

Türkiye-Indonesia CEO Roundtable Meeting**10 April 2025, JW Marriott Hotel Ankara, 09.30****Minister of Agriculture and Forestry İbrahim Yumaklı,****Coordinating Minister for Economic Affairs Airlangga Hartarto,****Deputy Minister of Trade Volkan Ağar,****President of KADIN Anindya Bakrie,****DEİK/Türkiye-Indonesia Business Coun. Chair. Doğan Karadeniz****Ambassador of Indonesia Achmad Rizal Purnama,****Representatives of Public and Business Delegations,**

I greet you all on behalf of Foreign Economic Relations Board-DEİK and grateful to be together with Indonesian friends 2 months after Indonesia-Türkiye Business Forum in Jakarta. I'd also like to extend my gratitude to our counterpart Indonesian Chamber of Commerce and Industry (KADIN) for collaborating on today's roundtable meeting.

As we celebrate 75 years of our diplomatic relations, our partnership continues to thrive across various areas. We're together with 20 Indonesian and 25 Turkish business people from defense to energy, health to infrastructure and food sectors and hope this meeting will be fruitful to improve our economic relations.

DEİK, is an NGO that has been continuing its activities for 40 years in order to enhance bilateral economic relations between Türkiye and other countries. We continue our efforts with an understanding of “Business Diplomacy”, operating on a voluntary membership basis without using public funds. And we carry out our activities with 152 business councils all over the world.

DEİK/Türkiye-Indonesia Business Council is one of them, founded in 1995, and carrying on activities with KADIN.

Our bilateral trade volume is nearly \$3 billion, unfortunately not in balanced and heavily against us as well as both leaders’ reaffirmation to reach to \$10 billion. I believe we’ll not only improve the numbers, will balance it and also increase investments.

Today, we’ll also witness a series of MoU exchange including Digital Framework Cooperation between DEİK’s Digital Technologies Business Council and KADIN. This collaboration will hopefully pave the way for further exploration of opportunities in the technology area.

Honorable Ministers,

After recently announced new tariffs of the United States and the reactions from rest of the world, we expect global trade and global growth will suffer from this new trade war. The best strategy in these difficult and uncertain times is to increase our mutual collaboration and we believe Indonesia will be one of our best trade and investment partner.

So let me underline few points, which I believe will help to develop our cooperation;

- We can collaborate on implementing projects in ASEAN's priority areas such as; renewable energy, digitalization, sustainability, and establishment of resilient supply chains. In addition, as Türkiye seeks to become a dialogue partner of ASEAN, Indonesia's support is crucial to this endeavor.
- We can evaluate Türkiye's success in healthcare sector together with for Indonesia, and also share our extensive experience in contracting, BOT and PPP projects with our Indonesian friends, particularly in city hospitals, alongside other infrastructure projects.
- Also, I'd like to express our willingness to contribute Indonesia's project of relocating its capital from Jakarta on Java Island, to Nusantara on Borneo Island, with our contracting and consultancy firms, which have successfully undertaken major projects worldwide.
- To increase our investments; facilitating the processes for obtaining licenses and permits, as well as reducing rental costs in Organized Industrial Zones in Indonesia, would provide significant support.
- I believe swift completion of ongoing CEPA negotiations, coordinated by Ministry of Trade, in a way benefiting both parties, will be crucial for the growth of trade and investments.
- Now, let's move on Türkiye. Our beautiful country, which is the largest investment, manufacturing, and technology hub between Western Europe and China, has a foreign trade

volume exceeding \$600 billion. We have significant investment opportunities in almost every sector, from energy to industry, agriculture to infrastructure and to information economics. So, I strongly invite Indonesian business community to invest in our country and take advantage of investment opportunities especially in high technology sectors.

I'd like to finish my speech with an Indonesian saying “**Berakit-rakit ke hulu, berenang-renang ke tepian**” that means, “**Row upstream first, then swim to the shore.**”

I believe, as patient business representatives, we'll be successful and swim to shores together.

..

Now, We'll together with Anin give the floor to our private sector representatives to share their views. I have 19 names here in my list, considering time limit, I'll ask not to exceed 2 minutes.

Private Sector Representatives

1. ...

I'd like to extend my gratitude to our esteemed ministers, our sponsors Karpowership, April and Indofood also all participants as well as to all those who made this event possible.

Thank you.

Nail OLPAK

President of DEİK