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GETCO



GETCO Corporate Building



GETCO

DHAKA, BANGLADESH

We take this opportunity to introduce GETCO as dealers, distributors, and consultants of a number of world-class manufacturers, distributors, and service providers. In 1972, GETCO was established as a private limited company. Over these years, GETCO has built effective business relationship with various government and semi-government organizations as well as private companies.

GETCO works on behalf of its Principals to secure contracts, and provide necessary after-sales services to its customers. In the case of turnkey projects, GETCO provides logistic, administrative, and local support to the Principals in order for them to execute the contract(s) in a timely and professional manner.

Since its conception, GETCO has dedicated its resources in developing a high level of expertise to market and sale engines, machines, power generators, and products related to oil and gas, aviation, and telecommunication sectors. In doing so, it has built an enviable reputation for integrity, reliability, and resourcefulness.

GETCO recently has established a relationship with Cantrade Capital Inc. (CCI) in Canada to represent GETCO in North America with a view to sourcing principals and projecting the company in Americas and Europe.

SOME OF THE COMPANIES GETCO REPRESENTS

Aviation & Defence

Environmental Tectonics Corporation, USA
Dallas Airmotive, USA
Pacific Propeller Int'l LLC, USA
Vose Technical Systems Inc., USA
Raytheon, Canada
Vector Aerospace, Canada
Accessair, Canada
Kintex Shareholding Co., Bulgaria
LOM PRAHA, Czechoslovakia
ROMARM National Company, Romania
Hyundai Corporation, South Korea
Dastan Engineering, Kyrgyz Republic
Sky Tech International SPRL, Belgium
YukseK Technology, Turkey

Oil & Gas

National Oilwell Varco, USA / Singapore
Vallourec & Mannesmann Tubes, France
LS-National Oilwell Petroleum Engineering Co., Ltd, China
Maju Holdings Sdn. Bhd., Malaysia
Oil Field Instrumentation (India), Ltd, India
C&T Marketing, Canada
Qualitech Plc, Thailand
Atlas Copco, Belgium / India
IMW Industries, Canada
Euro Chiller S.r.l., Italy

Project & Telecom

AUDENS Telecommunications Consulting GmbH, Germany
Dura-Line India Pvt. Ltd., India
Telecommunications Consultants India Ltd. (TCIL), India
NMG (Nasir Mouj Gostaresh) Co., Iran
SAPTA Co. Iran
Applied Research International, India
Hyundai Corporation, Korea
Westekemper Engineering GmbH, Germany
Aksh Technologies Ltd., India
Shilpi Cable Technologies Ltd., India

Power

NTPC Limited, India
Central China Power Grid International Economic & Trade Co. Ltd. (CCPG), China.

SOME OF THE COMPANIES GETCO REPRESENTS

Shenzhen Farad Electric Company Limited, China
El Sewedy Electric, Egypt
LS Industrial Systems, South Korea.
ETA (Emirates Trading Agency), UAE
Iskraemeco Energy Measurement & Management, Egypt.
Atlanta Benno H Tiaden, Germany.
Koncar Power Plant and Electric Traction Engineering Inc., Croatia

Transportation & Technology

SNCFI, France
LS Industrial Systems Co. Ltd., South Korea.
LG CNS, South Korea.
Hyundai Corporation, South Korea.
WABTEC, USA.
PATIMAS International SDN BHD, Malaysia.
CSR Meishan Company Limited, China

Machinery & Equipment

Sakai Heavy Industries, Ltd., Japan
Yaragh Avaran Pooya (Y.A.P) Co. (Sanergy Group), Iran
Godrej & Boyce Mfg. Co. Ltd., India
Kirloskar Oil Engine Ltd., India
AKI Engineering Sdn. Bhd., Malaysia
Ajaco Engineering Products Pvt. Ltd., India
Aabenraa Motorfabrik, Heinrich Callesen A/S, Denmark
Mol Cy. Nv., Belgium
Tomic Heavy Industries Co. Ltd., China
Siateg, Spain
Zheng Zhou Yutong Heavy Industries Ltd., China
Tellhow (Shen Zhen) Electric Technologies Co. Ltd., China
Shandong Huaxia Group Co. Ltd., China
All-Kor. Co., Korea

General Sales

Norland Canada Inc., Canada
National Railway Equipment Company, USA
ALCO Locomotive Company, USA
Gabinete De estudios Tecnicos Ingeniera S. A (GETINSA), Philippines
KOLTECH Design & Development Enterprise, Poland
American & Ohio Locomotive Crane Co., USA

OUR COMPANY

MANAGEMENT

The owner - directors are actively involved in the management of the company. With a degree in Mechanical Engineering, the Directors having vast experience in different fields of activities bring rich contribution to the efficient management of the Company.



SALES DEPARTMENT

The Sales Department consists of the following divisions:

- AVIATION & DEFENCE
- OIL & GAS
- PROJECT & TELECOM
- POWER
- TRANSPORTATION & TECHNOLOGY
- MACHINE & EQUIPMENT
- GENERAL SALES

AVIATION & DEFENCE DIVISION

GETCO formed its Aviation and Defence Division with retired civil aviation and defence forces personnel to run. This ex-Chairperson of the Civil Aviation Authority of Bangladesh (CAAB), who also served as the Managing Director of Bangladesh Biman (The National Flag Carrier) and Bangladesh Air Force as Assistant Chief of Air Staff (Operations & Training) is heading this division. Aviation and Defence Division is responsible for supplying products and providing services to the business of Defence Forces, Law Enforcement Agencies, Coast Guard, Biman Bangladesh Airlines Limited & Civil Aviation Authority.

Business Samples with some important customers:

Army: Various armoured vehicles with spares and components. All types of arms and ammunition

Air Force: Aircraft/Helicopter, Aircraft/Helicopter Engine, Aircraft/Helicopter components and spares, overhaul of different types of Aircraft/Helicopter Engines and components

Civil Aviation: Simulator, Arresting Barrier System with Net, all types of ground support equipment, Complete Radar and Radar Equipment with after sell service

Since its inception, Aviation & Defence Division of GETCO Ltd had executed US\$ 20 million worth of contracts with various sectors, mainly with defence forces and civil aviation authority.



ACTIVITIES

Environmental Tectonics Corporation, USA: Procurement of 02 x Flight Simulator. Contract Value US\$ 1,562,050.00

I-TAKO, Turkey: Procurement of Hydraulic Test Unit. Contract Value US\$ 274,264.00

Helisota Ltd, Lithuania: Overhaul of 04 x MI-17 Helicopter. Contract Value US\$ 1,254,000.00

Ural Works of Civil Aviation Russia: Repair and Overhaul of 09 x TB3-117 MT Engine of MI-17 Helicopter. Total Contract Value US\$ 756,000

Dallas Airmotive, USA: Repair & Overhaul Engine of for Bell-21 2 Helicopter. Total Contract Value US\$ 543,984

Kellstrom Industries, USA: Procurement of C-130 Aircraft Spares. Contract Value US\$ 1,225,000

Atlas Elektronik GmbH, Germany: Procurement of 41 line items for Sonar for Bangladesh Navy. Contract value Euro 428,370.38

Kintex Shareholding Company, Bulgaria: Procurement of armaments items for MiG-29 Aircraft, F-7/FT-7B Aircraft, L-39ZA Aircraft and M-17 Helicopters. Total Contract Value US\$2,019,200



PAMCO, Czech Republic: Procurement of Ultrasonic Plant. Contract Value US\$ 239,500.00

LOM PRAHA, Czech Republic: Overhaul of 04 x L-39ZA engine. Contract Value Euro 503,500.00



IMPORTANT OFFICIALS IN AVIATION & DEFENCE DIVISION

Group Captain (Retd.) M. Shaukat-ul Islam, PSC

- ❑ Retired from the Bangladesh Air Force from the post of Assistant Chief of Air Staff (Operations & Training) in 1982 before joining the Civil Aviation Authority of Bangladesh as a Chairperson. He worked there for 3 years.
- ❑ Managing Director, Biman Bangladesh Airlines Limited for over 3 years
- ❑ Group Captain Islam retired from the civil post in 1993 and joined GETCO in 1994

Group Captain (Retd.) M. Amanullah Haq, PSC

- ❑ Graduated in Mechanical Engineering in 1973 before joining Bangladesh Air Force (BAF) in 1974. Obtained Aeronautical Engineering Degree from Indian Air Force Technical College in 1976; Graduate of Defence Services Command and Staff College; Masters in Defence Studies from National University
- ❑ Commanded maintenance wings at different bases of the BAF
- ❑ Served as Director of Engineering at Air Headquarters in the BAF before retiring in 2003
- ❑ Group Captain Amanullah joined GETCO in 2003.

CONTACT PERSONS:

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OIL & GAS DIVISION

Oil & Gas division is responsible for supplying products and providing services to the Oil & Gas sector in Bangladesh. This includes selling of drilling equipments, materials, and services to Petrobangla (National Oil, Gas, and Minerals Corporation) and its subsidiary companies like Bangladesh Petroleum Exploration and Production Company (BAPEX), Bangladesh Gas Fields Company Limited (BGFCL), Sylhet Gas Fields Limited (SGFL), Gas Transmission and Distribution Company Limited (GTCL) on behalf of various world reputable Oil & Gas companies.



Other business areas of Oil & Gas Division are:

Selling and providing product support for Atlas Copco Air Compressors, Mining equipment, Pneumatic Tools etc. in Textile, Cement, Fertilizer, Chemical, Power, Pharmaceutical Industries, and Mining Projects.

Promoting IMW CNG compressor and other equipment in Bangladesh market including "Mother-Daughter" station.

The Oil and Gas division is interested in working as a local agent for reputed foreign companies for:

EPC/Turnkey works for Construction of High Pressure Gas Pipe Line

Supply and installation of Gas Processing Plants, Molecular Sieve Turbo Expander Plants, and CNG Refuelling Stations

Supply of Gas Pipe Lines

Oil and Gas related products for drilling, transmission and distribution in down stream and up stream



ACTIVITIES

Our business involvement with Petrobangla (National Oil, Gas, and Minerals Development Corporation of Bangladesh) and its subsidiary companies started in 1978. Since then, GETCO became one of the major companies to supply drilling materials and third party services to Petrobangla. Some of our major achievements are:

Drilling Contracts (to drill 9 development wells + 2 work over wells)

Project value: US \$35 million
 Contractor: Challenger International, Calgary, Alberta, Canada

Contracts for:

Wireline logging services
 Well cementation services
 Mud engineering services
 Directional drilling services
 Supply of drilling materials and accessories
 Supply of mud pumps, derricks, and rotary tables
 Rehabilitation of National Rig



GETCO has completed approximately US\$ 80 million worth of business dealings with Petrobangla. This business includes Drilling, Mud Logging, Wire Line Logging, supplying Valves, Casing and Tubing Heads, X-MasTrees, etc. In recent times, GETCO has signed contract with Petrobangla and its subsidiaries for just about US\$ 15 million.

Vallourec & Mannesmann Tubes, France: In the period of 2004-2007 we supplied Tubing, Drill Pipe, and Casing to different companies (Bapex, BGFCL, SGFL) of about US\$ 5 million.



Atlas Copco, Belgium: We supplied various types of Mining equipments & Tools to Boropukuria Coal Mining and Maddhyapara Granite Project and had business of about US\$ 7 million in the period of 2003-2006.

Since 1993, we have a business of approximately US\$ 23 million for Atlas Copco Air Compressor. Presently we have 465 installations through out the country.

C&T Marketing, Canada: We supplied various types of drilling materials & Tools to gas exploration and production companies of worth of approximately US\$ 0.4 million in 2005-2007.

Oil Field Instrumentation (India) Limited, OFI: Since 2005 GETCO completed approximately US\$ 1million worth of Mud-Logging unit and services .We have contract in hand for about US\$ 0.5 million for the same from Bapex and BGFCL.

Weatherford Asia Pacific Pte Ltd.: By supplying Completion Equipment for Oil & Gas wells, we completed a business volume of about US\$ 0.6 million in 2004-2007

IMW Industries, Canada: Since 2005 we concluded US\$ 12 million worth of business dealing with IMW CNG Compressor and other related equipments. At present, we have 53 installations in the country.



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PROJECT & TELECOM DIVISION

One of the Vice Presidents of the company, who has more than twenty (20) years experience in the sales and marketing, heads this division. Competent sales executives and sales engineers are assisting him to run the division efficiently and diligently.



This division were engaged in activities with BTCL-Bangladesh Telecommunications Company Ltd. [previously called Bangladesh Telegraph & Telephone Board (BTTB)] as well as with private telecom operators. GETCO is proud to say that its share of telecom market with BTTB exceeds 50% with Alcatel switches and 40% of transmission system with Alcatel transmission products.

.Activities in Tele-Communications Sector

GETCO has been supporting Alcatel since 1988 to 2009. Following is a report that shows the extent by which the relationship has grown among Alcatel, GETCO, and Bangladesh Telegraph & Telephone Board (BTTB).

Business with BTTB

Our business involvement with BTTB (now named as BTCL-Bangladesh Telecommunications Company Ltd.) started in 1988 when Alcatel Telspace, France (manufacturer of microwave, earth station etc.) as their Agent in Bangladesh.

Alcatel CIT, France, manufacturer of public Switching & Transmission (both PDH & SDH system) equipment appointed us as their Agent in 1992. Similarly, in 1993, GETCO became the Agent of Alcatel Contracting (ALCO / Alcatel-NSD), France.



ACTIVITIES

Alcatel, France: Since becoming the representative of Alcatel in 1988, GETCO successfully acquired the following contracts for Alcatel with BTTB:

Description	Amount
1 Dhaka-Mymensingh-Bogra, Dhaka-Sylhet and Dhaka-Narayanganj digital microwave system (13 HOPS)	US\$ 18 million
2 22,000 digital telephone lines at Chittagong	US\$ 20 million
3 Chittagong-Betbunia digital microwave link	US\$ 2 million
4 Supply of spare parts to Talibabad Earth Station	US\$ 3 million
5 Supply and installation of 150,000 digital telephone lines in 5 cities of Bangladesh	US\$ 154 million
6 Expansion of Chittagong Telephone Network by additional 11000 digital telephone lines installation	US\$ 4 million
7 Turn-key supply & installation of Bogra TAX (Trunk Automatic Exchange)	US\$ 1.25 million
8 Expansion of 8 Alcatel E-10 Exchanges at Dhaka for 3 KL & for interconnection to Greater Dhaka Tel. Project's AXE exchanges	US\$ 1.0 million
9 Expansion of two E-10 Exchanges at Chittagong for 8.59KL	US\$ 0.55 million
10 Expansion of 24KL in E-10 Exchanges at Dhaka	US\$ 1.59 million
11 Supply of 6 pairs of TV CODEC and DECODEC	US\$ 0.19 million
12 92 Upazila's Carrier Backbone Radio Link Tender	US\$ 3.68 million
13 Supply, Installation of 24,000 lines digital Switching expansion	US\$ 1.56 million
14 Supply, Installation of 3,500 lines digital Switching expansion	US\$ 0.21 million
15 32.5KL digital exchanges expansion at Dhaka & Chittagong	US\$ 2.10 million
16 Supply of PCM MUX Spare Parts & Accessories	US\$ 0.51 million
17 Supply of equipment / cards for expansion of Alcatel E-10 Exg.	US\$ 0.60 million
18 Upgradation of E-10 exchange with R-27 Software & Expansion of E-1 & C-7 Signaling Terminals	US\$ 3.54 million
19 Supply of Tel. Spare Parts & Rectifier Cabinet	US\$ 0.62 million
Total:	US\$217.77million

Dura-Line India Pvt. Ltd. (100% owned subsidiary of Dura-Line Inc., USA): Dura Line appointed GETCO as their sales dealer in 2002. GETCO has concluded significant number of Contracts / Purchase Orders for Dura-Line with the various private and public telecom operators (including BTTB). The values of those contracts are around US\$ 12 million.

Aksh Technologies Ltd., India: Aksh appointed GETCO as their sales dealer in 2007. Aksh is a globally renowned producer of O.F. Cables and is the only manufacturer in India of FRP (Fiber Reinforced Plastic) Rod used as an integral part for strengthening of O.F. Cables. GETCO has concluded significant number of Contracts / Purchase Orders for Aksh with BTCL & other various Private Telecom Operators in supply of Optical Fiber Cables, FRP Rods & OF Splicing Closures. The volumes of contracts are over US\$ 2.0 million.



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POWER DIVISION

Power Division is responsible for performing any type of business in the power sector in Bangladesh. This includes:

- Construction of power plants
- Construction of Transmission line and high voltage Sub-Station
- Distribution system
- Overhaul and Rehabilitation of steam and gas turbine power station
- Supply of spare parts to different power station
- Supply of tools and equipments required in the field of power generation, transmission and distribution system



Power Division works for Bangladesh Power Development Board (BPDB) and its concerned sister organizations, Power Grid Company of Bangladesh Ltd. (PGCBL), Electricity Generation Company of Bangladesh Ltd. (EGCB), North West Power Generation Company Ltd. (NWPGL), Rural Power Company Ltd. (RPCL), Dhaka Power Distribution Company Ltd. (DPDC), Dhaka Electric Supply Company Limited (DESCO), Rural Electrification Board (REB) etc., and other companies in distribution sector. Other business area of Power Division is to supply equipments to private sector.

Power Division is interested in working as a local agent for reputed foreign companies for: EPC/Turnkey works for construction of Power Station, Substation Transmission line, rehabilitation, overhauling and modernization of power station in Bangladesh and supply of equipment etc.

ACTIVITIES

OJSC “Power Machines,” Russia: Since 2003, Power Division has completed US\$ 1.2 million project by supplying spare parts to overhaul unit # 4 of Ghorasal Thermal Power Stations (TPS) under PDB. We are in process to supply US\$ 2 million worth of spare parts for turbines in Ghorasal TPS. GETCO also has supplied and turbine spare parts to Siddhirgonj TPS, which is about US\$ 0.118 million. Further US\$ 0.177 million for the same.

NTPC Limited: Memorandum of Understanding is signed between NTPC Limited & BPDB for Feasibility Study of Coal Based Power Projects in Khulna & Chittagong, Operation & Maintenance Consultancy for new/ existing projects, Restoration of Lost Capacity of existing power stations of BPDB, Capacity Building of Power Professionals of BPDB & Development of Training Infrastructure in Bangladesh and Development of one imported/domestic coal based power project in Joint Venture.



Contract is awarded for Feasibility Study of Coal Based Power Projects in Khulna & Chittagong in 2010 amounting US \$ 0.46 million.

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TRANSPORTATION & TECHNOLOGY DIVISION

Transportation & Technology Division is working with Bangladesh Railway (BR), Bangladesh Road Transport Corporation (BRTC), and Bangladesh Inland Water Transport Authority (BIWTA) in connection with product supply and for projects on turnkey basis. These includes turnkey projects for Computerized Signalling System, New Line Construction, supply of Rolling Stocks (e.g. Locomotive, Carriages, Wagons, Cranes etc.), supply of spares for Signalling & Rolling Stocks, Rehabilitation of Passenger Coaches, Conversion of Braking System for Locomotives and Carriages, supply of Locomotive Engines, supply of CNG Buses and other IT based projects.

Present Scope of Works:

EPC/ Turnkey works for Computerized Signaling System, relay based Interlocking Signalling System and Non-Interlock Colour Light Signalling System

EPC/ Turnkey Works for New Railway Line Construction and Rehabilitation of Railway Line

Supply of Rolling Stock (Locomotive, Passenger Carriages, Wagons etc)

Rehabilitation works of Passenger Coaches

Conversion works of Vacuum Brake to Air Brake System

Supply of spares for Signaling & Rolling Stock and Track materials

Supply of Engine for Railway Locomotive

Supply of CNG buses

EPC/ Turnkey works for Railway workshop Rehabilitation



ACTIVITIES

Our business involvement with Bangladesh Railway started in 2004. Since then, GETCO, as the Local Partner of LG Industrial Systems Company Limited, Korea has completed two Signaling projects with BR for total amounting of US\$ 12.32 million.

In the year 2009 and 2010 GETCO as the main Signaling Contractor Signed two Contracts with Bangladesh Railway for Supply, Installation and Commissioning of Color Light Signaling System on turnkey basis.

Since 2005 GETCO has completed supply of bulk quantity of Rolling Stock spares to BR amounting total US\$ 8.49 million.

In the last 05 years GETCO has completed approximately US\$ 22 million worth of business dealings with Bangladesh Railway.



SOME OF OUR MAJOR ACHIEVEMENTS ARE :

Sl. No.	Name of Employer	Description	Contract Amount	Completion date including maintenance.	Status
01.	Bangladesh Railway	Modernization of Signaling and Computer Base Interlocking (CBI) of 10 Stations (Akhaura to Sylhet) of Bangladesh Railway.	US\$ 10.65 million	October, 2007	Local Partner of LS Industrial Systems Co. Ltd., Korea.
02.	Bangladesh Railway	Modernization of Signaling and Computer Base Interlocking (CBI) of Akhaura Jn. Stations of Bangladesh Railway.	US\$ 2.32 million	June, 2008	Local Partner of LS Industrial Systems Co. Ltd., Korea.
03.	Bangladesh Railway	Supply, Installation, Commissioning of Non-Interlocked Colour Light Signaling System at Section GRPM-SZG-JJL & SZG-MGJN of Bangladesh Railway.	US\$ 0.75 million	On going	Main Contractor
04.	Bangladesh Railway	Installation of Non-interlocked Colour light Signaling cables and equipment & telecommunication of L-xing gate linking with P-way and existing signaling system including labour & transportations cost of all requisite materials, equipment, Plants & machineries etc. at Saidpur-Chilahati Section of Bangladesh Railway.	US\$ 0.30 million	On going	Main Contractor
05.	Bangladesh Railway	Supply of Locomotive Spares	US\$ 8.50 million	On going	Local agent



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MACHINERY & EQUIPMENT DIVISION

Machinery & Equipment division is responsible to supply products and provide services for **Construction Equipment** (Excavator, Bulldozer, Wheel Loader, Fork Lift, Mobile Crane, Truck Mounted Crane, Gantry Crane, Harbour Crane, Tower Crane, Dump Truck, Truck Mixer, Concrete Mixer Machine, Road Rollers etc.), **Special type of Vehicles** (Aerial Platform Truck, Tow Tractor, Terminal Tractor, Prime Mover, Semi Trailer, Straddle Carrier, Truck Water Tanker, Fire Fighting Vehicle, Towing Vehicle, Runway Sweeper, Garbage Truck, Wrecker, Fuel Bowser, Riot Van etc.), **Agricultural Equipment** (Diesel Engine, Power Tiller, Tractors and its Implements etc.), **Marine Equipment** (Marine Engine, Propeller & Propeller Shaft, Dredger, Patrol Craft, Harbour Tug Boat, Ferry etc.), and **Workshop Equipment** (Lathe Machine, Shaper Machine, Milling Machine, Pallet Truck, Valves, Heat Exchanger, Cooling Tower, Boiler, Welding Machines etc.). This division also provides used Construction Equipments to both public and private sectors in Bangladesh through tender and negotiation.



1. Construction Equipments:

Local Government Engineering Department (LGED), Roads & Highways Department (RHD), Chittagong Port Authority (CPA), Mongla Port Authority (MPA), City Corporation, Bangladesh Chemical Industries Corporation (BCIC), and some Private buyers.



2. Special type of Vehicles:

Fire Service & Civil Defence, Civil Aviation Authority of Bangladesh (CAAB), Chittagong Port Authority (CPA), Mongla Port Authority (MPA), Local Government Engineering Department (LGED), Bangladesh Police, etc.



3. Agricultural Equipment:

Bangladesh Agricultural Development Corporation (BADC), Bangladesh Agricultural Research Institute (BARI), Bangladesh Rice Research Institute (BRRI), Private buyers, and NGO.



4. Marine Equipment:

Bangladesh Coast Guard, Bangladesh Water Development Board (BWDB), Bangladesh Inland Water Transport Authority (BIWTA), Bangladesh Navy (BN), and Private ship owners.

5. Workshop Equipment:

Bangladesh Institute of Technical Assistance Corporation (BITAC), Public Works Department (PWD), Bangladesh Chemical Industries Corporation (BCIC), and others.

6. Used Construction Equipment:

Private buyers

ACTIVITIES

Sakai Heavy Industries Limited, Japan: Our business involves with Local Government Engineering Department (LGED) to supply SAKAI Vibratory Road Rollers for their projects against international tenders. Since 2004, we have supplied 48 units Vibratory Road Rollers. We also have supplied 2 units SAKAI Vibratory Road Roller to Bangladesh Army and some units to Private Sector.

AKI Engineering sdn. bhd. Malaysia: Our Business involves in Private Sectors to supply Electric Overhead Cranes. We have supplied 2 units Electric Overhead Crane (6.3 ton & 8 ton) to M/S. Divine Fabric Limited and 1 unit Electric Overhead Crane (2 ton) to MJBL Bangladesh Limited.

Godrej & Boyce mfg co. ltd. India: Our Business involves with Government Organization and Private sectors. We have supplied 6 (six) units Forklift (4 units 3 ton & 2 units 5 ton) to Mongla Port Authority. Also to Bangladesh Petroleum Exploration & Production Company Ltd. (BAPEX 2 units 5 ton, Bengal Glass works 1 unit, Reckitt & Coleman 1 unit, BASF Bangladesh Ltd. 1 unit, BRB Cables Industry Ltd. 4 unit, Square Textile Ltd. 1 unit, Techno Venture 1 unit, Islam Knit Design Ltd. 1 unit Diesel Forklift and some others.

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GENERAL SALES DIVISION

General Sales Division is mainly responsible in supplying spares and components of D.E. Locomotives of Bangladesh Railway's locomotive fleet and providing services to the Business of Railway Division of Communication Sector of Bangladesh.

GETCO doing the business on behalf of selected enlisted supplier to Bangladesh Railway like world reputed manufacturer and supplier e.g. ALCO, USA, NREC, USA and NORLAND CANADA INC, Canada on exclusive basis in participating to Bangladesh Railways maintenance and over hauling program of Locomotive fleet with 27,000 items of spares for both meter (MG) and broad gauge (BG) Locomotives.

Present Scope of Works:

Infrastructure Development Project in various sectors of Bangladesh, e.g. construction of Highway, Bridge, Elevated Express Way, Sub -way (Metro-rail), Sea-port development, Container Depot, Water Treatment Plant, Sewerage Treatment Plant, like others.



Consultancy Engineering Services for projects in different sectors through world-class reputed Consulting Firms
Marketing of consumers items in bulk like, Soybean oil and other edible products and commodity items



ACTIVITIES

Supply of spares and components of D.E. Locomotives for Bangladesh Railway's locomotive fleet with a value of US\$ 1.5 million till 2010.

2 nos. of Dump-Truck to private sectors with a value of US\$ 66,000

This division regularly submitted quotation for supplying of spares and components of Diesel Locomotives to Bangladesh Railway Locomotive fleet for an amount of US\$ 4.00 million (approx), through NORLAND, ALCO and NREC respectively against BR's invited tenders in each fiscal year.

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PRODUCT SUPPORT DEPARTMENT

An Associate Director heads this department. This department comprises two (2) divisions:

- **Parts Division**
- **Service Division**

A Vice-President and a General Manager assist him in the matters of parts sales and after sales service activities respectively.



Parts Division

The Vice President with twenty -five years experience in mechanical equipment handles the parts division and experienced parts sales representatives assist him. He is responsible to generate parts business and ensure quick supply of parts to the customers.

Service Division

This division is responsible to attend to our customers' service requirements. To run this division, we have a General Manager with wide experience in equipment, well-trained service engineers, and field mechanics. This division has the responsibility for arranging delivery of the new machines to the buyers, periodical inspection, recommending preventive maintenance procedures and for training the operators on the proper operation of the machines. They also attend to repair of the machines.

FINANCE & COMMERCIAL DEPARTMENT

A General Manager with more than twenty years experience in account and finance has the responsibility to run this department. The department handles the accounts and all financial matters of the company. It maintains relationships with the banking and non-banking financial institutions in the country as required from time to time.

This department has also the responsibility to look after the commercial and logistic functions in connection with import of materials by the company.

ADMINISTRATION & SUPPORT STAFF DEPARTMENT



A manager who has years of experience in administration and human resource development heads this department. In addition, this department also looks after the security requirements of the company.



GETCO Agro Vision Ltd

SEED

Agriculture starts with the seed as it is the most fundamental part of agriculture. The development of this industry towards high yielding variety and maintaining genetic diversity will play a critical role in ensuring sustainable increase in the agricultural production of Bangladesh.

GETCO Agro Vision Ltd, a business unit of GETCO Group, has started its journey in 2006. Seed is the founder business unit of GETCO Agro Vision Ltd. This unit was operating its business solely depending on the Inbreed crop varieties through production, processing and marketing. Recently we have added new product lines, which are constructed with the hybrid varieties of different types of vegetables and paddy seeds.

In order to educate Farmers, we routinely hold training sessions for our farmers, but mostly on the field.

Our seeds have gained wide recognition by farmers for their quality and better yield. This has created a positive brand icon and a foundation of trust on which we plan to expand seed business.

Our strategy is to grow this business through proper adherence to good agricultural practices, and to ensure appropriate use of inbreed and hybrid seeds.

R & D

We recognize R&D to be the heart of our business.

As such to strengthen this business we have established 2 (two) R & D stations on 30 acres of land, one at Trishal, Mymensing and another one at Atowary, Panchagar, where adaptive trials of different vegetable and paddy seeds are being performed. But if there will be a requirement to set up additional R&D center(s) at different locations in the country, we will do so.

Furthermore, we have increased our monitoring on seed quality control. To achieve this, we have engaged trained Plant Breeders, Researchers, and Seed Production & Quality Control Specialists.

In order to materialize our plans to develop seed business through proper propagation of modern agricultural practices and ensuring appropriate use of inbreed and hybrid seeds, GETCO Agro Vision is focusing more on research and development of biotech products. This will ensure superior quality and quantity of agricultural outputs in the country, which we hope will meet the farmers' day-to-day demands.

R&D Activities





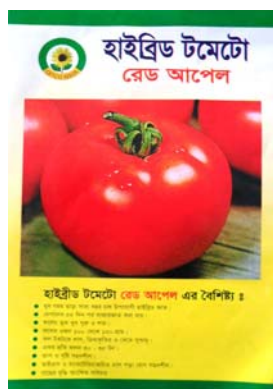
MARKETING

GETCO Agro Vision has developed a good network of distributors and retailers, who act as its sales outlets. We have a large, knowledgeable and highly skilled Marketing and Sales team. This team not only is engaged in marketing and sales of our products, it also provides training and technical advices to the distributors, retailers and farmers, free of charge.

Farmers today do have confidence in our products for quality and economics. They also expect proper knowledge based service from our Sales team.

We are currently marketing 3 (three) new hybrid paddy varieties named “Ruposhi Bangla-1”, “Rupali” and “Swacchal” and 2 (two) hybrid maize variety “GP 50” & “GP 100” in BORO season 2010. Besides these, hybrid and high yielding variety (HYV) of different vegetable seeds also are being marketed by us.

Products







PRODUCTION

GETCO Agro Vision has skilled & experienced production team consisting of, among others, specialists, who are involved in production of HYV paddy, and different kinds of vegetable seeds from breeder and foundation seeds.

From winter of 2010, we will start production of hybrid rice seeds locally.

SEED PROCESSING PLANT

For proper processing, grading and storing of seeds, we are going to establish a well-equipped seed processing plant and storage facility for vegetable and field crop seeds at Bogra. This will have a capacity of 500 MT in dehumidified and 1000 MT in ambient condition.

GETCO Agri-Technologies Ltd

GETCO TISSUE CULTURE

GETCO has established a Plant Tissue Culture laboratory and started its activities from July 2010.

Tissue culture has been exploited to create genetic variability from which crop plants can be improved. This technology also helps to improve the state of health of the planted material and to increase the number of desirable germplasms available to the plant breeder. The culture of single cells and meristems can be effectively used to eradicate pathogens from planting material and thereby dramatically improve the yield of established cultivars.

The mission of this tissue culture laboratory is to provide millions of plants/ plantlets/



materials for the commercial crop market. This technology is expected to have an ever-increasing impact on crop improvement as we approach the new millennium. By establishing this technology, we will produce 50,000 potato plantlets in 2010-11, which will be multiplied into 5 MT of Breeder seed potato. In 2011-12, we will produce 200,000 potato plantlets, which will be multiplied into 20 MT of Breeder seed potato.

Subsequently the volume of potato plantlet production will be increased. From the breeder seed potato, we will be able to cater to the demands of the potato farmers in 2012-13, after producing the foundation seed potato, which will be approximately 50-60 MT.



Multiplication Stage



Autoclave

CROP HEALTH

GETCO Agri-Technologies Ltd. has started a new SBU, which will perform activities as GETCO Crop Health. This SBU will handle pesticide and fertilizer. To ensure better health of crop of the farmers, this unit will market the latest and most effective generics of pesticides and very essential plant micro-nutrient elements. In the pesticide segment, there will be portfolios like Fungicide, Herbicide, Insecticide (Both Field and Stored grain insects), Miticide, etc. In the Fertilizer segment there will be most essential micro-nutrients like Boron, Zinc, Magnesium, NPK-mixed fertilizer, Balanced Mixed Liquid Fertilizer etc.

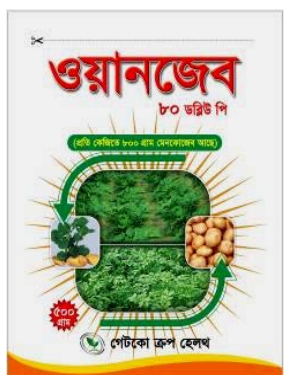
Production Plant

We are going to establish a fully equipped and state-of-the-art pesticide repacking and formulation plant at Trishal, Mymensing by 2011.

Marketing

We entered into the market with 4 (four) Brands of different generics of pesticides from the middle of November, 2010 targeting the Potato season.

Right now, we have 7 (seven) registered products in our hand (3 Certified and 4 Approved). By June 2011 we will be able to market a total number of 18 (eighteen) brands of different generics of pesticide. Besides these, there will be 5 (five) micro nutrients and 1 (one) mixed balance liquid fertilizer available from us in the market by 2011.



A number of Marketing and Sales personnel with the support of nation wide distributors' network are ready to provide crop solution for betterment of the farmers in different crops.

FUTURE EXPANSION PLAN

The company has taken a plan to go for setting up of Tea Garden (s) in the near future. Actions necessary to implement the plan are already under process. We hope to materialize our plan during the first half of 2011 on 200 acres of land.



GETCO Online Limited.

About US:

GETCO Online Limited provide dedicated Internet Services, Customs Web and Software Solutions.

GETCO Online Limited is a customer friendly Internet Service Provider. With its experienced team of industry experts, GETCO Online Limited aims to provide the Internet service Access, Corporate Private Networks (Intranet), and Corporate Broadcast services. The Company is managed by an efficient management team and it is supported by well experienced IT and Telecom Stuff.

GETCO Online Limited is private limited company and has about 8(eight) years of experience GETCO Online Limited launched its 1st venture as a dial up ISP in January 2002, providing post paid, pre paid, unlimited services, web hosting, web design etc. Since then it has earned good reputation in the market.

The Broadband Access for Internet and Private Networking (Intranet) solution services provided by GETCO Online Limited using state-of-the-art systems allow very economical deployment of quality high speed Internet/Intranet access using Fiber Optic technologies.

Key Personnel:

Iqbal Ahmed is the COO of the Company. Mr. Iqbal is responsible to develop overall corporate strategy, corporate policy, profitability and long-term growth. His responsibilities also include the acquisition of companies with complimentary services, the implementation of strategic partnerships, cross marketing alliances, etc.



The Easy Fly Express Limited (EFEL) is a private cargo airline in Bangladesh which was established in 2007 to introduce easy, safe & regular cargo flights in the domestic and international sectors. The Airline was registered with RJSC (Register of Joint Stock Companies) on 18th April, 2007.

The company has been accorded with AOC (Air Operator Certificate)/ATOL (Air Transport operating License) by Civil Aviation Authority Bangladesh (CAAB) on 1st July, 2008. EFEL has ICAO call sign: EFX.

In order to start domestic cargo operation, the company procured one BAe HS -748-2A cargo aircraft, and registered it in Bangladesh on 24th June, 2008, and started its operations between Cox's Bazar - Jessore – Cox's Bazar (CXB-JSR-CXB) to carry shrimp fries. In addition, EFEL leased one AN-32 and two AN-26 aircrafts to operate between CXB-JSR-CXB to carry shrimp fries. EFEL is also operating international Cargo flights under Joint Freighter agreement in different routes.

GETCO Limited bought 60% shares of Easy Fly Express Limited on 1st October, 2010 and started its journey under the leadership of GETCO Limited. All required positions were filled with highly qualified personnel, and there is currently a total number of 32 (Thirty Two) staffs including cockpit crew and ground staff.

As a part of expansion of the future operation, EFEL aims to enter into the international cargo flights with Boeing 737-300 aircraft. EFEL will fly to China in the east and to Dubai in the Middle East region.

We have decided to procure ground handling equipments, and thus to develop necessary facilities to handle its own aircrafts as well as to provide ground handling services to its joint freighter aircrafts and other Airlines who may ask for it.

FEEL's Head Office is located at a convenient place in Uttara, Dhaka. We are in the process of setting up an operational office at Hajrat Shahjalal (R. A.) International Airport, Dhaka.



OUR FACILITIES

OFFICE BUILDING

Own five-story building with 30,000 sq.ft. of office space, located within two miles of the National Parliament House and beside the National Highway leading towards the northern part of the country.

WARE HOUSE

5,000 sq. ft. warehouse enables us to stock inventories, which is located within the premises.

SERVICE SHOP

A repair and service shop of 6,000 sq. ft.

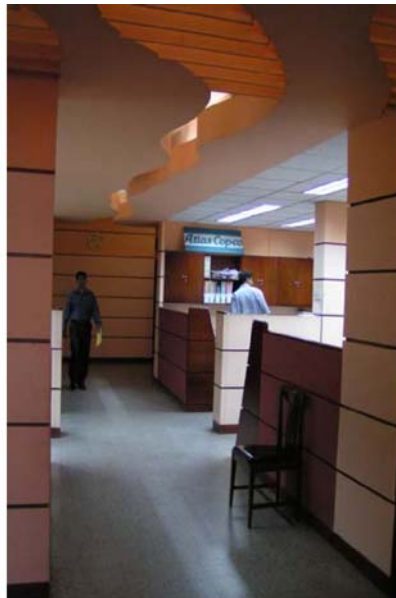
OPEN SPACE

An open space about 20,000 sq. ft. is available for further expansion.



OUR STAFF

Management	06
Greenland Engineers & Tractors Co. Ltd.	62
GETCO Limited	51
GETCO Trading Ltd.	49
GETCO Agro Vision Ltd	75
GETCO Agri-Technologies Ltd.	21
GETCO Online Ltd.	63
GETCO Telecommunications	72
GETCO Business Solutions Limited	30
Easy Fly Express Ltd.	32
GETCO Elevator Company Limited	08
Total:	469



CORPORATE INFORMATION

Bankers:

Uttara Bank

Shyamoli Branch, Dhaka, Bangladesh

Mercantile Bank Ltd

Dhanmondi Branch, Dhaka, Bangladesh

Janata Bank

Shyamoli Branch, Dhaka, Bangladesh

Southeast Bank.

Shyamoli Branch, Dhaka, Bangladesh

Tax Advisor:

Sarder Jinnat Ali

Bijoy Nagar, Dhaka, Bangladesh

Legal Advisor:

Faizul Kabir

Dhanmondi, Dhaka, Bangladesh

Auditor:

Ahsan Rashid & Co.

Kakrail, Dhaka, Bangladesh

References:

AMCHAM

Motijheel, Dhaka, Bangladesh

Canadian High Commission

Gulshan, Dhaka, Bangladesh

French Embassy

Gulshan, Dhaka, Bangladesh

Australian High Commission

Gulshan, Dhaka, Bangladesh



MANAGEMENT ASSOCIATIONS

Prime Bank Limited

Prime Finance and Investment Limited

Prime Islami Life Insurance Limited

Prime Insurance Limited

Primeasia University

Fareast Finance and Investment Limited

Fareast Islami Life Insurance Limited

The News Today

KS Engineering & Technology Limited

Delwar Ali Khandker & Khadiza Khatoon Trust

Khaled Textile Mills Limited

Acorn Trading Company Limited

Machinery & Equipment Trading Company Limited

Company Profile

Revision: 11-01

Last Update: Feb - 2011