

# LIBYA'S PIB TO ANNOUNCE NEW INVESTMENT OPPORTUNITIES AT LIBYA INVESTMENT SUMMIT 2017!



Louai Bensasi, the Chairman of the Libya Privatization and Investment Board shares some exclusive insights on what to expect at the Libya Investment Summit 2017!

1. You recently requested that the dates for the Libya Investment Summit be moved to 9-11 May 2017. Could you please explain the reasoning behind this?

*The reason for the change of date is to ensure that the highest and most appropriate delegation from Libya is able to attend the summit, as the April dates had presented certain challenges. Shifting the event to May allows for a very successful event for all involved.*

2. Why was Istanbul chosen as the venue for the event?

*Istanbul is a convenient and accessible meeting point for international investors, and moreover, it is less challenging for Libyans to obtain a Turkish visa. This ensures that as many interested investors and high level Libyan officials can attend the summit without issue.*



3. The Libya Investment Summit has many excellent speakers presenting at the event. However, many attendees are keen to meet the NOC; will Libya's NOC be at LIS 2017?

*We have received verbal confirmation of the NOC being present at LIS 2017, and are currently awaiting their confirmation as to which NOC leaders and experts will be represented. Day 2 of the summit has an entire stream focussed exclusively on oil and gas opportunities within Libya.*

4. The chairman of GECOL will be present at the event. What sorts of partnership opportunities are available with GECOL?

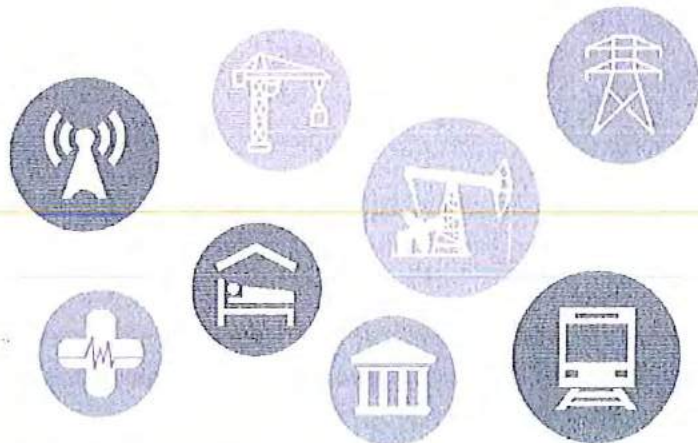
*GECOL will be outlining partnership opportunities to assist in reducing the 2000 MW shortage Libya presently faces. In addition, GECOL will be outlining their plans to fast track 1000 MW of extra capacity in the coming 9 months and how international companies can be involved.*



## PARTNERSHIP OPPORTUNITIES

5. What sort of new business opportunities will you be unveiling at the event?

*We anticipate 20-30 specific new investment opportunities to be unveiled at the summit across multiple sectors.*



## 20-30 SPECIFIC NEW INVESTMENT OPPORTUNITIES — AT THE SUMMIT —





# LIBYA INVESTMENT SUMMIT 2017

Endorsed by:



Privatization  
& Investment  
board

9-11 MAY 2017

PERA PALACE HOTEL JUMEIRAH  
ISTANBUL TURKEY

# INVESTMENT



Joint Partner:

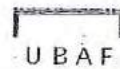
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# ABOUT

While the ongoing projects are being renegotiated and gradually resumed, companies both re-entering the Libyan market, and those that are considering it for the first time are looking to find out more for the country's various investment opportunities

The **Libya Investment Summit 2017** will address numerous opportunities within the Libyan market. The conference will be a platform where all the prospects for investment will be presented as well as bilateral trade, and the transfer of skills and knowledge across all promising sectors in need of development in Libya, with a focus on construction, infrastructure and the oil and gas sector

Delegates will be able to gain a first-hand insight into investment opportunities, procedures to do business with Libya, have dialogues and discussions with key stakeholders and learn how to engage in successful business and investment strategies in Libya.

Taking place at a 5\* venue in Istanbul, 9<sup>th</sup> - 11<sup>th</sup> May 2017, the **Libya Investment Summit 2017** essentially will be the place to be for Companies actively developing business in Libya, or simply considering their options.



OIL & GAS



ENERGY & UTILITIES



TRANSPORT



CONSTRUCTION



HEALTH



URBAN DEVELOPMENT



BANKING



TELECOMMUNICATION

## OBJECTIVES

### CONNECT

Get to know your future partners

### INVITE INCREASED INTEREST

Attract investors and business partners from all over the world

### SHOWCASE AREAS

Present your company and its products and services

### UNDERSTAND COMPLIANCE ISSUES

Learn from the experiences of other companies and experts in the field of compliance and risk management



*"Superb organisation, excellent networking"*

**Ernst & Young**

*"Thanks to IRN team for bringing together an experienced set of speakers and making such an informative event"*

**BG Group**



*"Good opportunity to meet different experiences and expertise in the oil and gas. Always a great organisation"*

**NOC Libya**

[WWW.LIBYAINVESTSUMMIT.COM](http://WWW.LIBYAINVESTSUMMIT.COM)







# ENDORSED BY

LIBYA PRIVATIZATION AND INVESTMENT BOARD

State of Libya  
Government of National Accord  
The Ministry of Economy  
Privatization and Investment Board

مجلس الاستثمار والخصوصية  
الوزارة الاقتصادية  
الحكومة الوفاق الوطني

Handwritten: *Letter of Intent  
2016/10/10  
الموافق 10/10/2016*

Dear Sirs,

The Libya Privatization and Investment Board is pleased to support and formally endorse the upcoming Libya Investment 2016 Summit, taking place on 4<sup>th</sup> - 5<sup>th</sup> Sept 2016 in Jeddah, Saudi Arabia.


The Libya Privatization and Investment Board is represented at the summit by its highest level officials and members.

This summit will be a platform to showcase the vast potential of investment and co-operation opportunities with Libya presently in the future. We will be showcasing investment incentives and projects which we are seeking financial and technical assistance.

We will be joining the Libi Multaah business, the chairman of Libya Business TV.

We look forward to welcoming the international business community to the summit.

Yours sincerely,  
Abdelhaziz Eshayish



www.investlibya.ly

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+218 61 909 8311 ☎  
+218 51 2623729 ☎

AGREEMENT SIGNED BETWEEN LO JAI BENSASI, MANAGING DIRECTOR, PRIVATIZATION AND INVESTMENT BOARD OF LIBYA, BEN HILLARY, CHAIRMAN, IRN AND MOFTAH BENOMRAN, CEO, LIBYA BUSINESS TV, IN LONDON, SEPTEMBER 2016



WWW.LIBYAINVESTMENT.COM



# PREVIOUS SPEAKERS

## FROM THE INFRASTRUCTURE SECTOR

- M. Ali Hassan Al-Sharif, Minister of Housing and Utilities, Government Of Libya
- Khalil Al-Eroudi, Chairman, General Electric Company of Libya GECOL
- Adel Abu Batayna, Chairman, Great Man-Made River Project
- M. Meelad Matouk, Head of Libyan Airports Authority, Ministry of Transportation
- M. Mutamad Al-Sanusi, Chairman of the Board of Directors, General Company of Water and Sanitation, Libya
- Mustafa Bandaqih, Chairman, General Company for Water Desalination, Libya
- Ahmed Al-Shaebay, Deputy Chairman of Projects and Planning, General Electric Company of Libya GECOL
- Mahmoud Abu Rziza, Head of the Local Council, City of Benghazi
- Sadat Al-Badri, Head of the Local Council, City of Tripoli
- Ismail Chkloun, Head of the Local Council, City of Misurata
- M. Nasser Meftah Al-Khifaifi, Member of the Board, General Company of Water and Sanitation, Libya
- Fawzi Biltamor, Undersecretary for Land, Maritime and Air Transportation, Ministry of Transportation
- Saad Akkub, Undersecretary, Ministry of Health
- Mohammed Binras Ali, Undersecretary, Ministry of Communications
- Mohamed Faiz El Abbar, Chairman, Housing Infrastructure Board (HIB) Libya
- Dr. Khairy Agha, Chairman, Renewable Energy Authority of Libya (REAOL)
- Naser Amer Naser General Manager of Mega Projects, General Electric Company of Libya (GECOL)
- Taher Siala, CEO Infrastructure Investment Fund, The Libyan Investment Authority (LIA)
- Nouri Sadiq Mohammed, Airports Projects Manager, Transportation Project Board Libya
- Mayhoub Rafa Al Mayboub, Manager, Urban Planning Authority Libya
- Salah Mokhtar, CEO & Acting Chairman, Libyana Mobile Phone Company
- Abdulla Milady, Manager, Railroad Project Execution and Management Board, Libya
- Fakhri Al Atrash, Deputy Minister of Economy, Government of Libya

## FROM THE OIL & GAS SECTOR

- Mustafa Sanalla, Chairman, NOC Libya
- Daniel Kawczynski, MP – Member of Parliament, Chairman, All Party Parliamentary, Group for Libya
- Mohamed El-Harari, Head of Cooperation and Business Development, NOC Libya
- Mohamed S. Ellob, Head of Downstream Development Committee, NOC Libya
- Mohamed Ben Shitwan, Chairman, AGOCO, NOC Libya
- Fathi M. Madi, Manager of Investment and Management Committee Department, NOC Libya
- Massud Khmaj Arifi, Chairman, Ras Lanuf Oil&Gas Processing Company, NOC Libya
- Khalifa Yousef Amru, Senior Technical Advisor, NOC Libya
- Dr. Jamal Hawisa, Board Advisor and Chairman, Gas Development Committee, NOC Libya
- Abdulrahman Sherlala, Member of Pipeline Network Development Committee, NOC Libya
- Bashir Garea, Exploration Manager, NOC Libya
- Nidal B. Khalef, Reservoir Engineering, Coordinator, NOC Libya
- Mohamed Jamal Eddin, Chairman, Nafusah Oil Operations, NOC Libya
- Khalifa Daw Musa, General Manager of Geosciences and Reservoir Engineering, Mellitah Oil & Gas, NOC Libya
- Najme Karim, Head of Studies & Developing Oil Laws Committee, Ministry of Oil & Gas, Libya
- Hanan Al Sherif, Libyan Anti-Corruption Commission, Government of Libya
- Al Sheref Al Wafi, Deputy Chairman, Commission of Economy and Trade, Industry and Domestic Investment

AND MANY MORE...



# SPEAKERS

## LIBYAN SPEAKERS



### LIBYAN PRIVATISATION & INVESTMENT BOARD

Louai Bensasi  
Managing Director



### LPTIC - LIBYA POST, TELECOMMUNICATION & INFORMATION HOLDING COMPANY

Dr. Faisal Gergab  
Chairman of the board



### LIBYAN EMBASSY IN TURKEY

H.E. Abdul Al Razak Moktar  
Ambassador



### LIBYA AFRICA INVESTMENT PORTFOLIO (LAIP)

Ahmed Kashadah  
Managing Director and Member of the Board



### GENERAL ELECTRIC COMPANY OF LIBYA (GECOL)

Ali Mohammed Sassi  
CEO



### ORGANIZATION FOR THE DEVELOPMENT OF ADMINISTRATIVE CENTERS (ODAC)

Dr Abdul Hadli Al Sherif  
Chairman



### SME LIBYA ENTERPRISE DEVELOPMENT AGENCY

Dr. Abdalnassr Abouzkeh  
Chairman



### ORGANIZATION FOR THE DEVELOPMENT OF ADMINISTRATIVE CENTERS (ODAC)

Yousef Ebshier  
CEO



### AL INMA FUND (NATIONAL SOCIAL FUND OF LIBYA)

Magdi Mohamed Ben Ahmeida  
Chairman



### ORGANIZATION FOR THE DEVELOPMENT OF ADMINISTRATIVE CENTERS (ODAC)

Eng. Ismail Eljero  
Head of Projects Management



### OYIA COMPANY FOR DEVELOPMENT AND TOURISM INVESTMENT, LIBYA

Wesam Eledrisi  
General Manager



### LIBYAN LOCAL INVESTMENT & DEVELOPMENT FUND (LLIDF)

Badr Othman  
CEO



### REAL STATE INVESTMENT BANK LIBYA

Khaled Zarrugh  
Chairman

# SPEAKERS

## INTERNATIONAL SPEAKERS



### FOREIGN AND COMMONWEALTH OFFICE

Peter Millett  
British Ambassador to Libya



### RURAL CONCEPTS GROUP/ LIBYA

BUSINESS TV  
Muftah Benomran  
CEO



### MIDDLE EAST ASSOCIATION

Peter Meyer  
Chairman and CEO



### STRATÉGIES ET POLITIQUES ÉNERGÉTIQUES (SPE)

Francis Perrin  
President/ Chairman



### AMERICAN CHAMBER OF COMMERCE - LIBYA

Debbie Hirst  
Director



### CRYSTOL ENERGY

Carole Nakhle  
Director



### RURAL CONCEPTS GROUP

Roger Tempest  
Chairman

## PANEL DISCUSSION MEMBERS



### LIBYAN PRIVATISATION & INVESTMENT BOARD

Mohmed Muftah Noah  
Head of South Region



### LIBYAN PRIVATISATION & INVESTMENT BOARD

Hesham Al Zawai  
Head of the Investment



### LIBYAN PRIVATISATION & INVESTMENT BOARD

Abdu Nasser Abdu  
Alhamid Najm  
Head East Region



### LIBYAN PRIVATISATION & INVESTMENT BOARD

Mohmed Mohmed Indarh  
Head of Central Region



### LIBYAN PRIVATISATION & INVESTMENT BOARD

Rashad Abdalwh  
International Business  
Manager



# DAY 1 - TUESDAY 9<sup>TH</sup> MAY 2017

08:00 Registration and Coffee

08:50 Official Opening of the Summit by H.E.

09:00 Opening comments from the Chair

**09:10 Presentation: Libyan Privatisation and Investment Board; Role and Objectives**

- Preparing the investment environment; Creating a suitable, comfortable and low risk environment
- Attracting foreign organisations to operate and invest in Libya:
  - Planned new projects
  - Development of existing ones
  - Promotion of joint ventures between local and foreign organisations
  - Transfer of ownership of public companies to the private sector
- Issuing operating licenses to international firms: process and requirements

**09:30 Presentation: Evaluating opportunities and challenges in the Libyan market**

- Why invest in Libya? Why now?
- Sectors of the Libyan market offering higher ROI
- What are the main barriers/obstacles and how can Government and industry overcome them?
- Fiscal and risk minimising incentives offered and available to attract investors into various sectors of the economy of the country
- The mid and long term perspective of Libya's industrial sector

**10:00 Morning Networking Break**

During the networking break, there will be an area dedicated to pre-arranged 15 minute one-to-one meetings with other attending companies. Attendees wishing to arrange meetings with other attending companies, can book these online.

BUSINESS  
MATCHING

Libya

**11:10 Panel Discussion: Assessing existing projects in Libya: Ongoing examples and case studies of international business operating successfully in Libya throughout the period since the revolution**

**11:50 Presentation: Reconstruction of a new Libya**

- Assessing past projects and current activity status
- Partnership opportunities
- Key changes in the Libyan market and structure overview
- Resuming operations on projects damaged during conflict

**12:30 Lunch Break**

**13:30 Presentations & Panel Discussion: Foreign Investment in Libya**

- Partnering with the Libya Investment Authority (LIA) for protection of Investment
- How to secure licenses & approvals required for projects
- Contractual frameworks and guarantees for foreign investors
- Anti-corruption legislation; means and procedures to stabilise your activities and investments

**14:10 Panel Discussion: Banking services and payment infrastructures in Libya**

- Assessing the legal framework for bringing assets and capital in and out of the country
- An overview of the Governmental, local and international financial institutions operating in Libya
- Commodity trade finance in Libya

**14:50 Afternoon Networking Break**

**15:20 Presentation: Joint venture opportunities: regulatory and legal framework**

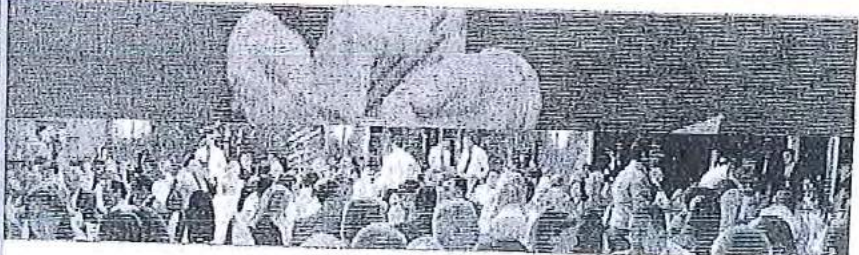
- Analysing the new economic development policies in Libya
- Libya investment Law: Foreign investors guide
- What is the benefit of partnerships with local entities
- Assessing the tax system and ensuring compliance

**16:00 Presentation & Panel Discussion: The potential of Libya in the coming decade**

- Assessing likely areas for growth in the Libyan economy
- What are the strategies for the development of country's economy?
- Diversification beyond a hydrocarbon economy

**16:40 Networking Reception**

**17:30 Gala Dinner**





# DAY 2 - WEDNESDAY 10<sup>TH</sup> MAY 2017

08.00 Registration and Coffee

09.00 Opening Comments from the Chairman

## INFRASTRUCTURE & RECONSTRUCTION PROJECTS

- 09.10 Presentation: Assessing key projects for reconstruction and redevelopment of Libya
- Current major infrastructure and construction projects in Libya
  - Examining key opportunities in power, water, transportation and housing projects
  - Understanding the key parties and stakeholders when engaging in reconstruction projects
  - Financing mechanisms

- 09.40 Presentation: Libyan in country construction resources and capability – what can you source locally and what should be imported?
- Status of LISCO and Libyan Cement Company
  - Assessing human resource potential on the ground; accessing Libya's workforce
  - Opportunities for cooperation with local companies
  - Local content incentives

10.20 Morning Networking Break

BUSINESS MATCHING **Libya**

During the networking break, there will be an area dedicated to pre-arranged 15 minute meetings. Attendees wishing to arrange meetings with other attending companies, colleagues or speakers can book these online.

- 10.50 Presentation & Panel Discussion: Update from GECOL (General electricity co. of Libya); projects and partnership opportunities
- Libya's plans to increase installed electrical generation capacity to 20 gigawatts by 2020, supply the domestic market and the potential to export power to Europe
  - Update from REAOL - Assessing the current status and future perspective of Libya's Renewable & Hydro-Power Industry
  - Specific opportunities for investment and partnerships in the country's power sector

Opening Comments from the Chairman

## OIL & GAS

Keynote Speech from the National Oil Company of Libya

Presentation & Panel Discussion: Investing on Libya's new hydrocarbon plays

- Current fiscal regime and foreign investment on petroleum activities
- Government take percentage and schemes
- Working with the NOC to achieve maximum level cooperation leading to successful operations in current and new projects
- Identifying projects that need investment now and the near future
- How can the NOC ensure maximum security for ongoing and future projects?

Morning Networking Break

BUSINESS MATCHING **Libya**

During the networking break, there will be an area dedicated to pre-arranged 15 minute meetings. Attendees wishing to arrange meetings with other attending companies, colleagues or speakers can book these online.

Presentations & Panel Discussion: Assessing most prolific development projects on existing fields in Libya

- Regional geology and petroleum system overview, onshore and offshore Libya
- Assessing proven petroleum systems
- Exploration success and the impact of recent conflicts on Libya's main oil and gas fields
- Assessing increased needs for advanced technology



# DAY 2 - WEDNESDAY 10<sup>TH</sup> MAY 2017

CONTINUED

## 12.00 Lunch Break

- 13.30 Presentation and Panel Discussion: Exploring opportunities within the transportation sector**
- Reconstruction and redevelopment of Tripoli International (TIA) and other damaged airports
  - Update from the Railroads project board
  - Reopening of the oil ports; reconstruction requirements
  - Repairs needed to the Tripoli – Benghazi highway and other road projects

14.10

## Lunch Break

- Presentation: Examining the exploration potential of offshore Libya**
- Assessing the exploration outlook for key regions of offshore Libya
  - Reviewing new offshore projects: \$2 billion mega drilling project of Mellitah
  - Exploration potentials of the deepwater Sirte basin

## Presentation: Libya's downstream industry

- Refineries capacity and current status of the activities
- Improving facilities and the need for modernising existing technology
- Trends and threats for the downstream industry; Investment opportunities
- Securing downstream securities

## 14.50 Afternoon Networking Break

- 15.30 Presentation: Assessing social infrastructure needs and financing within Healthcare**
- Hospital and healthcare infrastructure: opportunities for collaboration with international providers
  - Labour requirements
  - Long term strategies for further improvement of Libya's hospitals

- 16.10 Presentation: Libyan telecommunications, mobile and internet – call for international partnerships and provision of services**
- An overview of Libya's mobile and fixed network operators
  - Rolling out of high speed internet, planned tenders
  - Pinpointing areas of damaged infrastructure and requirements for international expertise

## Afternoon Networking Break

## Presentation and Panel Discussion: Financial security of investment: a guide on how to protect your investment in Libya

- Discussing case studies of different successful and unsuccessful examples to find the elements that will maximise security investment in Libya
- How can the NOC encourage better investment protection by using other international examples
- Current policies in place to maximise investment security- how effective are they?
- Does the current fiscal system justify increased risks in physical security?
- Libya's attractiveness from an IOC perspective
- Developing excellent relations with the NOC through partnership models

## 16.40 Closing Comments from the Chairman

## 16.50 Thank you from IRV

## Closing Comments from the Chairman

## Thank you from IRV



# DAY 3 - THURSDAY 11<sup>TH</sup> MAY 2017

## WORKSHOP

08:30 Registration and Coffee

### 09:00 SECURITY WORKSHOP

- Examining the current and emerging security challenges that the Libya faces
- Installation and critical infrastructure security
- Overview of recent incidents in Libya
- Identifying regional differences and how this affects security planning
- Formulating and implementing an effective crisis and disaster management plan
- Offshore safety; securing production
- Insecurity, terrorism and religious fundamentalism
- Maritime Crime and Security in the Libya; Trends, tactics and staying ahead of the evolving threat
- How to cooperate with regional authorities and player to minimise the associated security risk

12:00 Lunch Break

### 13:00 DIRECT INVESTMENT: PROMOTING FOREIGN DIRECT INVESTMENTS IN LIBYA

- Promoting foreign direct investment and guarantees for foreign investors
- What are the incentives for technology and service providers? Incentives that enable foreign investors to easily get involved in the regional industry
- Opportunities for transferring expertise
- Improving transparency and objectivity during Oil & Gas and reconstruction activities to maximize benefits for investors
- Maximizing returns on investment through close cooperation with key stakeholders

16:00 End of Workshop



# NETWORKING THROUGH OUR MATCHING APP

Pre-schedule 15 minute meetings with other attendees to meet during the dedicated breaks on Day 1 and Day 2.

Business matching will be done through an easy-to-use technology platform: Jublia combined with a personalised service to help maximise your networking opportunities.

We know that making business connections is one of the reasons why Libya Investment Summit is the go-to event for doing business in Iran. This process will be made easier thanks to this new – and complimentary – service we are introducing.



## YOU WILL BENEFIT GREATLY FROM BUSINESS MATCHING IF YOU WANT TO NETWORK AND:

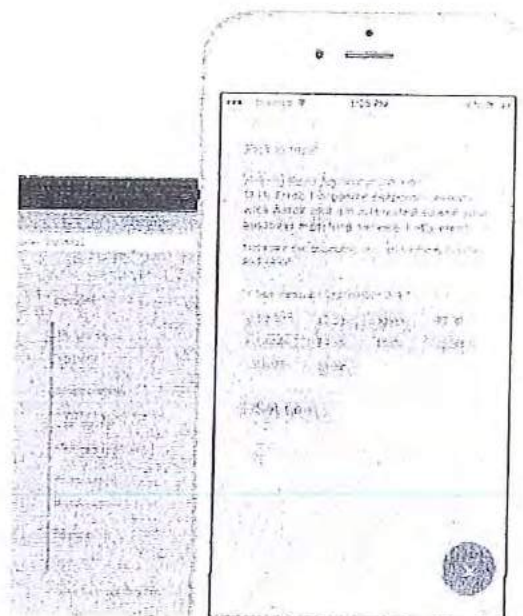
- Forge lucrative partnerships and collaborations for business
- Find potential clients to buy your services and products
- Benchmark providers for a specific project
- Broaden your personal network to advance your career

## HOW WILL THIS PLATFORM BENEFIT ME?

- Rank other participants in accordance to their relevance to you
- You will have your own Concierge who will provide quick and timely assistance
- The platform is accessed with a click from your email (no downloads needed)

## HOW DOES THIS PLATFORM WORK?

- Receive an invitation email with a personalised link before the event
- Review profiles and schedule meetings with participants who interest you





# IRN AND LIBYA

Since 2012, IRN has developed strong relationships with the oil, gas infrastructure and construction sectors in Libya. Through hosting various successful Forums, in Istanbul, London and Rome IRN brought together the international community and the Libya governmental authorities, all eager to collaborate on development and optimisation projects within these sectors and underline Libya's potential.



A great opportunity to meet and share experiences of different companies in the same field also to point out the views regarding our country after the liberation.

**NOC LIBYA**



## LIBYA OIL & GAS SUMMIT 2012-15



**1000+** DELEGATES

5 EDITIONS



**150+** EXPERT SPEAKERS

2 WORKSHOPS



**100+** SPONSORS

100+ MEDIA PARTNERS

## LIBYA INFRASTRUCTURE & CONSTRUCTIONS SUMMIT 2012-13



**400+** DELEGATES

2 EDITIONS



**60+** EXPERT SPEAKERS

40+ MEDIA PARTNERS



**30+** SPONSORS



Very successful event in very difficult circumstances. The quality of delegates is impressive!

**NBD**

Attendees from the previous editions included the Government Representatives and Directors from the NOC and all its subsidiary firms, as well as senior executives from groups such as:

ABB  
Arabian Gulf Oil Company, NOC Libya  
Azzawiya Oil Refining Company, NOC Libya  
Baker Hughes  
BB Energy  
Bonatti  
BP  
Cameron  
CGGVeritas  
China Petroleum Technology & Development Corporation  
ConocoPhillips  
Crosco, Integrated Drilling & Well Services,  
Dana Gas PJSC  
Danagas

Deloitte (Petroleum Services Group)  
Dolphin Geophysical  
ExxonMobil Upstream Ventures  
Flowserve  
Fugro  
INA  
ION Geophysical Concept Systems  
J&P  
Jowfe Oil Technology, NOC Libya  
Japan Oil, Gas & Metals National Corporation  
Maersk Oil Middle East  
Mubadala  
OMV Exploration & Production  
OPS Group  
Petrobras

Petrofac  
PetroLibya  
Polish Oil & Gas Company Libya  
Ras Lanuf Oil & Gas Processing, NOC Libya  
Serica Energy  
Shell International  
Sonatrach  
Spectrum Geo  
Statoil  
Subsea 7  
Techint SpA  
Turkish Petroleum Overseas  
Wintershall Libya  
Worley Parsons Bahrain

...and many more

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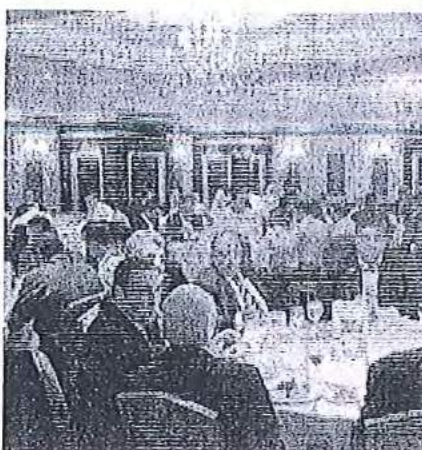


# IRN AND LIBYA



A great opportunity for interaction between Governmental Authorities, E&P Companies, and Service Companies

**WEATHERFORD**



A good conference with a really interesting collection of attendees!

**SALAMANCA GROUP**



## WHO SHOULD ATTEND

CROSS INDUSTRY MANAGING DIRECTORS, VICE PRESIDENTS, DIRECTORS, BOARD DIRECTORS, HEADS AND ADVISORS OF

- Business Development
- Client Relations
- International Government Affairs
- EMEA, Middle East, MFA, MENA
- External Relations
- Exports

THE SUMMIT IS ALSO RELEVANT FOR:

- Associations
- Banks
- Chambers of Commerce
- Commodity Traders
- Government Officials
- Institutional Investors
- International Government Organisations
- Investment Managers
- Law Firms
- Management Consultants
- Private Equity and Venture Capital
- Service Providers
- Think Tanks