



LOCAL EXECUTIVE BODY OF THE STATE AUTHORITY OF  
DUSHANBE CITY

INTERNATIONAL INVESTMENT CONSULTING  
COMPANY "TOJ SARMOYA"

**International Investment forum  
Tajikistan -2019**

*"Investment and entrepreneurship in modern economic process"*

CONCEPT NOTE

20 April 2019, Dushanbe, Tajikistan

### **I. Objectives of the Forum:**

- Analyzing the innovative entrepreneurship capacity for increasing of the country's export potential and policy of import substitution in Tajikistan;
- Seeking opportunities for the development of modern entrepreneurship and start-ups, assessment of the existing resources;
- Study and explore new methods for attracting local and foreign investments into the national economy;
- Support of electronic commerce as a mean for access to global market;
- Elaboration and proposal of ways and methods for improving a state policy in the field of investments and entrepreneurship targeted at industrial and innovative development of the national economy;
- Propose ways for strengthening cooperation between national and foreign companies in the field of modern entrepreneurship.

### **II. Opening ceremony, project presentations and topics of discussion**

The Forum will be inaugurated by a welcoming speech of representative of the Local Executive Body of the State Authority in Dushanbe city. Afterwards, a representative of the company "Toj Sarmoya" will make an introductory speech.

The guests, heads and representatives of international financial institutions, local and foreign investors, diplomatic and consular representatives of the countries accredited in the Republic of Tajikistan will participate in the Forum.

Moreover, speeches by guests and investors are included in the Programme.

After the opening ceremony, the Forum will proceed with its work in the following way:

- **First part:** Presentation of projects by entrepreneurs of the Republic of Tajikistan.
- **Second part:** Meetings in the "B2B" format. Presentation of projects by entrepreneurs.
- **Third part:** Closing of the Forum and ceremony of signing of memorandums and investment agreements.

During the panel discussions business projects and project proposals that cover such areas as construction, tourism, international logistics, organization of a logistics center, agricultural sector, development of innovative industries, strengthening cooperation with other countries, program of state support for entrepreneurship and investment will be presented.

### **III. Format of conducting the investment Forum**

The International Investment Forum Tajikistan - 2019, will be held on 20 April 2019. After the Inauguration / Opening Ceremony, representatives of the State Committee on Investments and State Property Management of the Republic of Tajikistan, representatives of partner countries, experts, representatives of international and regional companies, and international financial institutions will make presentations.

A wide range of entrepreneurs and investors, scientists and experts and eminent persons will be invited to the Forum.

Procedure of participation in the Forum:

- Participation in the Forum is free.
- Local Transport services will be provided to participants.
- Travel and accommodation costs are to be covered by participants of the Forum.

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### **IV. Participants of the Forum:**

- Representatives of development partners and private sector;
- Representatives of international and regional companies;
- Heads of international financial institutions and commerce banks;
- Heads and members of business associations and organizations;
- Entrepreneurs and foreign investors;
- Representatives of mass media.

### **V. Speakers:**

Representatives of private sector will participate in the discussions.

The Local Executive Body of the State Authority in Dushanbe city and “Toj Sarmoya” company will propose investment opportunities in the real sector of economy with focus on the development of innovative entrepreneurship.

Representatives of the private sector will present a number of business projects for potential investors. In addition, they will present their vision on how to improve the investment climate in Tajikistan. Representatives of the public sector will provide information about the policy and plans of the Government of Tajikistan aimed at improving conditions for the private sector.

The moderator, in his turn, will facilitate discussions to cover the most important issues and topics for the Forum participants. The Question & Answer session should not exceed 15 minutes.

Bilateral meetings of entrepreneurs and investors will be held during B2B format. The forum will focus on meetings and direct negotiations between investors and entrepreneurs.



The main attention during B2B meetings will be paid to strengthening business relationships between companies as well as potential investors and suppliers. Participants will have opportunity to get familiar with opportunities of cooperation, conditions and expectations of investors related to proposed projects.

**Informal meetings.** A Formal reception, which is planned for the evening will provide additional opportunity for communication and networking and making contacts.

## **VI. Information support**

Based on the previous experience, a special attention will be given to informational preparation of the event.

A preliminary program of the Forum will be submitted to participants in advance.

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## **VII. Expected results:**

- Signing agreements, memorandums of understanding, cooperation contracts between entrepreneurs and investors both local and foreign companies.
- Proposals and recommendations of investors, partnership analysis, existing barriers and their submission to the Government of the Republic of Tajikistan and to private sector.
- Assessment of the country's investment climate in the field of informational technologies, its perspectives and investors' plans.
- Official cooperation with large scale of companies in different sectors of economy;
- Diversification of the country's economy, growth of technological companies and creation of new jobs, increase of investments into the country's economy through investments in the field of innovations and high technologies.