**PORTUGUESE ICT COMPANIES**

1. **WEDO -** providing software and expert consultancy

**WEDO wants: Telecomunications Operators**

**www.wedotechnologies.com**

WeDo Technologies (**www.wedotechnologies.com** ) is a worldwide leader in revenue and business assurance, providing software and expert consultancy, to intelligently analyse large quantities of data from across an organisation helping to negate or minimise operational or business inefficiencies and allowing businesses to achieve significant return on investment via revenue protection and cost savings.

WeDo Technologies works with some of the world’s leading blue chip companies from the retail, energy and finance industries, as well as 140 telecommunications operators from almost 80 countries, through more than 400 highly-skilled professionals.

WeDo Technologies is owned by the largest non-financial Portuguese group – Sonae Group which has 61,000 employees in 18 countries. As well as telecommunications, the group is active in Retail, Real State, TMT, the Wood industry and other business areas. Revenue and Business Assurance, sometimes also called Profit or Revenue Protection, are the domains where WeDo Technologies - through its Software and Services - has become recognized as a constant innovator and true market leader.

1. **ABACO –** ERP Consultant

**ABACO wants: SAP Consulting companies**

**www.abaco-consultores.com**

Ábaco is a portuguese leading ERP implementation consultant, with offices in Portugal and Brazil. Our specialisation in SAP implementatations allow us to be considered as a special partner in business sectors of Construction, Retail, Textile, Fashion, Automobile, Logistics and Transportation.

**3.** **CELFOCUS**

**www.celfocus.com**

Provides solutions for the telecommunications market - Customer Relationship Management (CRM), Order Management (OM), Enterprise Application Integration (EAI), Business Intelligence (BI), Process Assurance (PA), Enterprise Incentive Management (EIM) and Intelligent Network Applications and Services.

**CELFOCUS wants: IT SOURCING COMPANIES, IT CONSULTING COMPANIES, TURKISH SYSTEMS INTEGRATORS**

Created in 2001 as a partnership between Novabase (55%) and Vodafone Portugal (45%), Celfocus provides solutions for the telecommunications market.

Celfocus works exclusively within a few specific implementation domains: Customer Relationship Management (CRM), Order Management (OM), Enterprise Application Integration (EAI), Business Intelligence (BI), Process Assurance (PA), Enterprise Incentive Management (EIM) and Intelligent Network Applications and Services.

**4.Collab, S.A.**

**www.collab.pt**

Contact Center, providing outstanding state-of-the-art contact center solutions to our customers.

**COLLAB wants: System integrators, Cloud Services companies, Contact Centers Companies**

Collab is a young and dynamic company founded in 2003 by experienced call center technology professionals that is part of Novabase IT group (the biggest IT group in Portugal with more than 2200 employees).

We are a fast growing company with customers in 20 countries on 4 continents and a portfolio of products based on future proof technology and therefore, we are riding the wave of the Next Generation IP Contact Centers.

We are strongly committed to our vision: To become an international reference in the field of Contact Center, providing outstanding state-of-the-art contact center solutions to our customers.

Collab’s portfolio has three software solutions: our flagship product OneContact, a state-of-the-art SIP-based Multimedia Contact Center software solution that offers the traditional communication channels like Voice, E-Mail, SMS, Instant Messaging integration and new communication means like Video, Skype and Social Media; OneWorkforce, our award-winning Call Center Workforce Management solution that can work as a complement of OneContact or as a stand-alone solution integrated with third-party call center technologies and finally OnePBX, a powerful SIP-based VoIP PBX solution that provides Service Providers and Corporate Customers with PBX features based on a next-generation VoIP solution.

**5.Construlink - Tecnologias da Informação, S.A. (GATEWIT) -**

**www.gatewit.com**

Gatewit is a leading eProcurement platform developer

**Construlink wants: Health, Education, Transportation, Construction Companies**

Gatewit is a leading eProcurement platform developer. With over 25,000 clients, local offices in the US, UK, Brazil, Spain, Portugal and China, organizations around the world have implemented Gatewit eProcurement platforms to achieve best value, costs savings and increase visibility over spend.

eProcurement has been emerging worldwide and is the key to improve operational and financial performance by improving the way organizations buy all types of goods and services. With a great potential to simplify processes, reduce costs, promote competition, enhance transparency and accountability, eProcurement reach on average 20% savings.

Gatewit provides the tools organizations need to improve every aspect of the Source-to-Pay cycle:

Gatewit Spend Analysis®; Gatewit Sourcing®; Gatewit Auctions®; Gatewit Public Sourcing®; Gatewit Contract Management®; Gatewit Purchasing®; Gatewit Financial Management®; Gatewit Supplier Pre-Qualification®; Gatewit Supplier Evaluation®;

With more than a decade of experience in public and private organizations our industry knowledge, expertise and technology capabilities allow us to tailor our solutions to customers’ needs.

**6.Godinho Luz Unipessoal, Lda.**

**www.godinho-luz.com**

Consulting company that provides services in mechanical and electronics field based on innovative turnkey solutions. Our team specializes in developing, testing and analysis of complex systems

**Godinho Luz wants: IT SOURCING COMPANIES**

**IT CONSULTING COMPANIES**

**TURKISH SYSTEMS INTEGRATORS**

Godinho Luz Engineering is a consulting company that provides services in mechanical and electronics field based on innovative turnkey solutions. Our team specializes in developing, testing and analysis of complex systems. We use a wide spectrum of software engineering to solve industrial challenges, which help our customer to overcome boundaries of engineering.

The company provides services that meet the needs of business customer in a broad range of industries: Aerospace, Automotive, Construction, Chemestry, Energy, Biomedical, Telecommunication, Military and Consumer Products.

**7.INOSAT, S.A.**

**www.inosat.pt**

Specializing in the development, production and marketing of products and services in the area of vehicle, people and object location and fleet management, in this case implementing and developing the concept of mobility intelligence.

**Inosat wants: Software Distributors**

Inosat SA was founded in January 2000 by a team of professionals with more than 15 years of experience in the field of telematics. We are an innovative company, specializing in the development, production and marketing of products and services in the area of vehicle, people and object location and fleet management, in this case implementing and developing the concept of mobility intelligence.

We are a pioneering company in the field of telematics. In 1995 the founders of the company were the first among Europe to work with these technologies. Founded in 2000 by a team of experienced professionals already in the segment, our growth has been steady.

Our premise is to invest in constant technological innovation of products, to ensure our customers receive the highest quality. We have a team of over 30 technicians dedicated exclusively to research and development of hardware and software and an experienced team of customer support

**8.MIKE C8**

**www.mikec8.pt**

My company is oriented to the client our main products are selling software and Hardware and services.

We are implemented in Portuguese market since 1998 and we have large experience on exporting.

**Mike C8 wants: IT Companies – looking for Partners**

**9.Polarising unipessoal, lda**

**www.polarising.com**

Polarising is specialized in Integration Services (ALM, SOA, BPM, BAM, CEP, MDM, ETL)

Polarising has morethan 40 consultants trained and certified with extensive hands-on experience on complex and critical projects in many industries.

**Polarising wants: IT companies like TIBCO, HITIT**

**10.Software Newhotel, S.A**

**www.newhotel.com**

Newhotel Software is specialized in high quality software for Hotel Management and Internet Reservations. The company has 29 years of industry experience. All Newhotel systems are Multi-Language, Multi-Currency and configurable to fiscal requirements of any country or region of the world. Newhotel is present in approximately 2,000 hotel units in 32 countries.

**Software Newhotel wants: IT companies, Big Hotel Groups, Universities,**

**11.MAINROAD**

**www.mainroad.eu**

WE ARE LEADERS IN INFORMATION TECHNOLOGY OUTSOURCING, SERVING   
CUSTOMERS IN FOUR CONTINENTS We exist to optimize processes, revitalize systems and improve results,   
always ensuring the efficiency and efficacy of our customers' IT.

**MAINROAD wants: Big companies, IT partners** Our specialised team and the know-how we have acquired in the most   
significant market technologies allow us to offer a wide range of solutions   
and services of excellence in all phases of a project:   
creation, development, implementation and permanent support.

**12.CORTEX**

[**www.wedotechnologies.com**](http://www.wedotechnologies.com)

Cortex is the result of advanced academic research in the areas of data and text mining. The technology we had developed could not only handle structured data (as traditional Business Intelligence tools do), but also capture, read and analyze texts automatically.

We realized that we could bring companies something they lacked: a unique view of all the information that affects their businesses, whether based on internal or external data, quantitative or textual. All together, analyzed and placed in the proper context, ready to enable better decision making.

Since then, much has happened. Partnerships with leading universities’ labs, support from innovation funding agencies and investment funds, international technology awards, several of the Brazilian most admired companies as customers, sponsoring major conferences in the area of intelligence, and more than a hundred employees hired in Brazil and abroad. But one thing has not changed: the feeling that there is still much to achieve.

**CORTEX wants: IT Consultants, Systems Integrators**

**13.HELPDISK DATA RECOVER**

**www.drc.pt**

**It** is a company specialized in computer security in continuous development

**HELPDISK DATA RECOVER wants: IT Companies**

Data Recover Center, on the market since 1989, is a company specialized in computer security in continuous development and relies on a young and innovative technical department. Throughout the last 12 years, Data Recover Center has distinguished itself in the area of data recovery, hard drive recovery and other devices, and as a result this core activity is the source of the company’s name.  
  
This is the only Portuguese company performing data recovery, with its own laboratories in Portugal. Offering these services to IT companies, large corporate groups, PMEs and individuals, the company is equipped with state-of-the-art technology, performing to the highest standards in computer data and hard drive recovery services.