá - Cundinamarca

SECTOR: INFORMATION AND COMMUNICATION TECHNOLOGY



### Investment (USD Million)

### Required Investment (USD Million):

0.6

# Project Stage:

Not Available

#### Use of funds:

Developers: 30% - Hire: 5% Markets: 60% - Others: 5%

# 

### Interested in:

# Sales (USD Million):

### **EBITDA (USD Million):**

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2018: \$ To be Corfirmed

2019: \$ To be Corfirmed

2017: \$ To be Corfirmed







# Company Name:

236 KIWI CAMPUS SAS

# **Project Name:**

Not available

CONTACT PERSON:

Sr. David Eduardo RODRIGUEZ



### Project information

We are improving people's lives with the world's most affordable and technologic delivery service for local commerce around the world, Since our start in 2017, Kiwibot has made over 100,000 deliveries in three countries and built over 200 robots to be the number one robot delivery platform on earth.

### Name person responsible for investment pitch:

Sr. David Eduardo RODRIGUEZ

### Project Location:

Medellín - Antioquia

**SECTOR:** INFORMATION AND COMMUNICATION TECHNOLOGY



### Investment (USD Million)

# Required Investment (USD Million):

1000000

Project Stage: Not Available

### Use of funds:

Developers: 30% - Hire: 15% Markets: 25% - Others: 30%

|   | Þ |
|---|---|
| M |   |
|   |   |
|   |   |

Interested in:

# Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ 847671,82

2018: \$ 443122,08

2017: \$ 16837,29

2019: \$ 23726,24

2018: \$ 2693,27

2017: \$ 19808,01







# Company Name:

124 LENTESPLUS.COM

# **Project Name:**

Not available

CONTACT PERSON: Sr. Jaime ORIOL



### **Project information**

Leading online contact lens platform that aims to dominate the entire value chain in LATAM through a combined B2C and B2B approach

### Name person responsible for investment pitch:

Sr. Jaime ORIOL

### Project Location:

Bogotá - Cundinamarca

**SECTOR:** INFORMATION AND COMMUNICATION TECHNOLOGY



# Investment (USD Million)

### Required Investment (USD Million):

2

# Project Stage:

Not Available

# Use of funds:

Developers: 20% - Hire: 40% Markets: 20% - Others: 20%

| Ĭĭ |  |
|----|--|
|    |  |

Interested in:

Capital injection

# Sales (USD Million):

### **EBITDA (USD Million):**

2019: \$ 4,7

2018: \$ 3

2017: \$ 1,5

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed





Company Name:

442 LIDARIT

**Project Name:** 

**LiDARit** 

CONTACT PERSON:

Sr. Andres VALENCIA



**Project information** 

We will invest to acelerate our growing in North America and Asia Pacifico

Name person responsible for investment pitch:

Sr. Andres VALENCIA

Project Location:

Cali - Valle del Cauca

SECTOR: INFORMATION AND COMMUNICATION TECHNOLOGY



Investment (USD Million)

Required Investment (USD Million):

Project Stage: 2000000 Not Available Use of funds: To be confirmed

Interested in:

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed 2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

Equity







# Company Name:

452 LIFE DESIGN

### Project Name:

Not available

CONTACT PERSON: Sr. Felipe ROJAS



### Project information

In a lifelong learning era, Life Design is the platform that helps people design their life, by allowing them to identify what they're good at, what they love, what the world needs from them and what they'll get paid for. THEIR LIFE PURPOSE. We aim to help people to make decisions connected with their essence through a process of self-knowledge. Our platform is completely free of charge for users.

# Name person responsible for investment pitch:

Sr. Felipe ROJAS

### Project Location:

Bogotá - Cundinamarca

SECTOR: INFORMATION AND COMMUNICATION TECHNOLOGY



### Investment (USD Million)

### Required Investment (USD Million):

Project Stage: Not Available

#### Use of funds:

Developers: 50% - Hire: 20% Markets: 30% - Others: 0%

# $\widetilde{\mathbb{M}}$

### Interested in:

# Sales (USD Million):

### **EBITDA (USD Million):**

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed 2018: \$ To be Corfirmed

2017: \$ To be Corfirmed







# Company Name:

181 LYA ELECRONIC SAS

# **Project Name:**

U-WIGO EL NUEVO ESTANDAR DE LA AUTOMATIZACION

CONTACT PERSON:

Sr. Luis Alberto BERNAL BARROS



### **Project information**

- Inventory, Production, storage, logistics, Human Talent, Positioning and marketing in the USA.

### Name person responsible for investment pitch:

Sr. Luis Alberto BERNAL BARROS

Project Location:

Barranquilla - Atlántico

SECTOR: INFORMATION AND COMMUNICATION TECHNOLOGY



# Investment (USD Million)

Required Investment (USD Million):

3,5

Project Stage: Not Available Use of funds:

To be confirmed

Equity

Interested in:

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed







# Company Name:

588 MAESTRIK

### Project Name:

Not available

CONTACT PERSON: Sr. Camilo SARDI



### **Project information**

Revolutionary one stop app for personalized learning for Spanish speaking parents. Maestrik offers from private academic and extracurricular classes to certifications in english, marketing among others. Also, you can find live group webinars and a B2B portafolio. Maestrik is in 5 countries with more than 370.000 registered users. According to HolonIQ is one of the 100 most innovative edtechs in LATAM and it is part of google accelerator program.

# Name person responsible for investment pitch:

Sr. Camilo SARDI

# Project Location:

Bogotá - Cundinamarca

**SECTOR:** INFORMATION AND COMMUNICATION TECHNOLOGY



### Investment (USD Million)

# Required Investment (USD Million):

7000000

Project Stage:

Not Available

#### Use of funds:

Developers: 10% - Hire: 10% Markets: 20% - Others: 60%

### Interested in:

# Sales (USD Million):

### **EBITDA (USD Million):**

2019: \$ 110,000

2018: \$ 30,000

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed
2018: \$ To be Corfirmed

2017: \$ To be Corfirmed







# Company Name:

154 MINKA

### Project Name:

Not available

CONTACT PERSON:

Sr. Domagoj ROZIC



### Project information

Minka is a financial services cloud that built a new open infrastructure for money in Latin America. We offer a cloud solution that serves as a bridge between the traditional banking system and the Web, enabling organizations to build fast, modern and low-cost financial solutions in days instead of years.

# Name person responsible for investment pitch:

Sr. Domagoj ROZIC

### Project Location:

Bogotá - Cundinamarca

**SECTOR:** INFORMATION AND COMMUNICATION TECHNOLOGY



# Investment (USD Million)

# Required Investment (USD Million):

8000000

Project Stage: Not Available Use of funds:

Developers: 60% - Hire: 20% Markets: 15% - Others: 5%

Interested in:

Capital injection

### Sales (USD Million):

# **EBITDA (USD Million):**

2019: \$ 332365

2018: \$ 239885

2017: \$ 100920

2019: \$ 783908

2018: \$ 227719

2017: \$ 210444







# Company Name:

282 MOBILITY SOLUTIONS S.A.S

### Project Name:

Not available

CONTACT PERSON: Sra. Gaby Carolina MUNOZ CHARA



### Project information

MOBILITY SOLUTIONS is a custom software development company focused on providing IT solutions to transportation problems and satisfying transportation needs for companies which use a variety of vehicles like taxis, buses, vessels, barges, motorcycles in their fleet to provide public transportation. Since 2014, MOBILITY SOLUTIONS has the main system Taxia Life which has helped 15 public transportation companies in Colombia, 1 in Aruba, and 1 in Cordoba - Argentina.

### Name person responsible for investment pitch:

Sra. Gaby Carolina MUNOZ CHARA

#### Project Location:

Manizales - Caldas

SECTOR: INFORMATION AND COMMUNICATION TECHNOLOGY



### Investment (USD Million)

# Required Investment (USD Million):

1000000

Project Stage: Not Available Use of funds:

Developers: 0% - Hire: 10% Markets: 70% - Others: 20%

Interested in:

Capital injection

# Sales (USD Million):

# **EBITDA (USD Million):**

2019: \$ 221870

2018: \$ 190000

2017: \$ 163761

2018: \$ 16000

2019: \$ 52125

2017: \$ 13000







# **Company Name:**

196 NEEDZAIO SAS

**Project Name:** 

MAIA

CONTACT PERSON:

Sr. Juan LARGE



### **Project information**

USD1M will be used in the development and improvements of the MAIA application & platform and USD1M in advertising in networks to promote the solution (go to market US)

Name person responsible for investment pitch:

Sr. Juan LARGE

Project Location:

Bogotá - Cundinamarca

**SECTOR:** INFORMATION AND COMMUNICATION TECHNOLOGY



Investment (USD Million)

Required Investment (USD Million):

2

Project Stage: Not Available Use of funds:

To be confirmed

Equity

Interested in:

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed





**Company Name:** 

692 NIDOO

**Project Name:** 

Not available

CONTACT PERSON:

Sr. Santiago ROBAYO



**Project information** 

NIDOO is a digital mobility platform that offers on demand parking services through Internet of Things technology.

Name person responsible for investment pitch:

Sr. Santiago ROBAYO

Project Location:

Bogotá - Cundinamarca

**SECTOR:** INFORMATION AND COMMUNICATION TECHNOLOGY

(\$)

Investment (USD Million)

Required Investment (USD Million):

0.5

Project Stage: Not Available Use of funds:

Developers: 33% - Hire: 17% Markets: 33% - Others: 17%

Interested in:

Capital injection

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed







# **Company Name:**

772 NOFRAUD

# **Project Name:**

Not available

**CONTACT PERSON:** 

Sr. Julián Andrés RÍOS ESCUDERO



### Project information

Company dedicated to the fight, prevention and detection of fraud, corruption and abuse at the corporate level. Our business model is based on the development of an anti-fraud product that is sold to companies under annual subscription. The company's product is a software called The Fraud Explorer, capable of detecting and preventing corporate fraud through the analytics of the fraud triangle (corruption, misappropriation of assets and financial fraud) by means of Al

### Name person responsible for investment pitch:

Sr. Julián Andrés RÍOS ESCUDERO

### Project Location:

Medellín - Antioquia

**SECTOR:** INFORMATION AND COMMUNICATION TECHNOLOGY



### Investment (USD Million)

### Required Investment (USD Million):

0.2

# Project Stage:

Not Available

#### Use of funds:

Developers: 10% - Hire: 40% Markets: 30% - Others: 20%

# 

Interested in:

# Sales (USD Million):

2019: \$ To be Corfirmed

**EBITDA (USD Million):** 

Capital injection

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2018: \$ To be Corfirmed







## Company Name:

372 PARTSIUM COLOMBIA SAS

### Project Name:

Not available

CONTACT PERSON:

Sr. Carlos MICHELSEN



### Project information

Partsium seeks to enable direct transactions between the manufacturers, importers and distributors of autoparts with the end client, saving money for both parties and generating data that will help optimize seller operations.

## Name person responsible for investment pitch:

Sr. Carlos MICHELSEN

#### Project Location:

Chía - Cundinamarca

SECTOR: INFORMATION AND COMMUNICATION TECHNOLOGY



## Investment (USD Million)

#### Required Investment (USD Million):

300

Project Stage: Not Available

#### Use of funds:

Developers: 40% - Hire: 30% Markets: 10% - Others: 20%

# $\widetilde{\mathbb{M}}$

#### Interested in:

## Sales (USD Million):

#### **EBITDA (USD Million):**

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2018: \$ To be Corfirmed

2019: \$ To be Corfirmed

2017: \$ To be Corfirmed

Capital injection







## Company Name:

251 RECURSO CONFIABLE COLOMBIA SAS

## Project Name:

Not available

CONTACT PERSON: Sra. Veronica VILLA



#### Project information

Web platform, and mobile application to manage the traceability of shipments of goods, manage operational and safety developments and monitor indicators. We are a modular, adaptable fast and intuitive platform that allows our customers to establish contracts per modules as required by their operations and/or logistics processes. Web platform, and mobile application to manage the traceability of shipments of goods, manage operational and safety developments and monitor indicators.

#### Name person responsible for investment pitch:

Sra. Veronica VILLA

#### Project Location:

Medellín - Antioquia

**SECTOR:** INFORMATION AND COMMUNICATION TECHNOLOGY



### Investment (USD Million)

#### Required Investment (USD Million):

0.5

## Project Stage:

Not Available

#### Use of funds:

Developers: 40% - Hire: 10% Markets: 50% - Others: 0%

# 

#### Interested in:

Capital injection

## Sales (USD Million):

#### EBITDA (USD Million):

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed







## Company Name:

123 SCOUTING LABS

## **Project Name:**

Not available

CONTACT PERSON:

Sr. Nicolas MALDONADO



#### Project information

Software that analyzes the performance of football players and facilitates the scouting process of players in Colombia and LatAm.

#### Name person responsible for investment pitch:

Sr. Nicolas MALDONADO

#### Project Location:

Bogotá - Cundinamarca

**SECTOR:** INFORMATION AND COMMUNICATION TECHNOLOGY



## Investment (USD Million)

#### Required Investment (USD Million):

0.350

# Project Stage:

Not Available

#### Use of funds:

Developers: 56% - Hire: 34% Markets: 9% - Others: 1%

# 

#### Interested in:

Capital injection

## Sales (USD Million):

#### **EBITDA (USD Million):**

2019: \$ 1000

2019: \$ 3500

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2018: \$ To be Corfirmed







## Company Name:

407 SCRUM NETWORK SAS

## **Project Name:**

Incubadora de agile coach

CONTACT PERSON:

Sra. Geny SANDOVAL



**Project information** 

Name person responsible for investment pitch:

Sra. Geny SANDOVAL

Project Location:

Bogotá - Cundinamarca

SECTOR: INFORMATION AND COMMUNICATION TECHNOLOGY



Investment (USD Million)

Required Investment (USD Million): 500.000

Project Stage: Not Available Use of funds: To be confirmed

Interested in:

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed 2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

Strategic alliance







## Company Name:

332 SERVICIOS AVANZADOS EN TECNOLOGIAS DE INFORMACION Y COMUNICACIÓN LTDA.

## **Project Name:**

SERATIC

CONTACT PERSON:

Sra. Claudia Patricia ACEVEDO



#### Project information

80% of resources will be used for the commercial expansion of the company to cover new markets in Latin America, to achieve the objective of being one of the preferred technology tools platforms by user experience, service and coverage of digital transformation needs of companies. 20% ??will be used for the operation, development of improvements or adaptation of the product to new markets and staff for support and implementation.

## Name person responsible for investment pitch:

Sra. Claudia Patricia ACEVEDO

#### Project Location:

Popayán - Cauca

SECTOR: INFORMATION AND COMMUNICATION TECHNOLOGY



### Investment (USD Million)

Required Investment (USD Million):

0.2

Project Stage:

Not Available

Use of funds:

To be confirmed



Equity

Interested in:

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed







## Company Name:

471 SINAPSIS DIGITAL S.A.S.

### Project Name:

Not available

CONTACT PERSON: Sr. Luis Felipe AGUDELO HERRERA



#### Project information

We are an Audiovisual/Digital Content production company based in Medellin city Colombia; established in 2005. We are an integrated creative company that believes in the power of design for any media to tell stories and feel experiences. We specialized in 3D Animation, TV Commercials, VFX. Motion Graphics, Video, Advertisement, Renders, Architectural Drone Video with 3D, Augmented Reality, Virtual Reality, 360° Virtual 3D Tours and 3D Holograms. We also do Web Design and Development.

#### Name person responsible for investment pitch:

Sr. Luis Felipe AGUDELO HERRERA

#### Project Location:

Medellín - Antioquia

**SECTOR:** INFORMATION AND COMMUNICATION TECHNOLOGY



### Investment (USD Million)

#### Required Investment (USD Million):

0.5

## Project Stage:

Not Available

#### Use of funds:

Developers: 20% - Hire: 30% Markets: 30% - Others: 20%

# 

#### Interested in:

Capital injection

## Sales (USD Million):

## EBITDA (USD Million):

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed







## Company Name:

456 STOREON SAS

### Project Name:

Not available

CONTACT PERSON:

Sr. Felipe Antonio GONZALEZ VILLARREAL



#### Project information

StoreON offers a powerful suite of e-commerce services so that small businesses may sell their products in the main marketplaces of the country without prior e-commerce experience or direct contracts with each one of them. All they'll need is a single contract with StoreON to start taking advantage of StoreON's experience and reputation in the marketplace, and sell their products all over Colombia.

#### Name person responsible for investment pitch:

Sr. Felipe Antonio GONZALEZ VILLARREAL

#### Project Location:

Bogotá - Cundinamarca

**SECTOR:** INFORMATION AND COMMUNICATION TECHNOLOGY



### Investment (USD Million)

## Required Investment (USD Million):

1000000

## Project Stage:

Not Available

#### Use of funds:

Developers: 40% - Hire: 10% Markets: 50% - Others: 0%

# 

#### Interested in:

## Sales (USD Million):

## EBITDA (USD Million):

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed
2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

Capital injection





Company Name:

654 SUPERFÜDS

**Project Name:** 

Not available

**CONTACT PERSON:** 

Sr. Sebastian HERNANDEZ



**Project information** 

SuperFüds is solving distribution for emerging brands in Latin America while helping mom & pop stores to earn more money

Name person responsible for investment pitch:

Sr. Sebastian HERNANDEZ

Project Location:

Bogotá - Cundinamarca

**SECTOR:** INFORMATION AND COMMUNICATION TECHNOLOGY

(\$)

Investment (USD Million)

Required Investment (USD Million):

5000000

Project Stage:

Not Available

Use of funds:

Developers: 30% - Hire: 30% Markets: 20% - Others: 20%

Interested in:

Capital injection

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ 2000000

2018: \$ 900000

2017: \$ 250000

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed







## Company Name:

188 TALENTO CONSULTORES S.A.S.

## **Project Name:**

Sistegra SST

CONTACT PERSON:

Sra. Lina Maria SIERRA MEJIA



#### Project information

We are going to invest the money completely in Digital Strategy, Product Launch and Business Expansion to Ecuador and Mexico.

#### Name person responsible for investment pitch:

Sra. Lina Maria SIERRA MEJIA

#### Project Location:

Medellín - Antioquia

SECTOR: INFORMATION AND COMMUNICATION TECHNOLOGY



## Investment (USD Million)

# Required Investment (USD Million):

Project Stage: Not Available Use of funds: To be confirmed

1000000

Interested in:

M&A (Fusión/Adquisición)

## Sales (USD Million):

#### **EBITDA (USD Million):**

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed







## Company Name:

359 TIENDAPP S.A.S

### Project Name:

Not available

**CONTACT PERSON:** 

Sr. Santiago LONDONO CUARTAS



#### Project information

Software that seeks to solve the communication between sellers and suppliers (drugstores, restaurants, etc) in developing countries and the problems that implies a market that handles mostly cash. It is defined as a marketplace that connects the supplier with the customer and vice versa.

#### Name person responsible for investment pitch:

Sr. Santiago LONDONO CUARTAS

#### Project Location:

Medellín - Antioquia

**SECTOR:** INFORMATION AND COMMUNICATION TECHNOLOGY



### Investment (USD Million)

#### Required Investment (USD Million):

2

Project Stage:

Use of funds:

Not Available To be confirmed



#### Interested in:

Capital injection

#### Sales (USD Million):

#### **EBITDA (USD Million):**

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed
2018: \$ To be Corfirmed







## Company Name:

352 TSD TECHNOLOGY GROUP - FIRGUEN

## **Project Name:**

CONFIDENCIAL

CONTACT PERSON: Sr. Omar DARWISCH



### **Project information**

105/5000 Purchase of equipment that has AI assistance based on DL, for diagnosis and prediction of severity.

Name person responsible for investment pitch:

Sr. Omar DARWISCH

Project Location:

Bogotá - Cundinamarca

**SECTOR:** INFORMATION AND COMMUNICATION TECHNOLOGY



Investment (USD Million)

Required Investment (USD Million):

Project Stage: Not Available Use of funds:

To be confirmed

Equity

Interested in:

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed







## Company Name:

444 TUSDATOS.CO

### Project Name:

Not available

CONTACT PERSON:

Sr. Santiago HERNÁNDEZ



#### Project information

Tusdatos.co offers automated background checks in less than 60 seconds gathering information in real time from all relevant information sources. To launch a check all you need is the person's national ID or their name. Data is gathered when the check is initiated, we do not use stale or outdated data.

#### Name person responsible for investment pitch:

Sr. Santiago HERNÁNDEZ

#### Project Location:

Bogotá - Cundinamarca

**SECTOR:** INFORMATION AND COMMUNICATION TECHNOLOGY



### Investment (USD Million)

#### Required Investment (USD Million):

0.85

## Project Stage:

Not Available

#### Use of funds:

Developers: 40% - Hire: 20% Markets: 30% - Others: 10%

# 

#### Interested in:

Capital injection

## Sales (USD Million):

#### **EBITDA (USD Million):**

2019: \$ 89000

2018: \$ 7000

2017: \$ To be Corfirmed

2019: \$ 12000

2018: \$ To be Corfirmed







## Company Name:

185 VECINDARIO

## **Project Name:**

Not available

**CONTACT PERSON:** 

Sr. Felipe RESTREPO



### **Project information**

Vecindario.com a platform for housing purchase in Latinamerica.

#### Name person responsible for investment pitch:

Sr. Felipe RESTREPO

## Project Location:

Medellín - Antioquia

**SECTOR:** INFORMATION AND COMMUNICATION TECHNOLOGY



## Investment (USD Million)

#### Required Investment (USD Million):

•

## Project Stage:

Not Available

#### Use of funds:

Developers: 36% - Hire: 24% Markets: 19% - Others: 21%

# 

#### Interested in:

Capital injection

#### Sales (USD Million):

#### **EBITDA (USD Million):**

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2018: \$ To be Corfirmed

2019: \$ To be Corfirmed





Company Name:

766 VOIKE INC

**Project Name:** 

Voike

CONTACT PERSON:

Sr. Jaime JARAMILLO



### Project information

Platform & Operations 398000 Marketing 442000 Human Resources 900000 Professional Fees 150000 Miscellaneous & Debt 70000 Total Uses 1960000

Name person responsible for investment pitch:

Sr. Jaime JARAMILLO

Project Location:

Cali - Valle del Cauca

SECTOR: INFORMATION AND COMMUNICATION TECHNOLOGY



Investment (USD Million)

Required Investment (USD Million): 2000000

Project Stage: Not Available Use of funds: To be confirmed

Interested in:

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed 2017: \$ To be Corfirmed

Equity







## Company Name:

219 WMC SAS

## **Project Name:**

Not available

**CONTACT PERSON:** 

Sr. Alejandro ARANGO



#### Project information

Mowies is a Content Market Network, where CREATORS can monetize their content by selling, or renting, directly to viewers; and where viewers can share and distribute the content they love and get rewarded in cash for it, we call them PARTNERS.

#### Name person responsible for investment pitch:

Sr. Alejandro ARANGO

#### Project Location:

Medellín - Antioquia

**SECTOR:** INFORMATION AND COMMUNICATION TECHNOLOGY



## Investment (USD Million)

#### Required Investment (USD Million):

2.5

## Project Stage:

Not Available

#### Use of funds:

Developers: 50% - Hire: 15% Markets: 15% - Others: 20%

# 

#### Interested in:

Capital injection

## Sales (USD Million):

#### **EBITDA (USD Million):**

2019: \$ 60000

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2018: \$ To be Corfirmed

2019: \$ To be Corfirmed







## Company Name:

252 YOUR TRAVEL BY VIAJAR CON PROMOCIONES

## Project Name:

Not available

CONTACT PERSON: Sra. Viviana Marcela PORTELA GUZMÁN



#### Project information

We are a technology-based, a tourism, and hotel wholesaler, is dedicated to improve small independent hotels and small travel agencies, to make it more profitable; sheltering them under our name and standardizing their process to increase their occupancy, customer loyalty, and profitability through technology. Our systems Work like a Marketplace, that integrates small hotels, travel agencies, and the traveler/end-user. 100% user friendly. This Platform to reactive their operations.

#### Name person responsible for investment pitch:

Sra. Viviana Marcela PORTELA GUZMÁN

#### Project Location:

Medellín - Antioquia

**SECTOR:** INFORMATION AND COMMUNICATION TECHNOLOGY



### Investment (USD Million)

## Required Investment (USD Million):

800000

Project Stage: Not Available Use of funds:

Developers: 49% - Hire: 32% Markets: 12% - Others: 7%

Inte

Interested in:

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ 306000

2018: \$ 333760

2017: \$ 110150

2019: \$ 14722

2018: \$ 27704

2017: \$ 27935

Capital injection







Company Name:

351 BLACKPOL COLOMBIA

**Project Name:** 

**PCH** Noque

**CONTACT PERSON:** 

Sr. Santiago DIAZ RAMIREZ

Project information

CAPEX 95% OPEX 5%

Name person responsible for investment pitch:

Sr. Santiago DIAZ RAMIREZ

Project Location:

Envigado - Antioquia

SECTOR:

**ENERGY** 



Investment (USD Million)

Required Investment (USD Million):

22.6

Project Stage:

To apply for UPME registration

Use of funds:

To be confirmed

Interested in:

Sales (USD Million):

**EBITDA (USD Million):** 

Debt

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed





Company Name:

351 BLACKPOL COLOMBIA

**Project Name:** 

**PCH IFS** 

**CONTACT PERSON:** 

Sr. Santiago DIAZ RAMIREZ



Project information

**CAPEX 100%** 

Name person responsible for investment pitch:

Sr. Santiago DIAZ RAMIREZ

Project Location:

Envigado - Antioquia

SECTOR:

**ENERGY** 



Investment (USD Million)

Required Investment (USD Million):

32

Project Stage:

To apply for UPME registration

Use of funds:

To be confirmed

Interested in:

Sales (USD Million):

**EBITDA (USD Million):** 

Debt

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed







## Company Name:

361 CASTELLANA DE PROYECTOS SOLARES SAS (UNIVERGY)

## **Project Name:**

Castellana de Proyectos Solares SAS

CONTACT PERSON:

Sr. José Ángel GARCIA



#### Project information

El Girasol is a solar photovoltaic Energy generation Project placed in Caracolí - Atlantico in the North of Colombia. The Project has been developed to have a capacity of 19,9MW and it will use a tracker system. The plant will be interconnected to the "Subestación Caracolí" at 110kW and will be registered in stage II UPME in October 2020.

## Name person responsible for investment pitch:

Sr. José Ángel GARCIA

Project Location:

Barranquilla - Atlántico

**SECTOR**: ENERGY



### Investment (USD Million)

#### Required Investment (USD Million):

15

#### Project Stage:

To apply for UPME registration

Use of funds:

To be confirmed



#### Interested in:

## Sales (USD Million):

#### **EBITDA (USD Million):**

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed
2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

M&A (Fusión/Adquisición)







## Company Name:

853 EGAL

### Project Name:

PARQUES SOLARES EN COLOMBIA.

CONTACT PERSON:

Sr. Ivan MARTINEZ



#### Project information

The companies that come to Colombia with the aim of developing solar and / or wind farms, although they have a lot of experience abroad, many times they do not know the particularities of Colombia. In this sense, EGAL wishes to be your partner and / or local advisor, facilitating the development of your projects in the country. Either selling them projects with an advanced development AND / OR accompanying them in the development of new projects.

## Name person responsible for investment pitch:

Sr. Ivan MARTINEZ

Project Location:

Cartagena - Bolívar

**SECTOR**: ENERGY



### Investment (USD Million)

#### Required Investment (USD Million):

50

#### Project Stage:

To apply for UPME registration

Use of funds:

To be confirmed



#### Interested in:

## Sales (USD Million):

## **EBITDA (USD Million):**

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed
2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

Strategic alliance





Company Name:

853 EGAL

**Project Name:** 

Granja solar - Sol&Cielo

**CONTACT PERSON:** 

Sr. Ivan MARTINEZ



**Project information** 

Name person responsible for investment pitch:

Sr. Ivan MARTINEZ

Project Location:

Cartagena - Bolívar

SECTOR:

**ENERGY** 



Investment (USD Million)

Required Investment (USD Million):

7

Project Stage:

To apply for UPME registration

Use of funds:

To be confirmed

Interested in:

Sales (USD Million):

**EBITDA (USD Million):** 

Strategic alliance

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed







## Company Name:

903 ELECOFASA INTERNACIONAL SAS

## **Project Name:**

PARQUE TECNOLÓGICO & AMBIENTAL "BIOPALMA DEL CATATUMBO

CONTACT PERSON:

Sr. Jhon David MURILLO ARRIETA



#### Project information

ELECOFASA INTERNACIONAL SAS presents the operation called "BIOPALMA DEL CATATUMBO" TECHNOLOGICAL & ENVIRONMENTAL PARK We are a Colombian company, which represents in LATIN AMERICA the companies that make up the ELECOFASA CONSORTIUM, for the implementation of the "TECHNOLOGICAL AND ENVIRONMENTAL PARKS", for the treatment of the AGROINDUSTRIAL Waste, Urban Solid Waste and Any Waste of Organic Origin with the application of the "Piroelecofasa" Technology

### Name person responsible for investment pitch:

Sr. Jhon David MURILLO ARRIETA

#### Project Location:

Cúcuta - Norte de Santander

**SECTOR**: ENERGY



### Investment (USD Million)

#### Required Investment (USD Million):

4.5

#### Project Stage:

To apply for UPME registration

#### Use of funds:

To be confirmed

| ~     | $\sim$  |
|-------|---------|
| II ii | ll II l |
|       |         |

Financing

#### Interested in:

## Sales (USD Million):

#### **EBITDA (USD Million):**

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed







## Company Name:

530 ENERGIA SOLAR DEL VALLE DEL CAUCA S.A.S.

## **Project Name:**

PARQUE SOLAR ROLDANILLO

**CONTACT PERSON:** 

Sr. Alfonso GOMEZ RAMIREZ



#### Project information

Purchase of equipment such as panels, inverters, transformers, protection cells, structure, wiring, installation of equipment, infrastructure works such as administrative headquarters and warehouse

#### Name person responsible for investment pitch:

Sr. Alfonso GOMEZ RAMIREZ

#### Project Location:

Roldanillo - Valle del Cauca

**SECTOR**: ENERGY



## Investment (USD Million)

## Required Investment (USD Million):

6000000

#### Project Stage:

To apply for UPME registration

### Use of funds:

To be confirmed

|   | 1   | 1     |
|---|-----|-------|
| ш | n l | l III |
| ш | ш   | υ     |

#### Interested in:

## Sales (USD Million):

#### **EBITDA (USD Million):**

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed
2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

Debt

2010.







## Company Name:

786 ENERPRO SAS

### Project Name:

Pequeñas Centrales Hidroelectricas del Rio Suarez

**CONTACT PERSON:** 

Sr. Santiago RODRIGUEZ



#### Project information

-With a total investment of approximately USD110MM, in a proposed structure of 30/70 (E / D), the resources are sought for the construction of three small hydroelectric plants that make up the project. -The project is currently in phase 3, has environmental license, connection point, and geological studies are being finalized to refine the budget. -Contractor selection process is expected for the first quarter of the year 2021.

## Name person responsible for investment pitch:

Sr. Santiago RODRIGUEZ

#### Project Location:

Bogotá - Cundinamarca

**SECTOR**: ENERGY



### Investment (USD Million)

#### Required Investment (USD Million):

110

#### Project Stage:

To apply for UPME registration

#### Use of funds:

To be confirmed

|       | 1 |
|-------|---|
| 2     | ľ |
| Hilli | l |
|       |   |

Equity

#### Interested in:

#### Sales (USD Million):

#### **EBITDA (USD Million):**

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2018: \$ To be Corfirmed

2019: \$ To be Corfirmed







## Company Name:

787 GICON GMBH

## **Project Name:**

GICON - Proyecto de residuos orgánicos en Cali & centro produccion de fertilizantes

CONTACT PERSON: Sr. Javier CANGAS



### **Project information**

The investor will own the biogas plants and fertilizer production centers. GICON will execute the project and train the plant operators. GICON is interested in being the leading company in Colombia in this sector of biogas from waste. GICON provides the investor with all our customers. The investor will: -invest in detailed engineering for the financial closure of the project -Close PPA contracts with electricity and/or natural gas retailers -Financing the project

Name person responsible for investment pitch:

Sr. Javier CANGAS

Project Location:

Bogotá - Cundinamarca

**SECTOR**: ENERGY



Investment (USD Million)

Required Investment (USD Million):

6

Project Stage:

To apply for UPME registration

Use of funds:

To be confirmed

Interested in:

Strategic alliance

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed







## Company Name:

158 LATAMSOLAR COLOMBIA SAS

## **Project Name:**

LATAMSOLARCOLOMBIA SAS

**CONTACT PERSON:** 

Sr. Enrique GARRIDO



### **Project information**

We are looking for investors for the photovoltaic projects that we are developing.

Name person responsible for investment pitch:

Sr. Enrique GARRIDO

Project Location:

Bogotá - Cundinamarca

**SECTOR**: ENERGY



Investment (USD Million)

Required Investment (USD Million):

1.500

Project Stage:

To apply for UPME registration

Use of funds:

To be confirmed

Interested in:

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

Strategic alliance





## Company Name:

158 LATAMSOLAR COLOMBIA SAS

**Project Name:** 

El Copey

CONTACT PERSON:

Sr. Enrique GARRIDO



## **Project information**

Set-up a Joint Venture

Name person responsible for investment pitch:

Sr. Enrique GARRIDO

Project Location:

Bogotá - Cundinamarca

SECTOR: **ENERGY** 



Investment (USD Million)

Required Investment (USD Million):

350

Project Stage:

To apply for UPME registration

Use of funds:

To be confirmed

Interested in:

Strategic alliance

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed







## Company Name:

158 LATAMSOLAR COLOMBIA SAS

**Project Name:** 

Sabanalarga

**CONTACT PERSON:** 

Sr. Enrique GARRIDO



## **Project information**

Set-up a Joint Venture

Name person responsible for investment pitch:

Sr. Enrique GARRIDO

Project Location:

Bogotá - Cundinamarca

**SECTOR**: ENERGY



Investment (USD Million)

Required Investment (USD Million):

350

Project Stage:

To apply for UPME registration

Use of funds:

To be confirmed



Interested in:

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed
2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

Strategic alliance

2010.







## Company Name:

158 LATAMSOLAR COLOMBIA SAS

**Project Name:** 

La Loma

CONTACT PERSON:

Sr. Enrique GARRIDO



## **Project information**

Set-up a Joint Venture

Name person responsible for investment pitch:

Sr. Enrique GARRIDO

Project Location:

Bogotá - Cundinamarca

SECTOR: **ENERGY** 



Investment (USD Million)

Required Investment (USD Million):

350

Project Stage:

To apply for UPME registration

Use of funds:

To be confirmed



Interested in:

Strategic alliance

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed







## Company Name:

158 LATAMSOLAR COLOMBIA SAS

**Project Name:** 

Sahagún

CONTACT PERSON:

Sr. Enrique GARRIDO



## **Project information**

Set-up a Joint Venture

Name person responsible for investment pitch:

Sr. Enrique GARRIDO

Project Location:

Bogotá - Cundinamarca

SECTOR: **ENERGY** 



Investment (USD Million)

Required Investment (USD Million):

350

Project Stage:

To apply for UPME registration

Use of funds:

To be confirmed



Interested in:

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed 2018: \$ To be Corfirmed

Strategic alliance







## Company Name:

221 MORELCO S.A.S.

### Project Name:

Generation, Transmission, and Oil & Gas Projects

CONTACT PERSON: 9

Sr. Juan Fernando PEMBERTHY DÍAZ



#### Project information

The company is interested in contacting investors (or other companies) interested in developing generation and transmission projects in Colombia that require a local partner who can execute EPC and manage social, environmental and property procedures. Currently MORELCO is executing projects for about 150 MMUSD in Colombia (close to 500 MMUSD in countries of the region), among them a transmission line project of approximately 110 MMUSD of CAPEX via Project Finance in the Colombian Guajira.

### Name person responsible for investment pitch:

Sr. Juan Fernando PEMBERTHY DÍAZ

Project Location:

Bogotá - Cundinamarca

**SECTOR**: ENERGY



### Investment (USD Million)

Required Investment (USD Million):

100

Project Stage:

To apply for UPME registration

Use of funds:

To be confirmed

Interested in:

Capital investment

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed







## Company Name:

340 OBC PARTNERS SAS

## **Project Name:**

Proyecto energético Bellavista

CONTACT PERSON:

Sr. Marino SALAZAR



### **Project information**

40MW of mixed renewable generation: hydro, wind and solar With tourism development potential.

Name person responsible for investment pitch:

Sr. Marino SALAZAR

Project Location:

Bogotá - Cundinamarca

SECTOR: **ENERGY** 



Investment (USD Million)

Required Investment (USD Million):

90

Project Stage:

To apply for UPME registration

Use of funds:

To be confirmed

Equity

Interested in:

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2017: \$ To be Corfirmed







## Company Name:

349 PROMOTORA ENERGETICA DEL CENTRO S.A E.S.P

## **Project Name:**

PROMOTORA ENERGÉTICA DEL CENTRO S.A E.S.P

**CONTACT PERSON:** 

Sr. Orlando MICOLTA GONZALEZ



#### Project information

An investor interested in participating in the construction, administration, operation and maintenance of the Hidroeléctrico Miel II project is required.

#### Name person responsible for investment pitch:

Sr. Orlando MICOLTA GONZALEZ

#### Project Location:

Manizales - Caldas

**SECTOR**: ENERGY



## Investment (USD Million)

#### Required Investment (USD Million):

250

### Project Stage:

To apply for UPME registration

#### Use of funds:

To be confirmed



#### Interested in:

Strategic alliance

## Sales (USD Million):

## **EBITDA (USD Million):**

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2018: \$ To be Corfirmed

2019: \$ To be Corfirmed







## Company Name:

274 SMART CONSULTING GROUP

## **Project Name:**

Granja Solar CLIP 57 MW

CONTACT PERSON:

Sr. Juan Pablo RODRÍGUEZ LÓPEZ



### **Project information**

The required resources will be used to finance the construction of the solar plant.

Name person responsible for investment pitch:

Sr. Juan Pablo RODRÍGUEZ LÓPEZ

Project Location:

Cali - Valle del Cauca

**SECTOR**: ENERGY



Investment (USD Million)

Required Investment (USD Million):

46

Project Stage:

To apply for UPME registration

Use of funds:

To be confirmed

Debt

Interested in:

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed





Company Name:

365 SOL & CIELO

**Project Name:** 

Sol y Cielo Granja Solar

**CONTACT PERSON:** 

Sr. Federico JARAMILLO



**Project information** 

Construction.

Name person responsible for investment pitch:

Sr. Federico JARAMILLO

Project Location:

Montería - Córdoba

SECTOR:

**ENERGY** 



Investment (USD Million)

Required Investment (USD Million):

7

Project Stage:

To apply for UPME registration

Use of funds:

To be confirmed

Interested in:

Sales (USD Million):

**EBITDA (USD Million):** 

Equity

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed





Company Name:

144 SOLARGREEN SAS

**Project Name:** 

**SOLARGREEN SAS** 

CONTACT PERSON:

Sr. Ernesto PÉREZ



**Project information** 

SOLARGREEN SAS

Name person responsible for investment pitch:

Sr. Ernesto PÉREZ

Project Location:

Medellín - Antioquia

SECTOR: **ENERGY** 



Investment (USD Million)

Required Investment (USD Million):

Project Stage:

To apply for UPME registration

Use of funds:

To be confirmed

Debt

Interested in:

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed







# Company Name:

144 SOLARGREEN SAS

# **Project Name:**

Proyecto Montelíbano

CONTACT PERSON:

Sr. Ernesto PÉREZ



# **Project information**

Total acquisition of the solar energy project in Córdoba.

Name person responsible for investment pitch:

Sr. Ernesto PÉREZ

Project Location:

Medellín - Antioquia

SECTOR: **ENERGY** 



Investment (USD Million)

Required Investment (USD Million):

122

Project Stage:

To apply for UPME registration

Use of funds:

To be confirmed

Interested in:

M&A (Fusión/Adquisición)

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed







# Company Name:

144 SOLARGREEN SAS

# **Project Name:**

Proyecto Sabanalarga

CONTACT PERSON:

Sr. Ernesto PÉREZ



### **Project information**

Total acquisition of the solar energy project in the Atlantic

Name person responsible for investment pitch:

Sr. Ernesto PÉREZ

Project Location:

Medellín - Antioquia

SECTOR: **ENERGY** 



Investment (USD Million)

Required Investment (USD Million):

89

Project Stage:

To apply for UPME registration

Use of funds:

To be confirmed

Interested in:

M&A (Fusión/Adquisición)

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed









# Company Name:

976 ACCOR

# **Project Name:**

Jo&Joe, Mama Shelter

CONTACT PERSON: Sra. Valentina LUQUE



#### Project information

LEADING THE HOSPITALITY REVOLUTION. TODAY, WE ARE MORE THAN A HOTEL GROUP, WE ARE A HOLISTIC ECOSYSTEM OF BRANDS, TALENT AND SOLUTIONS, READY TO ENGAGE WITH THE FUTURE'S ENDLESS POSSIBILITIES. ACCOR HAS AN OFFER TO BRING NEW LIFE TO THE WAY YOU LIVE, WORK, PLAY, AND DO BUSINESS.

### Name person responsible for investment pitch:

Sra. Valentina LUQUE

#### Project Location:

Bogotá - Cundinamarca

**SECTOR:** TOURISM INFRASTRUCTURE



### Investment (USD Million)

#### Required Investment (USD Million):

1(

Project Stage: Not Available Use of funds:

To be confirmed



### Interested in:

# Sales (USD Million):

### **EBITDA (USD Million):**

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed 2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

Investment







# Company Name:

210 ANKUA ECO HOTEL

# **Project Name:**

ANKUA ECO HOTEL

CONTACT PERSON:

Sr. Eduardo PUELLO



#### Project information

Using 85% of the resources, we will invest directly in the acquisition of land, licenses, marketing strategy and construction of the hotel, its in house experiences and agricultural infrastructure in the acquired properties. 15% of the resources will be used to cover current debt of the company, allowing an open negotiation in order to formalize current assets and shares of the company.

Name person responsible for investment pitch:

Sr. Eduardo PUELLO

Project Location:

Usiacurí - Atlántico

**SECTOR:** TOURISM INFRASTRUCTURE



Investment (USD Million)

Required Investment (USD Million):

3460979

Project Stage:

Not Available

Use of funds:

To be confirmed

Interested in:

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed 2017: \$ To be Corfirmed

Equity

1-../







# Company Name:

705 CASA DU VÉLO-CYCLING HOTEL

### **Project Name:**

Casa du Vélo

CONTACT PERSON: Sr. Juan PULIDO



### **Project information**

Casa du Vélo-Cycling Hotel will expand its infrastructure from 10 to 30 rooms and would be embrace our guests who love sports, relaxation, yoga and well-being in general in its unique location. It is necessary to raise at least USD\$1'5 million to participate in the trust for that expansion, this new hotel being the first of a chain of at least ten establishments of this type in Colombia projected to 2030.

Name person responsible for investment pitch:

Sr. Juan PULIDO

Project Location:

Filandia - Quindío

**SECTOR:** TOURISM INFRASTRUCTURE



Investment (USD Million)

Required Investment (USD Million):

1.5

Project Stage: Not Available Use of funds:

To be confirmed

Interested in:

Strategic alliance

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed







# Company Name:

200 CONSTRUCTORA JIPG

# **Project Name:**

**HOTEL IBIS** 

CONTACT PERSON:

Sra. Maria Margarita PUPO DEREIX



#### Project information

The resources will be used in the construction and start-up of the ibis hotel in the city of Montería. It is already under construction with a progress percentage of approximately 40%. The resources would be used to finish the hotel, and the operation of it will be used to pay the acquired debt in the term 10 years. The hotel leaves an annual profit of approximately 630 thousand dollars (thia value is an average and with an occupancy of 75%). It will be an IBIS RED hotel and is planned to be in operation in early 2022. The expected IRR for the loan of the resources is 10.89% effective per year.

#### Name person responsible for investment pitch:

Sra. Maria Margarita PUPO DEREIX

#### Project Location:

Montería - Córdoba

**SECTOR:** TOURISM INFRASTRUCTURE



### Investment (USD Million)

### Required Investment (USD Million):

7

Project Stage:

Not Available

Use of funds:

To be confirmed



### Interested in:

# Sales (USD Million):

### **EBITDA (USD Million):**

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed
2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

Debt







# Company Name:

533 DIEGO MONSALVE (AMAR COLOMBIA)

# **Project Name:**

La Alquería (Eje Cafetero) y Zonas Azules (Cartagena y Santa Marta)

CONTACT PERSON:

Sr. Diego MONSALVE



# **Project information**

Wellnes Lifeslye and Seniors Living

Name person responsible for investment pitch:

Sr. Diego MONSALVE

Project Location:

Pereira - Risaralda

**SECTOR:** TOURISM INFRASTRUCTURE



Investment (USD Million)

Required Investment (USD Million):

5

Project Stage: Not Available Use of funds:

To be confirmed

Interested in:

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

Investment

-----







# Company Name:

1038 H36

# **Project Name:**

Hotel Amazonico (Empresa H36 S.A.S)

**CONTACT PERSON:** 

Sra. Ana Maria SIERRA



### **Project information**

Will be used to accomplish the last stage of the "Hotel boutique Amazonico" project

Name person responsible for investment pitch:

Sra. Ana Maria SIERRA

Project Location:

Medellín - Antioquia

**SECTOR:** TOURISM INFRASTRUCTURE



Equity

Investment (USD Million)

Required Investment (USD Million):

1160700

Project Stage: Not Available Use of funds:

To be confirmed

1100700

Interested in:

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed







# Company Name:

321 HOTEL MISIÓN SANTA BÁRBARA

### Project Name:

HOTEL MISION SANTA BARBARA

CONTACT PERSON:

Sr. Mario GALLEGOS HENCKER



#### Project information

The Hotel Misión Santa Bárbara is an integral part of Barichara's history because it is the first hotel established in town. It has the most beautiful old time architecture, peaceful environment and it is surrounded by nature. The Hotel is located in the privileged upper part of the city, it is quite closed to restaurants, colonial churches, handicrafts shops and the most important landmarks of the area. Few steps from the Hotel, you can face a stunning view of the Suarez river canyon and you wi

Name person responsible for investment pitch:

Sr. Mario GALLEGOS HENCKER

Project Location:

Barichara - Santander

**SECTOR:** TOURISM INFRASTRUCTURE



Investment (USD Million)

Required Investment (USD Million):

4

Project Stage: Not Available Use of funds:

To be confirmed

Sale

Interested in:

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed







# Company Name:

103 IMMERSION - LACHI S.A.S.

### Project Name:

**IMMERSION** 

CONTACT PERSON:

Sr. Gauthier MALZAC



#### Project information

Strategic ally for the Construction and operation of a luxury ecotouristic complex on a virgin beach in the Colombian Caribbean. An eco-resort, tourist houses for sale, a foundation with management plan are built. The partners are two French entrepreneurs who advanced the development of this project by dedicating themselves to it for 2 years. The project has the land, a complete business plan with its financial projection for 10 years.

# Name person responsible for investment pitch:

Sr. Gauthier MALZAC

### Project Location:

San Bernardo Del Viento - Córdoba

**SECTOR:** TOURISM INFRASTRUCTURE



### Investment (USD Million)

### Required Investment (USD Million):

6

Project Stage: Not Available Use of funds:

To be confirmed

#### Interested in:

# Sales (USD Million):

# **EBITDA (USD Million):**

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2018: \$ To be Corfirmed

2019: \$ To be Corfirmed

2017: \$ To be Corfirmed

Strategic alliance







# Company Name:

187 INVEST IN SANTA MARTA

### Project Name:

Loma Nevada Minca Hostel

**CONTACT PERSON:** 

Sr. Beatriz Martha DAVILA



#### Project information

Located at 1,500 meters high overlooking the Caribbean Sea in the Sierra Nevada de Santa Marta (Colombia). It is a space where rest and pleasure to enjoy nature present their best combination. In an ecological environment, with accommodation in private cabins, shared cabins, hammocks kiosk and camping area. Make your reservation now.

# Name person responsible for investment pitch:

Sr. Beatriz Martha DAVILA

#### Project Location:

Santa Marta - Magdalena

**SECTOR:** TOURISM INFRASTRUCTURE



### Investment (USD Million)

Required Investment (USD Million): 750.000

Project Stage: Not Available Use of funds:
To be confirmed

Sale

### Interested in:

### Sales (USD Million):

### **EBITDA (USD Million):**

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed







# Company Name:

727 MOCHILA HOSTEL SALENTO

### Project Name:

MOCHILA HOSTEL SALENTO

CONTACT PERSON: Sr. Juan Carlos GARCIA



### **Project information**

Mochila Hostel is an eco-hostel that has been operating in the tourist town of Salento for 3 years, giving very good results; With a modern architectural design and at the same time indigenous in guadua, it makes the stay of Colombian and foreign tourists something special and different. We are listed as one of the best hostels in Salento, a rating given by Booking, Tripadvisor and Hostelworld. https://mochilahostelsalen.wixsite.com/p750

Name person responsible for investment pitch:

Sr. Juan Carlos GARCIA

Project Location:

Salento - Quindío

SECTOR: TOURISM INFRASTRUCTURE



### Investment (USD Million)

Required Investment (USD Million):

Project Stage: Not Available Use of funds: To be confirmed

760

Sale

Interested in:

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed







# Company Name:

874 NEOTROPIC EXPEDITIONS

### Project Name:

Casa Opuntia

CONTACT PERSON:

Sr. Jorge Marcelo MENESES JURADO



#### Project information

We will build a 35-room luxury hotel in the urban area of ??Barichara, Santander. Which will cover an accommodation offer of the highest standards, focused on luxury and wellness markets for travelers from North American and European regions, whom based on our marketing analysis seek unique cultural experiences, which we are capable to fulfill as luxury tour operators

# Name person responsible for investment pitch:

Sr. Jorge Marcelo MENESES JURADO

#### Project Location:

Bogotá - Cundinamarca

SECTOR: TOURISM INFRASTRUCTURE



### Investment (USD Million)

#### Required Investment (USD Million):

Project Stage:

Not Available

Use of funds:

To be confirmed



#### Interested in:

# Sales (USD Million):

### **EBITDA (USD Million):**

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed 2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

Strategic alliance







# Company Name:

244 NOMAD LODGES AMAZONAS SAS

### Project Name:

Nomad lodges Amazonas SAS

CONTACT PERSON: Sr. Pierre KRUEGER



#### Project information

Construction of 12 exclusive bungalows as well as 1200m2 of common areas and service infrastructure including a building intended to accommodate non-local employees, a maintenance building, a storage building, the kitchens, the laundry room, a restaurant, a bar, a library, a shop, a reception as well as the whole system of footbridges connecting these different buildings.

Name person responsible for investment pitch:

Sr. Pierre KRUEGER

Project Location:

Leticia - Amazonas

**SECTOR:** TOURISM INFRASTRUCTURE



### Investment (USD Million)

Required Investment (USD Million):

.

Project Stage: Not Available Use of funds:

To be confirmed

M

Debt

Interested in:

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed







# Company Name:

231 PLANET KHMISSA COLOMBIA SAS

# **Project Name:**

Campground La Bonanza

**CONTACT PERSON:** 

Sr. Anouar ATMANI



### **Project information**

Infrastructure dedicated to travelers en RV's, with all adequate services to this type of travelers. Travelers in families or couple are mainly originated from Europe and North America, traveling from Alaska to Ushuaia or other way round.

Name person responsible for investment pitch:

Sr. Anouar ATMANI

Project Location:

Silvia - Cauca

**SECTOR:** TOURISM INFRASTRUCTURE



Investment (USD Million)

Required Investment (USD Million):

1

Project Stage: Not Available Use of funds:

To be confirmed

Interested in:

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

Sale







# Company Name:

443 PROMECO SAS

**Project Name:** 

PROMECO

**CONTACT PERSON:** 

Sr. Francisco SILVA



### **Project information**

The resources are mainly intended to hire the Master Plan, build the first zip line park, operate the park for six months, pay taxes and leave the property titles ready in accordance with the trust fund sought.

Name person responsible for investment pitch:

Sr. Francisco SILVA

Project Location:

Bogotá - Cundinamarca

**SECTOR:** TOURISM INFRASTRUCTURE



Investment (USD Million)

Required Investment (USD Million):

1

Project Stage: Not Available Use of funds:

To be confirmed

M

Equity

Interested in:

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed







# Company Name:

45 PUERTA DE NEGOCIOS SAS

# **Project Name:**

Puerta de Negocios SAS

CONTACT PERSON:

Sr. Sebastián Sánchez SEBASTIÁN SÁNCHEZ



### **Project information**

Land & Soft Cost 4.264.706 USD Construction 19.117.647 USD FF&E 2.352.941 USD Total investment 25.735.294 USD

# Name person responsible for investment pitch:

Sr. Sebastián Sánchez SEBASTIÁN SÁNCHEZ

#### Project Location:

Soacha - Cundinamarca

SECTOR: TOURISM INFRASTRUCTURE



# Investment (USD Million)

### Required Investment (USD Million):

25

Debt

Project Stage: Not Available Use of funds: To be confirmed

Interested in:

# Sales (USD Million):

# **EBITDA (USD Million):**

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed









# Company Name:

881 ALCALDÍA DE MEDELLÍN

### Project Name:

Metro Ligero Av. 80 - Metro de Medellín

CONTACT PERSON: Sr. Sergio Andrés LÓPEZ MUÑOZ



### **Project information**

At its current stage, we are looking for support to undertake the prefeasibility and feasibility studies of the subway line. The project aims to built a new subway line from north to south of the metropolitan area of the city of Medellín. The underground mass transport system will run over approximately 20,3 km and will have 20 stations.

# Name person responsible for investment pitch:

Sr. Sergio Andrés LÓPEZ MUÑOZ

#### Project Location:

Medellín - Antioquia

**SECTOR:** INFRASTRUCTURE AND LOGISTICS



Investment (USD Million)

Required Investment (USD Million):

4.52

Project Stage: Prefeasibility Use of funds:
To be confirmed

Financing

Interested in:

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed







# Company Name:

881 ALCALDÍA DE MEDELLÍN

### **Project Name:**

Ampliación del estadio Atanasio Girardot

**CONTACT PERSON:** 

Sr. Sergio Andrés LÓPEZ MUÑOZ



### Project information

Design-Build-Finance-Operate-Maintain (DBFOM), Establishing commercial strategies to finance structural and functional improvements to the Atanasio Girardot sports complex, in order to turn it into a sporting, cultural and entertainment arena of international status.

# Name person responsible for investment pitch:

Sr. Sergio Andrés LÓPEZ MUÑOZ

#### Project Location:

Medellín - Antioquia

**SECTOR:** INFRASTRUCTURE AND LOGISTICS



# Investment (USD Million)

### Required Investment (USD Million):

117.81

Financing

Project Stage:

Prefeasibility

Use of funds:

To be confirmed



#### Interested in:

### Sales (USD Million):

### **EBITDA (USD Million):**

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed
2018: \$ To be Corfirmed







# Company Name:

881 ALCALDÍA DE MEDELLÍN

### Project Name:

Cárcel Agroindustrial

**CONTACT PERSON:** 

Sr. Sergio Andrés LÓPEZ MUÑOZ



#### Project information

Design-Build-Finance-Operate-Maintain (DBFOM) a prison for deprived of freedom people. A new space that allows the integral re-socialization of inmates and provide solutions to the serious prison problems currently facing the city. The project will help reduce overcrowding in prisons, achieve effective re-socialization, generate job opportunities, and adequate spaces for for 2200 prisoner. The contract is expected to be awarded in 2021 and construction to begin in 2022.

# Name person responsible for investment pitch:

Sr. Sergio Andrés LÓPEZ MUÑOZ

Project Location:

Medellín - Antioquia

**SECTOR:** INFRASTRUCTURE AND LOGISTICS



### Investment (USD Million)

Required Investment (USD Million):

39

Project Stage:

Ready to build

Use of funds:

To be confirmed

Financing

Interested in:

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed







# Company Name:

703 ANI - AGENCIA NACIONAL DE INFRAESTRUCTURA

# **Project Name:**

RED DE VÍAS DE NUEVO CAUCA Cali-Palmira Access

CONTACT PERSON:

Sra. Diana CARDONA



### Project information

Execution of construction works, canalization and dredging of 900km of navigable canal of the Magdalena River, as well as maintenance, equipment and provision of other operational and navigation services.

Name person responsible for investment pitch:

Sra. Diana CARDONA

Project Location:

Bogotá - Cundinamarca

**SECTOR:** INFRASTRUCTURE AND LOGISTICS



Investment (USD Million)

Required Investment (USD Million):

700

Project Stage: Prefeasibility Use of funds:

To be confirmed

M

Financing

Interested in:

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

0017 \$ Talas Carling







# Company Name:

703 ANI - AGENCIA NACIONAL DE INFRAESTRUCTURA

# **Project Name:**

RED DE VÍAS DE NUEVO CAUCA Cali-Palmira Access

CONTACT PERSON:

Sra. Diana CARDONA



### Project information

The project consists of the rehabilitation and improvement of the existing road and the construction of the second road between Popayán and Santander de Quilichao, following the route of the current road identified with number 2504 of the national road network.

Name person responsible for investment pitch:

Sra. Diana CARDONA

Project Location:

Bogotá - Cundinamarca

**SECTOR:** INFRASTRUCTURE AND LOGISTICS



Investment (USD Million)

Required Investment (USD Million):

396.3

Financing

Project Stage:

Ready to build

Use of funds:

To be confirmed

Interested in:

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed







# Company Name:

703 ANI - AGENCIA NACIONAL DE INFRAESTRUCTURA

# **Project Name:**

DIQUE CANAL Calamar - Barranquilla

CONTACT PERSON: Sra. Diana CARDONA



### Project information

DIQUE CANAL Calamar - Barranquilla: Origin and destination lenght: 117 km. Navigable Canal Width: 52-60 m. Construction term: 51 month

Name person responsible for investment pitch:

Sra. Diana CARDONA

Project Location:

Bogotá - Cundinamarca

SECTOR: INFRASTRUCTURE AND LOGISTICS



Investment (USD Million)

Required Investment (USD Million):

659.5

Project Stage: Prefeasibility Use of funds: To be confirmed

Interested in:

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed 2018: \$ To be Corfirmed

2017: \$ To be Corfirmed







# Company Name:

**Project Name:** 

703 ANI - AGENCIA NACIONAL DE INFRAESTRUCTURA

IP ALO SUR

**CONTACT PERSON:** 

Sra. Diana CARDONA



### Project information

Construction of urban speedway of 19.5km (approx.), 4 lines, BTR system and bike exclusive lines to facilitate the transit within the city of Bogota. Additionally, complementary civil works: phase I new line of 8km and phase 2: rehabilitation of 11.5Km

Name person responsible for investment pitch:

Sra. Diana CARDONA

Project Location:

Bogotá - Cundinamarca

**SECTOR:** INFRASTRUCTURE AND LOGISTICS



Investment (USD Million)

Required Investment (USD Million):

335

**Project Stage:** Feasibility

Use of funds:

To be confirmed

Financing

Interested in:

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed







# Company Name:

703 ANI - AGENCIA NACIONAL DE INFRAESTRUCTURA

# **Project Name:**

BOGOTÁ ACCESOS NORTE

CONTACT PERSON: Sra. Diana CARDONA



### **Project information**

Design, studies, operation, environmental, social and land management plus rehabilitation in "Autopista Norte (Street 182 - Street 245" one of the main corridor to Access Bogota city.

# Name person responsible for investment pitch:

Sra. Diana CARDONA

#### Project Location:

Bogotá - Cundinamarca

**SECTOR:** INFRASTRUCTURE AND LOGISTICS



# Investment (USD Million)

Required Investment (USD Million): 448.5

Project Stage: Prefeasibility Use of funds:

To be confirmed

M

Financing

#### Interested in:

### Sales (USD Million):

### **EBITDA (USD Million):**

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2018: \$ To be Corfirmed

2019: \$ To be Corfirmed







# Company Name:

821 ANI AEROPUERTOS

# **Project Name:**

IP CARTAGENA NEW AIRPORT

CONTACT PERSON:

Sra. Diana CARDONA



### **Project information**

Seeks to design, build, manage and operate a new airport infrastructure in the capital of the Bolívar department.

Name person responsible for investment pitch:

Sra. Diana CARDONA

Project Location:

Bogotá - Cundinamarca

**SECTOR:** INFRASTRUCTURE AND LOGISTICS



Investment (USD Million)

Required Investment (USD Million):

987.6

Financing

**Project Stage:** Feasibility

Use of funds:

To be confirmed

Interested in:

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed







# Company Name:

821 ANI AEROPUERTOS

# **Project Name:**

IP SOUTHWEST AIRPORTS Palmira - Buenaventura - Neiva

**CONTACT PERSON:** 

Sra. Diana CARDONA



### **Project information**

Renovation, expansion, operation, maintenance and reversal of 5 airports in southwestern Colombia (Cali, Neiva and Buenaventura)

Name person responsible for investment pitch:

Sra. Diana CARDONA

Project Location:

Bogotá - Cundinamarca

**SECTOR:** INFRASTRUCTURE AND LOGISTICS



Investment (USD Million)

Required Investment (USD Million):

304.4

Financing

Project Stage: Feasibility Use of funds:

To be confirmed

Interested in:

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed







# Company Name:

821 ANI AEROPUERTOS

# **Project Name:**

Cartagena Airport

CONTACT PERSON: Sra. Diana CARDONA



### **Project information**

Structuring, design, construction and supply of the Rafael Núñez international airport in Cartagena, intervention, operation and maintenance of all the airport infrastructure.

Name person responsible for investment pitch:

Sra. Diana CARDONA

Project Location:

Bogotá - Cundinamarca

**SECTOR:** INFRASTRUCTURE AND LOGISTICS



Investment (USD Million)

Required Investment (USD Million):

159.7

**Project Stage:** Feasibility

Use of funds:
To be confirmed

Interested in:

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed
2018: \$ To be Corfirmed

2017: \$ To be Corfirmed







# Company Name:

817 ANI CARRETERAS

# **Project Name:**

Ruta del Sol 2 (Pto. Salgar-Barrancabermeja)

**CONTACT PERSON:** 

Sra. Diana CARDONA



### Project information

Infrastructure Project located in Santander, Colombia. Pre-construction term: 1 year, construction term: 4 years, concession term: 25 years.

Name person responsible for investment pitch:

Sra. Diana CARDONA

Project Location:

Bogotá - Cundinamarca

**SECTOR:** INFRASTRUCTURE AND LOGISTICS



Investment (USD Million)

Required Investment (USD Million):

662.9

Project Stage: Prefeasibility Use of funds:

To be confirmed

Interested in:

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

Financing

5 5







# Company Name:

817 ANI CARRETERAS

# **Project Name:**

TRONCAL DEL MAGDALENA (Barrancabermeja -San Roque)

CONTACT PERSON:

Sra. Diana CARDONA



### Project information

Infrastructure Project located in Antioquia, Colombia - Santander, Colombia. Pre-construction term: 1 year, construction term: 4 years, concession term: 25 years.

#### Name person responsible for investment pitch:

Sra. Diana CARDONA

#### Project Location:

Bogotá - Cundinamarca

SECTOR: INFRASTRUCTURE AND LOGISTICS



### Investment (USD Million)

#### Required Investment (USD Million):

551.3

Project Stage: Prefeasibility Use of funds: To be confirmed

# Sales (USD Million):

# **EBITDA (USD Million):**

Interested in:

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed 2018: \$ To be Corfirmed

2017: \$ To be Corfirmed







# Company Name:

817 ANI CARRETERAS

# **Project Name:**

BUGA - LOBOGUERRERO - BUENAVENTURA

CONTACT PERSON:

Sra. Diana CARDONA



#### Project information

Infrastructure Projectlocated in Buga- Loboguerrero-Buenaventura, Colombia. Pre-construction Term: 1 year. Construction Term: 5 years

# Name person responsible for investment pitch:

Sra. Diana CARDONA

#### Project Location:

Bogotá - Cundinamarca

SECTOR: INFRASTRUCTURE AND LOGISTICS



# Investment (USD Million)

Required Investment (USD Million):

825.2

Project Stage: Prefeasibility Use of funds: To be confirmed

Interested in:

# Sales (USD Million):

# **EBITDA (USD Million):**

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed 2018: \$ To be Corfirmed

2017: \$ To be Corfirmed







# Company Name:

817 ANI CARRETERAS

### Project Name:

PPP LA DORADA CHIRIGUANA RAILWAY

**CONTACT PERSON:** 

Sra. Diana CARDONA



### Project information

Rail Profi 90 Lb/Yd 100% long welded bars, Concrete sleeper, Replacement of sleepers, Alignment and leveling, Bridge reinforcement, Signaling and control

Name person responsible for investment pitch:

Sra. Diana CARDONA

Project Location:

Bogotá - Cundinamarca

**SECTOR:** INFRASTRUCTURE AND LOGISTICS



Investment (USD Million)

Required Investment (USD Million):

365.6

Project Stage:

Use of funds:

Prefeasibility To be confirmed

Interested in:

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed
2018: \$ To be Corfirmed

2017: \$ To be Corfirmed







# Company Name:

817 ANI CARRETERAS

# **Project Name:**

RED DE VÍAS DE NUEVO CAUCA Cali-Palmira Access

CONTACT PERSON:

Sra. Diana CARDONA



### Project information

Execution of construction works, canalization and dredging of 900km of navigable canal of the Magdalena River, as well as maintenance, equipment and provision of other operational and navigation services.

Name person responsible for investment pitch:

Sra. Diana CARDONA

Project Location:

Bogotá - Cundinamarca

SECTOR: INFRASTRUCTURE AND LOGISTICS



Investment (USD Million)

Required Investment (USD Million):

700

 $\widetilde{\mathbb{M}}$ 

Project Stage: Prefeasibility Use of funds: To be confirmed

Interested in:

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed 2018: \$ To be Corfirmed

2017: \$ To be Corfirmed







## Company Name:

618 ASHMORE COLOMBIA

## **Project Name:**

Ashmore Colombia

CONTACT PERSON:

Sra. Laura NUNEZ



#### Project information

This is a private equity fund that acquires infrastructure assets in Colombia, Peru, and Ecuador. Each investment made by the fund is between USD 10-50 million. The fund will have 12-15 investments.

Name person responsible for investment pitch:

Sra. Laura NUNEZ

Project Location:

Bogotá - Cundinamarca

**SECTOR:** INFRASTRUCTURE AND LOGISTICS



Investment (USD Million)

Required Investment (USD Million):

3

Project Stage:

Use of funds:

To be confirmed

M

Equity

Interested in:

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed







## Company Name:

872 ASOCIACIÓN AEROPUERTO DEL CAFÉ

## **Project Name:**

AEROPUERTO DEL CAFÉ

CONTACT PERSON:

Sra. Amparo SANCHEZ LONDOÑO



### **Project information**

Association for the construction of the Café Airport in the municipality of Palestina Caldas

Name person responsible for investment pitch:

Sra. Amparo SANCHEZ LONDOÑO

Project Location:

Manizales - Caldas

SECTOR: INFRASTRUCTURE AND LOGISTICS



Investment (USD Million)

Required Investment (USD Million):

600

Project Stage: Feasibility

Use of funds:

To be confirmed

Interested in:

Strategic alliance

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed 2018: \$ To be Corfirmed







## Company Name:

422 CENTRO LOGÍSTICO DEL PACÍFICO S.A.- CELPA S.A

## Project Name:

Zona Franca Centro Logístico del Pacífico S.A. - CELPA S.A.

**CONTACT PERSON:** 

Sra. Maria Cecilia CARRANZA



#### Project information

Logistics Platform for the provision and direct operation of logistics services within the municipality of Buenaventura to exporting and importing companies, both national and foreign, that specifically carry out foreign trade operations.

Name person responsible for investment pitch:

Sra. Maria Cecilia CARRANZA

Project Location:

Buenaventura - Valle del Cauca

**SECTOR:** INFRASTRUCTURE AND LOGISTICS

(\$)

Investment (USD Million)

Required Investment (USD Million):

0.1

Project Stage:

Use of funds:

To be confirmed

Interested in:

Strategic alliance

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed





Company Name:

264 CIAMSA

**Project Name:** 

Sale and lease back

CONTACT PERSON:

Sr. Gustavo JIMENEZ



**Project information** 

Sale and lease back operation on warehouses

Name person responsible for investment pitch:

Sr. Gustavo JIMENEZ

Project Location:

Cali - Valle del Cauca

SECTOR: INFRASTRUCTURE AND LOGISTICS

Investment (USD Million)

Required Investment (USD Million):

17.8

Project Stage:

Feasibility

Use of funds:

To be confirmed

Financing

Interested in:

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed 2018: \$ To be Corfirmed







## Company Name:

538 GBS FINANCE

### Project Name:

Tren de Cundinamarca

CONTACT PERSON: Sr. Pablo DURAN



### Project information

The Project has been structured as a Private Initiative under a 25-year Public-Private Partnership scheme and consists of the rehabilitation, construction and operation of the railway between Facatativá (located c.30 km west of Bogotá) and La Dorada (170 km in total), as well as the operation (paying the right to use the rail of third concessions) of the route between La Dorada and Santa Marta (937 km in total). In June 2018, pre-feasibility studies were approved. On September 2019, the group in charge of the initiative obtained ANI's approval for the extension of the feasibility stage, until November 2020.

Name person responsible for investment pitch:

Sr. Pablo DURAN

Project Location:

Bogotá - Cundinamarca

SECTOR: INFRASTRUCTURE AND LOGISTICS



Investment (USD Million)

Required Investment (USD Million):

170

Project Stage:

Use of funds:

To be confirmed

Interested in:

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2017: \$ To be Corfirmed

2018: \$ To be Corfirmed

Equity







## Company Name:

116 GOBERNACIÓN DE RISARALDA - PROYECTO PLATAFORMA LOGISTICA DEL EJE CAFETERO

### Project Name:

Proyecto Plataforma Logística del Eje Cafetero -**PLEC** 

CONTACT PERSON:

Sr. Ricardo Iván RAVE IMEDIO



#### Project information

The Coffee Axis Logistics Platform project (PLEC) is a public initiative of the Risaralda Government and the National Government through the Ministry of Transportation, today it has studies at the feasibility level (legal, financial, property, environmental, social and risk). It also has 110 hectares owned by the Risaralda Government for the development of the project, pending the purchase of 55 hectares.

## Name person responsible for investment pitch:

Sr. Ricardo Iván RAVE IMEDIO

#### Project Location:

Pereira - Risaralda

SECTOR: INFRASTRUCTURE AND LOGISTICS



### Investment (USD Million)

Required Investment (USD Million): 61000000

Project Stage:

Use of funds: To be confirmed

Interested in:

Strategic alliance

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed







### **Company Name:**

764 PLATAFORMA LOGÍSTICA DEL EJE CAFETERO -GOBERNACIÓN DE RISARALDA

### Project Name:

Plataforma Logística del Eje Cafetero

CONTACT PERSON:

Sr. Ricardo Iván RAVE IMEDIO



#### Project information

Plataforma Logística del Eje Cafetero is a public initiative of the Risaralda's Government and the National Government through the Ministry of Transportation, today it has feasibility studies (legal, financial, property, environmental, social and risk structuring). It also has 110 hectares owned by the Risaralda's Government for the development of the project, pending the purchase of 55 hectares.

## Name person responsible for investment pitch:

Sr. Ricardo Iván RAVE IMEDIO

#### Project Location:

Pereira - Risaralda

**SECTOR**: INFRASTRUCTURE AND LOGISTICS



### Investment (USD Million)

Required Investment (USD Million):

65.787

**Project Stage:** Feasibility

Use of funds:

To be confirmed

Interested in:

Capital investment

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2017: \$ To be Corfirmed

2018: \$ To be Corfirmed

0017 ¢ T- I- O- - C-







## Company Name:

448 ZOLOCH GROUP SAS

### Project Name:

RESUMEN EJECUTIVO ZOLOCH GROUP SAS

CONTACT PERSON:

Sr. Hernando LUNA ATENCIO



#### Project information

The Project consists of financing by investors, for the necessary logistics expansion for Zoloch Group S.A.S., in terms of infrastructure such as Warehouses, Silos, and Port.

#### Name person responsible for investment pitch:

Sr. Hernando LUNA ATENCIO

#### Project Location:

Buenaventura - Valle del Cauca

SECTOR: INFRASTRUCTURE AND LOGISTICS



## Investment (USD Million)

# Required Investment (USD Million):

5000000

Project Stage:

Use of funds: To be confirmed

Ready to build

#### Interested in:

## Sales (USD Million):

#### **EBITDA (USD Million):**

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed 2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

Capital investment









## Company Name:

744 AMERICAN RUBBER DE COLOMBIA

### Project Name:

Not available

CONTACT PERSON: Sr. Daniel HERRERA



#### Project information

American Rubber de Colombia is a company dedicated to the manufacturing of products in vulcanized rubber, specialized in rubber compound development, brake replacement parts, faucet gaskets, oil filter gaskets, and gasoline filters, o' rings and aqueduct and sewage gaskets for the automotive and industrial sectors, with 47 years of track record in these fields.

Name person responsible for investment pitch:

Sr. Daniel HERRERA

Project Location:

Bogotá - Cundinamarca

**SECTOR:** MANUFACTURING



Investment (USD Million)

Required Investment (USD Million):

Project Stage: Not Available Use of funds:
To be confirmed

Interested in:

Private equity fund investment

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ 2,695

2017: \$ 2,279

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed







## Company Name:

502 BUSSCAR DE COLOMBIA SAS

## **Project Name:**

Not available

CONTACT PERSON: Sr. Alejandro ROBLEDO



#### Project information

Obtain resources for working capital and fleet financing in mass transportation bidding processes in the Region, especially for electric buses.

#### Name person responsible for investment pitch:

Sr. Alejandro ROBLEDO

Project Location:

Pereira - Risaralda

**SECTOR:** MANUFACTURING



Investment (USD Million)

Required Investment (USD Million):

100

Project Stage: Not Available Use of funds:

To be confirmed

Interested in:

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ 65

2018: \$ 41

2017: \$ 24

2019: \$ 10

2018: \$ 7

2017: \$ To be Corfirmed

Strategic alliance

2010. φ 4







## Company Name:

1027 ELÉCTRICOS NTERNACIONAL LTDA.

### Project Name:

Not available

CONTACT PERSON: Sr. Pablo GONZALEZ



#### Project information

The board of directors are willing to sell 50% of their shares to companies or individuals who besides having the financial means to purchase it, can also help propel the continued expansion of the organization. Having as a foundation the following considerations: Annual revenue Customer base (good will) Short term growth potential Speed of the return of investment The base value for 100% of the company is usd \$ 7 MM The proposal would be to purchase 50% of the shares for the amount of usd \$ 3.

## Name person responsible for investment pitch:

Sr. Pablo GONZALEZ

#### Project Location:

Bogotá - Cundinamarca

**SECTOR:** MANUFACTURING



### Investment (USD Million)

Required Investment (USD Million):

3.5

Project Stage: Not Available Use of funds:

To be confirmed

Interested in:

## Sales (USD Million):

## **EBITDA (USD Million):**

2019: \$ 3,5

2018: \$ 3,68

2017: \$ 3,72

2018: \$ 1,04

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

M&A (Fusión/Adquisición)





Company Name:

737 FASECOL

Project Name:

Not available

**CONTACT PERSON:** 

Sr. Federico VELASCO



#### Project information

Fasecol is a company dedicated to the designing, manufacturing, and assembling of electrical systems for the automotive and industrial sector, with 13 years of track record in this field

Name person responsible for investment pitch:

Sr. Federico VELASCO

Project Location:

Dosquebradas - Risaralda

**SECTOR:** MANUFACTURING



Investment (USD Million)

Required Investment (USD Million):

Project Stage: Not Available Use of funds:

To be confirmed

Interested in:

Private equity fund investment

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ 1,736

2018: \$ 1,228

2017: \$ 1,620

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed





Company Name:

842 FORSA S.A.

**Project Name:** 

Not available

CONTACT PERSON:

Sr. Alejandro BONILLA



**Project information** 

Implementation of 4.0 technological tools to increase productivity and profitability of construction and industrial companies

Name person responsible for investment pitch:

Sr. Alejandro BONILLA

Project Location:

Caloto - Cauca

**SECTOR**: MANUFACTURING

(\$)

Investment (USD Million)

Required Investment (USD Million):

Project Stage: Not Available Use of funds:
To be confirmed

Interested in:

Strategic alliance

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ 43,8

2018: \$ 43,7

2017: \$ 34,4

2019: \$ 5,6

2018: \$ 5,04

2017: \$ 4,2







## Company Name:

743 INDUSTRIA NACIONAL DE TROQUELES - INALTRA

## **Project Name:**

Not available

CONTACT PERSON: Sr. Oscar BETANCOUR



#### Project information

Inaltra is a company dedicated to the manufacturing of parts for OEMs (automotive and motorcycles) and applies industrial processes of cutting, stamping, mechanizing, assembling and welding, with 58 years of track record in these fields.

## Name person responsible for investment pitch:

Sr. Oscar BETANCOUR

#### Project Location:

Mosquera - Cundinamarca

**SECTOR:** MANUFACTURING



Investment (USD Million)

Required Investment (USD Million):

Project Stage: Not Available Use of funds:

To be confirmed

Interested in:

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ 3,389

2017: \$ 2,817

2019: \$ To be Corfirmed

2018: \$ 514

2017: \$ 480

Private equity fund investment







## Company Name:

683 INDUSTRIAS ACUÑA LTDA

### Project Name:

Not available

CONTACT PERSON: Sr. Ángel ACUÑA



#### Project information

INAL has developed and patented a technology for the transformation of agro-industry residual biomass into organic, safe, and high nutritional value products for fertilization, as well as filter media and energy generation. This technology is based on the circular economy concept, it is environmentally friendly and allows the generation of a varied portfolio of products while solving the environmental problems associated with agro-industrial waste.

## Name person responsible for investment pitch:

Sr. Ángel ACUÑA

#### Project Location:

Bucaramanga - Santander

**SECTOR:** MANUFACTURING



### Investment (USD Million)

#### Required Investment (USD Million):

1.011

Project Stage: Not Available Use of funds:

To be confirmed

Interested in:

Private equity fund investment

## Sales (USD Million):

## **EBITDA (USD Million):**

2019: \$ 2,037

2018: \$ 2,576

2017: \$ 2,268

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed







## Company Name:

553 INDUSTRIAS FAACA COLOMBIA SAS

### Project Name:

Not available

CONTACT PERSON: Sr. Daniel ALVAREZ



#### Project information

An investor is sought with a purchase intention of 33% in the participation of the company; USD 2 million for working capital, technological renovation, and reduction of short-term debt. All this to achieve growth projections in each business unit and increase the profitability of the company.

## Name person responsible for investment pitch:

Sr. Daniel ALVAREZ

Project Location:

Itagui - Antioquia

**SECTOR:** MANUFACTURING



Investment (USD Million)

Required Investment (USD Million):

2

Project Stage: Not Available Use of funds:

To be confirmed

Interested in:

M&A (Fusión/Adquisición)

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ 6,6

2018: \$ 9.5

2017: \$ 11,2

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed







## Company Name:

719 LATINVESTCO S.A

## **Project Name:**

EMPRESA METALMECANICA

**CONTACT PERSON:** 

Sr. Nicolas DIAZ



## **Project information**

Latinvestco has the sale mandate of a small iron structure manufacturing company.

Name person responsible for investment pitch:

Sr. Nicolas DIAZ

Project Location:

Bogotá - Cundinamarca

**SECTOR:** MANUFACTURING



Investment (USD Million)

Required Investment (USD Million):

5

Project Stage:

Use of funds:

Not Available To be confirmed

Interested in:

M&A (Fusión/Adquisición)

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed







## Company Name:

201 LUP COLOMBIA S.A.S BIC

### Project Name:

Not available

CONTACT PERSON: Sra. Benedicte FAURE



#### Project information

We design site and community-centered solutions for transforming glass waste into low-carbon products that support a circular economy. Our current business activities include environmental consulting and tech distribution with our overarching goal to develop recycling-based manufacturing plants to process glass waste into silicon fertilizers and aggregates for construction. We are developing a 3tph pilot plant in Colombia to be operational by 2022.

#### Name person responsible for investment pitch:

Sra. Benedicte FAURE

#### Project Location:

Cartagena - Bolívar

SECTOR: MANUFACTURING



### Investment (USD Million)

#### Required Investment (USD Million):

2.5

Project Stage: Not Available Use of funds:

To be confirmed

#### Interested in:

Private equity fund investment

## Sales (USD Million):

#### **EBITDA (USD Million):**

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed





## Company Name:

738 MET GROUP

Project Name:

Not available

CONTACT PERSON:

Sra. Ana Milena VELASQUEZ



#### Project information

Met Group is a company dedicated to the manufacturing of parts and accesories for vehicles (principally vans and buses), van adaptations, technological solutions and artificial intelligence, with 19 years of track record in these fields.

Name person responsible for investment pitch:

Sra. Ana Milena VELASQUEZ

Project Location:

Pereira - Risaralda

**SECTOR:** MANUFACTURING



Investment (USD Million)

Required Investment (USD Million):

Project Stage: Not Available Use of funds:
To be confirmed

ĬŢÎI

Interested in:

Private equity fund investment

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ 2,695

2017: \$ 2,279

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed





**Company Name:** 

813 NEO ALUMINIO

**Project Name:** 

Not available

**CONTACT PERSON:** 

Sr. Andrés ROJAS



**Project information** 

Actualizar Descripción General del Proyecto

Name person responsible for investment pitch:

Sr. Andrés ROJAS

Project Location:

Bogotá - Cundinamarca

**SECTOR:** MANUFACTURING

(\$)

Investment (USD Million)

Required Investment (USD Million):

.

Project Stage:

Use of funds:
To be confirmed

Not Available To be confirmed

ĬŢÎI

Interested in:

Strategic alliance

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ 1

2019: \$ 1

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2018: \$ To be Corfirmed







## Company Name:

736 POLIKEM

## **Project Name:**

Not available

CONTACT PERSON:

Sr. Mauricio LOPEZ



#### Project information

Polikem is a company dedicated to the designing, manufacturing, storage, and commercialization of products for the automotive, industrial, and household sectors. It also specializes in aluminum anodizing, treatment of metallic surfaces in general and in outsourcing and maquila services, with 30 years of track record in these fields.

Name person responsible for investment pitch:

Sr. Mauricio LOPEZ

Project Location:

Medellín - Antioquia

SECTOR: MANUFACTURING



Investment (USD Million)

Required Investment (USD Million):

Project Stage: Not Available Use of funds: To be confirmed

Interested in:

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ 9,103

2018: \$ To be Corfirmed

2019: \$ To be Corfirmed

2017: \$ 1,018

Private equity fund investment

2018: \$ 9,082

2017: \$ 8,785







## Company Name:

710 SAUTOANDINA S.A.S

### **Project Name:**

Not available

CONTACT PERSON: Sra. Aleyda PINEDA



#### Project information

SautoAndina is a company with more than 35 years experience supplying parts for Original Equipment - automobile assembly plants in the Andea region. Due to the changes in the region, Venezuela, we managed to develop new markets in the construccion sector fabricating metal and firewall doors and upholstery for cars and seatbelts for buses and trucks. Today we seek additional capital to expand into these markets

Name person responsible for investment pitch:

Sra. Aleyda PINEDA

Project Location:

Bogotá - Cundinamarca

**SECTOR**: MANUFACTURING



Investment (USD Million)

Required Investment (USD Million):

2

Project Stage: Not Available Use of funds:

To be confirmed

Interested in:

M&A (Fusión/Adquisición)

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ 5.1

2018: \$ 5.6

2017: \$ 5,1

2019: \$ To be Corfirmed
2018: \$ To be Corfirmed







## Company Name:

717 SOLOCAUCHOS S.A.S.

## **Project Name:**

Not available

CONTACT PERSON:

Sr. Marcelo ECHEVERRY VILLEGAS



#### Project information

Our company has the ability to develop plastic, rubber and metal products. We are currently developing three lines focused on the home sector, our Zen brand (tappers, trays and salad bowls) and our Pykos brand, which participates in the pet accessories market (ultra-resistant, non-toxic natural rubber toys) Finally, from our Icistech brand, we develop different products, of with high quality support that participates in the spare parts industry sector

#### Name person responsible for investment pitch:

Sr. Marcelo ECHEVERRY VILLEGAS

Project Location:

Manizales - Caldas

**SECTOR**: MANUFACTURING



Investment (USD Million)

Required Investment (USD Million): 400000

Project Stage: Not Available Use of funds:

To be confirmed

Interested in:

Strategic alliance

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ 769,487

2018: \$ 666,015

2017: \$ 694,497

2019: \$ 192,371

2018: \$ 166,503

2017: \$ 173,624







## Company Name:

741 TERMINALES AUTOMOTRICES S.A - TNK

### Project Name:

Not available

CONTACT PERSON: Sr. Julio Cesar ALEGRÍA



#### Project information

TNK is a company specialized in the manufacturing and sale of safety parts and high technical and quality requirements suspension systems, as transmission steering and brakes for automotive use. Additionally, the company manufactures and installs ball joints, terminals and steering boxes, with 17 years of track record in this field.

## Name person responsible for investment pitch:

Sr. Julio Cesar ALEGRÍA

#### Project Location:

Funza - Cundinamarca

**SECTOR:** MANUFACTURING



Investment (USD Million)

Required Investment (USD Million):

Project Stage: Not Available Use of funds:

To be confirmed

Interested in:

Private equity fund investment

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ 4,109

2017: \$ 4,032

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed







## **Company Name:**

742 UMO

## **Project Name:**

Not available

**CONTACT PERSON:** 

Sr. Juan Fernando ESCOBAR



#### Project information

UMO is specialized in the manufacturing of emission control systems, for OEM and after - market world - class customers, accomplishing environmental standards for vehicles and motorcycles markets. It is also specialized in OEMs motorcycle seats, among other products for different industries. UMO is a market leader with more than 50 years of expertise with international qualifications and certifications of the automotive industry, as well as national and international awards.

## Name person responsible for investment pitch:

Sr. Juan Fernando ESCOBAR

#### Project Location:

Medellín - Antioquia

**SECTOR:** MANUFACTURING



### Investment (USD Million)

Required Investment (USD Million):

Project Stage: Not Available Use of funds:

To be confirmed

M

#### Interested in:

#### Sales (USD Million):

#### **EBITDA (USD Million):**

2019: \$ To be Corfirmed

2018: \$ 1,3602

2017: \$ 13,261

2019: \$ To be Corfirmed

2018: \$ 1,498

2017: \$ 1,415

Private equity fund investment







## Company Name:

850 ALTERNATIVE CROPS & MEDICAL SOLUTIONS - (ALCROPS MED SAS ZOMAC)

## Project Name:

Not available

CONTACT PERSON: Sr. Gerly PULIDO



#### Project information

We grow cannabis plants for sale of flowers, seeds and extracts (oil crude, distilled, isolated), We provide services to create new companies and establish existing ones. We have all licenses for CBD, HEMP, THC and others, We are located near Bogotá (40 minutes), We have discounts and tax advantages (ZOMAC): lower income tax (0% until December 2021; 8.25% until December, 2025; 16.5% until 2027), companies normally pay 33%, We are ready to grow with you!

Name person responsible for investment pitch:

Sr. Gerly PULIDO

Project Location:

Silvania - Cundinamarca

**SECTOR:** CHEMICALS AND LIFE SCIENCES



Investment (USD Million)

Required Investment (USD Million):

0.3

Project Stage: Not Available Use of funds:
To be confirmed

Interested in:

Strategic alliance

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed







## Company Name:

309 ARMADILLO BOTANICS S.A.S

## Project Name:

Not available

CONTACT PERSON: Sr. David GARCIA MONTOYA



#### Project information

AB is a fully licensed, holistic cannabis company specializing in sustainable agriculture. AB is positioned to organically harvest and manufacture legal cannabis to be used in CBD/CBG/THC products such as pharmaceuticals or alternative based derivative markets.

## Name person responsible for investment pitch:

Sr. David GARCIA MONTOYA

#### Project Location:

Armenia - Quindío

**SECTOR:** CHEMICALS AND LIFE SCIENCES



### Investment (USD Million)

#### Required Investment (USD Million):

1.4

Project Stage: Not Available Use of funds:

To be confirmed

#### Interested in:

## Sales (USD Million):

#### **EBITDA (USD Million):**

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2018: \$ To be Corfirmed

2019: \$ To be Corfirmed

2017: \$ To be Corfirmed

Private equity fund investment







## Company Name:

702 BIOGLOBAL TROPICAL SAS

### **Project Name:**

Not available

CONTACT PERSON: Sr. Jaime Arturo RESTREPO QUIÑONES

### **Project information**

We are a Colombian cannabis company, which one has all the government permits to grow the cannabis plants and harvest the flowers on them and get its extraction (CBD and THC), in the same way, we can make the agronomical seeds evaluation and sell them to others authorized cannabis farmers, we are looking for an injection of capital that allows finishing the infrastructure already started.

## Name person responsible for investment pitch:

Sr. Jaime Arturo RESTREPO QUIÑONES

Project Location:

Chinchiná - Caldas

**SECTOR:** CHEMICALS AND LIFE SCIENCES



### Investment (USD Million)

#### Required Investment (USD Million):

1.2

Project Stage: Not Available Use of funds:

To be confirmed

#### Interested in:

Strategic alliance

#### Sales (USD Million):

## EBITDA (USD Million):

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed







## Company Name:

226 CG GREEN VALLEY SAS

### Project Name:

Not available

CONTACT PERSON: Sr. Alberto GALLO



#### Project information

CG Green Valley SAS ("CGGV") is a family-owned cannabis company founded in 2018 in Colombia's Valle del Cauca department. At the current stage, CGGV has obtained 3 out of 4 cannabis licenses and is looking to operate in the following areas: pharmaceuticals, skin care, edibles and seed dispensary. CGGV has plenty of fertile available land to scale up its business with its main objective being to develop a long-term business relationship with an experienced industry equity partner.

Name person responsible for investment pitch:

Sr. Alberto GALLO

Project Location:

Trujillo - Valle del Cauca

**SECTOR:** CHEMICALS AND LIFE SCIENCES



Investment (USD Million)

Required Investment (USD Million):

0.4

Project Stage: Not Available Use of funds:

To be confirmed

Interested in:

Private equity fund investment

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed







## Company Name:

234 COLOMBIAN LEAVESHEALTH

### Project Name:

Not available

CONTACT PERSON: Sr. Luis Felipe ESCOBAR HENAO



#### Project information

Colombian LeavesHealth is a holding which integrate several business units focused in generating innovation within Cannabis Industry by implementing several but complementary business model in Online Education/knowledge, Compounding Formulations and Wellness Products

#### Name person responsible for investment pitch:

Sr. Luis Felipe ESCOBAR HENAO

#### Project Location:

Bogotá - Cundinamarca

**SECTOR:** CHEMICALS AND LIFE SCIENCES



### Investment (USD Million)

### Required Investment (USD Million):

0.750

Project Stage:

Not Available

Use of funds:

To be confirmed



#### Interested in:

#### Sales (USD Million):

## EBITDA (USD Million):

Private equity fund investment

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed





## Company Name:

867 COLOMBIANBREED-CALIFORNIAN KNOWLEDGE APPLIED IN COLOMBIA **Project Name:** 

Not available

CONTACT PERSON:

Sr. Sebastian GAMEZ



#### Project information

Breedco es una empresa centrada en la producción de productos farmacéuticos con certificación GMP e ingredientes farmacéuticos activos (API) derivados del cannabis. La empresa ha obtenido todas las licencias necesarias para el cultivo, extracción, distribución nacional y exportación. Estamos ubicados a solo 20 minutos del aeropuerto internacional de Cali, Colombia.

Name person responsible for investment pitch:

Sr. Sebastian GAMEZ

Project Location:

Cali - Valle del Cauca

SECTOR: CHEMICALS AND LIFE SCIENCES



Investment (USD Million)

Required Investment (USD Million):

8000000

Project Stage: Not Available Use of funds:

To be confirmed

Interested in:

Private equity fund investment

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed







## Company Name:

894 CORPCANNABIS SAS

### **Project Name:**

Not available

CONTACT PERSON: Sr. Yadira MONTOYA



#### Project information

Corpcannabis is designed to produce high quality technical and pharmaceutical grade Cannabis at very competitive prices, using differential factors such as: It has its own seed source - it has 7 licenses (producer of seeds - cultivation of cannabis and manufacture of derivatives) allowing the vertical integration. It is the owner of the land, a safe area, with natural sources of water, solar radiation all year round.

#### Name person responsible for investment pitch:

Sr. Yadira MONTOYA

#### Project Location:

Calarca - Quindío

**SECTOR:** CHEMICALS AND LIFE SCIENCES



### Investment (USD Million)

#### Required Investment (USD Million):

1.2

Project Stage: Not Available Use of funds:

To be confirmed



#### Interested in:

M&A (Fusión/Adquisición)

## Sales (USD Million):

## EBITDA (USD Million):

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed







## Company Name:

731 ECOFIQUE INVEST SAS

### Project Name:

Not available

CONTACT PERSON: Sr. Gregorio POSADA



#### Project information

The founders of EcoFique Invest have been studying the properties of the fique plant for over seven years. They follow a method that extracts components of a native plant species transforming them into natural organic products for the agribusiness and pharmaceutical industry. This process of biotransformation enables the production of innovative and valuable organic, 100% natural fertilizers, nematicides and fungicides as well as the extraction of pure natural sapogenins & hecogenins.

## Name person responsible for investment pitch:

Sr. Gregorio POSADA

#### Project Location:

La Unión - Valle del Cauca

**SECTOR:** CHEMICALS AND LIFE SCIENCES



### Investment (USD Million)

#### Required Investment (USD Million):

.

Project Stage: Not Available Use of funds:

To be confirmed

M

### Interested in:

## Sales (USD Million):

## **EBITDA (USD Million):**

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed
2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

Strategic alliance







## Company Name:

988 GREEN MOUNTAIN PHARMACEUTICALS SAS

### Project Name:

Not available

CONTACT PERSON: Sr. Pablo RODRIGUEZ



### **Project information**

Green Mountain Pharmaceuticals is fully licesed integrated company. We specialize in the extraction and production of high quality full and broad spectrum distilled oils. Our team has a combined experience in the agro-industrial sector of more than four decades with a proven track record in the floriculture and palm oil industries.

## Name person responsible for investment pitch:

Sr. Pablo RODRIGUEZ

#### Project Location:

Bogotá - Cundinamarca

**SECTOR:** CHEMICALS AND LIFE SCIENCES



### Investment (USD Million)

#### Required Investment (USD Million):

3

Project Stage: Not Available Use of funds:

To be confirmed



#### Interested in:

Private equity fund investment

#### Sales (USD Million):

#### **EBITDA (USD Million):**

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2018: \$ To be Corfirmed

2019: \$ To be Corfirmed







### Company Name:

728 GREEN PIGEON FARMING & PRODUCTS SAS

### **Project Name:**

Not available

CONTACT PERSON: Sr. Jairo Antonio GIRALDO FLOREZ



### **Project information**

GREEN PIGEON FARMING AND PRODUCTS SAS - GP FARMING is a Colombian company that is currently working on the construction of the agro-industrial project for the organic cultivation of Non-Psychoactive Cannabis for medicinal purposes, focused on the extraction of oils and production of derivatives destined for the pharmaceutical and cosmetic market , national and international, under the regulation and regulations of the State.

#### Name person responsible for investment pitch:

Sr. Jairo Antonio GIRALDO FLOREZ

#### Project Location:

Circasia - Quindío

**SECTOR:** CHEMICALS AND LIFE SCIENCES



### Investment (USD Million)

#### Required Investment (USD Million):

2.5

Project Stage: Not Available Use of funds:

To be confirmed

#### Interested in:

## Sales (USD Million):

### **EBITDA (USD Million):**

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed
2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

Capital injection







## Company Name:

243 HUICANNA

### Project Name:

Not available

CONTACT PERSON:

Sra. Daniela CAPPA



#### Project information

We are a Colombian based company of sustainable cultivation and extraction of cannabis derivatives. Through an expert network of strategic allies, we are consolidating Huicanna as the leading research center, product developer and service provider for the holistic healthcare industry.

Name person responsible for investment pitch:

Sra. Daniela CAPPA

Project Location:

Bogotá - Cundinamarca

SECTOR: CHEMICALS AND LIFE SCIENCES



### Investment (USD Million)

Required Investment (USD Million): 3000000

Project Stage: Not Available Use of funds: To be confirmed

Interested in:

Private equity fund investment

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed 2017: \$ To be Corfirmed





Company Name:

101 INGEOMASTER LTDA

**Project Name:** 

**Ecollantas** 

CONTACT PERSON:

Sr. Dario Victor GHISAYS BANDA

**Project information** 

MACHINERY AND EQUIPMENT

Name person responsible for investment pitch:

Sr. Dario Victor GHISAYS BANDA

Project Location:

Montería - Córdoba

SECTOR: CHEMICALS AND LIFE SCIENCES

Investment (USD Million)

Required Investment (USD Million):

2.04

Project Stage:

Not Available

Use of funds:

To be confirmed

Interested in:

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed 2017: \$ To be Corfirmed

M&A (Fusión/Adquisición)







### Company Name:

145 KANNABYTE

### Project Name:

Not available

CONTACT PERSON: Sr. Sergio LONDONO



### **Project information**

Colombian company with all licenses granted and specialized in the cultivation and transformation of cannabis for medical use, our entire production and distribution process will be registered, tracked and protected using Blockchain technology, offering our clients total transparency and traceability. Our crops and research centers are located in Antioquia, Colombia (outside of Medellín), where the climatic and security conditions are ideal for the sustainable production of both psychoactive and

## Name person responsible for investment pitch:

Sr. Sergio LONDONO

#### Project Location:

Medellín - Antioquia

**SECTOR:** CHEMICALS AND LIFE SCIENCES



### Investment (USD Million)

#### Required Investment (USD Million):

1.5

Project Stage: Not Available Use of funds:
To be confirmed

### Interested in:

Private equity fund investment

### Sales (USD Million):

### **EBITDA (USD Million):**

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed
2018: \$ To be Corfirmed







### Company Name:

704 LIFEFACTORS ZONA FRANCA S.A.S.

### **Project Name:**

Not available

CONTACT PERSON: Sr. Andres ARAMBURP



#### Project information

Colombian biotechnology company committed to the health of citizens and the sustainability of the health system; this is achieved with the development, production and marketing of plasma-derived medicinal products based on an exclusive and patented technology of fractionation of human plasma.

## Name person responsible for investment pitch:

Sr. Andres ARAMBURP

#### Project Location:

Medellín - Antioquia

**SECTOR:** CHEMICALS AND LIFE SCIENCES



### Investment (USD Million)

Required Investment (USD Million):

7

Project Stage: Not Available Use of funds:

To be confirmed



Interested in:

Private equity fund investment

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed







### Company Name:

64 MERY JANE COLOMBIAN ORGANIC SAS

### Project Name:

Not available

CONTACT PERSON: Sr. Juan Manuel SALINAS



### **Project information**

MJC Organic is designed to produce high quality technical and pharmaceutical grade Cannabis at very competitive prices, using differential factors such as: It has its own seed source - it has 7 licenses (producer of seeds - cultivation of cannabis and manufacture of derivatives) allowing the vertical integration. It is the owner of the land, a safe area, with natural sources of water, solar radiation all year round, located 20 minutes from the Calarcá municipality and the airport.

### Name person responsible for investment pitch:

Sr. Juan Manuel SALINAS

#### Project Location:

Calarca - Quindío

**SECTOR:** CHEMICALS AND LIFE SCIENCES



### Investment (USD Million)

#### Required Investment (USD Million):

1.7

Project Stage: Not Available Use of funds:

To be confirmed



#### Interested in:

Private equity fund investment

## Sales (USD Million):

### **EBITDA (USD Million):**

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2018: \$ To be Corfirmed

2019: \$ To be Corfirmed





Company Name:

353 MULTINSA

**Project Name:** 

Not available

CONTACT PERSON:

Sr. Carlos AHUMADA



**Project information** 

Disinfectant RSE-19 that kills viruses, fungus and bacteria for 72 hours, including COVID-18

Name person responsible for investment pitch:

Sr. Carlos AHUMADA

Project Location:

Barrancabermeja - Santander

SECTOR: CHEMICALS AND LIFE SCIENCES

Investment (USD Million)

Required Investment (USD Million): 1000000

Project Stage: Not Available Use of funds:

To be confirmed

Interested in:

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ 17691313

2018: \$ 10242414

2017: \$ 12393989

2019: \$ 177686

2018: \$ 1025544

2017: \$ To be Corfirmed

Private equity fund investment







### Company Name:

525 NIRPHARMA SAS

### **Project Name:**

NIRPHARMA SAS

CONTACT PERSON:

Sr. Adrian MEJIA ZUNIGA



### **Project information**

\$ 366.000 USD LAND PURCHASE \$1.455.000 USD ASSEMBLY, MACHINERY PURCHASE AND PEA \$ 504.000 USD YEAR 1 OPERATION \$ 675.000 USD YEAR 2 OPERATION

## Name person responsible for investment pitch:

Sr. Adrian MEJIA ZUNIGA

## Project Location:

Bogotá - Cundinamarca

SECTOR: CHEMICALS AND LIFE SCIENCES



### Investment (USD Million)

Required Investment (USD Million): 3000000

Project Stage: Not Available Use of funds: To be confirmed

## Sales (USD Million):

### **EBITDA (USD Million):**

Interested in:

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2018: \$ To be Corfirmed

2019: \$ To be Corfirmed

2017: \$ To be Corfirmed







### Company Name:

75 PRODUCTOS MI REY PROMY S.A.

### Project Name:

Not available

CONTACT PERSON:

Sr. Carlos Julio MANTILLA LANDAZABAL



#### Project information

We are a Colombian company, which for twenty years has been manufacturing cosmetic products and household and institutional cleaning products. For four years we have ventured into the production of cosmetics based on Cannabis-CBD extract, achieving excellent acceptance by our clients. Additionally, we have a license for cultivation of non-psychoactive Cannabis, located in Villeta, Cundinamarca. In this way we can guarantee the production of our own raw material, ensuring the best qualit

#### Name person responsible for investment pitch:

Sr. Carlos Julio MANTILLA LANDAZABAL

#### Project Location:

Madrid - Cundinamarca

**SECTOR:** CHEMICALS AND LIFE SCIENCES



### Investment (USD Million)

Required Investment (USD Million): 1500000

Project Stage: Not Available Use of funds:

To be confirmed

Interested in:

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ 35000

2018: \$ 20000

2017: \$ 10000

2019: \$ 6000

2018: \$ 4000

2017: \$ 2000

M&A (Fusión/Adquisición)







Company Name:

368 ANGULAR

**Project Name:** 

Angular

CONTACT PERSON:

Sr. Camilo GARCIA MURILLO



**Project information** 

Co-investment in mixed use for rent developments

Name person responsible for investment pitch:

Sr. Camilo GARCIA MURILLO

Project Location:

Bogotá - Cundinamarca

**SECTOR:** REAL ESTATE



Investment (USD Million)

Required Investment (USD Million):

20

Project Stage: Not Available Use of funds:
To be confirmed

M

Interested in:

Strategic alliance

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed







### Company Name:

358 ARMILLA CAPITAL

### **Project Name:**

JOY COMPLEX BARU RESORT

CONTACT PERSON:

Sr. Felipe NIÑO



### **Project information**

Resources will be invested in the development of an All-Inclusive Resort, providing a unique resort experience for children, families and adults in one of the most desirable tourism destinations in Colombia and Latin America.

Name person responsible for investment pitch:

Sr. Felipe NIÑO

Project Location:

Bogotá - Cundinamarca

**SECTOR:** REAL ESTATE



Investment (USD Million)

Required Investment (USD Million):

50

Project Stage: Not Available Use of funds:

To be confirmed

Debt

Interested in:

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed







### Company Name:

792 ASHMOREAVENIDA

### Project Name:

Not available

CONTACT PERSON: Sr. Oscar ARDILA



### **Project information**

Private equity real estate fund that will invest in the development of sustainable affordable housing and complementary social infrastructure assets, close to employment and educational hubs and transportation nexuses in main cities in the Andean region. The Fund's thesis is executed by partnering with developers with whom we have a track record of successful projects and by implementing a rigorous construction, ESG, financial, and asset management oversight throughout the projects' lifecycle.

## Name person responsible for investment pitch:

Sr. Oscar ARDILA

#### Project Location:

Bogotá - Cundinamarca

**SECTOR:** REAL ESTATE



### Investment (USD Million)

### Required Investment (USD Million):

150

Project Stage: Not Available Use of funds:

To be confirmed

M

### Interested in:

Greenfield Investment

## Sales (USD Million):

### **EBITDA (USD Million):**

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2018: \$ To be Corfirmed

2019: \$ To be Corfirmed







### Company Name:

792 ASHMOREAVENIDA

### Project Name:

Not available

CONTACT PERSON: Sr. Oscar ARDILA



### **Project information**

Real estate development platform to create a diversified portfolio of middle income residential projects developed by a regional development company with operations in Colombia, Peru and Chile. Unique structure provides current yield, targets opportunistic returns and offers the potential for liquidity and additional upside from the developer's planned public listing in Santiago, Chile. Platform offers the opportunity to deploy USD 100-150 million in additional direct project level co-investment

Name person responsible for investment pitch:

Sr. Oscar ARDILA

Project Location:

Bogotá - Cundinamarca

**SECTOR:** REAL ESTATE



Investment (USD Million)

Required Investment (USD Million):

100

Project Stage: Not Available Use of funds:

To be confirmed

M

Interested in:

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed 2017: \$ To be Corfirmed

Greenfield Investment

\_\_\_\_\_







### Company Name:

917 ATTIA

**Project Name:** 

Casa Nua

**CONTACT PERSON:** 

Sr. Yonatan LUSTGARTEN



#### Project information

The resources will be used for the development and construction of an assisted housing project located in the municipality of Chía, Cundinamarca. This project will be built under the highest international standards for this type of building and will be a benchmark in the region.

## Name person responsible for investment pitch:

Sr. Yonatan LUSTGARTEN

Project Location:

Barranquilla - Atlántico

**SECTOR:** REAL ESTATE



### Investment (USD Million)

Required Investment (USD Million):

3

Project Stage: Not Available Use of funds:

To be confirmed

Equity

Interested in:

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed







### Company Name:

360 CONSINFRA

## **Project Name:**

Consinfra / Torres de Malaga / Puerto Madero

**CONTACT PERSON:** 

Sr. Andrew BUENO STRAUS



### **Project information**

Develop 25 single family homes and 3 towers of 48 units for a total of 144 apartments.

Name person responsible for investment pitch:

Sr. Andrew BUENO STRAUS

Project Location:

Bogotá - Cundinamarca

**SECTOR:** REAL ESTATE



Investment (USD Million)

Required Investment (USD Million):

20

Project Stage: Not Available Use of funds:

To be confirmed

M

Interested in:

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed
2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

Equity

,

3







### Company Name:

662 CONSTRUCTORA AMCO LTDA

**Project Name:** 

Not available

CONTACT PERSON: Sr. Sergio SOLARTE



### **Project information**

Construction of a 95-story building for mixed use: Offices, Services, Hotel, Tourism, Entertainment, parking. Project destined 100% for income.

Name person responsible for investment pitch:

Sr. Sergio SOLARTE

Project Location:

Bogotá - Cundinamarca

**SECTOR:** REAL ESTATE



Investment (USD Million)

Required Investment (USD Million):

459

Project Stage: Not Available Use of funds:

To be confirmed

ĬŢÎI

Interested in:

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed
2017: \$ To be Corfirmed

Brownfield Investment/M&A







### Company Name:

261 CREAR DESARROLLOS INMOBILIARIOS

## **Project Name:**

Lifestyle hostel

CONTACT PERSON:

Sr. Henry ARIAS



## **Project information**

Construction

Name person responsible for investment pitch:

Sr. Henry ARIAS

Project Location:

Cali - Valle del Cauca

**SECTOR:** REAL ESTATE



Investment (USD Million)

Required Investment (USD Million):

5

Project Stage: Not Available Use of funds:

To be confirmed

Equity

Interested in:

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed







### Company Name:

100 ES INTERNATIONAL REAL ESTATE GROUP

## **Project Name:**

Microliving en Bogotá

CONTACT PERSON:

Sr. Eric SCHMEDLING



### **Project information**

Purchase of land, construction, sales and marketing.

Name person responsible for investment pitch:

Sr. Eric SCHMEDLING

Project Location:

Bogotá - Cundinamarca

SECTOR: **REAL ESTATE** 



Investment (USD Million)

Required Investment (USD Million): 15000000

Project Stage: Not Available Use of funds: To be confirmed

Interested in:

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed







### Company Name:

100 ES INTERNATIONAL REAL ESTATE GROUP

**Project Name:** 

**TORRE 419** 

CONTACT PERSON:

Sr. Eric SCHMEDLING



## **Project information**

Land purchase and construction.

Name person responsible for investment pitch:

Sr. Eric SCHMEDLING

Project Location:

Bogotá - Cundinamarca

SECTOR: **REAL ESTATE** 



Investment (USD Million)

Required Investment (USD Million):

Project Stage: Not Available Use of funds: To be confirmed

33975347

Interested in:

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed







### Company Name:

107 ESO INGENIERÍA SAS

### **Project Name:**

Urbanización Bonanza

**CONTACT PERSON:** 

Sr. Jesus David TRIANA DIAZ



#### Project information

It is a project of urban - commercial development with concepts of bioclimatic architecture that offers aspects of solutions for urban homes, commercial areas, multifunctional recreation areas, sports areas with bio-healthy equipment.

#### Name person responsible for investment pitch:

Sr. Jesus David TRIANA DIAZ

Project Location:

Montería - Córdoba

**SECTOR:** REAL ESTATE



## Investment (USD Million)

### Required Investment (USD Million):

.

Project Stage: Not Available Use of funds:

To be confirmed

\_\_\_\_\_Þ

Strategic alliance

## Sales (USD Million):

## **EBITDA (USD Million):**

Interested in:

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed
2018: \$ To be Corfirmed





## Company Name:

**Project Name:** 

429 FIDEICOMISO DERIVADO PLAN PARCIAL EL HOYO Y EL PILOTO Not available

**CONTACT PERSON:** 

Sra. Sonia Fabiola AMAYA MONTOYA



### Project information

Partial Plan El Hoyo y El Piloto This project plans the urban renewal of 23.5 hectares, located between the center and north of Cali, which will have an important supply of housing in front of the Cali River and an excellent view for new residents and visitors to the area. Its strategic location is favorable for the development of economic activities and the generation of public space, in which the natural offer offered by the river and its environmental surroundings will be enjoyed.

Name person responsible for investment pitch:

Sra. Sonia Fabiola AMAYA MONTOYA

Project Location:

Cali - Valle del Cauca

**SECTOR:** REAL ESTATE



Investment (USD Million)

Required Investment (USD Million):

24.5

Project Stage: Not Available Use of funds:

To be confirmed

Interested in:

Brownfield Investment/M&A

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed







## Company Name:

387 FIDEICOMISO DERIVADO PLAN PARCIAL SAN PASCUAL

### **Project Name:**

Not available

CONTACT PERSON:

Sr. Juvian Alexander BERNAL ALZATE



### Project information

San Pascual Partial Plan This project responds to an urban measure against the physical and social deterioration of the San Pascual neighborhood, strategically located in the center of Cali. With this project, the urban renewal of 11.3 ha is planned, to develop housing projects, including social housing, enable areas of commercial use and services and generate public space that improves the quality of life of its inhabitants taking advantage of the infrastructure and the massive transport system

### Name person responsible for investment pitch:

Sr. Juvian Alexander BERNAL ALZATE

#### Project Location:

Cali - Valle del Cauca

**SECTOR:** REAL ESTATE



### Investment (USD Million)

Required Investment (USD Million):

33.22

Project Stage:

Not Available

Use of funds:

To be confirmed



Interested in:

Brownfield Investment/M&A

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed







### Company Name:

673 FRANK LOUIS COOPER

## **Project Name:**

FRANK LOUIS COOPER

CONTACT PERSON:

Sr. Jorge PAZ



### **Project information**

Investment to develop commercial and residential projects. In the best locations in the country.

Name person responsible for investment pitch:

Sr. Jorge PAZ

Project Location:

Bogotá - Cundinamarca

SECTOR: **REAL ESTATE** 



Investment (USD Million)

Required Investment (USD Million):

Project Stage: Not Available Use of funds:

To be confirmed

5000000

Interested in:

Strategic alliance

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed







### Company Name:

651 GRUPO CONTEMPO S.A.S

### Project Name:

Hotel Moxy Medellín

CONTACT PERSON:

Sr. Adriana Carolina RAMIREZ VALENCIA



#### Project information

Grupo Contempo, Grupo BTI and Grupo Internacional 42 are pleased to invite you to become part of this hotel project of 158 rooms with a Moxy by Marriott brand, which is designed specifically for the unattended demand of millennials in the city of Medellin. The hotel will be operated by OXO Hotel, a nationally recognized and expert company which has, as of 2016, 13 multi-brand hotels under management around the country.

#### Name person responsible for investment pitch:

Sr. Adriana Carolina RAMIREZ VALENCIA

#### Project Location:

Bogotá - Cundinamarca

**SECTOR:** REAL ESTATE



Investment (USD Million)

## Required Investment (USD Million):

1000000

Project Stage: Not Available Use of funds:

To be confirmed

### Interested in:

## Sales (USD Million):

### **EBITDA (USD Million):**

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed
2018: \$ To be Corfirmed

2017: \$ To be Corfirmed







### Company Name:

993 GRUPO PEGASUS

**Project Name:** 

Not available

CONTACT PERSON:

Sr. Guillermo VALLEJO



### **Project information**

Calucé is the leading institutional senior assisted living platform in Colombia with >260 beds

Name person responsible for investment pitch:

Sr. Guillermo VALLEJO

Project Location:

Bogotá - Cundinamarca

SECTOR: **REAL ESTATE** 



Investment (USD Million)

Required Investment (USD Million):

50

Project Stage: Not Available Use of funds:

To be confirmed

Interested in:

Brownfield Investment/M&A

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed







### Company Name:

207 HOLISMA SMART REAL ESTATE

## **Project Name:**

Terranhelo Senior Housing

**CONTACT PERSON:** 

Sr. Sebastian MUNOZ ALVAREZ



## **Project information**

real estate development

Name person responsible for investment pitch:

Sr. Sebastian MUNOZ ALVAREZ

Project Location:

Bogotá - Cundinamarca

**SECTOR:** REAL ESTATE



Investment (USD Million)

Required Investment (USD Million):

12

Project Stage: Not Available Use of funds:

To be confirmed

M

Equity

Interested in:

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed







### Company Name:

485 INMOBO

### Project Name:

Not available

**CONTACT PERSON:** 

Sr. Juan Camilo RODRIGUEZ RIOS



#### Project information

"We buy your house the minute you are ready". We built an on-demand platform where realtors and homeowners in Latam can get an offer in order to sell their house. Many homeowners wait more than 1 year to sell - we close that gap. Our data algorithm chooses which apartment is best to buy, so we can flip it fast.

## Name person responsible for investment pitch:

Sr. Juan Camilo RODRIGUEZ RIOS

#### Project Location:

Bogotá - Cundinamarca

**SECTOR:** REAL ESTATE



### Investment (USD Million)

### Required Investment (USD Million):

Project Stage: Not Available Use of funds:

To be confirmed



#### Interested in:

Greenfield Investment

## Sales (USD Million):

### EBITDA (USD Million):

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2018: \$ To be Corfirmed

2019: \$ To be Corfirmed







### Company Name:

522 LUIS RUIZ

## **Project Name:**

**REGENERA HOSPITALITY TRENDS** 

**CONTACT PERSON:** 

Sr. Luis RUIZ



### **Project information**

RHT is a leading hotel development, consulting and investment firm in Latin America and Caribbean. We offer real estate solutions to hotel corporations, development companies, hedge funds and private investors.

Name person responsible for investment pitch:

Sr. Luis RUIZ

Project Location:

Bogotá - Cundinamarca

**SECTOR:** REAL ESTATE



Investment (USD Million)

Required Investment (USD Million):

50

Project Stage: Not Available Use of funds:

To be confirmed

Interested in:

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed







### Company Name:

723 MANDAL CONSTRUCCIONES SAS / MORANDI SAS

## Project Name:

Mandal Construcciones SAS - Morandi SAS

CONTACT PERSON: Sr. Leonardo J ESTARITA M



#### Project information

The resources will be used for the construction of Stages 3 and 4 of the Senior Suites project. The project in its Stage 1 and 2 is 85% sold. There is the possibility of being able to rent the missing units and achieve better profit margins, but an investment fund is required that places the working capital to be able to carry out the construction of the project and likewise, advance the negotiations, to be able to rent each one of them. the remaining units. It is possible that a large company in the HEALTH sector is interested in leasing 100% De la Torre, which would generate a long-term lease, guaranteeing annual and safe investment returns.

Name person responsible for investment pitch:

Sr. Leonardo J ESTARITA M

Project Location:

Bogotá - Cundinamarca

SECTOR: **REAL ESTATE** 



Investment (USD Million)

Required Investment (USD Million): 7000000

Project Stage: Not Available Use of funds: To be confirmed

Interested in:

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2018: \$ To be Corfirmed

2019: \$ To be Corfirmed

2017: \$ To be Corfirmed

Equity







### Company Name:

646 NEWMARK KNIGHT FRANK

Project Name:

**AVANTCITY** 

CONTACT PERSON:

Sr. Juan Manuel TORRES



#### Project information

The basis of this business model is the income from the rents for office and retail spaces. This model was carried out in a traditional "academic" way, keeping the property for a 10 year holding period, and then sell the property with a stabilized cash flow from the net operating income (NOI) generated by the property divided by a projected capitalization rate.

## Name person responsible for investment pitch:

Sr. Juan Manuel TORRES

Project Location:

Bogotá - Cundinamarca

SECTOR: **REAL ESTATE** 



Investment (USD Million)

Required Investment (USD Million): 10000000

Project Stage: Not Available Use of funds:

To be confirmed

Interested in:

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed 2018: \$ To be Corfirmed

2017: \$ To be Corfirmed







### Company Name:

845 NOVUS CIVITAS COLOMBIA SAS

## **Project Name:**

Novus Civitas gestor del proyecto Serena del Mar

**CONTACT PERSON:** 

Sr. Rafael DEL CASTILLO CALDAS



### **Project information**

Capital for the urban development of projects in Serena del Mar.

Name person responsible for investment pitch:

Sr. Rafael DEL CASTILLO CALDAS

Project Location:

Cartagena - Bolívar

**SECTOR:** REAL ESTATE



Investment (USD Million)

Required Investment (USD Million):

20

Project Stage: Not Available Use of funds:

To be confirmed

M

Equity

Interested in:

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2017: \$ To be Corfirmed

2018: \$ To be Corfirmed

0017 t To be Confin







### Company Name:

328 OSPINAS & CÍA

### **Project Name:**

Ciudad aeropuerto Matecaña

CONTACT PERSON:

Sr. Juan SARMIENTO



### Project information

In the city of Pereira next to the Matecaña international airport on a 110,000sqm site Ospinas is developing a mixed-use project The opportunity presented by Ospinas & Cía. (Co.) as a developer targets the region's strong demand of a mixed use project, which is driven and defined by regional deficits of hospitality, institutional, commercial and logistic value added real estate projects. As a whole, Ospinas & Cía. (Co.) seeks the optimum ally to: Invest as an equity holder that can finance the whole mixed use development Invest in specific projects in retail, office and storage facilities located within the Airport City Operate a business and premium class hotel in a region with a strong demand for this type of use

### Name person responsible for investment pitch:

Sr. Juan SARMIENTO

Project Location:

Bogotá - Cundinamarca

**SECTOR:** REAL ESTATE



Equity

Investment (USD Million)

Required Investment (USD Million):

Project Stage: Not Available Use of funds:
To be confirmed

15000000

Interested in:

Sales (USD Million):

EBITDA (USD Million):

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed







### Company Name:

549 QUARZO CONSTRUCCIONES SAS

### **Project Name:**

PROYECTO INMOBILIARIO ALDEA-26

**CONTACT PERSON:** 

Sr. Carlos Alberto VIVAS MARTINEZ



### Project information

The allocation of resources will be for the execution of the planning stage (structuring, studies and designs, licenses, legal expenses, among others) and for the acquisition of a percentage of the properties for the development of the project.

#### Name person responsible for investment pitch:

Sr. Carlos Alberto VIVAS MARTINEZ

#### Project Location:

Bogotá - Cundinamarca

**SECTOR:** REAL ESTATE



Investment (USD Million)

Required Investment (USD Million):

10000000

Project Stage:

Use of funds:

Not Available To be confirmed

Interested in:

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2017: \$ To be Corfirmed

2018: \$ To be Corfirmed







### Company Name:

549 QUARZO CONSTRUCCIONES SAS

### Project Name:

CIUDADELA EL OCOA

CONTACT PERSON:

Sr. Carlos Alberto VIVAS MARTINEZ



### Project information

The allocation of resources will be for the execution of the planning stage (structuring, studies and designs, licenses, legal expenses, among others) and for the acquisition of a percentage of the property for the development of the project.

#### Name person responsible for investment pitch:

Sr. Carlos Alberto VIVAS MARTINEZ

#### Project Location:

Bogotá - Cundinamarca

SECTOR: **REAL ESTATE** 



Investment (USD Million)

## Required Investment (USD Million):

15000000

Project Stage: Not Available Use of funds:

To be confirmed

 $\widetilde{\mathbb{M}}$ 

Equity

Interested in:

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed







### Company Name:

552 REGENERA HOSPITALITY TRENDS

**Project Name:** 

Portal 40

CONTACT PERSON:

Sr. Tomás MIRÓ



### Project information

Co-Living investment opportunity in Bogotá with the first Co-Living operator in Latam. Acquisition and refurbishment opportunity

Name person responsible for investment pitch:

Sr. Tomás MIRÓ

Project Location:

Bogotá - Cundinamarca

**SECTOR:** REAL ESTATE



Investment (USD Million)

Required Investment (USD Million):

5

Project Stage: Not Available Use of funds:

To be confirmed

Inte

Interested in:

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed
2018: \$ To be Corfirmed

2017: \$ To be Corfirmed







## Company Name:

552 REGENERA HOSPITALITY TRENDS

## **Project Name:**

ST. DOM HOTEL

**CONTACT PERSON:** 

Sr. Tomás MIRÓ



### **Project information**

https://issuu.com/adrienbrht/docs/st\_dom\_hotel\_-\_eng/1?ff

Name person responsible for investment pitch:

Sr. Tomás MIRÓ

Project Location:

Bogotá - Cundinamarca

**SECTOR:** REAL ESTATE



Investment (USD Million)

Required Investment (USD Million):

16

Project Stage: Not Available Use of funds:
To be confirmed

M

Interested in:

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

Equity







## Company Name:

552 REGENERA HOSPITALITY TRENDS

**Project Name:** 

HOTEL CASA NÚÑEZ

CONTACT PERSON:

Sr. Tomás MIRÓ



### **Project information**

https://issuu.com/adrienbrht/docs/dossier\_casa\_n\_\_ez\_santa\_marta

Name person responsible for investment pitch:

Sr. Tomás MIRÓ

Project Location:

Bogotá - Cundinamarca

**SECTOR:** REAL ESTATE



Investment (USD Million)

Required Investment (USD Million):

3

Project Stage: Not Available Use of funds:

To be confirmed

Equity

Interested in:

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed







## Company Name:

412 SAHA SOLUCIONES CON INGENIERIA

#### Project Name:

SAHA / AWA

CONTACT PERSON:

Sr. Schneur Zalman BEN CHAIM



#### Project information

We are open to creating a strategic alliance with investors that connect with the purposes and principles of our brand in order to jointly generate the global expansion of the concept. Where we not only seek capital, but also real value creation for all parties.

#### Name person responsible for investment pitch:

Sr. Schneur Zalman BEN CHAIM

Project Location:

Medellín - Antioquia

**SECTOR:** REAL ESTATE



## Investment (USD Million)

#### Required Investment (USD Million):

10

Project Stage: Not Available Use of funds:
To be confirmed

#### Interested in:

## Sales (USD Million):

#### **EBITDA (USD Million):**

Strategic alliance

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed
2018: \$ To be Corfirmed





**Company Name:** 

612 URBAN IQ SAS

**Project Name:** 

Mapalé

CONTACT PERSON:

Sr. David BOTERO



**Project information** 

Construction of a Themed Natual Ecopark with Resort

Name person responsible for investment pitch:

Sr. David BOTERO

Project Location:

Bogotá - Cundinamarca

**SECTOR:** REAL ESTATE



Investment (USD Million)

Required Investment (USD Million):

47

Project Stage: Not Available Use of funds:
To be confirmed

Equity

Interested in:

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed
2018: \$ To be Corfirmed

11 Aug 1 1 2

e Corfirmed 2017: \$ To be Corfirmed





Company Name:

363 WAGNER FINCA RAIZ

**Project Name:** 

Hotel Tryp Usaquen

CONTACT PERSON:

Sr. Bernard WAGNER

**Project information** 

hotel sale

Name person responsible for investment pitch:

Sr. Bernard WAGNER

Project Location:

Bogotá - Cundinamarca

SECTOR:

**REAL ESTATE** 



Investment (USD Million)

Required Investment (USD Million):

10

Project Stage: Not Available Use of funds: To be confirmed

Interested in:

M&A (Fusión/Adquisición)

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed





Company Name:

384 WAGNER FINCA RAIZ

**Project Name:** 

Not available

**CONTACT PERSON:** 

Sr. Bernard WAGNER

Project information

farm for sale

Name person responsible for investment pitch:

Sr. Bernard WAGNER

Project Location:

Bogotá - Cundinamarca

**SECTOR**: REAL ESTATE

(\$)

Investment (USD Million)

Required Investment (USD Million):

2

Project Stage: Not Available Use of funds:

To be confirmed

M

Interested in:

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed
2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

Brownfield Investment/M&A

2010. φ









## Company Name:

420 ARMADURAS DEPORTIVAS S.A.S.

## Project Name:

Not available

CONTACT PERSON: Sr. Miguel Ivan LOPEZ MARTINEZ



#### Project information

We are a company specialized in manufacturing sports protective clothing with the intention of starting operations in the Mexican and United States markets. We are specialized in manufacturing fully customizable basketball protective clothing. We consider that the target market is the largest in the world for this type of garment and there is no company that makes them personalized. The company seeks investment to establish the production plant in Mexico.

## Name person responsible for investment pitch:

Sr. Miguel Ivan LOPEZ MARTINEZ

#### Project Location:

Bucaramanga - Santander

**SECTOR:** APPAREL AND TEXTILES



Investment (USD Million)

Required Investment (USD Million): 72000

Project Stage: Not Available Use of funds:

To be confirmed

Interested in:

Private equity fund investment

## Sales (USD Million):

EBITDA (USD Million):

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed





Company Name:

563 BIORACER

**Project Name:** 

Not available

CONTACT PERSON:

Sr. Juan LOTERO



**Project information** 

Supply of the American market for specialized sportswear of the Bioracer brand from Colombia

Name person responsible for investment pitch:

Sr. Juan LOTERO

Project Location:

Envigado - Antioquia

SECTOR: APPAREL AND TEXTILES



Investment (USD Million)

Required Investment (USD Million):

Project Stage: Not Available Use of funds: To be confirmed

Interested in:

Strategic alliance

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ 1,5

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed







## Company Name:

356 COLOR SIETE SAS

## Project Name:

Not available

CONTACT PERSON:

Sr. Juan Camilo VILLEGAS TORRES



#### Project information

Color Siete company is dedicated to the manufacture of clothing with three business units: Personal protection elements and institutional solutions, full package programs for national and global brands, and its own brands focused on e-commerce, where the main added value is in the quality of its construction and the possibility of making small batches.

#### Name person responsible for investment pitch:

Sr. Juan Camilo VILLEGAS TORRES

#### Project Location:

Villamaría - Caldas

**SECTOR:** APPAREL AND TEXTILES



### Investment (USD Million)

#### Required Investment (USD Million):

6

Project Stage: Not Available Use of funds:

To be confirmed

#### Interested in:

## Sales (USD Million):

#### **EBITDA (USD Million):**

Private equity fund investment

2019: \$ 4.9

2018: \$ 5.7

2017: \$ 5,7

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed







## Company Name:

171 CONSORCIO DE CONFECCIONES SAS

## **Project Name:**

Not available

CONTACT PERSON:

Sr. Luis Bernardo OSORIO



### **Project information**

Manufacture intimate appareal for women

Name person responsible for investment pitch:

Sr. Luis Bernardo OSORIO

Project Location:

Bogotá - Cundinamarca

SECTOR: APPAREL AND TEXTILES



Investment (USD Million)

Required Investment (USD Million):

0.7

Project Stage: Not Available Use of funds: To be confirmed

Interested in:

M&A (Fusión/Adquisición)

Sales (USD Million):

**EBITDA (USD Million):** 

2019: \$ 475000

2018: \$ 435000

2019: \$ 4800

2018: \$ 28820

2017: \$ 58000

2017: \$ 580000







## Company Name:

288 INDUSTRIAL DE CONFECCIONES FALCO SAS

## Project Name:

Not available

CONTACT PERSON: Sr. Felix ATEHORTUA



#### Project information

Our company has three objectives. 1- Private brands. platform for superstore customers - our JOB GARMENT brand 2-Own brands. JOOSS BLOCK, athleissure segment clothes for being at home and doing sports 3- ICLOUDSET platform. is a very disruptive new vision of the global clothing sector- We require capital to potentiate these three channels.

## Name person responsible for investment pitch:

Sr. Felix ATEHORTUA

#### Project Location:

Manizales - Caldas

**SECTOR:** APPAREL AND TEXTILES



### Investment (USD Million)

#### Required Investment (USD Million):

0.260000

Project Stage: Not Available Use of funds:

To be confirmed



#### Interested in:

Strategic alliance

#### Sales (USD Million):

#### **EBITDA (USD Million):**

2019: \$ To be Corfirmed

2018: \$ To be Corfirmed

2017: \$ To be Corfirmed

2019: \$ To be Corfirmed
2018: \$ To be Corfirmed













