



## 2nd Go Africa: Hungarian-Turkish Business Forum on Africa

# 77 Elektronika Ltd.

[www.e77.hu](http://www.e77.hu)

# Health industry

## ABOUT



### PRODUCTIVITY AND EFFICIENCY

77 Elektronika Kft.

77 Elektronika Ltd. is a Hungarian private company developing and manufacturing in vitro diagnostic medical devices, mainly urine analyzers, blood glucose meters and their consumables. These products are supplied all over the world under 77 Elektronika's own brand name, as well as OEM and ODM products for market-leading multinational companies in the field of medical diagnostics.

The company holds ISO 9001, ISO 13485 and ISO 14001 certifications, while all its products are CE-marked under Directive 98/79/EC (IVD).

## Main data

Year of foundation	1986
Headcount	670 employees
Capital stock	160 000 EUR
Net sales revenues	100 000 000 EUR
Export revenue	83 000 000 EUR

## Products / Solutions

### URINE ANALYZERS

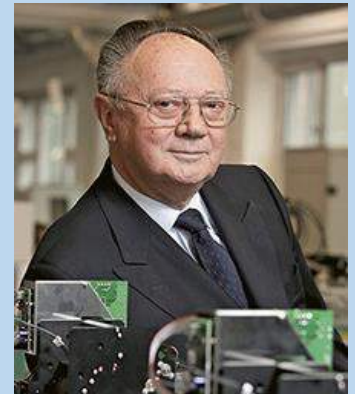
*UriSed 3 PRO is a professional automated urine sediment analyzer with a revolutionary new optical system combining bright-field and phase contrast microscopy. The truly unique advantage of UriSed Technology is, that it can provide not only images of individual particles, but also whole field of view images of the sample, as is visible under a microscope.*

*The LabUMat 2 is a high throughput, automated urine chemistry analyzer that can evaluate 10 chemical parameters of LabStrip U11 Plus GL test strips and three physical parameters of urine samples.*

*Together, the two instruments make up a Complete Urine Laboratory System.*

### BLOOD GLUCOSE METERS

*All blood glucose meters manufactured by 77 Elektronika have data download option: using the LiteLink device glucose profile stored in blood glucose meter can be downloaded to a local PC.*



## Sándor Zettwitz

**Founder - CEO**

He is a mechanical engineer. Through his experiences in export and import relations in Italy, he was the director of a Hungarian-owned company in Milan for seven years. After returning home, he became commercial director of Technoimpex Foreign Trade Company. The family founded the 77 Electronics Ltd in 1986.

## Current Turkish partners / References



TIBBİ MALZEME SAN. TIC. LTD. ŞTİ.

- We also export our products to Ethiopia, Kenya, Egypt, Morocco, Angola, South Africa, Cameroon, Ghana, Ivory Coast and Mozambique.



## 2nd Go Africa: Hungarian-Turkish Business Forum on Africa

CEH Planning, Developing and Consulting Inc.

Construction

[www.ceh.hu](http://www.ceh.hu)

## ABOUT

# CĒH+

MORE THAN ENGINEERING

VALUE • SYSTEM

One of the leading Hungarian engineering bureaus in building- and bridge design with more than 25 years of experience. A full-service company offering design and engineering services, project management and consultation. A creative community built on a unique company philosophy, called Value-System.

As one of the first companies within Hungary to be using Building Information Model (BIM), we strive towards innovation and creativity by using the newest technologies in our profession.

## Main data

Year of foundation	1995
Headcount	118 employees
Capital stock	247 700 EUR
Net sales revenues	9 442 250 EUR
Profit after tax	1 321 644 EUR



## Products, Solutions

**Architectural and engineering services offered both individually and jointly are:**

*Extended to all specialties, complete 3D planning, modelling and impact test of buildings and structures. We coordinate the investment process to represent customer interests, control the costs and provide technical supervision, as well as perform all the project management functions.*

**BIM process development and management throughout the project.**

*Control of drawings for projects planned by other offices and making the impact test.*

**3D laser scanner survey and modelling with hardware and technical team of our own in the following areas: survey of existing facilities, monuments, archaeology, in the construction phase (for recheck), as-built plan to be used for the proper operation.**

*Planning and managing building operational processes (from a technical and economical point of view).*



Attila Tóth

President - CEO

He is a static engineer since the early 80's. Later on, he developed his management skills at countless leadership and marketing training and MBA courses. He began his career as a bridge design engineer. He founded his first business, in 1987. This was followed by a small cooperative then the predecessor of the current company group, CĒH Ltd.

## Target projects / partners

FOR ENGINEERING SERVICES EXPORT WE LOOKING FOR:

- Real estate developers,
- Construction companies,
- Engineering offices,
- Authorities to decide about public building developments (schools, hospitals, etc.)
- Authorities to decide about infrastructural developments (bridges)



## 2nd Go Africa: Hungarian-Turkish Business Forum on Africa

# Control-X Medical Ltd.

# Health industry

[www.cxmed.com](http://www.cxmed.com)

## ABOUT



**CONTROL-X MEDICAL**  
MEDICAL & VETERINARY X-RAY SYSTEMS

CONTROL-X MANUFACTURES HIGH QUALITY DIAGNOSTIC X-RAY SYSTEMS FOR MEDICAL AND VETERINARY RADIOGRAPHIC APPLICATIONS.

Control-X Medical is a dynamic growth-oriented company. This growth is due to our ability to understand and satisfy our customers' needs. Providing quality service ensures our success and customer satisfaction.

We now have the capacity to directly supply the complete range of our products to the countries of Europe, the Mediterranean, Africa, and Asia. Our strong presence in this region allows us to provide excellent and quick service to our partners on six continents.

## Main data

Year of foundation	1992
Headcount	17 employees
Capital stock	15 500 EUR
Net sales revenues	3 531 500 EUR
Profit after tax	363 000 EUR
Export revenue	3 334 000 EUR

## Products / Solutions

### Medical X-ray Systems

A full selection of hospital grade diagnostic X-ray systems for every type of radiographic procedures. Digital X-ray and Film / CR Based X-ray.

### Veterinary X-ray Systems

Veterinary systems from integrated rad equipment for small animal practices to complex equine / large animal ceiling mount systems. Available using both conventional (film/CR) and digital imaging technology.

Digital X-ray and Film / CR Based X-ray.

### Components

Control-X system components (such as X-ray tube stands, wall Bucky stands, radiographic tables and generators) meet the most demanding requirements.

### Accessories

X-ray tubes, collimators, grids, AEC detectors etc.



## Our target partners are

Distributors of medical equipment with a technical background undertaking servicing, assembling and maintenance.

Control-X's unique Z-Motion Universal Stand received the prestigious Hungarian Quality Product Award in 2014.



## Current Turkish partners / References

Approximately 50 of our systems are being used by our Turkish customers, but at the moment, we haven't got long term contracts any dealers or distributors in Turkey. One of our goals is to find partners in Turkey. Today we export our products to **Egypt, Morocco, Tunisia, Libya, Algeria, South Africa and Zimbabwe.**



## 2nd Go Africa: Hungarian-Turkish Business Forum on Africa

ENEXIO Hungary Inc.

[www.enexio.com](http://www.enexio.com)

Energy industry

## ABOUT ENEXIO

A LONG-STANDING HISTORY BASED ON EXPERIENCE AND TRUST

The former Power Cooling division of GEA Group AG - ranges from Air Cooled Condensers, Heller Technology® and Wet Cooling Towers including Service for Wet and Dry applications to 2H Water Technologies – operates separately and independently under the name ENEXIO.

ENEXIO is a reflection of what we do and what we have accomplished as pioneer in the field of industry-, process-, and power plant cooling as well as water and waste water treatment over decades. At the same time, our name is a promise to our customers and business partners – ENEXIO stands for Energy. Engineering. Excellence.

## Main data

Year of foundation	1991
Headcount	62 employees
Capital stock	2 534 000 EUR
Net sales revenues	24 990 124 EUR
Profit after tax	2 762 786 EUR
Export revenue	... EUR

## Products, Solutions Target projects / partners

- Any type of cooling solution for power generation efficiency while assuring cooling water economy
- All dry air cooled condenser (ACC) and Heller technologies
- All wet cooling towers, with limitless dry/wet combination systems and evaporative add-on solutions in between
- Cooling tower, water and wastewater components that ensure a high degree of operating safety and environmental protection
- Ash handling - CIRCUMIX dense slurry technology, DSS auxiliary systems
- Remote Monitoring System



Jürgen Körner

MANAGING DIRECTOR OF ENEXIO GERMANY GMBH & ENEXIO HUNGARY ZRT.

Leading the Dry Cooling Business Unit worldwide. He has more than 20 years of experience in the global energy industry in roles ranging from engineering, project management and sales to senior executive level. Jürgen holds an engineering degree in Plant Design and Process Chemical Engineering.

## Current (Turkish) partners / References

ENEXIO DEVELOPS SUSTAINABLE COOLING SYSTEMS TO PRESERVE NATURAL RESOURCES

- ENEXIO Classic Air Cooled Condenser (ACC) in South Africa
- ENEXIO InAIR ACC for CSP plant in Morocco
- Stack-in-tower of 2x160 MW CAN TPP (Turkey)
- Concrete Towers - 3x700 MW Gebze & Adapazari CCGT (Turkey)
- Alu-Clad Steel Tower - 540 MW Zayzoun CCPP Syria





## 2nd Go Africa: Hungarian-Turkish Business Forum on Africa

FF Co. Ltd. - member of **Rév**Group

Health industry

[www.ffzrt.hu](http://www.ffzrt.hu)

## ABOUT



### CUSTOMERS SATISFACTION FIRST

For R&T the most important is the satisfaction of our customers and the precondition of this satisfaction is the quality.

Our products correspond to the very severe international quality requests and regulations. The internal processes of FF Ltd. and the quality management system was formed and audited due to the basic rules of the ISO 9001, and ISO 14001 as well. We produce only stainless-steel products. A wide range of raw materials are constantly available in our consignment store. Our production and delivery are operating on the basis of Kan-Ban and Just in Time system.

## Main data

Year of foundation	1949
Headcount	320 employees
Capital stock	1 000 000 EUR
Net sales revenue	19 000 000 EUR
Export revenue	18 000 000 EUR
Profit after tax	625 000 EUR

## Products / Solutions

### MEDICAL LINE

**MegaDrive** - Functional trolleys for all situations

**Megaprogress** - Cupboards systems for all hospital-medical requirements

**Megastore** - The large-capacity trolley

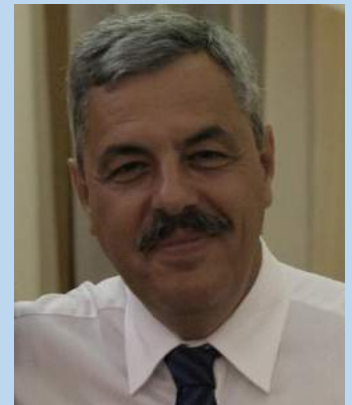
**Proassist** - Mobile Functional Furniture for the Operating Theatre and OP Dep.

### CATERING INDUSTRY

Nowadays, the healthy nutrition has become more important, therefore grill equipments are vital for catering units.

### STAINLESS STEEL

The FF Ltd. is the stainless steel sheets and profiles specialist. We stay at the disposal of our partners for the production of any kind of products, made of stainless steel with our great experience, technical background and skillful team.



**András Rév**

CEO and President of the Board of FF Co. Ltd.

Founder of Rév Group (1989)

He is Economist, speaks German, English and Russian. He is the President of Danube Chamber of Commerce Association, Vice Chairman of the International Cabinet of the Hungarian Chamber of Commerce and Industry and Chairman of the Budapest CCI.

## References and export to countries of 2018

**Germany:** Hospital Dresden, Hospital Landau, Hospital Kiel, Hospital Lübeck, Hospital Zabel, Hospital Leipzig, Hospital Frankfurt, Civil Hospital Frankfurt, City Hospital Munich, University Hospital Ulm, Hospital Bernau, Hospital Darmstadt, City Hospital Mönchengladbach.

**Other countries:** Bolivia, Bulgaria, Croatia, Czech Republic, Ireland, Poland, Saud-Arabia, Slovenia, Switzerland.



## 2nd Go Africa: Hungarian-Turkish Business Forum on Africa

Fitorex Ltd.

[www.yaso.hu](http://www.yaso.hu)

Agriculture

### ABOUT



Fitorex Ltd. is a Hungarian innovative company established for the development and production of YASO®, specially sprouted soybean. We pioneered the world's first industrial-scale patented, new soya bean sprouted technology which results in a - meat equivalent - new protein source on an affordable price.

**YASO® a breakthrough in whole soybean for food industry!** New 100% natural, GMO free premium food raw material. YASO® is so much more than soya! It keeps all the nutritional advantages of soybean but eliminates the disadvantageous properties. Thanks to the germination process it has the highest nutritional value among soy products.

Affordable and quality protein source is a key nutritional issue of Sub-Saharan Africa. Fitorex project provides an effective solution for the increasing protein need of the rapidly growing population. YASO® is a patented product only available from its manufacturers: Fitorex.

YASO® is used in a wide range of food industry bakery, pasta, meet-free, etc.

Year of foundation

2009



Dr. Jenő SZILBEREKY

CEO

He is a chemical engineer. He has been the CEO of Fitorex Ltd. since 2012.

### Potential partners

We are interested in food technology and know-how transfer, new affordable YASO based foods with high quality protein content for Africa protein source for Africa. We are looking for African Joint Venture partners to establish and operate new local production plant. Fitorex provides all kind of assistance needed for the project implementation from planning to the launch of operation.

### Current References

We have current partners from Hungary, Netherlands, UK, Finland, Norway, Sweden, Canada and Germany and we have ongoing negotiations with partners from Ghana, Zambia, Zimbabwe and South Africa as well.



YASO® THE HIGHEST QUALITY GMO-FREE Sprouted SOYBEAN





## 2nd Go Africa: Hungarian-Turkish Business Forum on Africa

# Hidrofilt Water Treatment Ltd.

# Water industry

[www.hidrofilt.hu/en](http://www.hidrofilt.hu/en)

## ABOUT **HIDR** **FILT**

HIDROFILT Water Treatment Ltd. is one of the largest water treatment equipment manufacturing company in the Central and East Europe.

Hidrofilt is the specialist of the mobile water treatment systems. Our catalog includes more than 40 types but we can design and manufacture equipment according to individual needs.

- Water supply and drinking water treatment for towns and villages
- Containerized mobile water treatment systems with power supply
- Reverse osmosis desalination for industries and municipalities
- Process and product water treatment for beverages, distilleries, and food industries
- For energetic industry, power plants, boiler systems, cooling systems – water treatment, water recycle, mobile chlorine-dioxid system
- „Purified„ and „High purified water” for pharmaceutical industry, „Ultrapure water” for electronic industry
- Industrial waste-water treatment, ZLD technologies
- Process water and waste water treatment for oil- gas-, light- and chemical industry

### ***Most important references/Target partners***

- MVM Paks Nuclear power plant technological water 5 000 m3/d 2016-2018
- Drinking water treatment system for more than 60 towns and villages in the last 4 years
- More than 200 pcs of containerised water treatment systems for EU, Asia, Middle East, South America
- Sri Lanka Colombo drinking water treatment 150 000 m3/d 2016-2017
- Dubai Solar power plant water treatment 400 m3/d 2017
- MOL Group Hungary and Slovakia technological water for Oil Industry 20 000 m3/d 2011-2013
- Customers: Thyssenkrupp, GE, Linde Gas, Givaudan, Lukoil, Coca-Cola, Nestle, Henkel, SabMiller, Pepsico, PhilipMorris, Sanofi Aventis, BD.

EPC and EPCM contractors, who need an OEM with experience and practice in water treatment technology. Hidrofilt can provide water treatment systems for power plants, pharmaceutical industry and for drinking water.

### Main data

Year of foundation	1990
Headcount	143 employees
Capital stock	158 730 EUR
Net sales revenues	12 741 584 EUR
Profit after tax	900 270 EUR
Export revenue	2 363 492 EUR



**Krisztina Borsos**

#### **Managing director**

Msc. Chemical Engineer – University of Pannonia (2001)  
 Water/Wastewater Treatment Process Engineer, Water Quality and Wastewater Treatment Manager – University of Pannonia (2015)  
 CEO of Hidrofilt Ltd.  
 General vice president of Chamber of Commerce and Industry of Nagykanizsa.



## 2nd Go Africa: Hungarian-Turkish Business Forum on Africa

# Innomed Medical Inc.

# Health industry

[www.innomed.hu](http://www.innomed.hu)

## ABOUT **INNOMED MEDICAL**

INNOMED MEDICAL INC. DEVELOPS AND MANUFACTURES TWO MAIN PRODUCT GROUPS

The Cardiology segment working on our diagnostic devices with data management software for PCs. The main products of the group are the own developed clinical defibrillators, the variety of ECG devices and we are also distributing a whole range of patient monitors.

Our Radiology division is dealing with high-frequency X-ray generators, direct digitalizing X-ray stations and mobile equipment's, as well as complex digital remote controlled radiography and fluoroscopy systems. We also develop our own imaging software and PACS systems while dealing with the distribution of several other radiology equipments.

## Main data

Year of foundation	1989
Headcount	119 employees
Capital stock	1 858 000 EUR
Net sales revenues	6 323 347 EUR
Export revenue	3 608 790 EUR



## Products / Solutions

### **INNOMED MEDICAL**

*Our company is developing and manufacturing two main product lines while developing devices used for other medical applications*

### **CARDIOLOGY**

*Clinical defibrillators, ECG devices, bedside or portable patient monitors*

### **RADIOLOGY**

*X-ray generators, direct digitalizing radiology systems, imaging and image processing software*

### **INNOVATION**

*Our company won several awards for innovation and design through the years*



**Rózsa Erika**

**Dévényiné**

**CEO**

since 2013, earlier managing director of Schiller Diamed, Budapest. Economist.

## **Current Turkish partners / References**

- Anesmed Medikal Sistemleri Ürünleri San. ve Tic. Ltd. Şti., Istanbul
- UNICAMED MEDİKAL VE TIBBİ CİHAZLAR DIŞ TİCARET A.Ş., Ankara
- We export our products mainly North African countries and we looking for distributors in Africa to sell our medical devices.





## 2nd Go Africa: Hungarian-Turkish Business Forum on Africa

metALCOM Inc.

Construction / Energy / TELCO / IT industry

[www.metalcomzrt.hu](http://www.metalcomzrt.hu)

## ABOUT METALCOM GROUP FUTURE TECHNOLOGIES

“Don't be afraid to take a big step if one is indicated. You can't cross a chasm in two small jumps.” /David Lloyd George/

From planning, implementation, up to operation and maintenance, we are at the disposal of our clients in all areas of activity. We provide reliable, professional solutions for telecommunications, IT, energy, operation and architecture. We take a decisive spot in the Hungarian telecommunications market as a leading-edge solution provider. We focus our attention on present tasks and challenges of the future, and based on this, we are continually developing our company to meet the expectations of our foundations in the present, enabling us to implement our ongoing and sustainable development strategy.

## Products / Solutions

### Building Construction

*General design works and construction of industrial, railway and agricultural facilities.*

### Telecommunication

*METALCOM Inc. has been dealing with various telecommunication techniques since 1999, including wire or wireless telecommunication systems.*

### Power Engineering

*Our company provides services that meet the expectations of today with the use of modern design software.*

### IT

*Applied Technology Solutions - Smart Buildings, LoRa, IoT.*

## Target Partners / Projects

We are looking for design and construction works of public, industrial and special (prison, military) buildings; building mobile, fix, WIFI telecommunication systems; energetics: design and implementation; information technologies: complex border and perimeter protection systems.

## Main data

Year of foundation	1999
Headcount	200 employees
Capital stock	1 800 000 USD
Net sales revenues	66 000 000 USD
Profit after tax	9 800 000 USD
Export revenue	360 000 USD



**Gábor Gergely  
Rákosa**

CEO

More than 15 years of professional experience in 4 sectors (telco, manufacturing, banking, advisory) mainly with worldwide multinational companies. International working experience in Switzerland (Zurich). His main competence is the efficiency improvement to support organic growth.



## 2nd Go Africa: Hungarian-Turkish Business Forum on Africa

# Water&Soil Ltd.

# Agriculture

[www.waterandsoil.eu](http://www.waterandsoil.eu)

## ABOUT

Water&Soil® Ltd. (W&S) is an agricultural material producer company addressing one of the greatest limitations to global agriculture: water scarcity.

The **Water Retainer** is organic based liquid soil conditioner, retains the already existing humidity in the soil.

The treatment with the Water Retainer results that the crops can survive the drought period much longer (1-2 times longer) in rain fed cultivation. The result of it is 14 – 37 % yield increase. The farmer can save up to 50 % of its irrigation water and cost in irrigated cultivation. The product is registered for use in organic farming.

The Water Retainer reduces the impact of the climate change. Creating better humidity situation in the soil results increased microbiologic life activity, increases crop yield, better germination, reduces salinization and provides good ROI to farmers.

Year of  
foundation

2014



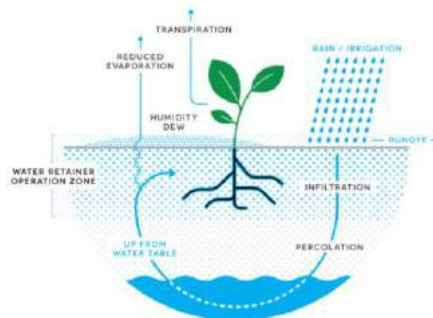
**Mr. Richárd Vattay**

*founder, director*

is an agricultural machinery and operation engineer. In the 1980's he initially worked in the cork industry and later in the financial sector in the field of innovation funding in different countries. He was the CEO of Innovar Leasing Ltd., an Executive Board Member of PVL Leasing Rt. and he was the Chairman of the Supervisory Board of Interbanka in Prague. For twenty years he was an owner of Epho Ltd., a business consultancy specialising in research and development projects. Between 1990 and 2015 Mr. Vattay was owner and CEO of the First Hungarian Factor House. Since 2014, he has been an owner of B2B Advisory Services Ltd. and Director of Water&Soil Ltd.

## Solution

*The Water Retainer is an organic soil-conditioning product. Generally, its effects last 3 months, during which period – pending appropriate application of the Water Retainer – the soil's water retainment ability is substantially increased. Applying this excellent ability in the developmental stage of our plants, the benefits in better root development and better hydration will last for the whole cultivation period. Thanks to the Water Retainer, the treated soil is able to additionally trap air humidity during high moisture periods (dawn or night vapour formation).*



## Current References

Export to African countries: Kenya, Morocco and South Africa.

Export to other countries: Croatia, Slovenia and Chile.

<http://www.waterandsoil.eu/test-results/>



## 2nd Go Africa: Hungarian-Turkish Business Forum on Africa

# BONT-TOR Construction Company

[bonttor.business.site](http://bonttor.business.site)

# Construction

## ABOUT BONT-TOR Construction

BONT-TOR Construction Company is a civil engineering and complicating organization which provides safe and timely demolition work to every client, utilizing state of art equipment and superior work practices, following the BREEAM/LEAD requirements.

Our experience includes the demolition of heavy industrial buildings, large commercial structures, sport stadiums, refineries, smokestacks, towers and residential properties. We also provide a wide range and all phases of excavation works. Our team is equipped with the latest machines from CATERPILLAR and MERCEDES. Our sub-contractors provide a full range of environmental services including asbestos, lead paint and mold abatement, underground storage tank removal, soil and biological waste remediation.

Our partners own all of the equipment such as cranes, loaders excavators, hydraulic breakers, trucks to perform any type of demolition and excavation work. Our profile is supplemented by recycling, which we carry out on our licensed premises.

## Solutions for

- **Construction,**
- **Waste management works,**
- **Recycling works,**
- **Demolition works,**
- **Excavation works.**

## Target projects / partners

FOR PARTNERSHIP WE ARE LOOKING FOR:

- Construction,
- Waste management,
- Recycling,
- Demolition and
- Excavation projects.

## Main data

Year of foundation	2015
Headcount	6 employees
Capital stock	16 000 EUR
Net sales revenues	3 000 000 EUR
Profit after tax	50 000 EUR



## Mr. Péter Kozma

**CEO**

Financial controller, economist, native Hungarian speaker with English and Spanish knowledge.





## 2nd Go Africa: Hungarian-Turkish Business Forum on Africa

### Dermolex Ltd.

[www.dermolex.com](http://www.dermolex.com)

## ABOUT dermolex

In 2017 the brand was relaunched on the Hungarian market and currently the product is distributed by wholesale partners to pharmacies, healthcare institutions and nursing homes in the local market. In 2018 the company opened towards international markets as well, so nowadays we are on negotiation phase with a few potential partners in different countries.

Dermolex skin regenerating gel was developed for the purpose of the supplementary treatment of permanently bedridden patients.

The herbal ingredients of the cosmetic product provide excellent and effective help in the skin care to prevent the painful symptoms of decubitus ulcer, independent of age. Its carefully selected first class ingredients refresh and regenerate the skin exposed to long-term pressure.

Further growing demand is expected as the population is aging worldwide: more and more older people need to be cared for by fewer young people. The caring for immobilized, elderly family members has become an everyday task for the families.

However the bedsore is not only the elderly people are concerned but who can suffer an unexpected accident or become bedridden for an extended period of time, therefore dermolex gel can help with preventing the symptoms of decubitus regardless of their age group. This facts indicates the importance of prevention.

## Main data

Year of foundation	1991
Headcount	1 employees
Capital stock	10 000 EUR
Net sales revenues	30 000 EUR



## Mr. Péter Joó

**managing director**

About 30 year experience in finance sector and he has more SME companies as a co-owner.

## Target projects / partners

### Advantages:

- Prevention is cheaper than healing
- Easy to apply
- Easy to sell at B2B and B2C as well
- Top-quality, natural herbal ingredients
- Free from artificial fragrances or colorings
- Absorbs fully and rapidly on the treated area

### Opportunities:

- There are no real competitors

**In sum the market potential of dermolex gel is huge!**

## Target projects

We are looking for distribution service agreement for own product named dermolex.







## 2nd Go Africa: Hungarian-Turkish Business Forum on Africa Hightech Natural cPlc.

[www.drhazi.com](http://www.drhazi.com)

### ABOUT

**DRHAZI**  
SKIN RESEARCH LABORATORIES

We established our company in 2010 as a family manufactory. Our DRHAZI® Hightech Natural Skin Rejuvenating & Renewal System is a unique and special, entirely self-developed, researched and tested system. The DRHAZI products represent an entirely new branch of beauty care. As they're 100% natural, active agent cosmetics, they are also unique, professional, cellular-level medicosmetics. They represent a transition between cosmetics and dermatology. Their value is ensured by their precious plant-based ingredients and the unique manual manufacturing technology.

We are mainly a research and development company. We are a family-owned business, and we operate as a family manufactory.

### Target projects / partners

We are looking for partners, for the distribution of DRHAZI high-tech medicosmetics and for the operation of the DRHAZI skin renewal center.

PROUD  
TO BE



100%  
FREE  
FROM



### Main data

Year of foundation	2010
Headcount	13 employees
Capital stock	16 000 EUR
Net sales revenues	235 000 EUR



**dr. Edina Házi**

**CEO**

After 10 years of pharmaceutical sales and marketing experience, a conscious lifestyle choice led me to the world of cosmetics. Today, we produce unique cosmetics in the world and have developed special natural facial treatments for facial rejuvenation and skin healing.



## 2nd Go Africa: Hungarian-Turkish Business Forum on Africa

# Budapest Waterworks Co. Ltd.

[vizmuvek.hu/en](http://vizmuvek.hu/en)

# Water industry

## ABOUT



Considering its size and technology Budapest Waterworks is one of the significant water utility suppliers of the Central-European region.

Budapest Waterworks currently supplies over 2 million people with healthy drinking water.

It also provides wastewater disposal and treatment services for its customers in Budapest and a further 12 municipalities relying on its world-class technological background.

The professional, planning and construction knowledge based on 150 years of operating experience and outstanding engineering skills provide an excellent background for technical development projects, such as the development of mobile water treatment units and investments implemented in facility and network using internal resources.

## Main data

Year of foundation	1868
Headcount	1 722 employees
Capital stock	24 700 000 EUR
Net sales revenues	113 300 000 EUR
Profit after tax	11 012 000 EUR
Export revenue	2 080 500 EUR



## Target partners

*Besides offering our expertise to potable or waste water supply companies, utility companies, as well as municipalities, governmental and non-governmental institutions searching for ways to reform and improve their water related utility services, Budapest Waterworks can provide operational expertise, consultancy and background to water utility related infrastructure development and construction projects. We are also searching for organizations which can be our partners in international tenders in the fields of engineering, design, construction, O&M, local expertise, EPC contractors, water supply consulting.*

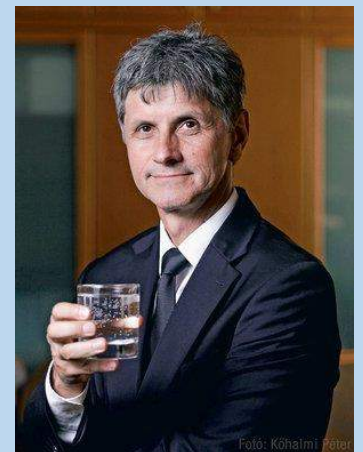
## Most important references / Partners

### Partners:

- Ankara Disaster And Emergency Management Presidency Of Turkey (AFAD)
- Ankara Water And Sewerage Administration
- Istanbul Water And Sewerage Administration

### Reference:

- Fully automated, remote-controlled mobile water purification equipment for the Yayladagi refugee camp.
- Client: Disaster and Emergency Management Presidency of Turkey



## Csaba Haranghy

CEO

CEO Budapest Waterworks Co. Ltd. 2012-

CEO Budapest Waterworks Co. Ltd. 2002-2008

Deputy CEO  
2000-2002



## 2nd Go Africa: Hungarian-Turkish Business Forum on Africa Hungarian Fur Trade Association

[www.hfta.hu](http://www.hfta.hu)

### ABOUT HFTA

The Hungarian Fur Trade Association (HFTA) was founded in 2008. HFTA represents the fur and leather sector in Hungary (280 companies), it captures the entire spectrum of furriers, from fur farms to brokers and fur merchants. The association represents the interests of members, leads promotions, helps young professionals to acquire the necessary knowledge in the fur industry, also for designers in acquiring skills with the work with fur. The association supports domestic designers colleges conducting for students special courses and contests in order to meet the fur fashion market. HFTA also organizes joint both domestic and international business plans and projects, thus creating opportunities for members of the association to make successful transactions with their partners, as well as the association helps to members to increase their productivity and controls the sustainability of the fur sector.

The association offers joint projects of breeding of fur animals in the African Continent such as chinchilla, rex rabbit or mink. These fur animals can be easily bred at home or indoors at room temperature. HFTA provides farmers with all the necessary means for the breeding: dams, feeds, cages, and upon request we can construct farms (from 50 to 3000 dams) which meets EU standards, as well as we provide the beginners special courses. Finally, we offer our assistance to sell the finished products (pelts) in the fur market through auctions.

### Products

*We are exporting of fur skins, fur garments and leathers for automotive industry, as well as leathers for furniture-, shoe-, bag,- producers.*

### Main data

Year of foundation - 2008

Member companies - 280



### Mr. János Lamoga

**Chairman**

Janos Lamoga is the chairman of the Hungarian Fur Trade Association, he is one of the founding member and he leads the association from the beginnings. Mr. Lamoga is also managing successfully his own business more than twenty-four years; LA-IMPEX Ltd. is leather-, fur trader and manufacturer company, at Copenhagen Fur his private company is the only one official fur broker from Central Europe and from Visegrad Group (V4) Countries.

He has won several awards among them the prestigious Hungarian Regional Entrepreneur of the Year Award for 2013, presented by National Association of Entrepreneurs (VOSZ).

### ***Current Turkish partners / Target partners***

**KSIAD** (Fur Industrialists & Businessmen Association)

**Our target sectors** are agriculture, light-, automotive- industry, commerce. We suggest the cooperation for businessmen or farmers who are ready to open new farms for breeding of animals for pelts, as well as ready to implement our system of animal breeding. We are looking for importers of fur and leather, as well as producers of garments, shoes bags and home decor products.



## 2nd Go Africa: Hungarian-Turkish Business Forum on Africa

### Island of quails

[islandofquails.hu/en](http://islandofquails.hu/en)

## ABOUT



We are Éva Gillich and Gábor Markó, quailraisers. You can find our yard in South-Hungary, in a village called Harta. The quail egg, mentioned as the elixir of life, is very healthy. It contains lots of vitamins, such as A, B1, B2, C, D3, H, just as phosphorus, iron and potassium. It does not contain salmonella. It can be consumed by people suffering from heart and vascular diseases due to its low cholesterol content. It is recommended for countless diseases as a cure, in particular for diabetes, allergy, nervous breakdown, digestive problems, recovering from radiotherapy, and also heart diseases. Those who suffer from diabetes, is very beneficial to reduce blood sugar level. Due to its high protein content, it is also recommended for people who do sports, and it has a muscle strengthening effect. Quail eggs can be consisted in baked and cooked form, but its real effect can be achieved when it is consumed raw.

- Its consumption is recommended for children, adults, elders and for diseased.
- It can be used for every food that is made of eggs.
- The regular consumption of them increases the resistivity and vitality of the body. It can be used to stay healthy and to cure.
- It has a good effect on the immune system, the brain, and the operation of motion and respiratory organs, hearth and vascular system, digestive and excretory organs.
- It is good for curing asthma, chronic cholecystitis, nervous system and hearth diseases.
- It has a good effect on diabetes. (ONLY if it is consumed by itself.)
- It cuts down on high blood pressure level and cholesterol.
- It affects the mental development of children positively, and makes their ossature stronger.
- It makes regular consumers more relaxed and balanced.
- Loads of phosphorus, potassium and iron improves the memory. Eggs are made from eggs and marinated flavored eggs for gourmets. The bird's meat is also very delicious and healthy.

## Main data

Year of foundation	2014
Headcount	2 employees
Capital stock	6 500 EUR
Net sales revenues	25 000 EUR
Profit after tax	20 000 EUR



## Mr. Gábor Markó and Ms. Cs. Gillich Éva

### owners, quail producers

We are a producer of quail farmers In 2015, we recieved an award from the land-minister for our work, and it gives us a great motivation. We are trying to show to an increasing audience that our product is very healthy. We want them to know and have quails and quail eggs in their nutrition and even for external use.

## Target projects / partners

- We want to teach the technology. Bird breeding. Processing eggs.
- We offer technology and finished products for sale.





## 2nd Go Africa: Hungarian-Turkish Business Forum on Africa

Hungarian Fur Trade Association

Construction

[www.mixtura.hu](http://www.mixtura.hu)

## ABOUT **mixtura**

Mixtura Ltd., which produces and trades with building materials, is located at the northern industrial zone of Veszprém, Hungary. It's been 20 years that the entirely private business has been successfully on the market, as a producer of building materials, and also as a professional representative of technical products.

High-quality home – and international products, precise manufacturing process and stable supplier base, constantly- skilled specimen, and constant developing and quality control ensure our products' quality. The base of our own marketing is the network consisting of 500 Hungarian partners. The biggest export market connections are in the direction of Austria, Croatia, Slovakia and Romania.

### Main data

Year of foundation	1997
Headcount	20 employees
Capital stock	100 000 EUR
Net sales revenues	120 000 EUR
Profit after tax	11 500 EUR



## Products

The wide product range consists of the following products:

- Facade/Plinth plasters
- Primers
- Exterior/Interior wall paints
- Insulation systems
- Industrial floor coverings
- Pervious roads and pavements
- Special additives (UV Protector, HC products)

## Mr. Krasznai Tamás

Owner

More than 25 years' experience in the construction industry. He supports of the R+D activities in the company.

## Current Turkish partners / Target partners

As a result of our reputation, besides the production of our own products, we also make lease- out production for the following companies: BASF, KNAUF and MASTERPLAST.

Constant research and development activity and innovative potential ensures the continuous renewal of our products and the need to meet the requirements. Our competitiveness, thereby our firm market position is thus raised by the quality/price ratio, besides the required quality.

We are looking for

- Construction companies;
- Designers, design offices;
- Architectures, landscape architectures.



## 2nd Go Africa: Hungarian-Turkish Business Forum on Africa

Pureco Ltd.

[www.pureco.hu](http://www.pureco.hu)

Water industry

### ABOUT PURECO

THE PURE ECO

We design-build, operate and maintain water and waste-water treatment facilities with special devotion and professionalism in the fields of **drinking water purification, communal and industrial wastewater and landfill leachate treatment, ground water remediation, stormwater collection and treatment** while respecting site environments whether it is natural or urban.

Pureco and its partners strongly believe that the best solution can be born with a strong cooperation and collaboration. We are also giving priority not only to our projects, products but on training programs as well in order to help the local people to operate and maintain our systems, providing not only clean water but jobs and educational supports. This philosophy and our excellence, reliability, professionalism let Pureco to be unique in the market and provide a fully customized and innovative solutions in all aspects of water management.

Our experts in the different segments of the water industry possess an outstanding professional and innovative knowledge which have been known and recognized in many parts of the world.

Our CEOs play important roles in national and international organizations, e.g. president of European Water Association, vice president of Eurasian ASEM Water Academic Development Committee, member of the steering group of European Innovation Partnership on Water and have been working for several years for the worldwide recognition of the Hungarian professional knowledge in the field of complex water management.

#### Main data

Year of foundation	2006
Headcount	26 employees
Capital stock	100 000 EUR
Net sales revenues	4 570 000 EUR
Profit after tax	100 000 EUR
Export revenue	770 000 EUR



Mr. Dózsa Péter

business dev. director

He is a civil engineer and is active in the market of water-related developments for more than 10 years. He participated in design and construction of dozens of municipal and industrial wastewater treatment plants and thousands of stormwater-treatment projects. He joined Pureco in 2009 and with his cooperation the company succeeded on widening their sales and project activities.

### Current Turkish partners / References

Our Turkish business partner is the SUN GROUP Ltd.

We have export experience in **Ghana**.

We are interested in building partnership with companies who is in the market for water and wastewater treatment.

We are also targeting municipalities who have water-related challenges in their cities, towns to be solved.



## 2nd Go Africa: Hungarian-Turkish Business Forum on Africa

Silvanus Forestry Ltd.

[silvanusforestry.com](http://silvanusforestry.com)

Agriculture industry

## ABOUT



Our forestry department primarily specializes in the research, development, breeding and propagation of fast growth tree varieties. With our 30 years of experience, we also provide planning, implementation, advisory and maintenance services for all plantations. We offer unique, personalized solutions to our clients in terms of high quality industrial wood production plantations, biomass plantations and all other sorts of forestation projects. Due to several decades of research and experimentation, using our special, fast growth varieties-along with the appropriate technology and technical maintenance- significantly higher and better quality wood production is achievable.

We offer alternative land utilization methods with 5-15-year rotation periods which are far less volatile to changing weather conditions and also offer significantly higher returns than agricultural activities. In addition, the demand for and value of quality industrial hardwood is steadily growing in the world market.

Our company is very committed to its research and development activities. In the past decades, we have successfully completed several large scale technological and propagation research projects, many of which we led as the consortium leader.

## Main data

Year of foundation	1998
Headcount	40 employees
Capital stock	500 000 EUR



## TARGET PARTNERS

- Forestry research
- Industrial hardwood producers
- Furniture manufacturers.

## Current Turkish partners / References

### Forestation

This mainly includes plantations in the forest cultivation area and forest renovations. The variety selection, plantation maintenance and wood production regulations are relatively strict.

### Energy (Biomass) Plantations

Typically established on arable land, where wood is produced for energy purposes (chips, firewood). For both purposes we recommend our 'Express' White Willow and our 'Turbo' Black Locust, which produce faster growth than conventional varieties, in order to achieve the desired target size sooner.

### Technology Transfer

A more serious level of cooperation, during which the cultivation technology of the propagation material, the technical and technological know-how is transferred within the parameters of a licensing agreement.

### Industrial wood plantations

Our company offers unique varieties for the establishment of high-yielding industrial wood plantations

### "Free Handling" Forest